



Integrated Annual Report 2024



KALBİMİZDEN  
*Geleceğe\**

\*FROM OUR HEARTS  
FOR THE FUTURE

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\*FROM OUR HEARTS  
FOR THE FUTURE

Our heart beats for a beautiful future

We maintained our pioneering and leading position in the Turkish retail industry with our sustainable growth performance last year. We continued to generate value for our country with the jobs we provided at our stores as well as in food production, logistics, warehousing, and packaging processes as part of our BİM and FİLE brands.

We undertook uninterrupted initiatives to measure and mitigate the environmental impact of our operations as part of our efforts to manage the risks posed by the climate crisis. We made major strides toward becoming a waste-free and exemplary company. We consolidate all our communication projects under one roof with a vision for an inhabitable environment and a sustainable future under the “From Our Hearts for the Future” motto as we work wholeheartedly for a beautiful future.



Sustainability focused investments  
in 2024  
TL 1.5 billion





10%

Real growth in 2024

## Our heart beats for new accomplishments

Despite a challenging year, we continued to grow in 2024 thanks to effective cost management, investing in our private labels, and rising customer traffic both in physical and online channels. In accordance with our organic growth strategy, we expanded the scope of our domestic and overseas operations by opening new stores and warehouses. Generating many jobs during this growth, we continued our march forward as a large family.





Total installed capacity of SPP  
projects

**62.8**  
MW

## **Our heart beats for a sustainable future**

We continue to install solar panels on the roofs of our warehouses as part of the solar power plants project which we have been carrying out since 2020 as an exemplary practice in the industry. In 2024, we expanded our solar power capacity by increasing the number of rooftop SPPs from 16 to 19 through new investments. Additionally, we made our first investment in 3 ground-mounted SPPs. As a result, the share of electricity generated from our SPP projects in our total consumption in Türkiye rose to 9.4%. Looking ahead, we aim to increase this ratio to 25% in 2025 through further investments.



Rate of food waste to sales

**0.56%**

## Our heart beats for a waste-free future

We are steadfastly progressing toward our goal of becoming a waste-free company. By actively minimizing food waste, we have positioned ourselves among the companies with the lowest waste rates in the sector. Our commitment extends beyond food waste prevention, as we also prioritize energy conservation. In this effort, we are improving energy efficiency by installing glass doors on refrigerators in our stores.





Savings through packaging  
optimization

**34**

TL million

## Our heart beats for our planet

Packaging and waste management is among our sustainability priorities. We prevented the consumption of 491 tons of plastic and 801 tons of paper in an effort to increase resource efficiency and to expand sustainable raw material alternatives. Additionally, in line with our goal of minimizing our water footprint, we initiated a rainwater harvesting project on eight warehouse roofs. We aim to reduce our water consumption intensity by 20% by 2026.



# About the Report

## BİM Birleşik Mağazalar A.Ş. 2024 Integrated Annual Report includes the financial and non-financial results of our economic, social, environmental, and governance activities and our goals between January 1, 2024, and December 31, 2024.

As BİM Birleşik Mağazalar A.Ş. (BİM), we have been presenting our sustainability efforts to measure and evaluate the economic, social and environmental impact arising from our operations to our stakeholders through our annual sustainability reports published since 2020. The financial and operational performance of our company have been analyzed with a holistic approach within the framework of six capital components. As of 2024, we are pleased to introduce our second Integrated Annual Report published to present future goals and the value we generated as a result of our financial and non-financial activities in different areas from economy to environment, corporate management to social investments with an integrated thinking approach to all our stakeholders in a transparent, reliable, consistent and year-on-year comparable manner.

BİM Birleşik Mağazalar A.Ş. 2024 Integrated Annual Report includes the financial and non-financial results of our economic, social, environmental, and governance activities and our goals between January 1, 2024, and December 31, 2024.

The financial information in the report consists of consolidated data of BİM Birleşik Mağazalar A.Ş.'s domestic and foreign operations, stores, and warehouses. Unless otherwise stated, environmental and social data and information covers BİM Birleşik Mağazalar A.Ş.'s activities in Türkiye, Egypt, and Morocco, as well as the operations of 13,583 stores, 79 regional directorates and subsidiaries.

This report was prepared in accordance with the Value Reporting Foundation's (VRF) Integrated Reporting Framework and 2021 Standards "Core" option of the Global Reporting Initiative (GRI). It includes the areas of direct contribution to the United Nations Global Sustainable Development Goals (SDGs) and their sub-goals, and information sharing for the Task Force on Climate-related Financial Disclosures (TCFD).

BİM Birleşik Mağazalar A.Ş. 2024 Integrated Annual Report has been prepared in accordance with the Turkish Sustainability Reporting Standards (TSRS). Within this scope, in line with the TSRS S1 - General Requirements standard, non-financial environmental, social, and governance (ESG) information has been presented based on significant sustainability-related risks and opportunities arising throughout the value chain. Additionally, under the TSRS S2 - Climate-related Disclosures standard, disclosures regarding the climate-related governance structure, strategic impacts, risk management processes, and metrics and targets have been included.

The report has been prepared in line with the disclosure obligations set out in the TSRS and the general provisions defined in the relevant standards, within the determined scope, and constitutes a part of BİM's overall corporate reporting.\* While interpreting the financial impact of sustainability/climate-related matters, the SASB Food Retailers & Distributors Standard has been used as a guiding source, and the relevant disclosure topics have been taken as the basis. The metrics corresponding to the disclosure topics included in SASB have been determined by taking into account SASB's recommended definitions, scopes, and units of measurement, as well as the applicable legislation, reporting obligations, and the company's existing data collection capacity and monitoring systems. While disclosing sector-based criteria, the disclosure topics included in the TSRS S2 Sector-Based Implementation Guide have been taken as the basis, and the disclosures have been presented accordingly, considering the applicability of these criteria. The relevant SASB index is provided [on page 260](#) of our report, and the TSRS 2 Appendix Volume 22 - Sustainability Disclosure Topics and Metrics for Food Retailers and Distributors is presented [on page 268](#) of our report. To comprehensively evaluate the impact of sustainability/climate-related issues on our

\* The sustainability report for the year 2024, which marks the first reporting period under the Turkish Sustainability Reporting Standards (TSRS), has been made publicly available after the publication of the financial report for the relevant year. This practice has been carried out in line with the extension right granted to companies that are subject to TSRS for the first time. During the said reporting process, independent assurance activities regarding sustainability data were conducted in a detailed and diligent manner. This meticulous process reflects the company's commitment to providing stakeholders with more transparent, reliable, and verified information, and has been a determining factor in the timing of the report's publication.



company's overall performance and financial position, it is recommended that this report be read together with the financial statements for the relevant period [on page 165](#), and the information disclosed on the Public Disclosure Platform (PDP).

The consolidated financial data included in BİM Birleşik Mağazalar A.Ş. Integrated Annual Report 2024 have been audited by Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. (a Member firm of Ernst &Young Global Limited). We have included the audit results in the "Convenience Translation into English of Independent Auditor's

Report on the Board of Directors' Annual Report Originally Issued in Turkish" section of this report. Non-financial environmental, social, and governance (ESG) data has been audited and verified by KPMG Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. in accordance with GDS 3000 (ISAE 3000) and GDS 3410 (ISAE 3410) standards. Verified data can be found in the Assurance Report [on page 236](#).

You can send all your inquiries and comments about the report to: [esg@bim.com.tr](mailto:esg@bim.com.tr).



Sustainable growth performance



Our Company, holding a leading position in the Turkish retail sector due to its market share and the shares traded on Borsa Istanbul, continued to rank among our country’s most valuable brands in 2024.



We continue to support consumers with our “low prices every day” policy and in accordance with our social responsibility philosophy.

Dear Esteemed Stakeholders,

The year 2024 has been a period when the effects of tight monetary policies and fiscal measures aimed at controlling inflationary risks in the global economy have continued to be observed. The ongoing Russia-Ukraine war and rising geopolitical tensions in the Middle East, particularly Israel’s continued military operations in Gaza, remained key issues on the global agenda throughout the year. At the same time, floods and wildfires around the world made the impacts of climate change increasingly evident. The year 2024 was marked by economic, social, and humanitarian challenges.

Meanwhile, more than 70 countries held elections in 2024. One issue that is being closely monitored in 2025 is the global economic impact of the customs, security and tax policies enacted by the new administration in the United States. The 2024 year-end data indicate that, notwithstanding the progress made by central banks in the fight against inflation, global economic activity remained below pre-pandemic levels, especially in emerging economies. Based on IMF data, global inflation declined from 6.8% in 2023 to 5.9% in 2024, while the world economy grew by 3.2%, indicating a stable but relatively weak performance.

The central banks in developed countries, particularly those of the United States and the Eurozone, signaled interest rate cuts starting in 2024, driven by the positive outcomes of their efforts to combat inflation. In Türkiye, in addition to tight monetary policies as part of the fight against inflation, fiscal policies and structural reforms were prioritized to strengthen financial stability. The Central Bank of the Republic of Türkiye sustained its efforts to contain inflation by raising the policy interest rate to 50%, reducing it to 47.5% by the end of the year. The Consumer Price Index (CPI), which began a downward trend in the second half of 2024, ended the year at 44.38%. The year 2024 was marked by the delayed effects of anti-inflationary policies; while private consumption made only a modest contribution to growth, tourism revenues and the expansion of goods and services exports had an increasingly positive impact on economic growth. Thus, the Turkish economy grew by 3.2% in 2024.

As BİM, we achieved a real growth rate of 10% in 2024, adjusted for inflation. By the end of the year, we had fortified our sustainable growth by providing services to consumers at over 13,000 locations and with more than 95,000 employees. With our lean and efficient business model, we continued to reflect our cost-saving achievements in the prices of products. We continued to support consumers with our “everyday low price” policy and in accordance with our social responsibility philosophy. By way of our private label products offered in BİM and FILE stores, we continued to contribute to Türkiye’s endeavors towards combating inflation by providing high-quality and affordable options.

To protect our investors and support the alignment of share prices with their true value, we launched a share buyback program on October 23, 2024. We completed the program by purchasing 2,000,000 shares at an average price of TL 488.11 between October 24, 2024, and December 11, 2024. As a result of these transactions, the number of BİMAS shares held by our Company reached 12,200,000, representing a 2.01% stake in the total capital.

Besides the economic value we generate for our shareholders, investors, employees and customers, we act in awareness of our responsibilities toward the community and the environment, and we are committed to leaving a livable world for future generations. Our Company integrates efforts to prevent climate risks and seize opportunities into its strategic decision-making processes and this process is led by the Sustainability Committee, directly reporting to the Board of Directors.

We have been included in the BIST Sustainability Index since 2022, as well as the FTSE4Good Emerging and FTSE Emerging ESG Indices, due to our successful efforts in sustainability.

We would like to express our gratitude to all our stakeholders, especially our employees, for their contributions to the success of BİM.

Respectfully,

BOARD OF DIRECTORS



## Message from the CEO

# “This world belongs to us all!”

**As BİM, in accordance with the core values of our organization, we carry out value and result-oriented sustainability activities to contribute to a livable environment and a sustainable future with the conviction that “This world belongs to us all!”**



In addition to economic and political developments, 2024 was marked by the challenges of the climate crisis—challenges that call upon the joint efforts of all organizations and individuals. While the positive effects of tight monetary policies on inflation were observed in developed countries, in our country, the effects of decisive disinflation policies played a restraining role on domestic demand.

With its high discount program, widespread store network, efficient supply chain, and strong financial structure, BİM maintained its leadership in the sector in 2024. At our BİM and FİLE stores, we continue to support our consumers and contribute to combating inflation by combining affordable prices with high quality.

Despite minimum wage hikes driving higher operational costs, we continued our growth in 2024 with effective cost management and increased customer traffic, thanks to our investments in our own brands. Our consolidated sales increased by 10% in real terms and reached TL 520 billion, while our net profit amounted to TL 18.6 billion. In 2024, thanks to our solid cash generation capacity, we made investments of TL 18.1 billion using our own resources.

By expanding our store network domestically and internationally, we have taken significant steps in line with our organic growth strategy. In 2024, we opened 937 new stores in Türkiye, bringing our total number of stores to 12,376. As part of our international operations, we opened 102 new stores in Morocco and 62 new stores in Egypt, increasing our total number of international stores to 1,207. With 95,600 employees, we continue to contribute to national economies as a big family.

**At our BİM and FİLE stores, we continue to support our consumers and contribute to combating inflation by combining affordable prices with high quality.**



In accordance with the core values of our organization, we uphold our efforts for a sustainable future with the conviction that “This world belongs to us all!” Employing our limited natural resources in the most efficient way, we consolidated our sustainability efforts under the “FROM OUR HEARTS FOR THE FUTURE” platform to leave a more livable world for future generations.

We consider sustainable development to be an integral element of long-term growth and transparently disclose our financial results as well as our impact in the areas of environment, society, and governance. We are pleased to share with you our second integrated report.

In 2024, we maintained our solar energy investments, pioneering in the sector. We expanded the total number of SPP projects to 22 with the new solar power plants (SPP) we commissioned in Ankara, Yozgat, Mersin, Uşak, Bafra and Çumra. We raised our total installed capacity to 63 MW with our on-land SPP projects. Through our solar energy investments, we aim to achieve an annual CO<sub>2</sub> saving of over 60,000 tons and contribute to the preservation of more than 900,000 trees.

Our Yozgat SSP project, with an installed capacity of 21 MW, stands out as one of the largest renewable energy investments in the sector. In addition to Yozgat SPP, fulfilling the energy requirements of 794 stores in Istanbul and 146 stores in Kayseri, Mersin SPP, with an installed capacity of 10.4 MW, meets the energy requirements of 519 stores in Adana and Mersin from sustainable sources. Uşak SPP has an installed capacity of 6.45 MW and provides electricity for 358 stores in Eskişehir, Bilecik, and Afyon. We are able to fulfill the energy requirements of our

warehouses in this region from renewable sources by means of the SPPs we installed on the roofs of the Ankara - Hasanoğlu, Bafra, and Çumra warehouses. With our existing solar energy projects and planned new investments, we aim to meet 25% of the electricity demand for our operations in Türkiye from our own renewable energy investments by 2025.

We carry out comprehensive efforts in the areas of packaging and waste management to minimize the environmental impact of retailing. With a circular economy approach, we are developing various projects in our stores and warehouses to prevent the formation of waste or to ensure its recycling by sorting at the source. We also developed various initiatives to encourage the use of reusable bags to minimize the environmental damage caused by single-use plastic bags. We believe that waste management plays a critical role in sustainable transformation and, in 2024, we established Desto Atık Yönetimi A.Ş. to make our endeavors in this area more systematic.

In 2025, we will celebrate our 30<sup>th</sup> anniversary. I would like to extend my gratitude to all our colleagues contributing to our successful operational and financial results over the past three decades, to our business partners, to our customers for their trust in our brand, and to our shareholders, whose support we have always felt.

Kind regards,

**Haluk Dortluoğlu**  
CEO



# A year of remarkable successes



## STRONG CORPORATE GOVERNANCE

- BİM successfully completed its share buyback program in 2024 to strengthen financial stability and protect shareholders. The company has also made the necessary application to cancel a portion of the repurchased shares through capital reduction.



## CONTRIBUTION TO FIGHT AGAINST CLIMATE CHANGE

- Continuing its solar power plant (SPP) investments with new SPP installations in Yozgat, Ankara, Mersin, Uşak, Bafra and Çumra, the Company raised its installed capacity to 63 MW and sourced 9.4% of its electricity consumption in Türkiye in 2024 from the energy generated in SPP projects. BİM aims to increase this rate to 25% by 2025.
- In 2024, BİM reduced its greenhouse gas emissions by 19% compared to 2019 and continues to work towards a 20% reduction target by 2026. Thanks to the 64,059 MWh of electricity generated in 2024, over 28,000 tons of CO<sub>2</sub> were saved.
- The consumption of a total of 491 tons plastic and 801 tons paper were prevented in 2024 as a result of efforts to increase resource efficiency in packaging and spread sustainable raw material alternatives in BİM and FİLE stores. These practices resulted in financial savings of approximately TL 34 million. BİM aims to reduce its use of paper raw materials by 820 tons/year and plastic raw materials by 750 tons/year through planned improvements in 2025, as well as to use 480 tons/year of recycled plastic in its packaging.



## SUSTAINABLE PRODUCTS

- BİM continued to invest in the sustainable products category in 2024. Within this scope, the turnover of sustainable products reached 14.9% in 2024 within its total turnover. Reaching its 10% target for 2026 in a shorter time than predicted, BİM renewed its target to 17.5% until 2027.



## VALUE TO HUMAN

- In 2024, compared to 2023, total experience time in trainings increased by 84%, reaching 661,738 hours.
- In order to foster a shared culture across the company and raise employee sustainability awareness in 2024, BİM provided 15,877 hours of sustainability training.
- In 2024, when the minimum wage was updated once, the Company increased employee salaries and benefits at a rate above the minimum wage increase in order to protect employee welfare against declining purchasing power.



About BİM

# Leader of the retail sector



With its organizational structure, effective cost management practices and limited product range, our Company is the first representative of the hard discount model in Türkiye.



As the leader in Türkiye's retail sector, BİM's journey to success started with 21 stores in 1995. Since the day BİM was established, we set our primary objective as offering high-quality products to customers at the most affordable prices.

We act on the principle of keeping our operational costs at a minimum level and reflecting the consequent savings to customers as discounts. With its organizational structure, effective cost management practices and limited product range, our Company is the first representative of the hard discount model in Türkiye.

The decentralized organizational structure of BİM ensures that our decision-making and implementation processes are fast and efficient by facilitating the establishment of a dynamic logistics and information network between our regional directorates and stores.

BİM avoids any unnecessary expenses that would raise product prices.

We effectively control quality standards by limiting our product range to around 900 items and deliver our products to customers at the most affordable prices possible.

We update the composition of our product range every year by launching new products and removing some of our products from the list according to the expectations and needs of our customers, which diverge over time.

**Investing in Our Private Labels**  
Our private label products, produced exclusively for BİM by our suppliers, constitute the foundation of our high-discount business model and our sustainable product approach. The main characteristic of these products is their more affordable pricing compared to equivalent, branded products of the same quality.

**Implementing Effective Cost Management**  
Our basic principle in carrying out our operations is to keep costs at the lowest level and reflect our gains to customers as low prices. We have adopted a detailed and precise working method applied in the Company for the selection and pricing of the products. The products offered at our stores are carefully selected to meet 80% of the daily basic needs of a household. Our limited product range enables us to purchase low-priced products from our suppliers in high quantities and reflect this value in product prices.

Instead of promotions, campaigns and loyalty card practices, we apply an "everyday low price" policy for all our customers. Instead of promotions and campaigns that offer short-term price reductions, we make our prices more understandable by keeping them low every day and reflect the cost savings we achieve to product prices.

One of the most important features distinguishing BİM from its competitors in the sector is to avoid short-term discounts even when there is no sufficient consumption. Our pricing policy is a building block of the trust our customers place in us.

As BİM, we are consolidating our leadership and strong position in the retail industry every day with the effective cost management policy we implement in all our operations. BİM, which is the leader in the market when considering the sales volume, had a 16.8%<sup>(\*)</sup> market share in total turnover for fast-moving consumer goods across Türkiye.

At BİM, we conduct our cost management practices within the framework of the following principles:

1. In general, we rent the stores.
2. Instead of high-cost stores on main streets, we prefer to locate the stores in the back streets to save on rent.
3. We employ sufficient personnel in stores to maintain uninterrupted service.
4. We keep store decoration as simple as possible, use minimum shelving, keep costs at minimum and reflect gains obtained to the product prices.
5. We keep promotion and advertising expenditures to a minimum.
6. We distribute products through our own logistics network.
7. We keep the product portfolio limited and purchase in large quantities from the suppliers at low prices.
8. We include our private labels in the product portfolio as much as possible.
9. We keep cost calculations on a daily basis and implement effective cost inspections, with immediate action taken whenever required.
10. We evaluate, develop and implement new saving methods.

<sup>(\*)</sup>NielsenIQ Retail Panel



About BİM

# High customer satisfaction

**As BİM, we consider our suppliers as our business partners and make a conscious effort to provide them with strong support by offering the shortest payment terms in the sector.**



(\*) Brand Health Survey conducted by NielsenIQ



## “Everyday low price” policy

BİM is effective in spreading out low prices throughout the sector with its “everyday low price” policy



We use only Turkish Lira in our transactions and finance our operational investments through our powerful equity capital. We thus minimize the impact of fluctuations in exchange rates and interest rates on our activities.

### Establishing Strong Ties with Our Suppliers

We are the biggest purchaser of the majority of the products we sell in Türkiye thanks to our high purchasing power. We encourage our suppliers to produce high-quality products at lower costs and procure quality products at affordable prices.

As BİM, we consider our suppliers as our business partners and make a conscious effort to provide them with strong support by offering the shortest payment terms in the sector. This approach positions BİM among the companies most preferred by suppliers in the retail sector. We secured our product supply in 2024 through our strong cash position and effective supply and inventory management, while maintaining the highest level of customer satisfaction by offering affordable products.

### Working with High Inventory Turnover Rate

We conduct our inventory management at BİM via a software used commonly worldwide. Inventories managed from regional directorates are effectively monitored as they are transferred from warehouses to stores and from stores to customers via our own logistics infrastructure.

### Our Product Quality is Guaranteed

We strive to provide reliable products that can fully and continuously meet our customers’ essential needs in the most economical and timely manner. As part of our company policy, we have a Quality Assurance Unit operating under the Directorate of Commerce, dedicated to continuously improving food safety. We contributing to economic welfare with our sustainable business model.

### Supporting the Economy with Our Everyday Low Price Policy

In accordance with our business model, we keep costs at the lowest possible level without compromising service quality, reflecting our gains in product prices while operating with a limited profit margin.

Our Company’s combat against inflation has been ongoing since it was established. BİM is effective in spreading out low prices throughout the sector with its “everyday low price” policy, setting an example for the market while contributing to the balanced course of price mechanisms in the market, especially during periods of high inflation. Although the pressure increased on costs due to the ongoing inflation trend in 2024, we have been supporting the combat against inflation by postponing price increases as much as possible.

### Our Customers Are Always Right

We operate with the effort to keep customer satisfaction at the highest level with the unconditional return guarantee policy applied in our stores. This policy allows our customers to return any product at any time - without requiring an explanation - at the nearest BİM store by providing the receipt and credit card slip.

### Directing Our Investments in line with Our Organic Growth Strategy

Our investment policy establishes the foundation for organic growth. As part of our organic growth strategy, the majority of our investments is focused on expanding our operational network by launching new stores and establishing regional centers. We strive to keep our investment costs relatively low by decorating our new stores, most of which are rented, in the simplest and most functional way possible.



(\*) NielsenIQ Retail Panel



# Successful operations in Morocco and Egypt

For BİM regional centers are strategically important. We construct our new warehouses and regional centers by acquiring land in accordance with compliance criteria.

In 2024, when investment costs remained high, we kept contributing to the national economy and employment by continuing our new store launches and the establishment of regional centers in line with our investment policy.

**We Also Operate Outside Türkiye with Our Morocco and Egypt Operations**

Our company's first foreign operation, Morocco, is the first discount retail store in the country. We have initiated our active operations in Morocco on April 11, 2009 with the launch of our first store in Casablanca. BİM owns 65% of the capital of the company that carries out the operations in the country. We aim to maintain and develop the current growth trend in the Kingdom of Morocco with Helios

Investment Partners LLP, which acquired 35% share in the Morocco operations, and to contribute to localization with investors specialized in the region. Located geographically close to Europe, Morocco has a more developed infrastructure in terms of culture, economy, and politics compared to other African and Middle Eastern countries. In Morocco, which has a population of more than 37 million, the modern retail industry has significant potential. The Morocco operations, which achieved operational and net profitability (before IFRS 16) as of year-end 2019, continued this trend maintaining its profitability in 2024 as well. The number of stores reached 789 with 102 new store openings in 2024. In Egypt, the second overseas operation of BİM, which started its operations in 2013, we opened 62 stores in 2024 and we are serving with a total of 418 stores. BİM owns the entire capital of our subsidiary carrying out the Egypt operation. BİM operates with two regional directorates in Egypt, among the biggest countries in the Middle East with a population of over 115 million and is the production hub of its region.

**In 2024, we kept contributing to the national economy and employment by continuing our new store launches and the establishment of regional centers in line with our investment policy.**



Number of Stores	2022	2023	2024
BİM Türkiye	10,370	11,203	12,089
FİLE Türkiye	202	236	287
BİM Morocco	627	687	789
BİM Egypt	311	356	418
Total	11,510	12,482	13,583



# Sustainable service quality with private-label brands

## BİM Brands

Having introduced the notion of private-label product sales to the Turkish retail sector, BİM plays an important role in Türkiye's fight against inflation by offering high-quality private-label products to customers at affordable prices. BİM conducts necessary controls at all stages of production, including taste, product quality, and packaging, closely monitoring areas for improvement. BİM develops its' private-label product portfolio every year, and the share of its private labels in net sales increased from 46% in 2005, the year the Company went public, to 59% in 2024.

## BİMcell

Launched in 2012, BİMcell is a BİM brand operating in the field of mobile communications. Offering special communication solutions with its internet and mixed packages, BİMcell has a population coverage rate of 99.6% throughout Türkiye. BİMcell offers affordable, competitive, and innovative packages with the option to 'pay per use,' charging on a per-second basis.



## Principles of BİMcell:

- It is plain and simple.
- It is transparent.
- There is no hidden pricing.
- There are no terms and conditions.
- It provides high-quality service at low prices.

The number of subscribers of BİMcell, a virtual prepaid operator, was 2.7 million as of year-end 2024.

## FILE

We launched our innovative retail model FILE in March 2015. Combining the concept of discount with a supermarket notion, FILE stood out in the retail sector in a short time with a strong, fresh, high-quality, and diverse product range and gained the appreciation of customers. Our goal is to meet consumers' food, personal care, and general cleaning needs in our stores with products that are produced to high standards and offered at consistently low prices. Our FILE stores offer a larger aisle area compared to discount stores, allowing customers to shop in a large and open space. In our FILE stores, we have included special service sections such as bakery, meat-deli, fruit and vegetable and personal care. FILE provides service with 287 stores in 30 provinces and a total of three warehouses, two in Istanbul and one in Ankara.



Establishing a new supply chain, FILE included new private-label products to its portfolio in addition to national and international products. 33% of the sales of FILE, serving consumers with its three brands in basic product categories, is comprised of private-label products. We introduced 143 products not previously offered to the market before in Türkiye to consumers for the first time with the FILE concept.

FILE successfully attained EBITDA and net profitability in a very short time due to the lean presentation of the correct business model. The share of online sales in turnover reached 5% in 2024 at FILE, which launched its mobile shopping application in 2021.

## FILE Brands

Harras is a food product brand, its' product development and manufacturing processes are closely monitored by FILE. These products are produced by the leading suppliers in the product category and have at least the same quality as the leading brands in the market and are only sold in FILE stores. The products and manufacturers of the

Harras brand are regularly audited by independent and notified bodies.

Actisoft is FILE's private-label brand in the segment of general hygiene, paper products and supplementary products, which addresses the diverse needs of households, such as paper towels, garbage bags, baking papers and room odors. The products and producers of the Actisoft brand are regularly audited by independent and notified bodies.

Daycare is a brand for personal care products offered in FILE stores only. The brand has been developed innovatively according to customers' needs for health, hygiene, beauty, personal care, and colorful cosmetics.



# The first representative of the high discount model



BİM employs a sufficient number of personnel to provide uninterrupted service at its stores.

BİM rents the most affordable stores in the locations closest to its customers.

BİM stores are decorated as simply as possible.

BİM offers the highest quality products at the most affordable prices.

BİM avoids excessive advertising that could lead to an increase in the price of its products.



BİM displays products in their original cardboard boxes to avoid unnecessary store expenses.

BİM customers can return the products they are not satisfied with, unconditionally.

For BİM, customer benefits are more important than short-term high profits.

BİM offers high quality products manufactured specifically for its customers.

BİM customers pay for the product itself, not the packaging or the brand.



## Region of Operation

# BİM's operations in Türkiye and international markets

**BİM**

Türkiye

12,089  
Stores

68+2  
Logistics  
Centers

**FiLE**

287  
Stores

3  
Logistics  
Centers

**BİM**

Morocco

789  
Stores

4  
Logistics  
Centers

**BİM**

Egypt

418  
Stores

2  
Logistics  
Centers



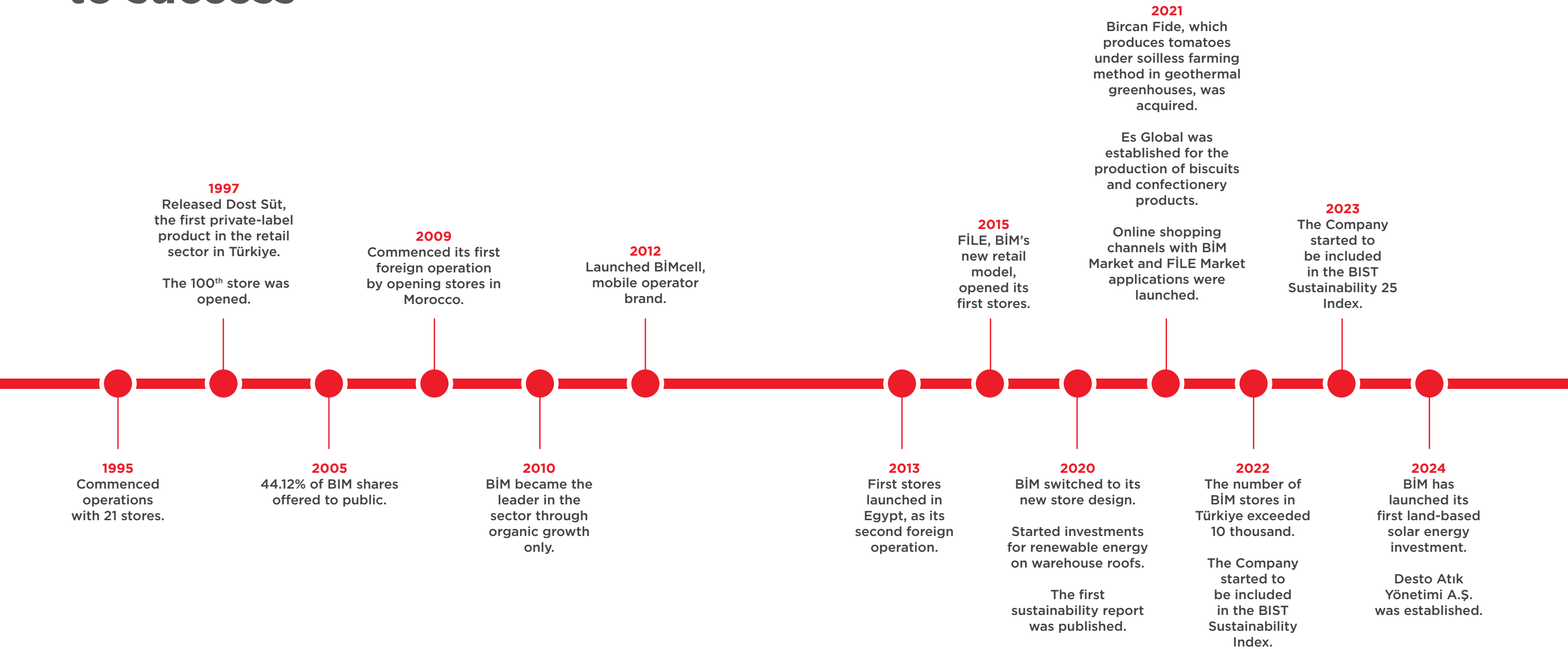
A total of 3.4 million m<sup>2</sup> of land with 1.7 million m<sup>2</sup> of closed storage area (including our international operations).

\*Two of its logistics centers include the warehouses of GDP Gıda Paketleme Sanayi ve Ticaret A.Ş., a subsidiary subject to consolidation.



Our Milestones

Solid steps on the path to success





## Our Awards and Achievements in 2024

# Achievements crowned with awards

### Two Awards at Extel Research (II Research)

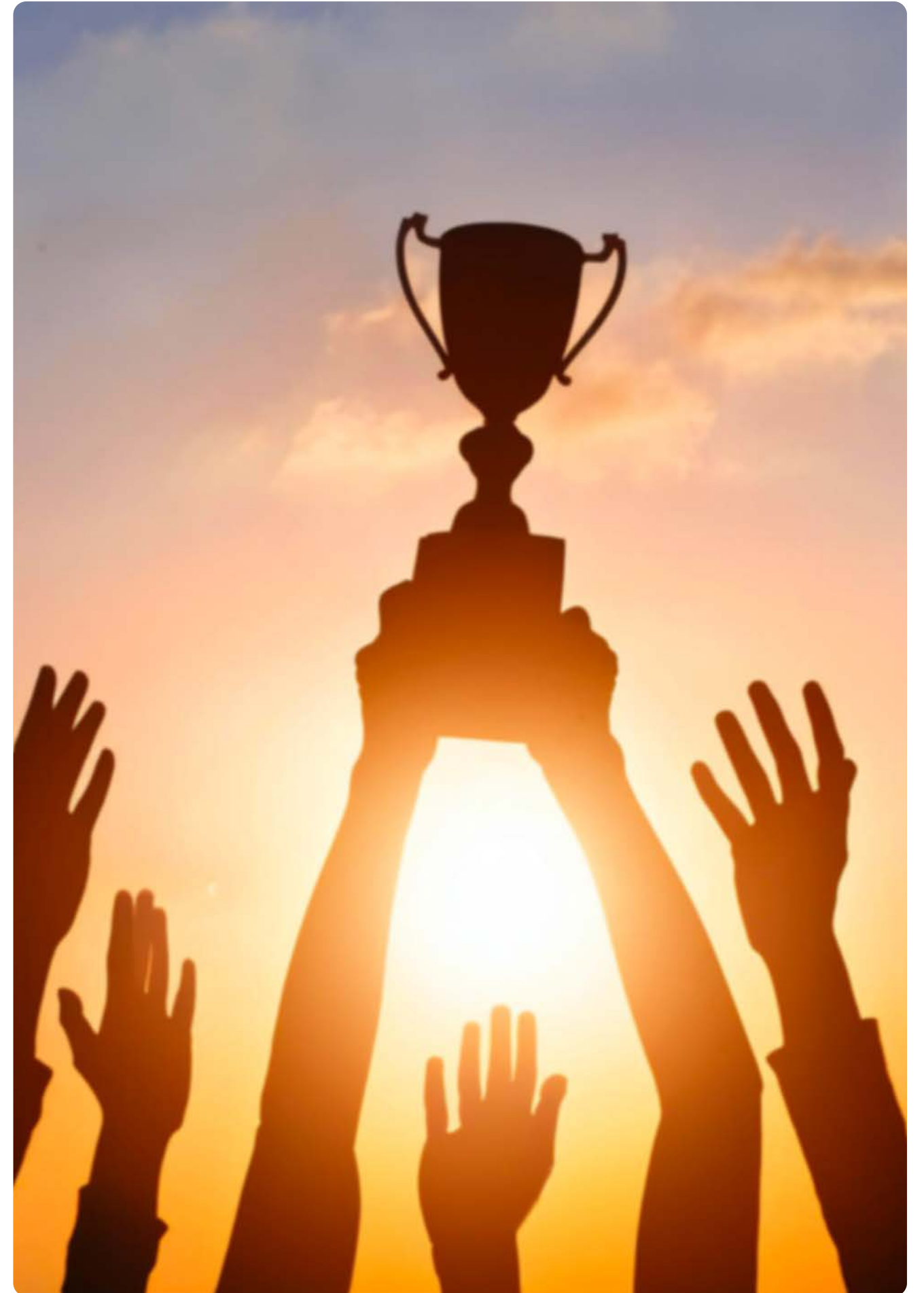
Our CEO, Haluk Dortluoğlu, placed among the top three CEOs in the “High Market Value Consumer Companies” category at the “Developing Europe, Middle East and Africa (EMEA)” independent research, which is organized by one of the most reputable organizations in the investment world and where the best managers and teams are evaluated. Additionally, the BİM Investor Relations Unit was awarded the Best Investor Relations Team award based on the votes of international professionals.

### Management Quality Among the Most Successful Companies

As a result of the evaluation conducted by Business Life based on eight performance criteria that constitute management quality, we have been recognized as one of the ‘Most Successful Companies in Management Quality’ with an index score exceeding 70 points.

### First Prize from the Turkish Investor Relations Society

We won first prize in the “Public Company with the Highest Sustainability Fund” category among companies with substantial market capitalizations at the “2024 Investor Relations Awards” hosted by the Turkish Investor Relations Society to showcase best practices in investor relations. We ranked second in the categories “Company with the Highest Country Numbers at the Corporate Investor Base” and “Public Company with the Highest Corporate Investor Ratio.”





Key Financial and Operational Indicators

Strong financial and operational results

As BİM, being aware of our social responsibility in 2024, a period of increasingly high inflation, we took care to stand by consumers with our “everyday low price” approach. By reflecting the gains we achieved from efficiency improvements to our product prices, we continued to generate added value for our country. BİM's and FILE's private-label products, which we offer to the public with high quality and low prices, play an important role in the fight against inflation in our country. As of year-end 2024, BİM's private-label products accounted for 59% of net sales.

Thanks to its strong capital structure and cash-raising power, our Company met its sustainable growth from its own resources and invested TL 18.1\* billion on a consolidated basis in 2024. In 2024, BİM continued its organic growth by opening 1,101 new stores and generated over 9 thousand new jobs.

Financial results are prepared as consolidated statements within the framework of the Communiqué (Series II, No. 14.1) issued by the Capital Markets Board in accordance with Turkish Accounting Standards and Turkish Financial Reporting Standards (TAS/TFRS). Information about the consolidated subsidiaries are available in the section titled Subsidiaries and Affiliates of the Report. In accordance with the decision numbered 81/1820 dated December 28, 2023, by the Capital Markets Board (CMB), it was decided to apply inflation accounting by applying the provisions of TAS29 (Turkish Accounting Standards) to the financial statements of issuers subject to financial



reporting regulations that apply Turkish Accounting/ Financial Reporting Standards and capital market institutions for the annual financial statements of the accounting periods ending as of December 31, 2023. Accordingly, our company's audited consolidated financial statements for the years 2023 and 2024 were presented comparatively, adjusted for the effects of inflation.

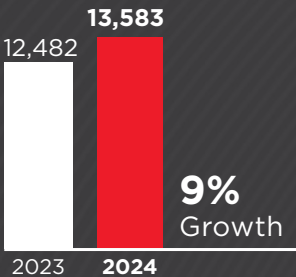
Condensed Consolidated Income Statement (TL Million)*	2024	2023	Change (%)
Sales	519,567	474,200	10%
Gross Profit	90,817	74,619	22%
Gross Profit Margin	17.5%	15.7%	
EBITDA	22,558	19,854	14%
EBITDA Margin	4.3%	4.2%	
EBIT	5,345	4,849	10%
EBIT Margin	1.0%	1.0%	
Net Profit (Owners of parent)	18,587	22,293	-17%
Net Profit Margin	3.6%	4.7%	

Condensed Consolidated Balance Sheet (TL Million)*	2024	2023	Change (%)
Current Assets	74,041	78,627	-6%
Non-current Assets	161,807	135,245	20%
Total Assets	235,849	213,872	10%
Short Term Liabilities	74,673	78,071	-4%
Long Term Liabilities	42,637	35,109	21%
Shareholders' Equity	118,539	100,692	18%
Equity Holders of the Parent	117,640	99,783	18%
Non-Controlling Interest	899	909	-1%
Total Equity and Liabilities	235,849	213,872	10%

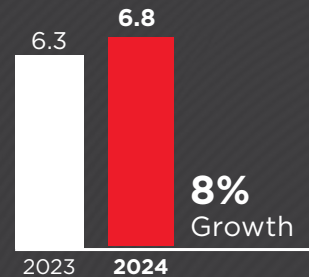
(\*)Including TAS 29 inflation accounting



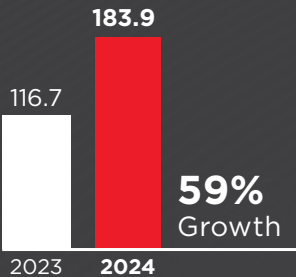
Number of Stores



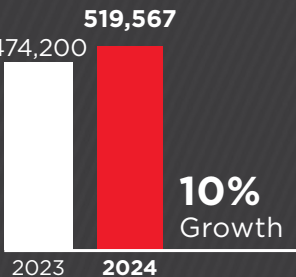
Average Number of Daily Consolidated Customer Visits (Million)



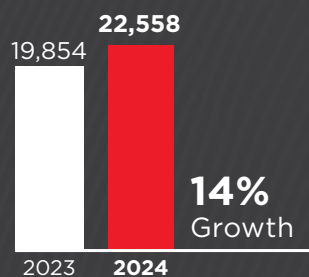
Basket Size per Visit (TL)



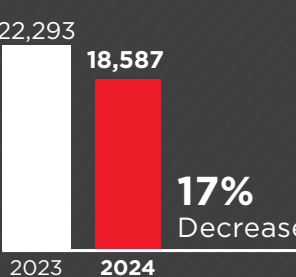
Net Sales (TL Million)\*



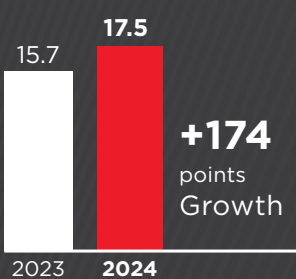
EBITDA (TL Million)\*



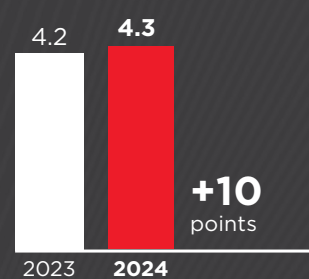
Net Profit (Owners of parent, TL million)\*



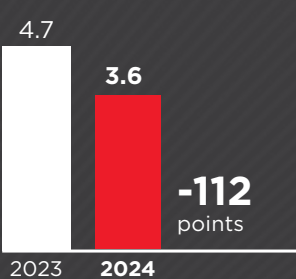
Gross Profit Margin (%)\*



EBITDA Margin (%)\*



Net Profit Margin (%)\*



(\*)Including TAS 29 inflation accounting



Future Expectations/Realizations

Stepping confidently into the future



2024 (TMS29 not applied)	Targets (13 May 2024)	Realizations
Increase in Sales	75% (±5)	72%
EBITDA Margin*	7.5%-8.0%	7.5%
CAPEX to Sales Ratio	3.0%-3.5%	3.7%

2025 (TMS29 29 not applied)	Expectations
Increase in Sales	45% (±5%)
EBITDA Margin*	7.5% (±0,5)
CAPEX to Sales Ratio	3.5%-4.0%

2025 (TMS29 Applied)	Expectations
Increase in Sales	8% (±2%)
EBITDA Margin*	5.0% (±0.5)
CAPEX to Sales Ratio	3.5% - 4.0%

(\*)The EBITDA margin target includes TFRS 16 effects.

BİM closed the year with a sales increase of 72% and an EBITDA margin of 7.5%, excluding TAS29 inflation accounting. Maintaining its commitment to continuous investment, the company allocated 3.7% of its sales to capital expenditures in 2024.

Excluding TMS 29 inflation accounting, BİM targets approximately a 45% increase in sales compared to the previous year and anticipates an EBITDA margin of around 7.5%. The company plans to invest 3.5-4% of its sales in both domestic and international operations while continuing to contribute to employment.

Taking TMS 29 inflation accounting into account, BİM aims for real growth of 8% (±2%) in 2025 and expects an EBITDA margin of approximately 5%.

The Company aims to maintain its leading position in the retail sector through its robust financial structure and employment capacity.

Subsidiaries and Affiliates

Trade Name	Field of Activity of the Company	Paid-in/ Subscribed Capital	Currency	BİM's Share in Capital (%)	Qualification of the Relationship with the Company	Consolidation Method
BİM MAROC	Food Retailing Activities in the Kingdom of Morocco	246,824,000	MAD	65	Subsidiary	Full consolidation
BİM Stores LLC	Food Retailing Activities in the Arab Republic of Egypt	2,140,000,000	EGP	100	Subsidiary	Full consolidation
Dost Global Danışmanlık A.Ş.	Consultancy and Operation	900,000,000	TRY	100	Subsidiary	Full consolidation
Es Global Gıda Sanayi Ticaret A.Ş.	Production of Biscuits and Confectionery	1,300,000,000	TRY	100	Subsidiary	Full consolidation
Bircan Fide Tohum Tarım Nakliyecilik Sanayi ve Ticaret A.Ş.	Soilless Agriculture Activities in Geothermal Green-houses	65,000,000	TRY	100	Subsidiary	Full consolidation
GDP Gıda Paketleme Sanayi ve Ticaret A.Ş.	Food and Beverage Packaging	5,000,000	TRY	100	Subsidiary	Full consolidation
İdeal Standart İşletmecilik ve Mümessillik San. ve Tic. A.Ş.	Toothbrush Production and Sales	8,000,000	TRY	100	Subsidiary	Full consolidation
FLO Mağazacılık ve Pazarlama A.Ş.	Marketing of Footwear Products	2,690,000,000	TRY	11.5	Affiliate	Not consolidated.
Desto Atık Yönetimi A.Ş.	Waste Management	1,000,000	TRY	100	Subsidiary	Full consolidation
Emek Yatırım Proje Geliştirme A.Ş.	Real Estate Management	11,528,989	TRY	100	Subsidiary	Full consolidation

**BİM MAROC**  
BİM became a 100% shareholder in BİM MAROC, a company established on 19<sup>th</sup> May of 2008 to operate in the discount food retail sector in Morocco. BİM MAROC opened its first store in Morocco on July 11, 2009. As a result of the localization decision taken by BİM in foreign markets, the procedures regarding the sale of 35% of BİM MAROC's shares to Helios Investment Partners, a private equity fund based in England, were completed in 2021 for USD 83.2 million.

**BİM Stores LLC**  
BİM became a 100% shareholder in BİM Stores LLC, a company established on July 24, 2012 to operate in the discount food retail sector in Egypt. BİM Stores LLC stores were opened in Egypt in April 2013.

**Bircan Fide Tohum Tarım Nakliyecilik Sanayi ve Ticaret A.Ş.**  
To improve supply sustainability in the fresh fruit and vegetable category, BİM acquired all shares of Bircan Fide Tohum Tarım Lojistik Sanayi ve Ticaret Anonim Şirketi in 2021 for TL 51.3 million. The Afyon-based Bircan Fide produces tomatoes in geothermal greenhouses, set in an area of 100 decares, using the soilless farming method.

Bircan Fide produces tomatoes within the framework of best agriculture practices in an environment friendly manner in computer-equipped greenhouses. The Company reinjects thermal water, discharged from greenhouses heated with geothermal resources, back into the ground without harming the environment.

**Es Global Gıda Sanayi ve Ticaret A.Ş.**  
To produce certain biscuits and confectionery products sold in its stores, BİM decided to establish a company titled Es Global Gıda Sanayi ve Ticaret A.Ş. in 2021. The establishment procedures of the factory started in 2022, and it became operational in 2024.

**Dost Global Danışmanlık A.Ş.**  
BİM's fully owned subsidiary Dost Global Danışmanlık A.Ş. was established on January 8, 2020 to ensure the achievement of a more efficient organizational structure within the scope of BİM's overseas investments.

**GDP Gıda Paketleme Sanayi ve Ticaret A.Ş.**  
GDP Gıda Paketleme ve Sanayi ve Ticaret A.Ş., which is a fully owned subsidiary of BİM ensuring the supply and packaging of various food products sold in BİM stores, primarily rice and pulses, started its operations on July 13, 2017. The Company carries out the activities relating to the purchase, quality control, storage and packaging of products procured from suppliers in Türkiye and abroad, as well as their transportation to regional warehouses.

**FLO Mağazacılık ve Pazarlama A.Ş.**  
Operating in the footwear sector since 1960, FLO Mağazacılık is the leader of the Turkish shoe sector, with more than 500 stores located in Türkiye and abroad, and an e-commerce web site: [www.flo.com.tr](http://www.flo.com.tr). In November 2013, 11.5% of the shares of the Company were acquired with a group of entrepreneurs for financial investment purposes.

**İdeal Standart İşletmecilik ve Mümessillik San. ve Tic. A.Ş.**  
The company acquired in 2012 is engaged in toothbrush production.

**Desto Atık Yönetimi A.Ş.**  
In order to achieve the Company's sustainability goals and to manage waste management activities more efficiently, Desto Atık Yönetimi A.Ş. was established on July 9, 2024.

**Emek Yatırım Proje Geliştirme A.Ş.(")**  
All shares of Emek Yatırım Proje Geliştirme A.Ş. were acquired on April 5, 2024, and its field of activity includes real estate investment and project design.

\*On February 11, 2025, a merger transaction was registered within our company through the acquisition of Emek Yatırım Proje Geliştirme A.Ş. at its book value.



Increasing interest in eco-friendly products



The year 2024 has been marked by the prominence of inflationary pressures, geopolitical risks, and the effects of the climate crisis on a global scale. In almost 70 nations, elections resulted in the formation of new administrations. In 2025, it is anticipated that the policies put into place by the incoming administrations, particularly in the US, would significantly affect global economic activities and trade.

Inflationist pressure and changing consumer behavior were among the main factors influencing demand in the retail industry. While consumers turned to stores selling private-label and discounted products to increase purchasing power, their interest in quality and environmentally friendly products grew.

In 2024, as inflation's pressure on prices in the food retail sector began to ease, it was observed that many households focused on essential food products, with a continued increase in interest in organic and local products. Surveys indicate that for 64% of customers, inflation continues to be a significant source of concern. [PwC] Alongside the awareness of healthy and balanced nutrition, consumers' preference for fresh food has increased, with interest in fruits and vegetables rising by 4% and 1.2%, respectively. [NielsenIQ] Organic, environmentally friendly, and products with fewer additives have become more preferred.

Effects of E-Commerce on the Retail Industry

As online shopping habits continue to grow, consumers who do not abandon physical stores demand an integrated shopping experience, which has strengthened the multi-channel strategies of retail chains.



22% of consumers said they were attempting to make more mindful purchases and favored environmentally friendly products and retailers that communicate more transparent with their customers. [PwC 2024 Voice of Consumer Survey] Global surveys show that 92% of customers appreciate sustainability in their choice of brands. [NielsenIQ] Despite inflation and price pressure, products produced with renewable agricultural practices that use less water, emit less carbon, and are environmentally responsible are becoming more popular among consumers.

Retailers worldwide are seen to be increasing e-commerce opportunities by integrating their in-store and online services to meet the specific needs of their customers. The importance of artificial intelligence and personalized applications is increasingly growing in areas such as cost reduction, streamlining operations, and facilitating easier access to customers.

In the retail industry, the change in the demographics of the consumers and the increasing influence of Gen Z are also playing a role. As of the end of 2024, Generation Z, which accounts for more than 40% of the population in the United States, has become an important customer group in other countries around

the world as well. This generation is predicted to account for 39% of all retail spending in the near future, together with the millennial generation. [Forbes] Because of their use of digital shopping channels and social media, as well as the importance they place on ethical values, they have a significant impact on the retail industry. [Forbes]

The changing purchasing habits after the pandemic and the inclusion of Generation Z among consumers are increasing the influence of social media on buying behaviors. It is evident that Gen Z is the group that uses hybrid and online shopping the most. According to surveys, 67% of customers use social media to discover new brands, and 70% look at online reviews and ratings before purchasing a product. [PwC] Therefore, it is believed that retail companies that prioritize their online presence, establish transparent and constructive relationships with their customers will fare better.

NilsenIQ, "The Future of Fresh Food: Top Trends Shaping the Market in 2025," 16 Dec 2024, NilsenIQ Website / NilsenIQ

[Catherine Erdly, "4 Retail Trends That Will Reshape the Industry in 2025," Forbes, 23 Dec 2024] or [Forbes]

PwC, "PwC's Voice of the Consumer Survey 2024: Shrinking the Consumer Trust Deficit," 15 May 2024, PwC Website. / PwC

Turkish Ministry of Commerce and TURKSTAT data. World Bank, IMF and OECD data.





# A year focused on efficiency

In 2024, the most significant factors determining the performance of the retail sector in Türkiye were high inflation, rising production costs, and the impact of minimum wage increases on prices. Rising inflation not only strained consumer purchasing power but also affected the living standards of sector employees. This situation led to increased employee turnover in the retail sector and disrupted labor stability. Companies that value their employees and invest in human resources navigated this process with relatively less harm, while many companies in the sector were negatively affected.

The increase in employee turnover directly and indirectly impacted efficiency and operational processes in the retail industry. Additionally, rising costs and personnel losses were among the key factors reducing profitability. In response to these pressures, the sector shifted towards measures to enhance operational efficiency. The rapid expansion of store openings in previous years gave way to a more cautious growth strategy. Companies that established efficient business processes and managed them better distinguished themselves from competitors in both store openings and profitability performance.

Despite the challenges faced by the sector, according to TURKSTAT data, retail sales volume in Türkiye increased by 13.5% in 2024 compared to the previous year. In the food, beverage, and tobacco categories, this increase was 12.7%. This growth indicates that the sector maintained its dynamic structure.

Despite the high inflation environment, 2024 was a year when consumers showed increased interest in sustainable goods and services. Especially young consumers continued to make shopping choices in favor of sustainable brands, considering environmental and social impacts. Accordingly, companies that prioritize sustainability and adopt corporate citizenship responsibilities stood out in the sector.



# Full compliance with legal regulations

## Global Developments

### New Regulations and Legal Framework

Many new environmental, social, and governance regulations went into effect in 2024, encouraging companies to take action on sustainability.

The California Climate Accountability Package, a strong indicator of a global trend of sustainability and ESG reporting focusing on climate change and greenhouse gas emissions, was adopted in the U.S. in September 2023. With the adoption of the Package, which includes a dual bill of the Climate Corporate Data Accountability Act (SB 253) and the Climate-Related Financial Risk Act (SB 261), prepared in line with TCFD's proposal, California became the first US state to impose a mandatory climate disclosure rule as well as a climate-related financial risk disclosure rule on companies. The California Climate Disclosure Act, which requires companies to report their Scope 1 and Scope 2 climate emissions from 2026 on and Scope 3 emissions from 2027 on, has already inspired four other states. It is expected to have a transformative impact on global economy by crossing US borders in the coming years.

On the other hand, in addition to the Green Deal, the European Union has adopted the Corporate Sustainability Due Diligence Directive (CSDDD), which requires companies to identify and reduce social and environmental impacts in their supply chains by 2027. Despite Europe's slow adoption of the Corporate Sustainability Reporting Directive (CSRD), it is expected that the first group of companies will publish their reports at the start of 2025. Also, beginning in mid-2026, EU's new ESG Rating Directive will require rating providers to share their methodologies and avoid conflicts of interest.

Both California's disclosure regulations and the EU's Corporate Sustainability Reporting Directive require companies to report their Scope 3 emissions.

Our global supply chain partners and suppliers will need to adjust to the new regulations and requirements that are likely to be adopted internationally. We anticipate that the global transformation will have a significant influence on our Company, as well as other organizations and institutions in our country and will facilitate the transition to sustainable practices. As BİM, we view these legal regulations as an opportunity, which anticipates the need for reviewing and reporting social and environmental impacts in our supply chain. We intend to integrate these developments into our business models to further advance our sustainability goals in Türkiye and other regions where we have operations. In the coming years, we will continue our efforts to adapt to this transformation in the global market and to offer our customers more sustainable products. As BİM, we will continue to consider not only existing legal frameworks, but also social expectations and market dynamics when setting our sustainability goals.

More transparent rating processes will reshape investors' risk perceptions and increase the importance of our practices and strategies within the sustainability framework. As BİM, we are reviewing our existing practices to prepare for these developments. Within the scope of new regulations, we take strategic steps to clarify and measure our ESG goals.



# Transition to renewable energy for a net-zero carbon target

### Renewable Energy

Renewable energy has shown a remarkable growth globally in 2024. Zero-carbon energy now accounts for 40% of global production, while the International Energy Agency (IEA) predicts that renewable energy will almost triple by 2030. The achievement of this prediction would result in a 2.7-fold increase above 2022 levels, demonstrating that the energy sector's sustainability-oriented transformation is gaining momentum. Meanwhile, the closing of the UK's last coal-fired power station after 142 years indicates that coal consumption is swiftly dropping, and the transition to renewables trend is here to stay. Wind power has surpassed coal power in the US for the second consecutive month, indicating that competitive renewable energy pricing and environmental concerns are driving energy policies.

As BİM, our goal of obtaining 25% renewable energy consumption by 2025 shows that this is a strategic approach that aligns with worldwide environmental trends. In 2024, we completed the installation of SPPs on the roofs of three more warehouses as a continuation of our solar power plant project, which we launched in 2020 and was recognized as an example in the sector. In addition to rooftop SPP projects, we also invested in solar power plants on three different plots of land. These steps reinforce our determination to reducing our environmental impact and strengthening our role in the industry.

Integrating renewable energy sources offers an opportunity to meet social expectations and further strengthen our commitment to environmental sustainability, in addition to decreasing BİM's energy costs. The increased usage of renewable energy strengthens our Company's brand image and position in the market as an environmentally friendly retail brand.

### High Temperatures and Increased Emissions

In 2024, the hottest year on record, there were multiple extreme weather events throughout the world caused by unprecedented temperatures, including hurricanes Milton and Helene in the US and disastrous floods in Valencia, Spain.

Despite an increase in renewable energy sources, emissions in 2024 hit a record high, up 0.8% from the previous year.

Higher temperatures and a rise in extreme climate events indicate that we must expedite the transition to more sustainable practices. By continuing to invest in renewable energy, BİM will continue to combat climate change by increasing energy efficiency and lowering our carbon footprint as part of our strategies. We will strengthen collaboration with our suppliers to minimize our environmental impacts.

### Developments in Türkiye

#### Turkish Sustainability Reporting Standards (TSRS)

The Turkish Sustainability Reporting Standards (TSRS), which came into force on January 1, 2024, requires companies to analyze in detail and report transparently the impacts of risks and opportunities related to sustainability on financial performance.

These standards, published by the Public Oversight, Accounting and Auditing Standards Authority, focus on the principle of financial materiality and require companies to clearly disclose the impact of sustainability risks and opportunities on financial condition, performance and cash flows. Reported data must be subjected to an assurance audit, and the process aims to start with a limited level of assurance and progress to a reasonable level of assurance over time. TSRS not only strengthens companies' strategic focus, but it also supports Türkiye in complying with international standards such as the EU's Carbon Border Adjustment Mechanism (CBAM) and the Corporate Sustainability Reporting Directive (CSRD), which is a critical step in our country's green transformation journey.

TSRS stipulates that we analyze in more detail and transparently report the impacts of our risks and opportunities related to sustainability on our financial performance. Within the framework of the principle of financial materiality, we seek to strengthen our credibility in the eyes of investors and stakeholders by considering these standards when developing our sustainability strategies. The initiation of assurance audit will improve the quality of our reporting and facilitate our compliance to international standards.

#### Turkish Green Taxonomy Regulation Draft

Türkiye took an important step to encourage sustainability investments and accelerate green financing procedures by publishing the Green Taxonomy Regulation draft in 2024. This regulation aims to guide the finance industry by defining net criteria for identifying which investments are environmentally sustainable. The regulation, which adopts an approach consistent with the EU Taxonomy, is expected to support the transition to a low-carbon economy by encouraging investments in areas such as renewable energy and energy efficiency.

As BİM, we plan to utilize cost advantages by focusing on energy efficiency projects and renewable energy usage within the framework of the new regulation, and at the same time, to improve our possibilities to access green finance resources. Integrating our customers' increasing environmental awareness into our business processes will increase the value and competitiveness of our brand.

#### Deposit Management System

The deposit management system to be implemented within the Climate Change Mitigation Strategy and Action Plan (2024-2030) is expected to be operational in 2025. This system aims to reduce waste and promote recycling by allowing consumers to pay a deposit for packaging and receive a refund of the deposit fee when they return the empty packaging.

The deposit management system, which represents an important step in terms of environmental sustainability, envisages a contribution to critical environmental targets such as reducing plastic waste and preserving natural resources by recycling waste.

The novelties to be introduced by the deposit management system will enable us to reconsider our packaging processes and logistics operations, increasing our recycling rates and strengthening our environmental responsibility. We believe that developing practices to encourage our customers' contribution to sustainability will positively impact our brand image.













# TSRS-Compliant Sustainability Report

We present our sustainability approach that shapes the future with responsibility to our stakeholders.



Value Generation Model of BİM

Related Capital Item	Inputs	Business Model and Value Areas		Outputs	Value Generated	SDG
<div><div>Financial Capital</div></div>	<ul style="list-style-type: none"><li>Robust capital and shareholding structure</li><li>Total assets</li><li>Shareholders' Equity</li><li>Strong liquidity</li><li>High free float rate</li><li>Effective financial and strategic risk management</li></ul>	<div><div><div><div><div>Business Model</div><div>Storage and Distribution</div><div>Retail and Sales</div><div>Customer Relations and Feedback</div><div>BİM Value Chain</div><div>Development of Private-Label Products</div><div>Product Supply and Production</div></div></div></div></div>		<ul style="list-style-type: none"><li>Total assets: TL 236 billion</li><li>Shareholders' Equity: TL 119 billion</li><li>Sales: TL 520 billion</li><li>Gross profit: TL 91 billion</li><li>Gross profit margin: 17.5%</li><li>EBITDA: TL 23 billion</li><li>EBITDA margin: 4.3%</li><li>Net profit: TL 18.6 billion</li><li>Net profit margin: 3.6%</li></ul>	<ul style="list-style-type: none"><li>Being a food retailer accessible to all segments in Türkiye</li><li>Making a significant contribution to combating inflation with the "everyday low price" policy</li><li>Generating long-term financial value for shareholders and investors through strong financial and operational results</li></ul>	<div><div><div>1 NO POVERTY</div><div>2 ZERO HUNGER</div><div>3 GOOD HEALTH AND WELL-BEING</div><div>8 DECENT WORK AND ECONOMIC GROWTH</div><div>10 REDUCED INEQUALITIES</div><div>12 RESPONSIBLE CONSUMPTION AND PRODUCTION</div></div></div>
<div><div>Human Capital</div></div>	<ul style="list-style-type: none"><li>Large BİM family with employees from 81 provinces</li><li>Vision of being the most preferred employer in the sector</li><li>Humane values</li><li>An understanding, safe and productive working environment</li><li>Inclusive employer identity prioritizing equal opportunity and diversity practices</li><li>Employee benefits</li><li>Fair and competitive remuneration</li><li>Training programs for the sustainable development of human resources</li></ul>			<ul style="list-style-type: none"><li>Total number of employees: 95,630</li><li>New employment: 8,984</li><li>BİM Türkiye female employee ratio: 50%</li><li>Female employment rate among new employees: 56%</li><li>Proportion of new employees under 30 years of age: 80%</li><li>Rate of increase in total number of employees: 10%</li><li>Online trainings: 68,582 people*hours</li><li>Face-to-face trainings: 4,231 people*hours</li><li>Number of employees benefiting from trainings: 73 thousand</li><li>Total OHS training: 604,228 people*hours</li><li>OHS training hours per employee: 6.9</li></ul>	<ul style="list-style-type: none"><li>Playing a critical role in Türkiye's economic development and making a strong contribution to employment</li><li>Contributing to the employees' professional and personal development through trainings</li><li>Strengthening the strong employer profile of BİM as the leading retail company in Türkiye</li></ul>	<div><div><div>4 QUALITY EDUCATION</div><div>5 GENDER EQUALITY</div><div>8 DECENT WORK AND ECONOMIC GROWTH</div><div>10 REDUCED INEQUALITIES</div><div>16 PEACE, JUSTICE AND STRONG INSTITUTIONS</div></div></div>
<div><div>Social and Relational Capital</div></div>	<ul style="list-style-type: none"><li>Effective communication and strategic collaborations with stakeholders</li><li>Customer-oriented service approach</li><li>Against greenwashing, responsible marketing communications</li><li>CSR activities with corporate citizenship awareness</li><li>Donations and grants for the benefit of society</li><li>Meeting with consumers from all over Türkiye</li><li>Responsible and sustainable value chain</li><li>Effective investor communications</li></ul>			<ul style="list-style-type: none"><li>Number of institutional memberships and strategic collaborations: 5</li><li>Average number of daily consolidated customer visits: 6.8 million</li><li>Expenditure amount per visit: TL 183.9</li><li>Net Promoter Score (NPS): 52</li><li>Total number of suppliers: 1,466</li><li>Total number of supplier audits: 950</li><li>Amount of donations: TL 248 million</li><li>Dividend distributed: TL 6.1 billion</li><li>Dividend yield: 2.0%</li></ul>	<ul style="list-style-type: none"><li>Strengthening communication and increasing interactions with stakeholders</li><li>Growing the sustainability impact area through corporate memberships and strategic collaborations</li><li>Avoiding greenwashing through responsible marketing communication efforts</li><li>Reaching customers from all over Türkiye with the "everyday low price" policy</li><li>Generating social benefit by developing projects for the community</li><li>Supporting social welfare through donations and grants</li><li>Generating long-term financial value for investors</li><li>Ensuring the sustainability within the value chain</li></ul>	<div><div><div>1 NO POVERTY</div><div>2 ZERO HUNGER</div><div>3 GOOD HEALTH AND WELL-BEING</div><div>6 CLEAN WATER AND SANITATION</div><div>8 DECENT WORK AND ECONOMIC GROWTH</div><div>10 REDUCED INEQUALITIES</div><div>12 RESPONSIBLE CONSUMPTION AND PRODUCTION</div><div>13 CLIMATE ACTION</div><div>17 PARTNERSHIPS FOR THE GOALS</div></div></div>
<div><div>Intellectual Capital</div></div>	<ul style="list-style-type: none"><li>Private-label product portfolio of BİM</li><li>Private-label product portfolio of FILE</li><li>BİM Mobil, FILE Mobil, BİMPara, FILEPara and BİMcell applications and online sales channels</li><li>Advanced information security infrastructure</li><li>R&amp;D and innovation activities</li><li>Es Global, Bircan Fide, Ideal Standard production companies</li></ul>	<div><div><div><div><div>We Offer Quality Products and Services.</div><div>With effective cost management and our "Everyday low price" policy, we offer our customers quality, safe, responsible products and services and continuously improve our private-label product portfolio.</div></div></div></div></div>	<div><div><div><div><div>We Manage Our Value Chain Responsibly.</div><div>With our warehouse, logistics and production facility investments, we secure product supply and ensure that products are supplied at low cost. We aim to reach more people every day with our store investments, and we observe our Responsible Procurement Policy in our entire value chain.</div></div></div></div></div>	<ul style="list-style-type: none"><li>BİM's product portfolio: Approximately 900</li><li>Share of BİM private label products in net sales: 59%</li><li>Share of FILE private label products in net sales: 33%</li><li>Total of users of BİM Mobil application: 2.8 million</li><li>Total of users of File Mobil application: 1.9 million</li><li>Number of BİM Para and FILE Para transactions: 9.5 million</li><li>Total number of BİMc cell customers: 2.7 million</li></ul>	<ul style="list-style-type: none"><li>Offering customers both high quality and affordable products with BİM's private-label products</li><li>Providing customers with an easy and fast shopping experience through digital applications</li><li>Introducing new products to customers through R&amp;D and innovation efforts</li></ul>	<div><div><div>3 GOOD HEALTH AND WELL-BEING</div><div>9 INDUSTRY, INNOVATION AND INFRASTRUCTURE</div><div>12 RESPONSIBLE CONSUMPTION AND PRODUCTION</div><div>17 PARTNERSHIPS FOR THE GOALS</div></div></div>
<div><div>Produced Capital</div></div>	<ul style="list-style-type: none"><li>BİM Türkiye stores and logistics centers</li><li>FILE stores and logistics centers</li><li>BİM foreign operations' stores and logistics centers</li><li>Logistics fleet owned by BİM</li><li>SPPs located on regional warehouses and lands</li></ul>	<div><div><div><div><div>We Work for a Livable Environment.</div><div>We reduce our environmental impact throughout the value chain by focusing on energy and resource efficiency and decarbonization. We prioritize biodiversity and sustainable agricultural practices in line with our wide product portfolio based on our agricultural activities.</div></div></div></div></div>	<div><div><div><div><div>We Ensure Efficient and Sustainable Growth with Our Employment Capacity.</div><div>With our employment capacity and the dedication of our employees, we provide services with a high quality approach. The high customer satisfaction we thus achieve enables sustainable growth.</div></div></div></div></div>	<ul style="list-style-type: none"><li>BİM Türkiye: 12,089 stores and 68+2 logistics centers</li><li>FILE: 287 stores and 3 logistics centers</li><li>BİM Morocco: 789 stores and 4 logistics centers</li><li>BİM Egypt: 418 stores and 2 logistics centers</li><li>1.7 million m<sup>2</sup> indoor storage area on a total area of 3.4 million m<sup>2</sup></li><li>Logistics fleet owned by BİM: 1,358</li><li>Renewable energy generated through SPPs: 64,059 MWh</li></ul>	<ul style="list-style-type: none"><li>Introducing affordable, high-quality products to customers through stores across all of Türkiye</li><li>Ensuring accessibility through a wide logistics and supply network</li><li>Achieving long-term energy sustainability through energy production from renewable sources</li></ul>	<div><div><div>1 NO POVERTY</div><div>2 ZERO HUNGER</div><div>3 GOOD HEALTH AND WELL-BEING</div><div>6 CLEAN WATER AND SANITATION</div><div>7 AFFORDABLE AND CLEAN ENERGY</div><div>8 DECENT WORK AND ECONOMIC GROWTH</div><div>9 INDUSTRY, INNOVATION AND INFRASTRUCTURE</div><div>10 REDUCED INEQUALITIES</div><div>12 RESPONSIBLE CONSUMPTION AND PRODUCTION</div><div>13 CLIMATE ACTION</div></div></div>
<div><div>Natural Capital</div></div>	<ul style="list-style-type: none"><li>Climate change and environmental adaptation studies</li><li>Management of climate-related risks</li><li>Responsible use of energy and natural resources</li><li>Sustainable agricultural practices</li><li>Responsible use of raw materials</li><li>Waste management and circular economy endeavors</li></ul>	<div><div><div><div><div>We Work for a Livable Environment.</div><div>We reduce our environmental impact throughout the value chain by focusing on energy and resource efficiency and decarbonization. We prioritize biodiversity and sustainable agricultural practices in line with our wide product portfolio based on our agricultural activities.</div></div></div></div></div>	<div><div><div><div><div>We Ensure Efficient and Sustainable Growth with Our Employment Capacity.</div><div>With our employment capacity and the dedication of our employees, we provide services with a high quality approach. The high customer satisfaction we thus achieve enables sustainable growth.</div></div></div></div></div>	<ul style="list-style-type: none"><li>Reduction in greenhouse gas emissions compared to 2019: 19%</li><li>Sustainability investments: TL 15 billion</li><li>Number of BİM stores with new design: 6,385</li><li>SPP total installed capacity: 63 MW</li><li>Amount of carbon emissions avoided with SPP: 28 thousand tons CO<sub>2</sub></li><li>Renewable energy utilization rate: 9.4%</li><li>Water consumption intensity: 0.144</li><li>Sustainable agriculture area: 100 thousand m<sup>2</sup></li><li>Food waste to turnover ratio 0.56%</li><li>CDP Climate Change Score: C</li></ul>	<ul style="list-style-type: none"><li>Making significant contributions to combating the climate change</li><li>Reducing the carbon footprint through the use of renewable energy sources</li><li>Minimizing the environmental footprint through responsible resource use</li><li>Supporting sustainable agriculture</li><li>Contributing to the circular economy through zero waste practices</li><li>Preventing food waste</li></ul>	<div><div><div>6 CLEAN WATER AND SANITATION</div><div>7 AFFORDABLE AND CLEAN ENERGY</div><div>9 INDUSTRY, INNOVATION AND INFRASTRUCTURE</div><div>11 SUSTAINABLE CONSUMPTION AND PRODUCTION</div><div>12 RESPONSIBLE CONSUMPTION AND PRODUCTION</div><div>13 CLIMATE ACTION</div><div>14 LIFE BELOW WATER</div><div>15 LIFE ON LAND</div></div></div>



BİM monitors the interaction between financial and non-financial capital elements through tangible indicators in order to measure the value generated in economic, environmental, and social dimensions. BİM summarizes how it generates value for all stakeholders through financial, intellectual, manufactured, social and relational, human, and natural capital elements for the year 2024 in its “Value Generation Model.”

Sustainability Governance and Organization

Proactive sustainability approach



We conduct regular analyses to identify environmental, social, and governance risks and determine how to integrate these risks into business strategies.



**Sustainability Governance**  
We continue our sustainability efforts under the auspices of our Company Board of Directors, and we determine and implement our sustainability strategy with the active support of the senior management. We integrate our sustainability goals into our business model in compliance with our general business strategies. At BİM, sustainability efforts are coordinated by the Investor Relations & Sustainability Department.

The Sustainability Committee, which reports directly to the Board of Directors, the highest governance body of our Company, is responsible for the realization and follow-up of the actions and targets included in the sustainability roadmap. The members of the Sustainability Committee include three members of the Board of Directors and the Chief Executive Officer (CEO). Chaired by an Independent Board Member, the Committee convened twice in 2024. The attendance of all members to the relevant committee meetings was 100%.

The BİM Sustainability Committee effectively manages sustainability issues across the Company through its sub-working groups. Managers and employees from relevant departments contribute to the i) Sustainability Strategy Management & Corporate Governance, ii) Customer Experience & Products & Supply Chain, iii) Employees and iv) Environment working groups responsible for fulfilling all duties assigned by the Sustainability Committee.

Performance metrics (KPIs) related to sustainability/ climate goals have not yet been integrated into the individual compensation policies of senior executives. Therefore, no climate-related performance criteria were used in the payments made to senior executives during the current period.

In 2024, working groups reporting to the Sustainability Committee came together for works related to their respective field of duty. Within this scope, the Sustainability Strategy Management & Corporate Governance have convened 1 time, the Customer Experience & Products & Supply Chain 2 times, the Employees working group 1 time and the Environment working group 2 times.

General Coordination: Investor Relations & Sustainability Department



BİM Sustainability Committee Working Principles can be found [here](#)

**Duties and Responsibilities of Committees and Working Groups**  
The Sustainability Committee plays a guiding role in areas such as the development of sustainability strategies, identification of environmental, social, and governance (ESG) risks, integration into business strategies, performance monitoring, and the accuracy of reports to be disclosed publicly.

The Committee is also responsible for the coordination of affiliated working groups. Operating under the Committee, four working groups assume the following duties and responsibilities within their respective areas:

**Sustainability Strategy Management & Corporate Governance Working Group:** Responsible for the development of sustainability policies and targets, aligning them with governance principles, monitoring ethics and compliance issues, and managing stakeholder communication.

**Customer Experience, Products & Supply Chain Working Group:** Focuses on areas such as product safety, responsible product management, sustainable products, supplier evaluation and audit processes, sustainability communication with customers, and customer satisfaction.

**Employees Working Group:** Responsible for the development of policies related to human rights, employee satisfaction, diversity and inclusion, as well as overseeing employee training and occupational health and safety practices.

**Environment Working Group:** Works on evaluating and improving environmental issues such as greenhouse gas emissions, energy and water efficiency, waste management, and climate change.

**Sustainability Perspective in BİM Decision-Making Mechanisms**  
Below is a list of the strategies that BİM developed to integrate sustainability into our decision-making procedures.

**Stakeholder Identification and Mapping:** By identifying different stakeholders such as employees, customers, suppliers, and investors, we perform a comprehensive analysis to understand the specific needs and expectations of each group regarding sustainability. In this process, through a mapping approach to identify and prioritize stakeholder interests, we make sure that our ESG strategy is in line with the needs of all stakeholders.

**Identification of Material Topics:** We lower needless data burden and improve the quality of the information we collect by concentrating on ESG issues that have the largest impact on our business and stakeholders.

**Data Collection and Management:** We establish effective mechanisms for reliable data collection and management so that we can monitor and report our sustainability performance. This process focuses on determining where existing data is and how it will be effectively collected. Our management employs specific control mechanisms and procedures to ensure the effective management of sustainability-related risks and opportunities. In this context, data control processes are implemented to ensure the reliability, consistency, and traceability of sustainability performance data. Key KPIs deemed critical are verified through external audits.

**Encouraging Interdepartmental Collaboration:** We strengthen the interdepartmental collaboration at decision-making processes by including members from different departments into the working groups of our Sustainability Committee and produce more comprehensive and effective solutions by integrating different perspectives.



# Sustainability Governance and Organization

## ESG-focused policies



**Regulatory Compliance:** While integrating sustainability goals into decision-making processes, our Company accepts the increasing number of environmental and social regulations as a guideline. Within this context, we systematically conduct data collection, analysis and reporting processes to adapt to national and international standards. For us, compliance to regulations is not only mandatory but also a strategic priority strengthening our sustainable business model.

**Integrating Risk and Opportunity Analysis:** Identifying risks and opportunities as part of sustainability constitutes a fundamental part of our decision-making processes. We conduct regular analyses for identifying environmental, social and governance risks and how these risks can be integrated into business strategies. Thanks to these analyses, we aim for a long-term sustainable growth.

**Performance Monitoring and Continuous Improvement:** To measure our progress on reaching our sustainability goals, we use performance indicators (KPIs). We use the data from these indicators in our decision-making processes and evaluate them in order to review our strategic plans, if necessary.

**Assessment of Sustainability-Related Risks and Opportunities:** At BİM, the management of sustainability-related risks and opportunities is carried out under the leadership of the Sustainability Committee, which reports to the Board of Directors, through working groups consisting of experts and managers.

The Sustainability Committee at BİM plays an active role in overseeing the targets set in line with sustainability strategies and in monitoring progress. The Committee convenes at least twice a year to address sustainability risks and opportunities. In Committee meetings, reports and recommendations from the sustainability working groups are evaluated, and Committee members are informed about the priority risks and opportunities. The reports submitted to the Committee by the working groups contain detailed information on performance metrics related to sustainability goals, the progress achieved, and the emerging risks and opportunities. In these meetings, the Committee analyzes performance, evaluates the necessary actions to achieve the defined targets, and reviews the relevance of the targets. In addition, it may recommend updates to the targets or strategies by taking stakeholder feedback and developments in the sector into account.

Decisions taken during Committee meetings and recent developments are presented to the Board of Directors. This ensures that the Board has access to up-to-date information for guiding and monitoring sustainability strategies. The Board of Directors makes final decisions based on the reports and recommendations submitted by the Committee and regularly monitors progress toward the targets.

Sustainability governance in our company is carried out by the Sustainability Committee, which includes experienced senior executives.

**Within the framework of BİM's sustainability approach, we explain our sustainability philosophy and address our sustainability efforts through a set of policies we have established.**

The competencies and qualifications of the Committee chair and members in the field of sustainability are assessed based on both their past experiences and their involvement in sustainability-related matters; development plans are created when necessary. To enhance the knowledge level of Committee members, regular meetings are held to communicate recent developments, and best practices are shared with the support of external experts. The Committee's decisions are shaped by the technical input of external consultants who are experts in the field of sustainability. In addition, our Investor Relations and Sustainability Manager, Akif Daşiran, holds a "Corporate Sustainability and Innovation" graduate certificate from Harvard University and actively contributes to the Committee's strategic decision-making processes.

### Our Sustainability Approach and Supportive Policies

As BİM, we shape our business model and thought system by focusing on values and ensuring appropriate governance for each stakeholder. While achieving our development goals such as generating economic value, fostering employment and making investments, we care about including our stakeholders into the process.

As BİM, we define sustainability as taking into account Environmental, Social and Governance (ESG) factors in our operations and decision-making mechanisms, as well as effectively managing risks and opportunities in the field of ESG in order to generate long-term value, sustain and increase the value generated. Our sustainability approach plays an active role in our strategic decision-making processes. In this scope, we continue to implement our action plans in line with our sustainability strategy (BİM Sustainability Approach) and sustainability roadmap that we developed in 2020. In 2022, taking our sustainability efforts one step further and taking into account our sustainability priority areas, we set our ESG-focused long-term goals and shared them with the public. We see sustainability as an integral part of our corporate culture and continue our efforts to ensure that it is adopted and embraced by all our stakeholders in our value chain.

The concrete targets and commitments we have set in response to sustainability risks and opportunities are presented in detail in the Sustainability/Climate Metrics and Targets section.

Through a series of policy sets identified within the framework of BİM's sustainability approach, we explain our Company's sustainability philosophy and discuss our sustainability activities. The policies help us to reach our sustainability goals by establishing a framework based on ESG principles. Each policy provides the following supports for the sustainability journey:

#### Tax Policy

BİM's Tax Policy aims to contribute to society by adopting transparent and fair tax practices. This supports economic sustainability by helping to direct tax revenues to local development and social projects.

For our detailed Tax Policy [click here](#).

#### Remuneration Policy

Our Remuneration Policy adopts a fair and transparent remuneration approach for the Members of the Board of Directors and senior managers. While this increases the motivation of managers, it also contributes to achieving our long-term goals. At the same time, compensating independent Board of Directors members so that they may keep their independence contributes to sustainability by improving corporate governance quality.

For our detailed Remuneration Policy [click here](#).

#### Whistle Blowing Policy

Our Whistle Blowing Policy, which is focused on transparency and accountability, encourages employees to report unethical behavior while strengthening our company's corporate ethics culture. This contributes to our sustainable management goals by fostering a reliable business environment.

For our detailed Whistle Blowing Policy [click here](#).

#### Responsible Procurement Policy

Our Responsible Procurement Policy, which adopts ethical and environmental standards in the supply chain, aims to reduce our environmental impact and fulfill our social responsibilities by supplying from sustainable sources.

For our detailed Responsible Procurement Policy [click here](#).

#### Anti-Bribery and Anti-Corruption Policy

We adopt a zero-tolerance approach to any type of bribery and corruption. Our Anti-Bribery and Anti-Corruption Policy contributes to maintaining our ethical values in our business processes and strengthening the trust relationship with our stakeholders.

For our detailed Anti-Bribery and Anti-Corruption Policy [click here](#).



Sustainability Governance and Organization

Competition Law Compliance Policy

Maintaining fair competition conditions in markets is indispensable for both the sustainability of sectoral development and the protection of consumers. Our Competition Law Compliance Policy supports market balances and enables us to offer our customers long-term reliability by committing to offer compliance to fair play rules in all our operations.

For our detailed Competition Law Compliance Policy [click here](#).

Dividend Distribution Policy

We aim to generate a sustainable and balanced value for our shareholders. Our Dividend Distribution Policy has been structured to guarantee a fair share of profits with our shareholders while protecting our Company's financial stability and growth potential.

For our detailed Dividend Distribution Policy [click here](#).

Human Resources Policy

Our employees are the cornerstone of our success. With our Human Resources Policy, we support their professional development and contribute to social sustainability by establishing a fair and inclusive business environment.

For our detailed Human Resources Policy [click here](#).

Human Rights Policy

Respect for human rights is an integral part of our corporate responsibility. With this policy, we protect the rights of our employees and all our stakeholders and do our part for a more equal and fair society.

For our detailed Human Rights Policy [click here](#).

Related Party Transactions Policy

As part of our commitment to transparency and fair management, we are determined to avoid conflicts of interest through our Related Party Transactions Policy.

For our detailed Related Party Transactions Policy [click here](#).

Ethical Principles

As BiM, we value building trust in society with our ethical values. Our Ethical Principles not only ensure legal compliance but also reinforce our social responsibility awareness.

For our detailed Ethical Principles Policy [click here](#).

Environmental Policy

At BiM, environmental sustainability is an integral part of our business model. Our Environmental Policy aims to minimize the environmental impacts of our operations, provide for responsible use of natural resources and leave a livable world to future generations.

For our detailed Environmental Policy [click here](#).

Diversity and Inclusion Policy

We strive to offer equal opportunities to all segments of society. Our Diversity and Inclusion Policy aims to foster an inclusive business environment and strengthen social solidarity.

For our detailed Diversity and Inclusion Policy [click here](#).

Information Security Policy

Our Information Security Policy seeks to protect sensitive information of both our customers and business partners to the highest level by protecting data integrity and confidentiality. We manage the whole digital infrastructure of our Company in accordance with international standards, take proactive measures against cyber threats and secure the sustainability of our business processes.

For our detailed Information Security Policy [click here](#).

Donation and Aid Policy

Our Donation and Aid Policy aims to support those in need while strengthening social solidarity and building a fairer and more sustainable social structure. We carry out all our aid in accordance with transparency and accountability principles and aim to contribute to the development of society with permanent values.

For our detailed Donation and Aid Policy [click here](#).

Disclosure Policy

Our fundamental principle is to establish an open, transparent and reliable communication with our shareholders. Our Disclosure Policy enables us to build a strong business relationship by sharing correct and timely information.

For our detailed Disclosure Policy [click here](#).

Customer Satisfaction Policy

Our Customer Satisfaction Policy aims to meet the expectations of our customers by continuously improving the quality of our products and services. By obtaining regular feedback, training our employees and developing innovative solutions, we ensure that each of our customers are satisfied with their BiM experience.

For our detailed Customer Satisfaction Policy [click here](#).

Stakeholder Map and Communication with Stakeholders

By Impact	Stakeholder Group	Communication Method	Communication Frequency
Direct Economic Impact	Employees	In-house communication activities, In-house meetings, integrated annual report, PDP disclosures	Year-round
	Suppliers	Meetings, official correspondence, integrated annual report, PDP disclosures	
	Shareholders and Investors	Conferences, briefings, investor presentations, integrated annual report, PDP disclosures	
	Customers	Website contact form, integrated annual report, PDP disclosures	
Indirect Economic Impact	Financial Institutions and Analysts	Briefings, investor presentations, integrated annual report, PDP disclosures	Multiple times a year
	Business Partners	Meetings, official correspondence, integrated annual report, PDP disclosures	
	Public Institutions	Meetings, workshops, official correspondence, integrated annual report, PDP disclosures	
	Non-Governmental Organizations	Meetings, integrated annual report, PDP disclosures	
Introducers of New Opportunities, Knowledge, and Insight	Media	Press releases, interviews, integrated annual report, PDP disclosures	Four to five times a year
	Universities	Meetings, integrated annual report, PDP disclosures	Multiple times a year



Material Topics and Our Materiality Matrix

Double materiality approach

Double Materiality Analysis

**Method**  
The sustainability priorities of our company have been updated in 2024 following a materiality analysis conducted by an independent consulting firm using the double materiality approach. This update reorganizes the company’s activities to address both their environmental and social impacts, alongside their financial dimension, in an integrated manner.

In the materiality analysis conducted, international literature, stakeholder opinions, and business strategy have been evaluated from an integrated perspective. With an impact-focused sustainability approach, the impacts of our activities on the environment, society, and economy have also been considered, contributing to the materiality analysis.

In the first stage, a long list of topics was identified through a literature review, highlighting the issues with the highest impact on the environment, society, and economy, as well as the topics that most significantly affect BİM. Subsequently, stakeholder, impact, and external trend analyses were utilized to assess BİM's impact on the environment, society, and economy.

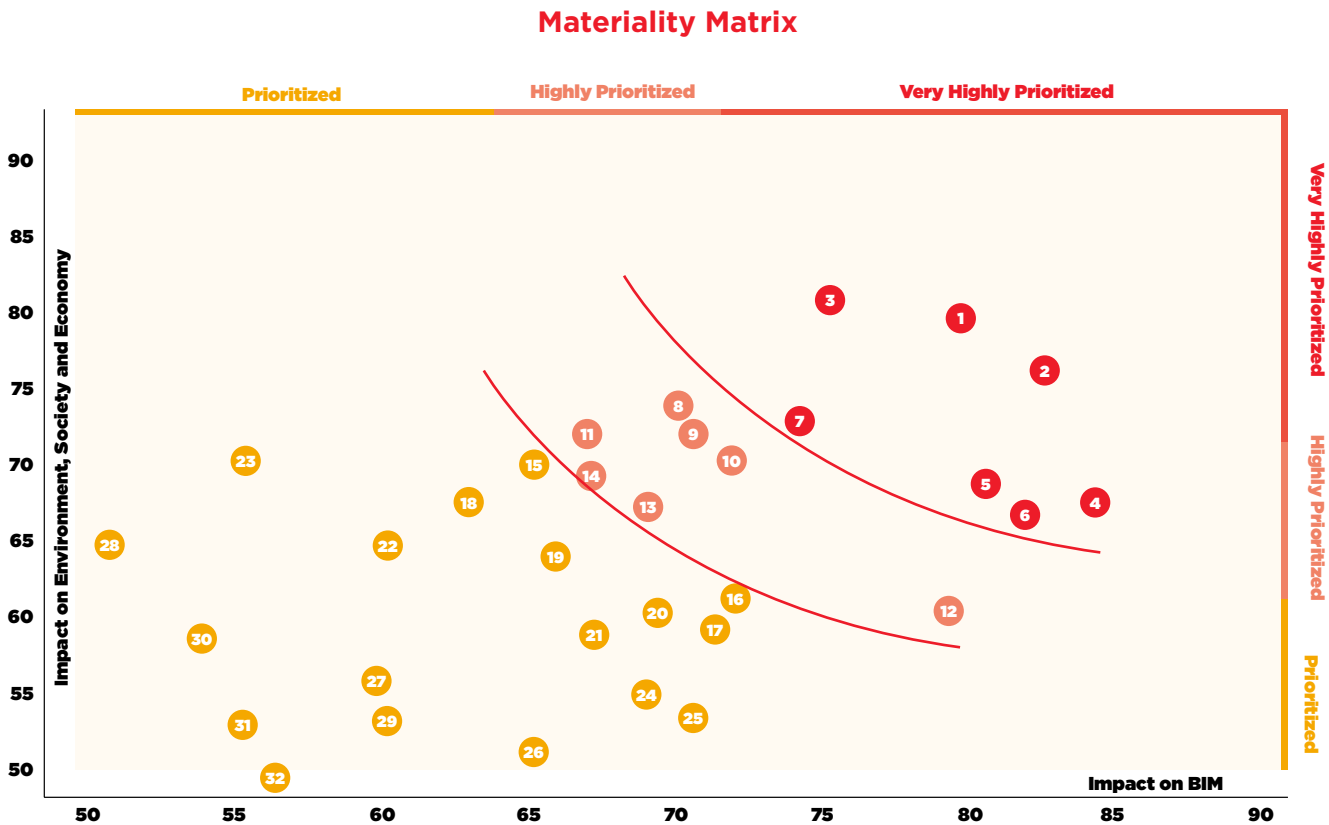
An inclusive stakeholder engagement process was designed in accordance with the AA1000 Stakeholder Engagement Standard, and surveys were conducted to reach stakeholder groups such as suppliers, financial institutions and analysts, rating agencies, business partners, universities, and NGOs. In the surveys conducted, stakeholders were expected to prioritize the topics from the list shaped through the literature review and define BİM's impact on these issues. A response rate of 47% was achieved in the online surveys distributed as part of the stakeholder analysis. During the impact analysis, stakeholder opinions were also considered for each topic and the positivity/negativity of the impact, its magnitude, scope, and likelihood were analyzed.

Foresights related to global risks that the World Economic Forum points out under the scope of external trend analysis dwelling upon international and local developments, material issues that Sustainability Accounting Standards Board (SASB) prepared specially for the sectors, SDGs, European Green Deal, 11<sup>th</sup> Development Plan of Türkiye and the retail trends of the period have been reviewed.

To identify the issues with the greatest impact on BİM's business processes, opinions were received through online surveys from strategic employees, including senior management, as well as shareholders and investors. BİM's corporate strategy and the outcomes of the financial impact analysis have also been included as inputs in the analysis.

BİM External Stakeholder Priorities

In its materiality analysis, BİM also analyzed external stakeholder priorities and the impacts of related material issues on external stakeholders. The positive and negative impacts of the material issues for external stakeholders, such as Suppliers, Financial Institutions and Analysts, Rating Agencies, Business Partners, Universities, and NGOs, have been analyzed. In doing so, the impacts of BİM's business processes on these external stakeholders have also been identified. As a result of the study, the two material topics that most affect external stakeholders due to BİM's business processes have been identified as “Packaging and Waste” and “Responsible Procurement.”



Top Priority

- 1. Packaging and Waste
- 2. Energy Management
- 3. Climate Change and Decarbonization
- 4. Product Quality and Safety
- 5. Responsible Sourcing
- 6. Customer Experience and Satisfaction
- 7. Human Rights and Fair Working Conditions

High Priority

- 8. Food Waste
- 9. Environmental and Social Impacts in the Supply Chain
- 10. Access to Food and Accessibility
- 11. Nutrition and Health
- 12. R&D and Innovation
- 13. Sustainable Agriculture
- 14. Employee Engagement and Well-being

As a result of the analysis, seven topics have emerged as top priority, while the remaining topics have been categorized as high priority and priority based on their scores.

Compared to the previous analysis, the fact that the top three topics (**Packaging and Waste, Energy Management, and Climate Change and Decarbonization**) are related to the environment indicates an increased prioritization of environmental issues. In addition, topics such as **Product Quality and Safety, Customer Experience and Satisfaction,** and **Responsible Sourcing** have also remained among the top priority issues.

**Human Rights and Fair Working Conditions,** unlike the previous analysis, have emerged as top priority issues this time.

Priority

- 15. Responsible Resource Use
- 16. Circular Economy
- 17. Sustainable Relationships and Partnerships with Suppliers
- 18. Occupational Health and Safety
- 19. Transparent, Responsible, and Ethical Corporate Governance
- 20. Data Privacy and Cybersecurity
- 21. Corporate Governance
- 22. Water and Wastewater
- 23. Contribution to Local Development
- 24. Integrated Risk Management
- 25. Product Labeling and Marketing
- 26. Attracting and Managing Talent
- 27. Biodiversity
- 28. Social Responsibility Programs
- 29. Anti-Bribery and Anti-Corruption
- 30. Equal Opportunity and Diversity
- 31. Stakeholder Dialogues and Collaboration
- 32. Animal Welfare

While external stakeholders prioritized **Climate Change and Decarbonization,** strategic employees prioritized **Energy Management.** This situation may indicate that strategic employees associate the concept of combating climate change with **Energy Management.**

The topic of **Sustainable Relationships and Partnerships with Suppliers** has been prioritized by suppliers, shareholders and investors. This situation indicates that suppliers are ready for transformation and strategic collaboration, and that investors also support this approach.



Material Topics and Our Materiality Matrix

	Packaging and Waste	Climate Change and Decarbonization	Human Rights and Fair Working Conditions
Effect on BiM	In line with its cost-focused approach, BiM places significant importance on packaging and waste management. Ensuring that the packaging used in the supply chain is recyclable or reusable enhances the effectiveness of waste management in operational processes. While this situation provides significant advantages in logistics, inventory management, and cost optimization, it further introduces corporate risks such as supplier non-compliance, non-compliance with environmental regulations, and rising recycling costs.	Operating in the retail sector, BiM is directly affected by the global transformation occurring in the areas of climate change and decarbonization. With the transformation of the sector, increasing environmental regulations, rising consumer awareness, and sustainability demands from stakeholders, BiM is required to undertake strategic revisions in key operational areas such as decarbonization, energy efficiency, logistics, and supply chain management. BiM's actions in this regard provide cost and competitive advantages.	Potential workplace violations, supplier-related risks, and non-compliance with international standards can pose risks to corporate reputation and operational continuity. Improving working conditions positively impacts efficiency and continuity in business processes. However, low employee satisfaction, high turnover rates, and inadequate human rights and fair working conditions practices can lead to operational disruptions, as well as reputational and financial losses.
Impact on the environment, society, and economy	Due to its operating sector, extensive supply network, and its private-label product packaging, BiM has a significant impact on packaging and waste. If not properly managed, packaging waste may lead to environmental pollution and have an adverse impact on public health. BiM has been accelerating its efforts to reduce its impact through investments in recycling, reuse, and resource use reduction across all its operations and activities in the value chain (including end-user waste).	BiM's value chain and business model, due to intensive logistics activities, a wide supply network, and cost-focused operations, may lead to high energy consumption and carbon emissions. This situation, while producing adverse impacts on the environment, can also lead to environmental pollution, health risks, and a decline in quality of life from a societal perspective. BiM aims to minimize these adverse impacts by increasing its efforts toward decarbonization.	BiM plays a significant role in society due to its extensive workforce and influence in the retail sector. The better BiM manages its performance in terms of human rights and fair working conditions, the more positively it can contribute to the well-being of all employees in its value chain. In the stakeholder analysis, stakeholders expect BiM to demonstrate more effective performance in practices such as fair compensation, career planning, and transparency in working hours, in order to prevent workforce loss. Protecting employee rights not only strengthens the company's reputation but also directly contributes to well-being of the society.
Impacted areas/stakeholders	Environment and Society	Environment and Society	Employees and Suppliers
Impact on value chain	Whole value chain	Whole value chain	Whole value chain
Strategy	BiM has established its packaging and waste management strategy based on the principles of conserving natural resources and supporting the circular economy. BiM develops projects aiming at preventing waste generation at the source and recycling the waste produced. By focusing on packaging optimization for its private-label products, BiM has reduced the use of plastic and paper. Pilot programs have been initiated to reduce plastic bag consumption in FILE stores. BiM recycles packaging waste generated in stores and warehouses through licensed companies. While preventing paper waste through digitalization, it further actively supports public projects such as the Zero Waste Project and the deposit system.	BiM is working on its Decarbonization strategy to measure and reduce the environmental impact of its operations. In this regard, it is in the process of setting science-based targets. Operational and value chain emission mapping, along with target and action setting based on growth models, will be completed within 2025. Focusing on energy efficiency investments, BiM has implemented measures such as LED lighting, insulation improvements, and energy-efficient refrigerators in its stores. BiM plans on expanding its investments in solar energy plants. Additionally, BiM is taking steps to minimize its carbon footprint through route optimization and the use of fuel-efficient vehicles in its logistics operations.	BiM respects fundamental human rights in all the regions it operates and secures fair working conditions. Serving as a guide for all employees, Human Rights Policy has been established based on international treaties and national legislation. BiM adopts a zero-tolerance policy against discrimination, providing an egalitarian work environment, and implements occupational health and safety practices that extend to its suppliers and business partners, in addition to its employees.
Related SDGs	<div><div>12 RESPONSIBLE CONSUMPTION AND PRODUCTION</div><div>13 CLIMATE ACTION</div><div>14 LIFE BELOW WATER</div><div>15 LIFE ON LAND</div></div>	<div><div>7 AFFORDABLE AND CLEAN ENERGY</div><div>13 CLIMATE ACTION</div></div>	<div><div>8 DECENT WORK AND ECONOMIC GROWTH</div><div>10 REDUCED INEQUALITIES</div></div>
Goals	BiM aims to achieve the following by 2025, compared to the base year of 2022: <ul style="list-style-type: none"><li>The use of 480 tons of recycled raw materials annually,</li><li>To reduce the use of plastic raw materials by 750 tons annually,</li><li>To reduce the use of paper raw materials by 820 tons annually.</li></ul>	BiM aims to reduce its greenhouse gas intensity by 20% by 2026 compared to the base year of 2019. Additionally, the company targets increasing the proportion of GHG emissions from its total electricity consumption to 25% by 2025, compared to the base year of 2022. At the same time, BiM is taking steps in combating the climate change with its water and waste goals.	BiM aims to reduce its accident frequency rate by 15% by 2026 compared to the base year of 2022.
Performance	<ul style="list-style-type: none"><li>In 2024, the reduction in paper raw materials was measured at 801 tons, while the reduction in plastic raw materials was recorded at 491 tons.</li><li>In 2024, a total of 462 tons and TL 32 million was saved by reducing the amount of plastic per product in disposable plastic shopping bags.</li></ul>	<ul style="list-style-type: none"><li>In 2024, greenhouse gas intensity decreased to 107.2 kg CO<sub>2</sub>/m<sup>2</sup> achieving a 19% reduction.</li><li>In 2024, an environmental-themed sustainability investment of TL 1.5 billion was implemented.</li><li>9.4% of the total energy consumption was provided from renewable energy sources.</li></ul>	<ul style="list-style-type: none"><li>In 2024, employees received a total of 604,228 hours of OHS training.</li><li>As of the end of 2024, the accident frequency rate was recorded at 4.2, while the accident-related absence rate stood at 47.7.</li><li>Employee turnover rate was 60%.</li></ul>



Management of Sustainability/Climate Risks and Opportunities

# Financial and environmental approach

As BİM, we adopt a double materiality approach to assess sustainability and climate-related risks and opportunities.



As BİM, we adopt a double materiality approach to assess sustainability and climate-related risks and opportunities, and aim to establish a comprehensive risk management framework by taking into account both the financial impacts of sustainability/climate-related issues and the environmental and social impacts of our operations.

In assessing financial materiality, we analyze the impact of the relevant issues on our Company's operations, financial performance, and capacity to generate long-term value. The expectations and requirements set out in the Turkish Sustainability Reporting Standards (TSRS) play a significant role in shaping our approach to financial materiality. In line with the regulations introduced by the TSRS, we systematically assess the risks and transparently report financial impacts.

Management Steps of Sustainability and Climate-related Risks and Opportunities

1. Identification and Assessment of Risks and Opportunities

- **Data Sources:** Risks and opportunities are identified through stakeholder surveys, sector analyses, legislative amendments, market dynamics, reports of rating agencies, and global sustainability trends.

a. Stakeholder Surveys

Within the scope of the double materiality approach, we regularly receive feedback from various stakeholder groups, particularly employees, customers, suppliers, and investors. Stakeholders' feedback enables us to identify high-priority risk factors and to develop management strategies in line with stakeholders' expectations.

b. International Standards

Sustainability frameworks such as SASB and MSCI are integrated into risk analyses and sector-specific risks and opportunities are assessed as per global standards. Financial and operational decisions are harmonized with international best practices.

c. Competitor Analyses

Best practices in the sector and competitors' strategies are closely monitored and action plans are developed in line with market dynamics and competitive conditions.

d. Rating Institutions

Risk analyses provided by ESG rating institutions for the sector and performance evaluations specific to BİM constitute the basic components of our sustainability risk management. This data helps our company better understand investor expectations and strengthen risk management strategies.

e. Internal Data Sources

BİM-specific risks are identified, and preventive measures are developed by using internal data such as operational performance data, supply chain analyses, employee feedback, and customer complaints.

f. Scenario Analyses

Scenario analyses are performed to assess the potential impacts of climate change on the operations of our Company.

- **Financial Impact Analysis:** Within the scope of the Turkish Sustainability Reporting Standard (TSRS), the financial impacts of identified risks and opportunities are analyzed more comprehensively. This ensures that the impact of sustainability factors on financial performance is better understood.

2. Risk and Opportunity Prioritization

- **Prioritization Criteria:** Identified risks and opportunities are prioritized in line with regulatory requirements, market expectations, potential financial impact and long-term strategic objectives.

a. Regulatory Requirements and Market Dynamics

Current regulations and market conditions may increase the importance of sustainability-related risks. Therefore, rapid adaptation to regulatory amendments and market trends is an important part of the prioritization process.

b. Long Term Strategic Goals

Our company's long-term sustainability goals determine how risks are prioritized. Risks that may prevent us from achieving our strategic goals are ranked as a higher priority. In this way, we adopt a risk management approach in line with our sustainability goals.

c. Stakeholder Expectations and ESG Performance Indicators

The expectations of employees, customers, investors, and other stakeholders shape our sustainability goals and influence our ESG (Environmental, Social and Governance) performance. The risks identified in line with the demands and feedback of stakeholders are critical for the reputation and long-term success of our Company. Therefore, risks are prioritized by taking into account stakeholder expectations and our sustainability strategies are aligned with them.

- **Action Plans:** We develop mitigation measures for high priority risks and formulate investment and strategic initiative plans for opportunities.



Management of Sustainability/Climate Risks and Opportunities



Climate / sustainability risks are addressed in a special framework, separate from other corporate risks.

3. Monitoring Risks and Opportunities

- **Regular Monitoring Mechanisms:** Certain KPIs (Key Performance Indicators) have been defined at the management level and the effects of both risks and opportunities are regularly monitored.

To monitor sustainability / climate risks and opportunities; we:

- » Prepare regular performance reports,
- » Follow KPIs and metrics,
- » Regularly evaluate risks and opportunities by relevant working groups and periodically report to senior management,
- » Address BİM's responsibility for climate change management directly at the Board of Directors level. Paul Foley, Independent Member of the Board, plays a role in overseeing the risks associated with climate change.

Updates Since the Previous Reporting Period

- **More Comprehensive Analysis of Financial Impacts:** Within the scope of the TSRS, the financial impacts of risks and opportunities have been analyzed in more detail.
- **Utilizing Scenario Analysis for Climate Risks:** Physical and transitional risks are evaluated in more detail within the scope of climate change scenarios, while addressing sustainable business opportunities in line with analyses.
  - » While developing our decarbonization strategy in the 2024 reporting year, we have started to use climate change scenario analyses to establish a scientific base for our business decisions. In this process, we took the Science-Based Targets Initiative's (SBTi) Global Net Zero Standard as a reference to align our target-setting approach with global standards. Derived from the IPCC's SR1.5 scenario, the SBTi's Global Net Zero Standard supports the goal of limiting global temperature increase to 1.5°C compared to pre-industrial levels. BİM adopts scientifically reliable methods to manage risks such as extreme weather events, loss of biodiversity, and major economic disruptions that may arise from climate change.

Integrating Sustainability Risks into General Risk Management Processes

- Climate / sustainability risks are addressed in a special framework, separate from other corporate risks.
- The process of identifying, assessing, and managing risks is carried out effectively with the participation of relevant unit managers in the working groups reporting to the Sustainability Committee.
- As of 2024, climate risks are managed within an independent structure by using scenario analyses in climate risk analysis, and the relevant risks are integrated into the Company's strategic planning.
- The nature of the effects of risks is assessed using a system based on probability and impact magnitude. Low, medium and high-risk levels are identified and detailed action plans are developed for high-risk areas within the scope of the assessment system.



# Scenario Analysis

## Our scenario analysis for climate risks

### Climate Scenario Analysis and Strategic Resilience Assessment

At BİM, we have conducted the expected climate scenario analysis within the scope of TSRS S2 in order to understand and manage the impacts of climate change on our operations, supply chain and financial structure. This analysis measures our strategic resilience to climate-related uncertainties and improves our corporate preparedness for climate risks.

### Scenario and Resources Used

Our scenario analysis for transition risks is based on the mitigation pathways that are limited to 1.5°C or have no overshoot, as defined in the IPCC's Special Report on "Global Warming of 1.5°C" (SR1.5). These pathways have been adapted to the business world by the Science Based Targets initiative (SBTi) and our company's short-term climate targets are being worked on within this framework.

Indicator	Assumption
Global temperature target	Limited to 1.5°C (limited/zero overshoot pathway)
Year of Net Zero CO <sub>2</sub> Emissions	2046-2055 (median: ~2050)
CO <sub>2</sub> reduction by 2030	Approximately 45% reduction compared to 2010 (a decrease to 20-30 GtCO <sub>2</sub> )
Other GHG emissions (CH <sub>4</sub> , F-gases)	75-80% reduction by 2050
Policy environment	High carbon prices (>100 USD/tCO <sub>2</sub> ), strict regulations
Technology development	Scaling up and cost reduction of low-carbon technologies
Consumer preferences	Orientation towards low-carbon products and services
Energy transition	The dominance of renewable resources

### Impacts on Business Model and Strategy

Our scenario analysis made visible the potential impacts of climate change on our corporate strategy, while also providing an opportunity to assess our organizational capacity in the face of these impacts. As a result of the analysis:

#### 1. Policy Risks & Legal Risks

##### a. Global Temperature Target & Net Zero Commitment (2046-2055)

**Risk:** Companies that delay the transition to net zero may face non-compliance with regulations, leading to operational constraints and reduced access to financing.

### Timeframe and Operational Scope

Since climate risks are a type of risk that spreads over a longer term, the short term is set as 2030, the medium term as 2040 and the long term as 2050 in our scenario analysis. The assessment has been conducted across our Türkiye operations, encompassing an operational scope that includes all store, warehouse, and headquarters activities. In our emission measurement system, Scope 1 and 2 emissions are included 100%, and a significant portion of Scope 3 emissions are systematically monitored.

### Assumptions Used in the Scenario

The assumptions used in the analysis are structured as follows for transition risks:

**Impact:** If BİM's branches and logistics operations with high energy consumption are not restructured within the scope of the climate transition, it may disrupt their long-term growth strategies.

**Strategic Necessity:** A net-zero compliant roadmap and restructuring of carbon-intensive processes is required.

##### b. Increasing Carbon Prices

**Risk:** Increased costs from carbon regulations can reduce profitability, especially in store operations and refrigeration systems with high Scope 1 emissions.

**Impact:** It can put direct financial pressure on the business model; pricing of resources used to sustain operations can be affected.





# Scenario Analysis

Our scenario analysis is reviewed at least once a year under the leadership of our Sustainability Committee and is revised in accordance with updates in global climate policies or SBTi criteria.



**Strategic Necessity:** Low-carbon systems need to be prioritized.

**c. Strict Regulations and Pressure to Comply**  
**Risk:** Failure to comply with varying levels of evolving climate legislation in Türkiye, Egypt and Morocco could result in the risk of operational disruptions or sanctions.

**Impact:** Reputational damage and operational disruptions may occur due to the risk of legal non-compliance.

**Strategic Necessity:** Proactive monitoring of country-based regulatory developments and localized development of compliance strategies are required.

## 2. Market Risks

**a. Consumer Preferences Towards Low Carbon Products**  
**Risk:** If low-carbon alternatives are not offered, customer loyalty may weaken and competitiveness may decrease.

**Impact:** If the product portfolio is not transformed, there may be a mismatch between BIM's "affordable price" strategy and sustainability demands.

**Strategic Necessity:** Recycled content in packaging, low carbon products and product/process designs that reduce food waste should be supported.

**b. Energy Transition: The Dominance of Renewables**  
**Risk:** Continued energy consumption based on fossil resources could result in increased costs and loss of prestige.

**Impact:** Declining investor interest, difficulty in accessing sustainable financing instruments and an increase in branch operation costs.

**Strategic Necessity:** Solar energy investments (SPP) are prioritized in order to supply electricity used in store and warehouse electricity from renewable sources. In this context, the expansion of SPP projects integrated to consumption points or operating with unlicensed generation model has been adopted as the main strategy to reduce energy-related emissions.

## 3. Technological Risks

**Technology Development Dynamics**  
**Risk:** If the transition to low carbon technologies is delayed, transition costs and integration challenges may increase.

**Impact:** Operational processes such as cooling systems, lighting, logistics and data management may be at a competitive disadvantage.

**Strategic Necessity:** Innovative solutions (e.g. smart energy management systems, refrigerant gas conversion) should be tested and disseminated, starting with pilot applications.

**Availability of Financial Resources and Transformation Capability**  
The analysis we conducted revealed that our current financial resources are sufficient to achieve the targets we have set. Investments in decarbonization processes are structured in areas such as energy efficiency, renewable energy transition and supply chain transformation. At the same time, planned investments target not only emission reductions but also adaptation to physical climate risks and infrastructure resilience. We also have the capacity to reorganize our existing assets (for example, renewing cooling systems, optimizing energy infrastructure), reposition them, and, when necessary, retire assets that become incompatible with our climate goals.

**Risk Exposure**  
Within the scope of physical climate risks, especially drought risk related to our food supply chain was analyzed. According to MGM's 12-month drought data for 2023, approximately 3.2% of the companies that are direct food suppliers to our company are located in areas experiencing 'moderate' and 'severe' drought. This corresponds to approximately 4% of our total turnover.

This analysis suggests that there is limited exposure to chronic climate risks such as drought, but that this risk may increase over time, particularly in the supply of fresh produce.

Exposure to identified climate-related transition risks covers 100% of the company's business activities.

In order to reduce exposure to physical and transitional climate risks and to increase our company's resilience against climate risks, short-term emission reduction targets are being set for the near future; medium- and long-term transformation steps are being planned to ensure that our business model adapts to a low-carbon economy. The targets and metrics established in this context are presented in the Sustainability/Climate Metrics and Targets section of our report.

**Areas of Uncertainty**  
The main areas of uncertainty highlighted in the analysis have been defined as follows:

- Development and scope of implementation of carbon pricing systems at the national level,
- Timing and scope of regulations
- Cost curve and accessibility of low carbon technologies,
- The rate of change of consumer preferences.

**Monitoring, Updating and Governance Process**  
Our scenario analysis is reviewed at least once a year under the leadership of our Sustainability Committee and is revised in accordance with updates in global climate policies or SBTi criteria. Indicators are monitored transparently and target realizations are reported. This indicators are as follows:

- Absolute CO<sub>2</sub> emissions (tCO<sub>2</sub>),
- Emission intensity (kgCO<sub>2</sub>e/m<sup>2</sup>),
- Renewable energy utilization rate (%).

**Our Emission Reduction Approach and Targeting Framework**  
At BIM, we adopt a science-based mitigation approach to reduce climate-related risks and adapt to the transition process. In this context, we continue our efforts to establish our near-term emission reduction targets in line with the IPCC SR1.5 scenario and SBTi's 1.5 °C compatible criteria.

In this framework:

- **The target period is based on** the base year of 2023 and a transition plan is designed for the period until 2030.
- **In terms of scope,** it is aimed to include all Scope 1 and 2 emissions throughout the company, as well as most of the Scope 3 emissions.

In determining **our mitigation path**, it is envisaged to follow a linear path based on absolute reduction. In this context:

- Significant reductions in absolute emissions are being pursued by 2030,
- With efforts underway to achieve net-zero emissions by 2050.
- Throughout this process, carbon offsetting and removal mechanisms (e.g., renewable energy certificates, supply chain transformations, etc.) may be considered as complementary tools.

This developing target framework will be elaborated in line with SBTi's technical criteria in the coming periods and will be shared transparently with the public.



# Sustainability Strategy

## Components of the sustainability strategy

**Scope of the Risk / Opportunity**

**Upstream Supply Chain**  
Pre-production stages such as product and raw material procurement processes, supplier selection, sourcing, and transportation to logistics centers.

**Direct Operations**  
Operations directly managed by BİM, such as logistics centers, store management, stocking, product placement and quality control processes.

**Downstream Supply Chain**  
The processes involved in getting products from stores to customers, such as in-store operations, customer experience and the sales phase to the end consumer.

**Term\***

**Short Term:** 0-1 Year  
**Medium Term:** 1 - 3 Years  
**Long Term:** 3+ Years

**Sustainability & Climate Focused Investments\*\*\***

**1.5 billion TL** in 2024,  
The target for 2025 is approximately **TL 4 Billion**

**Probability**

**High Probability:** Likely to be realized

**Medium Probability:** May be realized

**Low Probability:** Unlikely to be realized

**Severity of Risk / Opportunity\*\***

**Low Impact:**  
Up to 5% change in EBITDA

**Medium Impact:**  
5% - 10% change in EBITDA

**High Impact:**  
Over 10% change in EBITDA

\*The definitions of terms have been determined not only to provide ease of explanation, but also in direct connection with our company's strategic planning processes.

The short term aligns with annual operational targets and performance indicators. The medium term corresponds to the implementation and investment preparation period that overlaps with our strategic planning cycles. The long term covers three years and beyond and is associated with strategic transformation projects.

\*\*The current and projected financial impacts of sustainability- and climate-related risks and opportunities have not been expressed numerically due to measurement uncertainty and challenges in identification. Therefore, it was assessed that providing quantitative information would not be reliable or useful, and instead, a comprehensive qualitative analysis was conducted.

In this qualitative analysis, criteria such as the prevalence of the risk, affected revenue items, duration of impact, manageability, reputational risk, customer confidence, legal consequences and additional cost elements are taken into account to assess the potential impact of the relevant risk or opportunity on EBITDA. When evaluating the impact on EBITDA, operating income, sustainability-related operational cost items (e.g. energy, logistics, packaging), potential cost increases arising from regulations such as carbon taxes and possible revenue declines were considered.

In evaluating the impact on EBITDA, in line with the approach in our financial statements, impacts below 5% are considered to be of low financial significance. In this context, sustainability-related risks and opportunities were assessed, and some elements were addressed in the Risk and Opportunities Table. However, none of these elements have created an impact significantly above the financial threshold, have not fallen into the high-impact group and therefore have not been considered as a risk or opportunity that would require a material adjustment to the carrying amount of the assets and liabilities reported in our financial statements in the next financial reporting period.

\*\*\*It is planned that the financing needed to implement the strategy for managing sustainability and climate-related risks and opportunities will be provided through equity.

The quantitative value presented for investments has been calculated based on SPP projects and the transition to glass doors on refrigerators.



### Consolidated Environmental Indicators

Environmental Performance Indicators		
Greenhouse Gas Emissions * (ton CO <sub>2</sub> -equivalent)	2023	2024
<b>Scope 1</b>	<b>321,426</b>	<b>351,067</b>
Motor Vehicles	92,593	106,061
F-gases	208,317	226,757
Fuels Used in the Facility	20,516	18,250
<b>Scope 2 **</b>	<b>294,904</b>	<b>307,363</b>
Electricity consumption	294,904	307,363
<b>TOTAL (Scope 1+2)</b>	<b>616,330</b>	<b>658,430</b>
<b>Scope 3 ***</b>	<b>1,760,372</b>	<b>2,785,377</b>
<b>TOTAL (Scope 3 Included)</b>	<b>2,376,702</b>	<b>3,443,808</b>

\* Scope 1, Scope 2, and Scope 3 greenhouse gas emissions are calculated using the control approach method in accordance with the Greenhouse Gas Protocol: Corporate Accounting and Reporting Standard (2004) by the World Resources Institute (WRI) and the World Business Council on Sustainable Development (WBCSD). The emission factors used in the calculation were taken from the Default Emission Factors document published by The Climate Registry (TCR) in February 2024.

\*\* BİM A.Ş. calculates Scope 2 greenhouse gas emissions only using the location-based method. In this context, emissions were determined using grid average emission factors in the relevant countries.

\*\*\* Scope 3 emissions for 2024 have been calculated under Category 1 – Purchased goods and services, by scaling data obtained from producers representing 6.4% of the revenue.

Greenhouse Gas Emissions * (ton CO <sub>2</sub> -equivalent)	2023	2024
<b>Scope 1</b>	<b>321,426</b>	<b>351,067</b>
Türkiye	295,666	321,231
Morocco	16,342	18,376
Egypt	9,418	11,460
<b>Scope 2</b>	<b>294,904</b>	<b>307,363</b>
Türkiye	260,852	271,551
Morocco	24,719	25,077
Egypt	9,333	10,736
<b>TOTAL (Scope 1+2)</b>	<b>616,330</b>	<b>658,430</b>
Türkiye	556,518	592,782
Morocco	41,061	43,453
Egypt	18,751	22,196

	2022	2023	2024
Purchased Electricity (MWh)	550,132	594,197	614,368
Electricity Generation (MWh)	12,220	23,690	64,059
<b>Total Electricity Consumption (MWh)</b>	<b>562,352</b>	<b>617,887</b>	<b>678,427</b>



Sustainability Strategy

Type of Risk / Opportunity	Sustainability Risks	Sustainability Opportunities	Sustainability Risks		Sustainability Opportunities	Sustainability Risks	Sustainability Risks	Sustainability Risks
Related Topic	Product Management and Food Health and Safety	Nutritious Foods in the Product Range	Responsible Procurement		Strengthening the Supply Network	Water Consumption in the Supply Chain and Operations	Land Use and Biodiversity in the Supply Chain	Carbon Emissions from Operations
Scope	Upstream Supply Chain & Direct Operations & Downstream Supply Chain	Supply Chain Upstream & Direct Operations & Downstream Supply Chain	Upstream Supply Chain		Upstream Supply Chain	Upstream Supply Chain & Direct Operations	Upstream Supply Chain	Direct Operations
Term	Short-Medium-Long	Medium-Long	Medium-Long		Short-Medium	Long	Long	Medium-Long
Probability	Medium	High	Medium		High	Medium	Low	High
Severity of Impact	Medium	Medium	Low		Low	Medium	Medium	Low
Definition of Risk / Opportunity	<p>*Risks to consumer health that may arise from spoiled products reaching the consumer during the production, processing, transportation, distribution or retail stages &amp; misleading the consumer due to incorrectly labeled products.</p> <p>*Failure to quickly identify food safety problems and delay in effective action</p> <p>*Violation of quality standards by suppliers</p> <p>*Risk of failing total compliance with food safety regulations in Türkiye and other countries of operation (e.g. Egypt, Morocco)</p> <p>*Damage to brand image and loss of customer loyalty due to safety issues</p>	<p>*Meeting the demand for consumer health by introducing premium product segments and adapting to healthy living trends; increasing the share of organic, low salt/fat/sugar, and nutritious products that support healthy living in the portfolio</p>	<p>*Small and medium-sized suppliers having difficulties in complying with sustainability criteria</p> <p>*Reduced availability of products, disruptions in supply chains and increased food prices as a result of increasing expectations in the field of environmental sustainability such as climate change, animal welfare, and conservation of natural resources.</p> <p>*Violations in terms of child labor, forced labor, and general human rights due to the nature of the complex supply chain</p> <p>*Decreased stakeholder trust due to inadequate implementation of responsible procurement policies</p>		<p>With Bircan Fide's geothermal greenhouses and Es Global's biscuits and confectionery production;</p> <p>*Increasing resilience to supply disruptions by diversifying the supply network through subsidiaries</p> <p>*Reducing uncertainty in the supply chain with products supplied from local sources</p> <p>*Ensuring sustainability in agricultural production with geothermal greenhouses and increasing resilience against risks caused by climate change</p>	<p><u>Supply Chain:</u></p> <p>*Disruption of the ecosystem balance, reduced agricultural productivity, increased product costs, and disruption of product supply due to unconscious water consumption in food production processes in addition to increasing drought due to climate change</p> <p><u>Operations:</u></p> <p>*Damaged stakeholder trust when expectations regarding water saving and sustainable water management are not met</p>	<p>*Disruptions to supply networks due to non-compliance with international regulations for raw materials such as cocoa, palm oil, beef, soy, which are associated with large-scale deforestation, and increased operational costs due to restrictions on sourcing from certain suppliers</p> <p>*Loss of reputation as a result of association with activities that lead to the loss of biodiversity</p>	<p>*Global developments regarding tightening regulations and carbon taxes in the fight against climate change</p> <p>*Regulations regarding the use of hydrofluorocarbon (HFC)-based refrigerants to store and display perishable foodstuff</p> <p>*Fluctuations in prices of fossil fuels used in vehicle fleets</p> <p>*Loss of competitive advantage when increasing expectations of customers and investors regarding low-carbon operations are not met</p>
Financial Impact	<p>*Legal liabilities that may arise from criminal sanctions and possible compensation lawsuits in case of food safety violations and incorrect or incomplete product labeling as detected by public authorities</p> <p>*Product recall and disposal costs</p> <p>*Long-term decline in revenues due to loss of reputation and loss of customer trust when food safety violations are circulated through news channels, social media, etc.</p>	<p>*Growth in sales revenues due to increasing demand for healthy products</p> <p>*Expanding market share by establishing a more reliable brand image in the long term</p>	<p>*Decrease in sales revenues and loss of market share as consumers prefer responsible brands due to environmental and ethical concerns</p> <p>*Increased cost of audits and investments to implement responsible sourcing policies</p>		<p>*Reducing transportation costs through cooperation with local suppliers through subsidiaries</p> <p>*Establishing a local and reliable production source to counter potential interruptions in the supply network</p> <p>*Providing cost advantage with water and energy savings through hydroponic farming</p> <p>*Preventing customer loss by ensuring continuity in fresh product supply</p> <p>*Providing protection against fluctuations in market prices of products</p>	<p>*Increased cost of raw materials, resulting in higher sourcing costs due to declined agricultural production as a result of drought and water scarcity</p> <p>*Loss of sales due to product availability problems in areas with high water stress</p>	<p>*Delays in raw material supply and disruption in production processes due to limited availability of suppliers with appropriate certification and loss of customer loyalty and sales as ethical consumption trends strengthen</p> <p>*Increased raw material costs as a result of favoring suppliers with relevant certificates</p> <p>*Decline in ESG scores due to insufficient biodiversity efforts &amp; regulatory non-compliance, leading to a reduction in company shares by sustainability-focused investment funds and a potential drop in stock prices</p>	<p>*Increased operational costs due to fluctuations in energy and fuel prices</p> <p>*Legal sanctions that may be incurred in case of failure to comply with legal regulations regarding energy efficiency and emissions</p> <p>*Increased investment costs due to equipment changes for HFC-based refrigerants and activities aimed at improving energy efficiency</p>
Actions Taken	<p>*Collaboration with local suppliers and physical, chemical and microbiological testing for all food products</p> <p>*Maintaining the cold chain during storage, shipment, and sales stages and delivering food to consumers in the optimum condition</p> <p>*Stacking within standards to ensure food safety during storage and transportation of products</p> <p>*Not having products containing GMOs in the product range in accordance with legal regulations</p> <p>*Not having tobacco and alcohol products that are harmful to human health in the product range</p> <p>*Private-label products produced in facilities by certified suppliers that comply with international food safety systems or that have been found to comply with BIM's quality standards during inspections</p> <p>*Regular auditing of suppliers and development support in required areas</p> <p>*Controlling product compliance with quality standards through taste tests performed regularly</p> <p>*Informing consumers through a QR code system showing the production stages of the products</p> <p>*Establishing the Es Global factory to ensure sustainability in product supply against possible disruptions in the supply chain and to increase the quality of biscuits and confectionery sold in our stores</p>	<p>*Meeting customer demands in the market with organic products, gluten-free food products, products with lower salt/fat/sugar ratio, and innovative products</p> <p>*Making necessary changes in the product portfolio through the customer needs department that conducts market research by contacting customers directly and monitoring the general trend of the market nationwide</p>	<p>*Communicating standards to all suppliers through the Responsible Sourcing Policy</p> <p>*Human Rights Policy to combat human rights violations in order to improve the social performance of suppliers</p> <p>*Supporting local suppliers / producers as required by regional product policy</p> <p>*Initiating the due diligence process for suppliers' social compliance and ethical and environmental sustainability performances and categorizing the certificates held by suppliers</p>		<p>*Establishing Subsidiaries: Establishing facilities for the production of biscuits and confectionery by Es Global, integrating geothermal greenhouses and agricultural production processes with the acquisition of Bircan Fide</p> <p>*Following market trends to ensure continuity in the supply of fresh products</p> <p>*Developing predetermined strategies to counter fluctuations in product prices</p>	<p><u>Supply Chain:</u></p> <p>*Taking into account the environmental approaches of suppliers during supplier acceptance processes and audits &amp; supporting the implementation of the Environmental Policy by suppliers in their business processes</p> <p>*Detailed analysis of risks through water stress mapping in the regions where suppliers operate</p> <p>*Re-injecting thermal water from greenhouses heated by geothermal resources into the system without harming the environment at Bircan Fide, a subsidiary</p> <p><u>Operations:</u></p> <p>*Rainwater harvesting project implemented on the roofs of two warehouses to minimize the water footprint of our activities</p> <p>*Replacing taps in our Head Office, regions, and stores with water-saving faucets</p>	<p>*Studies on the development of company policy to combat deforestation</p> <p>*Initiating due diligence process to understand biodiversity performance in the supply chain and categorizing certifications held by suppliers</p> <p>*In order to improve local microbial diversity; developing local starter culture in cooperation with TÜBITAK M.A.M. to be used in yoghurt and ayran production, and making yoghurt and ayran regular products in all stores of October 2024 as the project output</p> <p>*Reducing pressure on the ecosystem through practices such as packaging optimization, use of recyclable materials, and reduction of plastic consumption</p>	<p>*Optimizing fuel consumption with the realization of logistics activities through regional warehouses and 100% occupancy rate of vehicles in the fleet</p> <p>*Equipping 70% of trucks with Euro 6 engines with the latest fuel efficiency and low emission standards</p> <p>*Route optimization with the introduction of the Fleet Tracking System at FILE Market</p> <p>*With renewed store designs;</p> <p>**Reinforcing thermal insulation, maintaining the temperature balance in the store, and reducing energy consumption</p> <p>**Reducing electricity consumption and providing long-lasting lighting solutions by switching to LED lighting systems</p> <p>**Increasing durability and reducing material waste by using metal shelving systems instead of MDF</p> <p>**Improving customer experience by redesigning store interiors with modern and environmentally friendly materials</p> <p>*Reducing total electricity consumption and carbon emissions by expanding the use of glass doors in upright refrigerators</p> <p>*Thermal insulation works with curtain wall / glass systems to optimize energy efficiency in warehouses</p>
Metrics and Targets	<p>*Number of product recalls requested or mandated by legal or regulatory authorities in the jurisdiction: 0</p> <p>*Number of company-initiated recalls to remove products from the market due to food safety concerns: 0</p> <p>*Revenue from products containing genetically modified organisms (GMO): TL 0</p> <p>*Number of certificates for food safety in the supply chain: 885</p> <p>*Number of certificates for quality management in the supply chain: 393</p> <p>*Refrigerated trailer usage rate to ensure the preservation of the cold food chain in logistics operations: 53%</p> <p><u>Target:</u> Implementation of refrigerated trailer usage in our entire fleet by 2026</p> <p>*The proportion of private-label products with QR codes: 3%</p> <p><u>Target:</u> Increasing the proportion of private-label products with QR codes to 10% by 2026</p>	<p>*Revenues from products marketed to promote quality nutrition or healthy product alternatives</p> <p>Organic Products: 0.14%</p> <p>Food Products with Lower Salt/Fat/Sugar Content: 4.51%</p> <p>Nutritional Products</p> <p>Supporting Healthy Living: 2.08%</p> <p>*Number of certificates for organic and vegan products in the supply chain: 119</p>	<p>*Number of certificates for social compliance and ethical practices in the supply chain: 387</p> <p>*Number of certifications for environmental sustainability in the supply chain: 471</p>			<p><u>Supply Chain:</u></p> <p>*Percentage of suppliers in regions with severe drought: 0.09%</p> <p>*Percentage of suppliers in regions with moderate drought: 3.15%</p> <p>*Percentage of suppliers in regions with mild drought: 1.3%</p> <p>*Percentage of suppliers in regions without drought risk: 95.46%</p> <p><u>Operations:</u></p> <p>*Water consumption density (m³/m²): 0.144</p> <p><u>Target:</u> Reducing water consumption density by 20% by 2025 (base year: 2023)</p>	<p>*Number of suppliers with RSPO (Sustainable Palm Oil) certification: 20</p> <p>*Number of suppliers with Rainforest Alliance certification: 10</p> <p>*Number of suppliers with PEFC (Programme for the Endorsement of Forest Certification): 4</p> <p>*Number of suppliers with FSC (Forest Stewardship Council) certification: 30</p> <p>*Reducing the use of paper raw material by 801 tons</p> <p>*Reducing the use of plastic raw material by 491 tons</p> <p>*Using 311 tons of recycled raw materials</p> <p><u>Target:</u> Reducing paper waste by 820 tons/year, plastic waste by 750 tons/year, using 480 tons/year of recycled plastic in packaging by 2025</p>	<p>*Reducing greenhouse gas intensity in Türkiye operations: 19% (base year: 2019)</p>

Note: The table above includes both qualitative and quantitative resilience assessments of the strategies developed by our Company in response to key sustainability-related risk and opportunity areas. Qualitatively, strategic approaches such as supply chain security, product safety standards, responsible supplier policies and adaptation mechanisms to market trends are explained. Quantitatively, indicators such as the number of certifications, supplier compliance rates, product safety test results and the level of achievement of defined sustainability targets are presented. These indicators are reported regularly to measure and monitor the resilience of our strategy against risks in the short, medium and long term. A detailed performance overview of metrics and targets is provided on the Sustainability/Climate Metrics and Targets page.



Sustainability Strategy

Type of Risk / Opportunity	Sustainability Risks	Sustainability Risks	Sustainability Opportunities		Sustainability Risks	Sustainability Risks	Sustainability Risks	Sustainability Opportunities
Related Topic	Business Ethics	Waste and Circular Economy	Efficiency in Waste Management		Data Privacy and Cyber Security	Corporate Governance	Stakeholder Management	Sustainable Performance with an Efficiency-Oriented Business Model
Scope	Upstream Supply Chain & Direct Operations & Downstream Supply Chain	Direct Operations	Direct Operations		Direct Operations & Downstream Supply Chain	Direct Operations	Direct Operations	Direct Operations
Term	Short-Medium-Long	Short-Medium	Medium		Short-Medium-Long	Short-Medium-Long	Medium-Long	Medium-Long
Probability	Low	High	Medium		Low	Low	Low	High
Severity of Impact	Low	Medium	Low		Low	Low	Low	Medium
Definition of Risk / Opportunity	<p>*Damaged brand reputation due to the spread of allegations of unethical practices on digital platforms</p> <p>*Legal sanctions to be imposed when unethical practices are detected by public authorities</p> <p>*Damaged trust of business partners and disruptions arising in the supply chain due to the imbalance as a result of the purchasing power in supply relationships regarding prices or payment terms</p>	<p>*Operational difficulties and integration problems &amp; additional costs in implementing the Mandatory Deposit Management System</p> <p>*Financial losses due to throwing away edible food and spoiled products that do not reach consumers and loss of reputation in public opinion due to association with food waste on digital platforms</p> <p>*Risk of non-compliance with circular economy regulations and legal obligations regarding packaging waste</p>	<p>*Opportunity to specialize in waste separation, recycling and reuse with the establishment of Desto Atik Yönetimi A.Ş. waste management company</p> <p>*Differentiation in the sector with environment-friendly practices</p> <p>*Increasing the value proposition offered to customers</p>		<p>*Customer financial data exposed to unauthorized access, cyber attacks or POS breaches during electronic payment transactions</p> <p>*Sensitive data belonging to customers, employees and business partners exposed to unauthorized access, cyber attacks or data breaches</p> <p>*Disruption of operations due to ransomware, phishing attacks, and system vulnerabilities</p> <p>*Risk of criminal sanctions for noncompliance with data protection regulations</p>	<p>*"Damaged stakeholders" trust due to the impression of deficiencies in corporate governance processes in the areas of transparency, accountability, and ethics</p> <p>*Negative impact of deficiencies in the board structure, committees and audit processes on the company's position in the capital markets</p> <p>*Damaged investors' confidence due to deficiencies in financial reporting and internal audit processes</p>	<p>*Failure to meet broader stakeholder expectations beyond shareholder interests and the risk of facing increased scrutiny and pressure from a variety of groups demanding transparency and concrete action</p> <p>*Potential damage to reputation due to failure to meet sustainability targets</p>	<p>*Minimizing resource consumption through the lean operation structure of the hard discount model</p> <p>*Preventing food waste with limited product variety and fast stock turnover</p> <p>*Lower energy consumption and reduced carbon footprint with the small store format</p> <p>*Reducing fuel consumption and transport emissions with an efficient logistics network</p> <p>*Potential to invest in sustainable packaging and product options through cost advantages</p>
Financial Impact	<p>*Reduced customer trust and revenue and increased additional crisis communication spending for reputation management as a result of allegations about unethical practices</p> <p>*Financial losses due to fines and sanctions imposed by public authorities</p> <p>*Delays in product supply and loss of sales in case suppliers experience financial difficulties due to payment terms and additional operational costs arising from finding alternative suppliers and transition processes and penal sanctions to be incurred in case of noncompliance with competition law</p>	<p>*Increased capital expenditure from the purchase, installation, and maintenance of machines required for the deposit system, along with decreased sales capacity due to reduced shelf space, and higher operational costs from the need for staff training</p> <p>*Penalties to be incurred due to noncompliance with circular economy regulations and legal obligations regarding packaging waste</p> <p>*Potential income loss from the disposal of spoiled products that don't reach consumers, along with customer loss caused by negative public opinion associated with food waste</p>	<p>*Cost savings by reducing outsourced services</p> <p>*New revenue stream through the sale of recycled materials and the provision of services to other companies</p>		<p>*Liabilities that may arise as a result of data leaks or cyber attacks, penal sanctions by regulatory authorities, and potential compensation lawsuits</p> <p>*Decreased visits and reduced sales due to loss of customer trust</p> <p>*Loss of sales and additional recovery costs due to operational interruptions as a result of cybersecurity and data privacy breaches</p>	<p>*Increased borrowing costs due to decreased investor confidence</p> <p>*Decreased share value due to waning investor interest and weakening market confidence</p> <p>*Fines and penalties for financial reporting deficiencies and regulatory noncompliance</p>	<p>*Decreased investor interest in capital markets and exclusion from ESG funds resulting from lack of transparency or failure to meet stakeholder expectations, leading to a decline in share values</p>	<p>*Minimizing cost losses by reducing food waste</p> <p>*Optimizing logistics and storage costs with an efficient supply chain</p> <p>*Reducing energy costs through the small store format</p> <p>*Providing operational cost advantage through sustainable investments in packaging and supply processes</p> <p>*Strengthening customer loyalty and brand value as consumers become more interested in sustainable business models</p>
Actions Taken	<p>*Noncompliance Reporting Policy with ethical reporting channels that allow anonymous reporting for employees, suppliers or third parties and assurance of non-retaliation</p> <p>*Anti-Bribery and Anti-Corruption &amp; Competition Law Compliance and Related Party Transactions Policies &amp;Ethical Principles that set out the principles to prevent unethical practices</p> <p>*Ethics and compliance training for employees</p>	<p>*Establishing a Packaging Purchasing Directorate to better manage the environmental impact of packaging in private-label products</p> <p>*Annual bonus application by integrating the waste generated per store into the employee performance evaluation</p> <p>*Reducing plastic consumption and costs by decreasing the amount of plastic per product in single-use plastic shopping bags in 2024</p> <p>*Reducing the amount of single-use plastic waste through the termination of foam plate and stretch film consumption at FILE stores</p> <p>*Eliminating single-use plastic bag sales at FILE stores</p> <p>*Preventing waste by changing the type and size of paper bags used in the bakery section at FILE stores</p> <p>*Offering refill packaging product for liquid hand soap for sale at FILE stores to increase customers' contribution to waste management</p> <p>*Preventing unnecessary paper usage by shrinking shopping receipts and reducing the size of product price labels</p> <p>*Preventing paper waste in invoice, expense, and permission processes by expanding the digital approval system in the head office and regional directorates</p> <p>*Increasing customers' contribution to waste management by establishing special areas for recyclable waste in stores within the scope of the Zero Waste Project</p> <p>*Encouraging the recycling of beverage packaging by supporting the establishment of a deposit system</p> <p>*Contributing to the circular economy by completing the registration of private-label products in the Deposit Information Management System</p> <p>*Reducing plastic use by refilling PET bottles through the sale of purified water implemented in Lüleburgaz region</p>	<p>*Establishing Desto Atik Yönetimi A.Ş.</p> <p>*Investing in recycling technologies</p> <p>*Developing integrated strategies with sustainability goals</p>		<p>*Regularly evaluating cyber security measures and updating information security policies in line with global developments</p> <p>*Detecting vulnerabilities in the system through regular penetration tests and making necessary arrangements</p> <p>*Audits conducted by the Internal Audit unit within the scope of Personal Data Protection legislation at regular intervals and presenting audit results to the Audit Committee</p> <p>*Comprehensive training programs for all employees to increase information security awareness</p> <p>*Announcing the company policy regarding the protection and processing of personal data to personnel who have access to personal data and obtaining signatures from relevant employees on the subject</p> <p>*Rapid response mechanisms for potential breaches and notification to the Personal Data Protection Board (KVKK) within 72 hours</p>	<p>*With the changes in the management structure in 2023, the separation of the roles of the Chairman and the Chief Executive Officer and the effective structuring of the Board of Directors with a proactive approach to risk identification and management</p> <p>*Equal participation of shareholders in decision-making processes</p> <p>*Developing a target for female members on the Board of Directors to increase diversity</p> <p>*Protection of the interests of minority shareholders and other stakeholders through the Information Policy, which regulates the disclosure of information to stakeholders in line with the Turkish Commercial Code, the Capital Markets Board (CMB), and Borsa Istanbul regulations.</p>	<p>*Regular reporting of sustainability performance and following a transparent communication strategy to better understand stakeholders' expectations</p> <p>*Determining material sustainability issues by obtaining opinions from all stakeholders, especially employees, suppliers, customers, investors, and NGOs through regular surveys in order to better manage expectations regarding sustainability performance</p> <p>*Regularly measuring progress with performance metrics in operations to achieve sustainability goals and evaluating performance in relevant working groups</p>	<p>*Improving food waste management through minimum stock keeping policy</p> <p>*Increasing logistics efficiency through a regional warehouse strategy</p> <p>*Implementing design changes to optimize energy consumption in stores</p> <p>*Studies on reducing plastic packaging and using recyclable materials</p>
Metrics and Targets	<p>*Number of reports received by the ethics hotline: 187</p> <p>*Ethics and compliance training completion ratio: 88%</p>	<p>*Food waste to turnover ratio 0.56%</p> <p><u>Target:</u> Keeping the food waste to turnover ratio below 0.6% between 2024 and 2026</p> <p>*Reducing the use of paper raw material by 801 tons</p> <p>*Reducing the use of plastic raw material by 491 tons</p> <p>*Using 311 tons of recycled raw materials</p> <p><u>Target:</u> Reducing paper waste by 820 tons/year, plastic waste by 750 tons/year, using 480 tons/year of recycled plastic in packaging by 2025</p> <p>*Preventing the use of 20.8 tons of plastic through the sale of purified water</p>			<p>*Number of known data breach cases: 0</p> <p>*Number of confirmed complaints regarding breach of customer privacy and loss of customer data: 0</p>	<p>*Independent Member of the Board of Directors Ratio: 33%</p> <p>*Audit Committee Independent Member Ratio: 100%</p> <p>*Political donation amount: TL 0</p> <p><u>Target:</u> Having female members on the Board of Directors by the end of 2027</p>	<p>*Number of investor conferences attended: 10</p> <p>*Number of meetings held with investors: 286</p>	<p>Market share in total turnover in fast moving consumer goods in Türkiye: 16.8%</p>




Sustainability Strategy

Type of Risk / Opportunity	Sustainability Risks	Opportunities Related to Climate Change	Transition Risks Related to Climate Change		Transition Risks Related to Climate Change	Transition Risks Related to Climate Change	Transition Risks Related to Climate Change	Physical Risks Related to Climate Change	Physical Risks Related to Climate Change
Related Topic	Human Capital	Solar Energy Investments	Policy Risks and Legal Risks		Technological Risks	Market Risks	Reputational Risks	Acute Risks	Chronic Risks
Scope	Direct Operations	Direct Operations	Upstream Supply Chain & Direct Operations		Direct Operations	Upstream Supply Chain & Direct Operations	Direct Operations	Upstream Supply Chain & Direct Operations	Upstream Supply Chain & Direct Operations
Term	Short-Medium-Long	Medium-Long	Long		Long	Long	Long	Long	Long
Probability	High	High	Low		Low	Low	Low	Medium	Medium
Severity of Impact	Low	Low	Low		Low	Medium	Low	Medium	Low
Definition of Risk / Opportunity	*Loss of talent, reduced employee loyalty, and productivity losses within the organization as a result of intense competition and cost pressures within the sector *Potential negative customer experience due to poor stocking practices and inadequate service delivery as a result of decreased employee motivation *Occupational health and safety risks that may arise from a lack of experience due to a constantly changing workforce, especially in areas with a busy operational tempo *Difficulties in attracting young talent as a result of failure to capture trends such as diversity, inclusivity, flexibility, and work-life balance	*Increasing on-site energy production through solar power plant projects on storage tanks *Supporting grid-connected clean energy production through land-based solar power plant investments *Reducing carbon emissions and contributing to sustainability goals *Improving compliance with international sustainability standards	*Risk of noncompliance with global and local regulations or operational costs that may arise during the compliance process in line with new regulations in Türkiye following developments in the European Union *Risk of noncompliance with local and global regulations regarding sustainable agricultural practices and biodiversity or operational costs incurred during the compliance process *The EU's Green Claims directive, which aims to empower consumers for Green Transformation, and the sanctions to be incurred as a result of noncompliance with the directives of the Directorate General of Consumer Protection and Market Surveillance of the Turkish Ministry of Trade		*Failure to integrate low carbon technologies in areas such as renewable energy and energy efficiency *40% of greenhouse gas emissions coming from refrigerants (F-gases) and Global Warming Potential *Failure to switch to cooling technologies with low GWP impact	*Experiencing market share and thus financial losses in the case of failing to meet the increasing demand for sustainable products (products produced with good agricultural practices, organic agriculture, etc.) *Loss of market share due to not using certified (responsible production, fair trade, organic products, sustainable products, etc.) raw materials and consumers not preferring products that cause deforestation *Financial losses or supply disruptions due to changes in raw material prices due to the physical effects of the climate crisis	*Negative perception, especially among environmentally conscious consumers, as a result of failure to meet the targets set to combat climate change, leading to a weakening of brand loyalty *Weaken investors' trust in the company due to the potential loss of reputation as a result of poor climate performance and failure to meet targets *Difficulties in attracting young talent due to the potential reputational damage since the younger generation attaches importance to environmental sustainability and climate change issues	*Increased frequency and severity of extreme weather events such as heat waves and floods *Physical damage, loss of function, or loss of financial value of fixed assets *Disrupted operational and manufacturing activities *Failure of direct and indirect suppliers to adapt to climate change *Inadequate efforts to build physical resilience to extreme weather events	*Uncertainty and yield losses in agricultural production processes due to changes in average temperatures and precipitation patterns due to long-term climate change. *Interruptions in the supply chain due to disruptions in the production capacity and quality of critical raw materials *Difficulties in the supply of raw materials as a result of problems in indirect supply processes *Difficulties in using resources efficiently due to increased operational costs *Additional burdens on risk management due to increased insurance costs *Difficulties in strategic planning due to loss of predictability as a result of price fluctuations *Environmental degradation as rising average temperatures increase the risk of water stress and forest fires in certain regions
Financial Impact	*Direct costs such as increased employee replacement costs, training and orientation expenses due to high turnover rates, and indirect costs due to productivity losses by inexperienced employees *Increased compensation and health expenses resulting from work accidents, potential insurance premium increases *Loss of customers and decrease in annual sales revenues due to negative customer experience as a result of decreased employee motivation *Increased recruitment costs due to the narrowing of the talent pool and difficulties in the recruitment process, and decreased the long-term growth rate due to reduced organizational innovation	*Reducing operational expenses by decreasing electricity costs *Government incentives for renewable energy investments and the potential to earn carbon credits *Improving resilience to fluctuations in long-term energy costs *Minimizing financial risks by reducing dependence on traditional energy sources *Increasing brand value and investor interest with sustainability-focused investments	*Administrative fines in case of noncompliance with regulations *Additional costs due to transforming processes, systems, and infrastructure to comply with new regulations *Additional financial liabilities to be imposed by carbon taxes or other sustainability-focused financial arrangements *Fines and activity restrictions for noncompliance with sustainability standards in the agricultural supply chain *Increased prices of supplied products due to the cost-increasing effect of the transition to certified and sustainable agricultural practices for producers *Additional costs of finding alternative suppliers and elimination of certain suppliers due to local and international sustainability requirements		*The risk of losing market share and negatively affecting profitability due to the cost advantages of competitors investing in low-carbon technologies reducing market prices *Increased operating expenses due to failure to transition to low-carbon technologies as energy costs increase and become sensitive to fluctuations in fossil fuel prices *Financial obligations related to future carbon taxes or emissions trading systems, as 40% of greenhouse gas emissions result from refrigerants *Impact on cash flow in the short term due to high initial costs of investments required to reduce greenhouse gas emissions *Failure to switch to alternative cooling technologies and weakening efforts to achieve environmental sustainability goals, resulting in reduced investor interest and reduced market value	*Loss in market share, decrease in direct sales revenues, and decrease in profitability due to the inability to meet the increasing demand for organic, sustainable products produced with good agricultural practices and responsible production processes *Damaged company reputation for environmental and social responsibility and decreased customer loyalty in the long term due to failure to provide certified products *Fluctuations in raw material prices and increased costs and decreased profitability due to the physical impact of climate change *Disrupted production processes and financial losses due to disruptions in supply as a result of the climate crisis	*Weakened customer loyalty and falling sales and loss of market share due to failure to meet climate change mitigation targets *Reduced financial support and decreased stock values as loss of reputation weakens investors' confidence *Difficulties in attracting young talent since young people prefer companies that demonstrate environmentally friendly and sustainable practices; increased training and recruitment costs, and reduced competitive advantage as talent loss weakens the company's innovation capacity	*Reduced production capacity due to disrupted supply processes *Income losses due to the decrease in agricultural raw material quality and production capacity *Increased costs due to damaged natural ecosystems *Increased overall operating costs due to disruptions in the supply chain	*Decrease in sales and loss of income due to uncertainty and loss of productivity in agricultural production processes *Delays in production processes leading to increased costs due to disruptions in the supply chain *Increased costs as alternative supply sources come into play due to difficulties in procuring raw materials *Decreased profitability and limited financial flexibility due to increased operational costs *Necessity to allocate more budget for risk management due to increased insurance costs *Difficulties in maintaining budget discipline due to uncertainty in financial planning as a result of price fluctuations *Increased need to invest in innovative and sustainable practices as a result of environmental degradation
Actions Taken	*Online training for store and regional managers *In-class training for sales managers and regional managers *Orientation training and programs for newly recruited or promoted employees *Skill development training designed for positions that require expertise *OHS training programs organized throughout the year *Work accident root cause analyses and action plans to reduce accident frequency rates *Diversity and Inclusion Policy, effective as of 2023 *Vertical career opportunities offered by prioritizing internal promotions and preventing talent loss by assigning qualified employees in the regions as store managers / regional managers through direct assignment application *Competitive compensation system with salaries above the minimum wage and annual wage increases as per the inflation rate	*Expanding solar power plant installations on storage facilities *Implementing land-based solar power plant projects as of 2024	*Regular monitoring mechanisms and action plans for local and international regulations *Publishing regular sustainability reports and conducting internal audits to ensure compliance with legal regulations *Organizing training on sustainability and legal compliance to raise awareness among employees *Close contact with the Ministry of Environment, Urbanization, and Climate Change to comply with the Deposit Management System and Zero Waste Management System *Studies to expand the scope of data collection and calculation of Scope 3 emissions through the collection of critical supplier data *Utilizing feedback mechanisms to improve climate performance through reporting to the CDP Climate Change Program *Supporting sustainability claims with verifiable, concrete, and transparent information to comply with the Turkish Ministry of Trade Guidelines on Advertisements Containing Environmental Declarations *Aligning climate strategy with global best practices and measuring progress towards global targets by adopting IPCC's SR1.5 climate scenario		*With renewed store designs: **Reinforcing thermal insulation, maintaining the temperature balance in the store, and reducing energy consumption **Reducing electricity consumption and providing long-lasting lighting solutions by switching to LED lighting systems *Reducing total electricity consumption and carbon emissions by expanding the use of glass doors in upright refrigerators *Increased installation of solar power plants on storage facilities and implementing solar power plants on land in 2024 *Thermal insulation works with curtain wall / glass system application to optimize energy efficiency in warehouses *Integrating technological risks into strategic planning and strengthening long-term transition preparation by adopting the IPCC's SR1.5 scenario	*Building resilience with flexible supply chain solutions against fluctuations in raw material prices and supply disruptions due to the climate crisis *Initiating due diligence process to understand biodiversity performance in the supply chain and categorizing certifications held by suppliers *Detailed analysis of climate change risks through water stress mapping in the regions where suppliers operate	*Aligning climate strategy with global best practices and protecting brand reputation by adopting the IPCC's SR1.5 climate scenario *Regularly sharing information with stakeholders and reporting progress towards environmental targets through sustainability reports	*Assessing water risk levels in operations through WRI Aqueduct Water Risk Atlas to reduce operational risk of heat waves that may increase due to climate change and monitoring water stress risks in locations with higher water risk such as Eskişehir Es-Global and Bircan Tarım *Monitoring suppliers' production processes and supporting supplier development to increase supply chain resilience *Monitoring the strategic framework set forth by the IPCC to minimize the impacts of extreme weather conditions on the supply chain and operational processes under the SR1.5 scenario due to climate change	To manage long-term climate risks in the food supply chain; *Monitoring climate risks in agricultural supply chains and identifying areas where excessive rainfall, drought and seasonal variations could cause disruptions to production *Collaborating with suppliers to promote sustainable agricultural practices and supporting the provision of product safety and quality *Designing a more resilient structure against chronic risks caused by climate change with the IPCC SR1.5 scenario
Metrics and Targets	*Accident frequency rate: 4.2% <u>Target:</u> Reducing the accident frequency rate by 15% by 2026 (base year 2022)  *Total OHS training hours: 604,228  *Total employee growth rate: 10%	*Percentage of renewable resources in total energy consumption: 9.4% <u>Target:</u> Obtaining 25% of energy consumption from renewable sources by 2025	*Sustainability-themed trainings provided to raise employee awareness: 15,877 hours		*Sustainable new design store ratio: 53% <u>Target:</u> Switching to the new design in all our stores by 2030.				

\*This value also indicates the percentage of activities aligned with climate opportunities.



# Sustainability/Climate Metrics and Targets

Title	Base Year	Value in Base Year	Target	Target Year	2024 Realization Rate	Description and Source	Type of Criterion	Verification	Method, Limitation and Assumption	Scope of the Target
Türkiye operations greenhouse gas intensity*	2019	132.5	Reduce by 20%	2026	107.2 (19% decrease)	The amount of greenhouse gas emissions per unit area.	Relative Criterion	Scope 1 and Scope 2 emissions have been verified by an accredited independent third party verifier.	Total operational Greenhouse Gas Emission (Scope 1+2) data is calculated according to the GHG Protocol.	Includes Türkiye operations.
Transition to new design stores	2021	0	All stores	2030	53%	Number of new design stores refers to the number of stores renovated according to energy efficiency and sustainability criteria. In these stores, stone wool and high glass are used for internal thermal insulation, LED technology is used in lighting systems, and shelf systems are changing from MDF to metal.	Relative Criterion	It is monitored annually within the scope of internal control processes and reviewed within the scope of Management Reports. No external verification has been performed.	Only active stores operating in Türkiye were included in the evaluation. The definition of the new design can be revised over the years.	Includes Türkiye operations.
Proportion of private label products with QR codes	2021	0	10%	2026	3%	This criterion refers to the proportion of private label products with a QR code on the label that provides consumers with access to information such as product content, quality certification, traceability, etc. in total private label products.	Relative Criterion	Monitored through internal control processes. There is no external third party verification.	Only active private label products on sale were considered in the calculations. The functionality of the QR code on the product was taken as a criterion. The scope of the information provided by the QR code may vary by product; therefore, content is not standardized.	Includes BİM Türkiye operations.
Revenue share of sustainable products	2022	8.6%	10%	2026	14.9% 	The revenue share of sustainable products refers to the proportion of products that meet sustainability criteria (such as: reducing environmental impact, social benefits, ethical sourcing, certified raw materials, less packaging waste, etc.) within the total sales revenue. The data is based on sales systems and product classification criteria. The sustainability attributes of the products are based on relevant certifications, product ingredient analysis and supplier declarations.	Relative Criterion	Monitored by procurement teams within the scope of internal control processes. Not verified by an external independent organization.	The definition of "sustainable product" is based on internal criteria. These criteria include environmental impact reduction (for example, recycled content, energy efficiency), social responsibility indicators (for example, fair trade), certifications (for example, FSC, Rainforest Alliance), or their own sustainability standards. Only the turnover of actively sold products in the relevant year is included in the calculation.	Includes BİM Türkiye operations.
Revenue share of sustainable products	2024	14.9%	17.5%	2027	New Target	The revenue share of sustainable products refers to the proportion of products that meet sustainability criteria (such as: reducing environmental impact, social benefits, ethical sourcing, certified raw materials, less packaging waste, etc.) within the total sales revenue. The data is based on sales systems and product classification criteria. The sustainability attributes of the products are based on relevant certifications, product ingredient analysis and supplier declarations.	Relative Criterion	Monitored by procurement teams within the scope of internal control processes. Not verified by an external independent organization.	The definition of "sustainable product" is based on internal criteria. These criteria include environmental impact reduction (for example, recycled content, energy efficiency), social responsibility indicators (for example, fair trade), certifications (for example, FSC, Rainforest Alliance), or their own sustainability standards. Only the turnover of actively sold products in the relevant year is included in the calculation.	Includes BİM Türkiye operations.
Accident frequency rate	2022	2.8	Reduce by 15%	2026	50% increase	It is calculated using the formula: "Total injury accidents x 200,000 / total hours worked." The data is taken from occupational health and safety (OHS) records and human resources time management systems.	Relative Criterion	Verified by an accredited independent third party verifier.	Only reported occupational accidents are included in the calculations. Near-miss incidents are excluded. Person-hour data includes only hours actually worked, excluding overtime and public holidays.	Includes BİM Türkiye operations.
Reducing the use of plastic raw materials (Annual)	2022	439 tons	750 tons	2025	491 tons	This criterion aims to reduce the amount of plastic raw materials used in product packaging and operational processes over the years. The data is based on annual plastic usage data from supply chain and procurement units.	Absolute Criterion	It is monitored by technical teams within the scope of internal control processes and included in annual internal reporting processes. It has not yet been subject to external verification.	Only direct plastic use areas (packaging materials) under the company's control are included in the calculations. Indirect plastic use from suppliers is not included in this criterion.	Includes BİM Türkiye operations.
Reducing the use of paper raw materials (Annual)	2022	351 tons	820 tons	2025	801 tons	This criterion aims to reduce the amount of paper packaging raw materials used in company operations. The data is based on data from purchase records.	Absolute Criterion	It is monitored by technical teams within the scope of internal control processes and included in annual internal reporting processes. It has not yet been subject to external verification.	Only directly controlled paper packaging use is included in the calculations. Indirect paper use from suppliers is not included. The distinction of paper type (recycled/non-recycled) is not taken into account in this criterion.	Includes BİM Türkiye operations.
Use of recycled raw materials (Annual)	2022	295 tons	480 tons	2025	311 tons	This criterion refers to the proportion of recycled materials in the total raw materials used in packaging. The data is sourced from procurement records.	Absolute Criterion	It is monitored by technical teams within the scope of internal control processes and included in annual internal reporting processes. It has not yet been subject to external verification.	Only raw materials sourced directly from the controlled supply chain are covered. Recycled content is limited to materials present in the physical composition of the product or packaging and verified by the declaration.	Includes BİM Türkiye operations.
Ratio of SPP generation to electricity consumption	2022	2.20%	25%	2025	9.40%	This criterion refers to the share of electricity generated by the company's own Solar Power Plant (SPP) systems in total electricity consumption.	Relative Criterion	The data is monitored by internal control processes and technical operation teams. Automatic data extraction is performed from meter and inverter systems. No external verification has been performed.	The calculation includes only the electricity generated by company-owned SPP facilities. The SPP generation used directly for the company's own consumption is taken into account, not the energy sold to the grid.	Includes Türkiye operations.
Sustainability-themed training duration	2023	0	5,000 hours	2024	15,877 hours 	This criterion refers to the total duration of sustainability-themed training organized for employees. The training programs are structured to include topics such as environmental responsibility, climate change, energy efficiency, waste management and similar topics.	Absolute Criterion	The data is monitored by the human resources department within the scope of internal control processes. No external verification has been done yet.	Only training directly related to sustainability were included in the calculation. Topics such as general development or occupational health and safety are excluded. Training programs are provided in face-to-face, online and hybrid formats.	Includes BİM Türkiye operations.
Ratio of food waste to turnover	2023	0.50%	<0.6%	2024-2026	0.56%	This criterion refers to the ratio of food waste generated in a given period (equivalent in tons or TL) to total turnover in the same period. The objective is to monitor the financial impact of product waste and measure mitigation performance. The data is measured through the inventory management system.	Relative Criterion	The data is monitored by operational units through internal control processes. There is no external independent verification.	The calculation includes all kinds of food waste generated at the sales points within the company. Waste amounts are calculated at cost. Turnover is based on sales revenue for the same period.	Includes BİM Türkiye operations.
Water consumption intensity	2023	0.159	Reduce by 20%	2025	0.144 (9% decrease)	This criterion is calculated as the ratio of a company's total water consumption in a given period to its total enclosed area (m²) for the same period. The data is obtained from water meters and invoice records.	Relative Criterion	The data is monitored annually by the operation units within the scope of internal control mechanisms. There is no external independent verification.	Only municipal water is included in the calculation. The amount of wastewater and alternative water sources (e.g. rainwater) are not included in this criterion.	Includes BİM Türkiye operations.

*\*BİM A.Ş.'s target to reduce greenhouse gas intensity by 20% by 2026 has been set in accordance with the Paris Agreement signed under the Framework Convention on Climate Change. This target has been shaped to align with Türkiye's net zero emissions commitment for 2053 and the emission reduction goal of up to 41% by 2030 according to the reference scenario (Updated Nationally Determined Contribution - NDC, 2023).*

























*Within the scope of the 20% greenhouse gas intensity reduction target set for Türkiye's operations (base year: 2019, target year: 2026), there is currently no officially defined interim target. Meanwhile, corporate-level Net Zero Emission Roadmap efforts are ongoing, and within this scope, it is planned to set science-based interim targets aligned with long-term goals. Once the process is completed, the updated target structure will be shared with the public.*
























*The greenhouse gas intensity reduction target set covers only BİM's operational emissions. As it is calculated without taking into account any carbon offset or carbon credit mechanism, this target is a gross GHG emission target.*

*The GHG intensity reduction target set covers only carbon emissions. The target includes Scope 1 and Scope 2 emissions from activities under the operational control of BİM, and Scope 3 emissions are outside the scope of this target. Furthermore, the target was set without using a direct sectoral decarbonization approach.*



# Sustainable Development Goals Contributed

Importance	Relevant Sustainability Strategy Area	Priority Issue	How is It Managed?	Relevant Section	Related SDG
Top Priority	BİM aims to ensure a healthy and thriving environment.	Packaging and Waste	BİM endeavors to better manage the environmental impact of private label packages and activate cost structure. BİM is developing various projects to reduce the environmental impact of single-use plastic bags and packaging. By participating as a stakeholder in public projects such as the Deposit Management System, BİM supports responsible waste management practices and contributes to the formation of cleaner urban environments. This approach promotes the circular economy by reducing waste volume and expanding recycling activities.	Waste Management and Circular Economy	     
	BİM endeavors by aiming for a livable environment.	Energy Management	BİM's lean business model framework emphasizes avoiding unnecessary expenditures, minimizing energy consumption, and focusing on efficiency in its operations. Within this scope, BİM takes firm steps to increase energy efficiency and makes renewable energy investments. In addition, BİM optimizes energy use and enhances resource efficiency through its effective logistics infrastructure.	Energy and Emission Management	   
	BİM endeavors by aiming for a livable environment.	Climate Change and Decarbonization	BİM is contributing to the fight against climate change by reducing the environmental impact of its operations. BİM reduces fuel consumption in its logistics activities by efficiently utilizing regional warehouses and optimizing fleet capacity utilization. BİM increases fuel efficiency and reduces emissions by using Euro 6 engines in 70% of its truck fleet. By strengthening thermal insulation in store designs, transitioning to LED lighting, and increasing the use of glass-fronted vertical refrigerators, energy consumption is reduced. In addition, BİM optimizes energy efficiency with systems that enhance insulation in its warehouses.	Energy and Emission Management	   
	BİM provides quality products and services.	Product Quality and Safety	BİM provides quality and safe products at affordable prices, having them produced exclusively for its customers. Food safety is assured according to international standards. Quality and compliance with laws of all products on the shelves are regularly tested by independent and accredited laboratories.	Product Quality and Safety	 
	BİM manages the value chain in a responsible manner	Responsible Supply	BİM improves social and environmental conditions by making its operations efficient throughout the entire supply chain in line with the responsible procurement and production principles. BİM supports the suppliers to make quality production at low cost with its high purchasing power and the tailored products. BİM supports the economic sustainability of rural areas and strengthens local economies by procuring its products from local farmers and producers. BİM transforms and develops the sector by encouraging the producers of private label products for responsible production. Via efficient monitoring and auditing mechanism, it keeps sustainability and quality of the supply chain at the highest level.	Supply Chain Management	    
	BİM provides quality products and services.	Customer Experience and Satisfaction	BİM attaches great importance on customer benefits more than short-term high profits. With its unconditional return policy, BİM ensures that the customers return the products they are dissatisfied with, without any further discussion. Locations that are very close to the customers and its quality private-label products and services assure that BİM keeps customer satisfaction at a high level constantly.	Customer Experience and Satisfaction	  

Importance	Relevant Sustainability Strategy Area	Priority Issue	How is It Managed?	Relevant Section	Related SDG
Top Priority	BİM manages the value chain in a responsible manner.  BİM ensures efficient and sustainable growth with its labor force capacity.	Human Rights and Fair Working Conditions	Any discrimination on any basis such as religion, language, race and gender is not tolerated in the human resources policies of BİM. Human values are given priority and efforts are made to enhance the quality of life throughout the value chain.	Human Resources	   
High Priority	BİM endeavors by aiming for a livable environment.	Food Waste	BİM implements various projects protecting cold chain in store and warehouse operations and supports public projects so as to reduce food wastes. Food wastes are one of the performance assessment criteria of the employees.	Prevention of Food Waste	 
	BİM manages the value chain in a responsible manner.	Managing Environmental and Social Impacts in the Supply Chain	BİM conducts a current state analysis to monitor the social and environmental performance in its supply chain. Through surveys, certification data is collected from suppliers to reflect their social compliance/ethics and environmental sustainability performance.	Supply Chain Management	   
	BİM provides quality products and services.	Access to Food	BİM plays a significant role in the food sector by offering high-quality and safe products at accessible prices. By keeping operational costs at the lowest level, BİM ensures affordable prices without compromising on quality standards. By avoiding excessive decoration and advertising expenditures, BİM directs its resources directly toward product quality and customer satisfaction. This approach supports BİM's mission of ensuring that everyone has access to quality food and enhances food accessibility.	Our Service Philosophy Product Quality and Safety BİM's Private-Label Products	  
	BİM provides quality products and services.	Nutrition and Health	In line with the growing healthy living trend, BİM is expanding its sustainable product category to meet consumer demands in the nutrition and health sector. By offering organic products, as well as foods with reduced salt, fat, and sugar content, BİM makes it easier to achieve healthy eating goals with more nutritious options. BİM also includes special products in its product range for consumers with specific food allergies or health issues, thereby supporting healthy living. Products made with certified raw materials and traceable throughout the supply chain offer a reliable choice from a health perspective.	Product Quality and Safety	  
	BİM provides quality products and services.	R&D and Innovation	BİM develops responsible and innovative products with innovation endeavors. It ensures healthy, beneficial, quality and innovative products are manufactured for everybody. BİM offers solutions for responsible purchasing and production for the environment and society and supports sustainable transformation of the business world by collaborating with public and private sector and NGOs.	R&D and Innovation	   
	BİM aims to ensure a healthy and thriving environment.	Sustainable Agriculture	BİM attaches great importance on preserving biodiversity and establishing balanced, efficient agricultural ecosystems to ensure sustainability in agricultural production. In this context, through a collaboration with its subsidiary, Bircan Fide based in Afyon, BİM is producing tomatoes using hydroponic farming methods in geothermal greenhouses spread across 100,000 square meters. The re-injection of geothermal waters used during production supports sustainable agricultural practices.	Biodiversity	  
	BİM ensures efficient and sustainable growth with its employment capacity	Employee Engagement and Wellbeing	To increase employee engagement and well-being, BİM organizes various training programs for the professional and personal development of its employees. The vertical career opportunities provided for employees support job motivation and strengthen long-term company loyalty. The compensation policy is determined competitively, taking into account industry dynamics, the labor market, and local regulatory conditions.	Human Resources	  





# The Most Precious Asset: Sustainable Products and Services

As BİM, with effective cost management and our “low prices everyday” policy, we offer our customers quality, safe, responsible products and services and continuously improve our private-label product portfolio.



Product Quality and Safety

“Everyday low price”



As BİM, we work in coordination with official and private laboratories as well as international laboratories in the quality control processes of our product portfolio.

Through effective cost management and our “everyday low price” policy, BİM offers customers quality, safe, responsibly sourced products and services while continuously improving our private-label product portfolio.

In line with the high quality policy that we adopt by prioritizing quality over any financial return, the quality control and analysis of all products in BİM’s portfolio are meticulously monitored in accordance with legal regulations. In order to ensure food safety, we take care to play an active role in the entire supply process by working with local suppliers, and we produce flexible solutions in the face of increasing food demand. For healthy generations and a sustainable future, we work to increase the number of responsible and sustainable products by considering social and environmental factors along with economic criteria.

Our Quality Is Assured

In our company, controls and audits are carried out to assure product quality in all processes from the supply of products to their final delivery to the customer. Each product is offered for sale after being tested and approved by the BİM Quality Assurance Unit for compliance with legal requirements and BİM criteria. The quality and legal compliance of all products on the aisles are also regularly tested by independent and accredited laboratories.

BİM Quality Assurance Unit continues its efforts of:

- Conducting activities to ensure the sustainable quality standards of purchased products as per the defined strategies,
- Conducting activities for legal proceedings of our private-label product packaging,
- Following up on legal changes and problems in respective product groups,
- Inspecting the quality of the products as per the procedures,
- Performing tests when necessary and at planned times, under our CCO.

As BİM, we work in coordination with official and private laboratories as well as international laboratories in the quality control processes of our product portfolio. All private label food products offered for sale at BİM are subjected to physical, chemical and microbiological tests in these laboratories, where they are checked for pathogenic and non-pathogenic microorganisms, toxins, pesticides, veterinary drugs, antibiotic residues, additives and preservatives with limited use, presence of genetically modified organisms, etc. Non-food products are regularly checked in these laboratories for ingredients that may threaten human health such as azo-dyes, phytates and heavy metals. Our stores do not sell products containing GMOs in accordance with Turkish legislation.

By limiting our product portfolio to approximately 900 products, we aim to audit quality standards in the most effective way.

High Food Safety and Consumer Health

At BİM, our private-label products are critical to ensure the sustainability of our product supply. Our private-label products, which are produced in facilities with international food safety systems certificates, constitute 59% of our total product portfolio. Suppliers and branded producers of BİM’s private-labels that do not have certificates in accordance with international standards are subject to regular audits under the sub-headings of product safety, infrastructure and processes, cleaning practices, pest control and critical applications.





Product Quality and Safety

By 2024, our sustainable product turnover ratio to our total turnover reached 14.9%.



As BİM, we implement a full legal compliance policy in terms of product safety and consumer health and ensure that all of our products are inspected by Ministry-approved laboratories. In this scope, 1.8 million parameters were analyzed in 14,000 samples for products in 2024.

In 2021, we founded Es Global Gıda Sanayi ve Ticaret A.Ş. to enhance the quality of some biscuits and confectionery sold in our stores and to strengthen product supply. Our factory located in Eskişehir became operational in the first quarter of 2024.

Responsible/Sustainable Products

Responsible/Sustainable Products, which we define as products that are produced and improved with innovative approaches by taking into account social and environmental factors as well as quality and economic criteria, include:

- Organic products,
- Foods with reduced salt/fat/sugar,
- More nutritious products that support healthy living,

- Products for disadvantaged groups (consumers who are allergic to certain food products or who need additional nutrition due to certain diseases or cannot consume various food products)
- Products made with certified raw materials,
- Products traceable throughout the supply chain,
- Recyclable/recycled products and packaging,
- Products that use less water, energy or raw materials in their production compared to similar products,
- Products that reduce the consumption of energy, water, raw materials during use, and
- Products made by disadvantaged groups (women producers, local producers, minority groups).

We carry out work to increase the diversity of the sustainable product category in BİM stores.

By 2024, our sustainable product turnover ratio to our total turnover reached 14.9%. As we reached the 10% goal set for 2026 in a shorter period than envisaged, we are renewing our goal to reach 17.5% by 2027.

Responsible/Sustainable Products	Ratio to revenue (%)
Organic products	0.14%
Foods with reduced salt/fat/ sugar	4.51%
More nutritious products supporting the healthy living	2.08%
Products for disadvantaged groups	0.05%
Products made with certified raw materials	0.10%
Products traceable throughout the supply chain	4.57%
Recyclable/recycled products and packaging	4.23%
Products with less consumption of water, energy or raw materials in their production compared to similar products	0.19%
Products that reduce the consumption of energy, water, raw materials during use	0.00%
Products made by disadvantaged groups	0.03%

In line with our Company policy, our stores do not sell tobacco and alcoholic products that are harmful to human health.

In our FILE stores, we started the black label application in order to raise awareness about the accessibility of gluten-free products. FILE aims to make life easier for celiac patients who have to eat gluten-free products and for those who prefer a gluten-free diet but have difficulty accessing these products.

	2023	2024	Goal for 2027
Share of Sustainable/Responsible Products in Turnover	9.2%	14.9%	17.5%





# Consumer focused product development



In our FILE stores, where we combine the concept of discounts with the supermarket understanding, we have introduced 143 products to consumers for the first time in Türkiye that were not previously available in the market.



R&D and innovation efforts are central to the success of our Company’s sustainable growth strategy. While directing our product development activities, we take into account the changes in consumer habits and shopping trends at home and abroad, as well as the opportunities and risks in the supply chain.

The responsibilities of the Commercial Directorate, which carries out R&D and innovation activities at BİM, include:

- Ensuring the quality standards of the products purchased in accordance with the determined strategies,
- Carrying out activities to improve the quality and packaging of products,
- Following up on legal changes, current prices, conditions, and problems in product groups,
- Controlling the quality of the products in accordance with procedures, conducting tests when necessary and at planned times,
- Sparing no effort in producing its private-label products, ensuring their continuity, preserving and developing their quality.

As part of our product development activities, we benefit from the opinions we receive through customer feedback, as well as the results of taste and performance tests.

We work in close cooperation with our suppliers, whom we consider among the critical stakeholders in our R&D efforts to introduce new products and bring them to more consumers. In 2024, as a result of the work we conducted with the participation of our suppliers and the tests we made, we successfully brought a total of 178 new products to our shelves, 33% of which were our private-label products.

High Quality and Affordable Product Range

We adopt high quality and low prices as our main criteria when crafting our product portfolio. We select the products we offer to consumers at BİM stores in such a way to meet the daily basic needs of a household. Our Company conducts a detailed and sensitive cost study in product selection and pricing. In line with the discount concept, we have limited the product range in our stores to nearly 900 products. We differentiate our product mix by launching new products every year by closely observing the changes in customer habits and behaviors.

The products we offer to our customers consist of four main groups.

BİM's private label products

High quality products whose brands and formulas are owned only by BİM and which are manufactured by suppliers selected by BİM.

Exclusive products

These are branded products with package sizes or contents specifically designed for BİM, that are offered to consumers only at BİM stores.

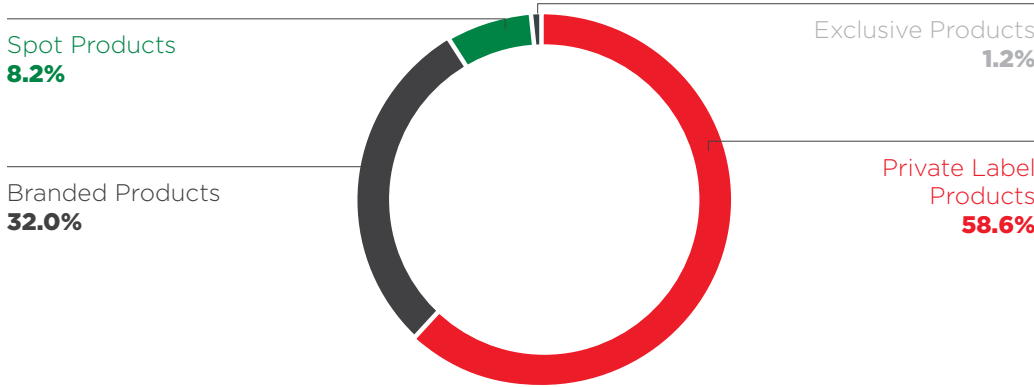
Spot products

These are products kept in stock for a limited time and offered to customers in weekly periods. Spot products increase the number of visitors in our stores and contribute to the sales of standard listed products as well.

Branded products

These are the products that are widely available in the market.

Distribution of Products in 2024





## BİM's Private-Label Products

# Sustainable product portfolio

**We support social welfare and the fight against inflation in our country by offering our customers high quality private-label products at affordable prices in both BİM and FİLE stores.**



Introducing the concept of private-label products to the retail sector in Türkiye for the first time in 1997 with 'Dost Süt', our Company has managed to maintain its pioneering position in the sector by increasing the number of its private-label products over the years.

Our private-label products, which play a critical role in our business model, enable us to increase the sustainability and efficiency of our product portfolio while maintaining quality and food safety at the highest level. BİM manages its private-label products with a dynamic approach, and the formula and design of these products belong solely to BİM. We have our private-label products manufactured by selected suppliers and ensure that they are more affordable than similar products of the same quality.

The share of private-labels in net sales increased from 46% in 2005, when BİM went public, to 59% in 2024.

In our FİLE stores, Harras in the food category, Actisoft in the general cleaning category and Daycare in the personal care category stand out as FİLE's private-labels.

We support social welfare and the fight against inflation in our country by offering our customers high quality private-label products at affordable prices in both BİM and FİLE stores. We work to improve production, packaging and distribution processes and to disseminate good practices throughout the supply chain by taking into account the social and environmental impacts of our private-label products as well as the positive economic results we achieved.

In order to increase information sharing and customer satisfaction, we started to provide consumers with information about the production stages of the product by switching to the QR code system in our private-label products. In line with our sustainability goals, we aim to increase the number of private-label products bearing QR codes to 10% of our total private-label product portfolio by 2026.





## Responsible Marketing Communication

# Marketing communication based on real data



As BİM, within the scope of our responsible marketing approach based on social benefit and transparency, we shape our marketing strategies by focusing on customer satisfaction and ethical values. In advertising and promotional activities, we avoid exaggerated claims and adopt a simple communication model.

Since its foundation, BİM has upheld its social responsibilities at the highest level, advocating a value-driven and results-oriented approach to sustainability. The company does not view sustainability as a marketing or advertising tool. Its communication efforts in this area are focused on raising social awareness.

**Since its foundation, BİM has upheld its social responsibilities at the highest level, advocating a value-driven and results-oriented approach to sustainability. The company does not view sustainability as a marketing or advertising tool.**

### Anti-greenwashing

BİM is strongly against greenwashing, i.e. providing misleading information to consumers regarding environmental impacts. We take great care to base all of our sustainability communication on solid studies based on real data, avoiding misleading and inaccurate marketing claims.

In order to avoid the risk of greenwashing in BİM advertising and campaign activities, all content prepared is subject to self-control. All of our campaigns and advertising activities employ scientific data to back up claims, and statements without concrete data are not used.

### Awareness-raising content on sustainability

In our communication activities in both traditional media and social media, we offer content to raise public awareness about sustainability by focusing on waste reduction, renewable energy practices, environmental optimization in packaging materials and reducing the use of single-use plastic bags.

In addition to our parallel posts in the media on special days related to the environment and sustainability, we also share posts that promote our SPP projects and other sustainability-related projects we have implemented.

We take great care to transparently disclose the environmental and social impacts of products offered for sale at our stores, and we specify these details in the packaging and content information.

### Considering ethical values in marketing activities

When determining our marketing activities we consider ethical values. Within this scope, we support social responsibility projects providing added value to society and avoid misleading advertising.

BİM prioritizes the sale of sustainable products and aims to increase their share each year. In the marketing communication of our sustainable products, we provide controls on advertising and labelling processes through independent audit mechanisms. We use certificates to verify environmentally friendly claims.

Also, while setting up our advertising strategies, we observe ethical rules, especially for children and vulnerable groups.

### Conducting marketing activities to increase society's awareness and welfare

We contribute to raising social awareness by carrying out campaign activities that encourage sustainable consumption habits for consumers on energy efficiency, waste reduction and recycling.

In terms of education, health and environment, we collaborate with nongovernmental organizations and develop social projects. Albeit in limited numbers,

we include the products of disadvantaged groups in our BİM stores to support their work. Within this scope, after the earthquakes on February 6, 2023, we continued our joint work with the Aşhane Women's Cooperative in 2024. In Istanbul, Bursa and Kocaeli, the products produced by the Aşhane Women's Cooperative are regularly on sale.

### Customer-oriented

Within the framework of our communication activities designed with a customer-oriented perspective, we care about our customers' opinions on our sustainable products and marketing strategies. Customer recommendations and feedback collected from surveys, social media comments and customer services channels are meticulously reviewed. We consider each of them as an opportunity for improvement in our processes.

Through our campaigns and price advantages, we direct our customers to environmentally friendly products and support them in reducing their own environmental impacts. Product-specific categories are designed to promote our sustainable products and to ensure that they can be easily distinguished on our BİM Mobile and FİLE Mobile online shopping platforms and on our corporate website. In addition, we aim to raise societal awareness on this issue by collaborating with media outlets and influencers who have high visibility in the field of sustainability.

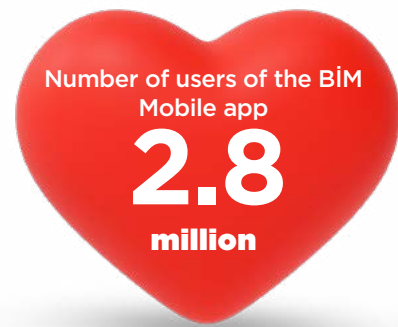
To measure the impact of our responsible marketing practices, we use performance indicators such as customer satisfaction rates, sustainable product sales volume and the share of green-certified products in total products. BİM has determined its goals as reducing its carbon footprint, expanding its sustainable product portfolio and strengthening its ethical marketing principles.



# Digitalization and Information Security

## Digital services offered with innovative technologies

**As BİM, our aim with the digital services we develop in the retail sector is to make our customers' lives easier and increase customer satisfaction.**



While we continued to grow organically with new physical store launches, we also began to reach our customers through alternative channels with the mobile applications that we developed by integrating innovative technology into our business models. As BİM, our aim with the digital services we develop in the retail sector is to make our customers' lives easier and increase customer satisfaction. With the influence of the increasing online shopping habits during the pandemic time, we address the consumers' demands for an integrated shopping experience with our mobile applications developed as part of our multi-channel management.

### BİM Mobile Application

We sell non-food products through our online shopping channel BİM Market launched in 2021. Customers can easily download the BİM Market app from the Appstore or Google Play and access the current products offered by BİM. The BİM Market app focuses on customer satisfaction and offers free shipping, installment payment options, and affordable price advantages with the addition of new products every Friday. By the end of 2024, the number of BİM Mobile application users reached 2.8 million.

### FİLE Mobile Application

We launched the FİLE Mobile application, our other online shopping channel, in 2021 with the motto of "If you cannot come to us, we come to you" and started to offer our customers a brand new shopping experience with hundreds of national brand products as well as FİLE's private-labels. Through our FİLE Mobile application, which can be downloaded from the Appstore and Google Play, we deliver the food orders placed by our customers with refrigerated vehicles without breaking the cold chain. By the end of 2024, the number of FİLE Mobile application users reached 1.9 million.



### BİM Para / FİLE Para

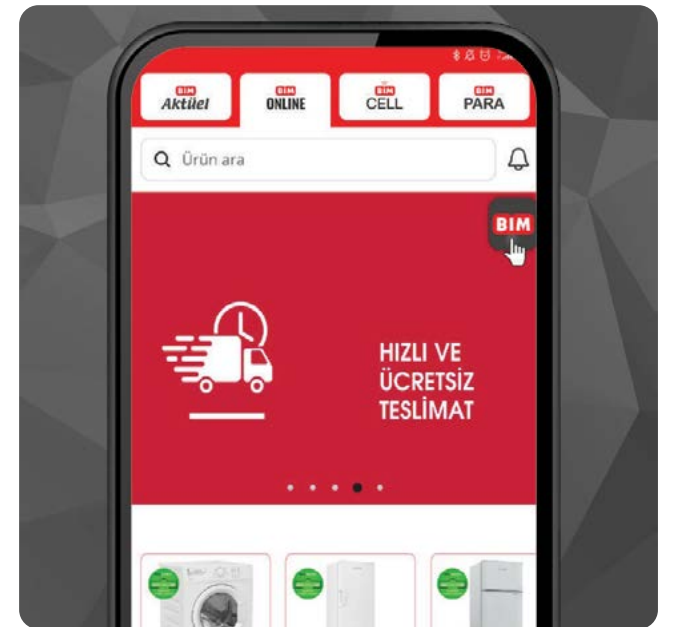
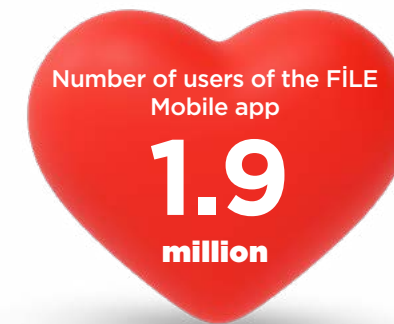
With BİM Para and FİLE Para digital payment applications, we enabled BİM customers to send money easily and securely to each other from their mobile phones and make contactless payments in stores without using credit cards or cash. As of year-end 2024, the number of contactless payment transactions made by our customers through BİM Para and FİLE Para reached 9.5 million.

### Information Security

Our Company developed an information security management approach to ensure that information is assessed within the scope of confidentiality, integrity, and accessibility and protected from all threats that it may be exposed from inside and/or outside, whether intentional or incidental, and ensure that the activities are carried out effectively, accurately, quickly, and safely. We continuously assess the activities carried out within the scope of digitalization at BİM as part of cyber security measures and support them with internal and external audits on information security. In this scope, we ensure that all our employees participate in information security trainings.

As BİM, we set the main goals of our information security management approach as raising the information security awareness of our employees, implementing technical security controls, ensuring that the basic and supporting business activities of the organization continue with minimum interruption, thus minimizing corporate risks. In this scope, we closely follow global developments in the fields of information security and cyber security, and regularly update our approach. In 2024, our company did not experience any violations related to cyber security and customers' personal information.

You can access BİM's Information Security Policy [here](#).





# Customer Experience and Satisfaction

## Best shopping experience

With our customer-oriented service approach we adopt at BİM, we develop business models and practices to increase customer benefit and satisfaction from the first moment we come into contact with our customers through our physical and online stores. In line with BİM's approach that prioritizes customer interests over short-term high profits, we always strive to offer our customers the best shopping experience with our unconditional return policy, extensive store network and qualified employees.

As of year-end 2024, the number of daily consolidated customer visits to our stores in Türkiye, Morocco and Egypt, increased by 8% compared to the previous year and reached 6.8 million. The number of users of our BİM Mobile and FILE Mobile online shopping channels was 4.7 million in the same period.

**In line with BİM's approach, prioritizing customer interests over short-term high profits, we strive to provide the best shopping experience to our customers at all times, through our unconditional return policy, widespread store network, and qualified employees.**



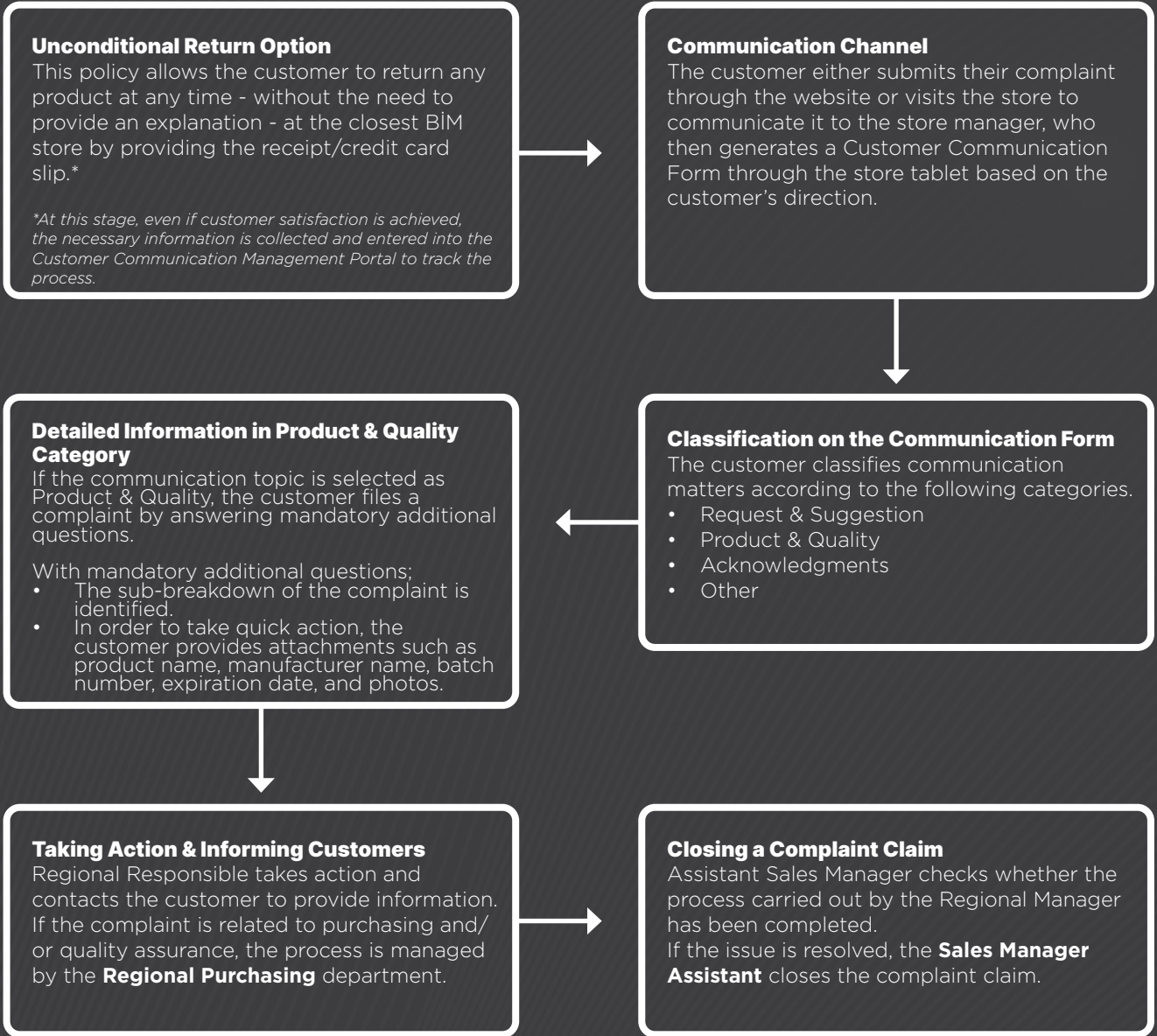
As BİM, we aim to be in the closest proximity of our customers throughout their shopping journey and to meet their expectations in the best way possible after sales. The “unconditional return” policy we have adopted allows our customers to return the product they are not satisfied with, without stating any reason and with no time or store restrictions, with the product receipt or credit card slip.

As BİM, we facilitated the monitoring processes by moving the customer suggestion and complaint forms, in which we rely on for feedback, to the online platform. With this new system, which we call the Customer Communication Management Platform, we no longer use customer complaint forms in stores and adopt the method of filling out forms digitally via tablets. We closely monitor all feedback we receive from our customers and ensure that actions are taken quickly.

In 2024, we received 150,051 complaints through BİM Customer Communication Management Platform. All complaints have been thoroughly investigated and resolved. On the FILE side, the total number of customer complaints received in 2024 was 169,830, with an average resolution time of 24 hours, and the longest complaint resolution time was 33 hours.

We have completed the necessary work in relation to BİM Hasanoğlu-1 regional directorate and received the ISO 10002 Customer Satisfaction Management System certificate. Under the certificate, we aim to meet changing customer expectations with fast and accurate actions and increase customer satisfaction by conducting regular reviews of our processes for handling customer complaints, the solutions that we offer, and our process improvement efforts.

As BİM, we aim to offer a better shopping experience to more customers, and measure customer satisfaction through periodic surveys. According to the Brand Health Research conducted by NielsenIQ, Net Promoter Score (NPS) of visitors in the last 1 month is 52. Our customers cite affordable prices, point-of-sale location, product variety, and the quality of our private-label products as reasons for their satisfaction.





Supply Chain Management

# Sustainable Supply Chain



The main objective of our supply chain management is to supply quality products at low cost in a sustainable manner.

As BİM, through the long-term and trust-based relationships we have established with our stakeholders, we enable our suppliers, whom we consider among our critical stakeholders, to increase their capacities, enhance their productivity, and improve their quality standards.

The main objective of our supply chain management is to supply quality products at low cost in a sustainable manner. The focus of our Company’s supply chain management strategy is to support the local economy by working with local suppliers. While our effective value chain management supports our financial results by increasing our operational efficiency, it also provides us with the opportunity to evaluate our environmental and social impacts arising from our supply processes.

We established an organizational structure for the effective implementation and performance monitoring of supply chain management strategies. Our Commercial Directorate takes charge in determining and implementing working standards within the scope of supply chain management and regularly reports to the General Purchasing Committee (GPC).

In 2022, we published our Responsible Procurement Policy, which we prepared by taking into account our social, environmental and ethical responsibilities in supply chain management processes. Within this framework, by adopting responsible procurement and production principles, we aim to improve the quality of life for both supply chain employees and our customers through the products we produce, all while observing human values.

We conduct regular audits to maintain our quality and safety standards throughout the entire supply

chain. In order to measure the suitability and adequacy of the production processes of candidate suppliers, we audit their production sites within the scope of a BİM-specific question list. As a result of our evaluations, only suppliers that are deemed suitable and able to meet the specified standards are eligible to produce for BİM. We perform periodic audits of our existing suppliers, both with and without prior notification. Thus, we encourage suppliers to continuously raise their quality and safety standards.

Suppliers of branded products with IFS Food/Non Food, BRC Food/Non Food, and AIB certificates are

exempted from audit. However, suppliers of branded products that do not have these certificates and suppliers of all private-label products, regardless of whether they have certificates or not, are subject to an audit process on product safety, infrastructure and process, cleaning applications, pest control, and critical applications.

In 2024, BİM’s Quality Assurance Unit conducted a total of 950 supplier audits, 65.5% for suppliers responsible for the production of BİM’s private-label products and the remaining for branded product manufacturers. As a result of the audits and analysis carried out in 2024, collaboration with 12 suppliers that failed to meet our quality standards and expectations was terminated.



Information on the Certificates Held by Our Suppliers as of 2024

Total Number of Certified Suppliers in 2024	355
Certificates Related to Social Compliance and Ethical Practices	387
Certificates Related to Environmental Sustainability	471
Certificates Related to Food Safety	885
Certificates Related to Organic & Vegan Products	119
Certificates Related to Quality Management System	393
TOTAL NUMBER OF CERTIFICATES	2,255

BİM Responsible Procurement Policy is available [here](#).





# The Most Precious Capital: People

Through our subsidiaries in Türkiye and abroad, we respect fundamental human rights and freedoms in our relationships with employees, customers, suppliers, business partners, and all stakeholders in the regions where we operate and BIM family place the utmost importance on human rights.





Human Resources

BİM family  
of 95.6  
thousand  
people

With its organic growth strategy  
and high employee loyalty, BİM  
ranks at the top among the  
leading employers in Türkiye.



Our sustainable growth success is based on our uninterrupted investments in human capital, which we regard as our most precious capital. As of year-end 2024, we increased our total number of employees to 95.6 thousand by providing 8,984 new employment opportunities in our store, warehouse and office operations especially in Türkiye, as well as in Morocco and Egypt, while continuing to generate value for national economies.

We respect the fundamental rights and freedoms of people and pay utmost attention to human rights as the entire BİM family in our relations with our employees, customers, suppliers, business partners and all stakeholders in the geography we operate in Türkiye and abroad through our subsidiaries.

In this context, the BİM Human Rights Policy is a roadmap for all our employees. We prepared this Policy, which was approved by the Board of Directors of our Company, based on the United Nations Global Compact, the United Nations Universal Declaration of Human Rights, the OECD Guidelines for Multinational Enterprises, the Constitution of the Republic of Türkiye, and the International Labor Organization (ILO) Conventions.

You can access the BİM Human Rights Policy [here](#).

BİM observes human values and works to enhance the quality of life throughout the value chain. We adopt the principle of full compliance with national legislation in all our human resources processes and do not tolerate discrimination on the basis of religion, language, race, gender, etc. in our relations with our stakeholders in line with internationally recognized human rights principles. We actively support the participation of our stakeholders in our sphere of influence in Occupational Health and Safety practices that we implement to provide a safe and healthy work environment for our employees.

As BİM, we aim to implement human resources processes and practices that are embraced by and touch people, with our vision of becoming “the most preferred employer in the sector.”

We consider objective criteria based on knowledge, skills and experience in recruitment and promotion processes to cultivate the workforce and staff that will support BİM’s steady growth in the most appropriate way, organize training programs for our employees to improve their professional and personal skills, and take care to fill vacant positions primarily from our own human resources.

The Human Resources Policy, approved by the BİM Board of Directors in 2021, adopts general principles on recruitment, training-development-planning-career management, remuneration system, compliance with legislation, protection of employee rights and prevention of discrimination and mistreatment.

You can access BİM Human Resources Policy [here](#).



Human Resources Profile

With its organic growth strategy and high employee loyalty, BİM ranks at the top among the leading employers in Türkiye. We continue our efforts to increase youth employment with approximately 1,000 store launches per year and a 55% employment rate under the age of 30. In 2024, 80% of newly recruited employees were under the age of 30.

As of year-end 2024, the total number of BİM employees increased by 10% compared to the previous year and reached 95.6 thousand. 91% of our employees work in Türkiye, 6% in Morocco and 3% in Egypt. The ratio of women among our employees in Türkiye was 50% by the end of 2024.

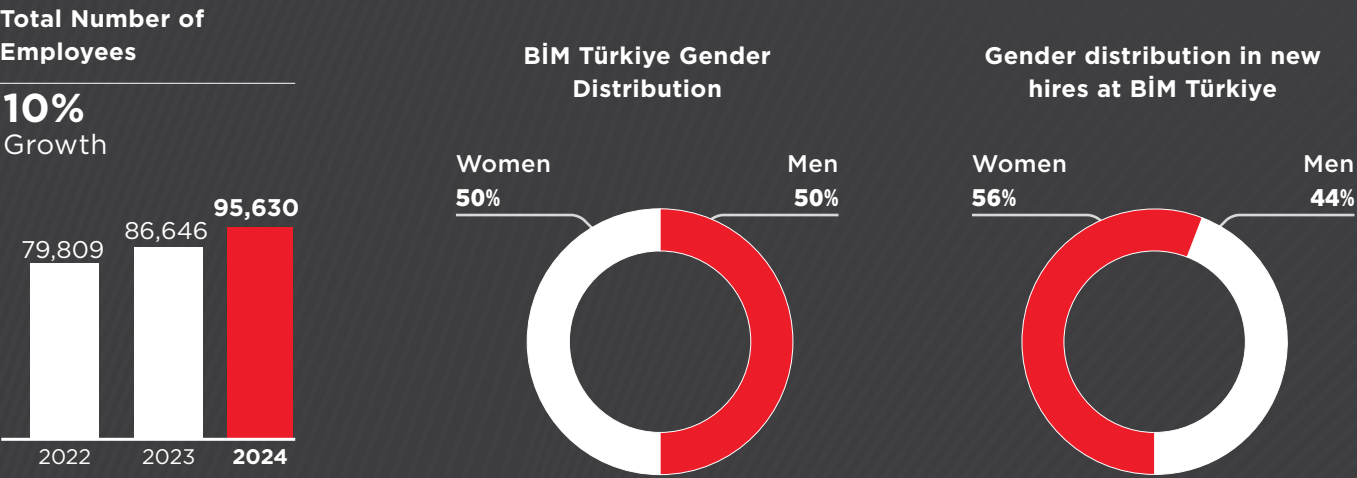
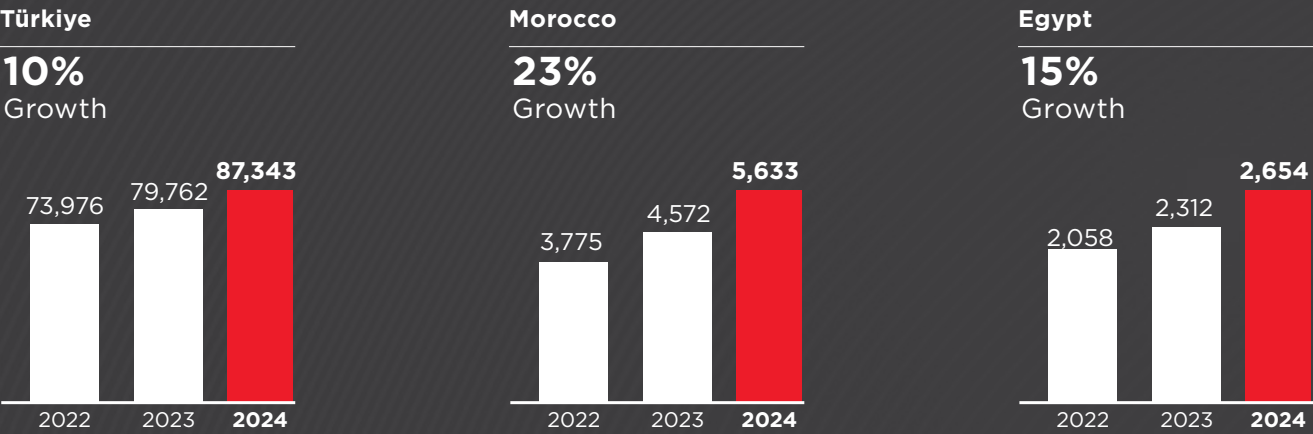




# Human Resources

We aim to establish a balanced and sustainable work culture in our organization by providing an understanding, safe and productive working environment for our employees with different languages, religions, races and ethnic origins in our geography of operations.

Distribution of Employees by Domestic and International Operations



We adopt the principle of equality in our recruitment processes and throughout the careers of our employees, taking care to demonstrate a fair approach and not to make any discrimination.

Diversity and Inclusion Policy

We aim to establish a balanced and sustainable work culture in our organization by providing an understanding, safe and productive working environment for our employees with different languages, religions, races and ethnic origins in our geography of operations. We believe that our diverse workforce offers a broader perspective when assessing risks and opportunities.

We do not make any discrimination in our recruitment and promotion, personal rights, working conditions, performance evaluation, training, professional development, compensation and other human resources processes, and we favor equality, diversity and inclusion. We set our basic principles within our Diversity and Inclusion Policy based on our sensitivity to this issue, which was approved by our Company's Board of Directors, and presented it to all our stakeholders in 2023.

You can access the BİM Diversity and Inclusion Policy [here](#).

We adopt the principle of equality in our recruitment processes and throughout the careers of our employees, taking care to demonstrate a fair approach and not to make any discrimination. In order to support the active participation of women in the workforce, we adopt a balancing approach in favor of women's employment when building our human resources. Over the years, we have increased the ratio of female employees in both our stores and warehouses.

As BİM, we provided a total of 8,984 new job opportunities in 2024 with the positive contribution of our organic growth. We continued to support



youth employment in our country, with 80 % of our recruitments consisting of people under the age of 30 and 56% of women.

BİM Is Built on its Own Human Resources

Another priority of our Human Resources management is to fill any strategic positions in our Company by evaluating our own human capital. Our management staff, consisting of employees who started their professional lives at BİM and were promoted due to their high performance, ensures the uninterrupted transfer of knowledge and experience at BİM and contributes to the sustainability of the corporate culture.

The vertical career opportunities we offer at BİM support our employees' work motivation and increase their commitment to long-term corporate goals. Career opportunities that increase employee satisfaction in our Company play an effective role in keeping employee turnover rates below sector averages. In 2024, the employee turnover rate was recorded as 60%.

Career Management and Development

We are aware that a properly well-designed career management is critical for guiding our employees to the right positions where they can apply their talents most efficiently and acquire the competencies of the future. Therefore, we strive to provide our employees with the necessary support and opportunities to utilize their potential and advance their careers. We support the career development of our employees by objectively evaluating their performance. In 2024, the performance and career development evaluations we organized for 15% of our employees working in office and management positions allowed us to objectively identify areas open to improvement while emphasizing the strengths of our employees.



Human Resources

# Significant support for employee development



We organize training programs that support the professional and personal development of our employees to ensure the sustainable development of our human resources



The decentralized structure of our Company allows our employees to take more responsibility and initiative, while offering young executives the opportunity to develop their entrepreneurship and leadership skills. Young executives can advance their careers by gaining experience in managing projects, developing teamwork skills and participating in decision-making processes.

Competitive Remuneration System

We formulate our remuneration policy competitively by considering the conditions of the sector in which we operate, the labor market and local legislation, and ensure that the lowest level of wage at our Company is above the minimum wage. We take care to ensure that annual wage increases do not fall below the inflation rate. In 2024, we strive to contribute to employee motivation through the second wage increase in addition to the minimum wage increases to support the purchasing power of our employees and the efforts carried out to increase fringe benefits.

In our Company, applications relating to daily and weekly working hours, as well as overtime work, breaks, weekly holidays and annual paid leave are carried out in accordance with laws and regulations. In 2024, the gender pay gap among workers is measured at 4.1%.

Training Programs

We organize training programs that support the professional and personal development of our employees to ensure the sustainable development of our human resources. In this scope, we have continued to gradually expand our online trainings, which we launched in Çorlu region as a pilot project in 2020 for our store managers and regional supervisors, to other regions as well. In 2024, we provided 69 thousand person\*hours of online training. We provided 4,231 person\*hours of face-to-face training in 2024 through classroom trainings for marketing managers and regional supervisors. Approximately 73 employees benefited from the training within the program in 2024, and 56% of the participants were women. In 2024, training expenditure per person under this project amounted to TL 690.

We organize orientation trainings and programs for newly recruited or promoted employees. Our orientation trainings, which include detailed information about our corporate culture, values, policies and business processes, support our new colleagues joining the BİM family, making it easier for them to adapt to our company. The trainings we prepare for our employees for positions requiring expertise enable our employees to develop their knowledge and skills according to their areas of expertise.

In order to improve the quality of our training programs, we standardize all our training programs through internal regulations and update them in line with changing needs. It is crucial for us that our employees are well informed on the sustainability and minimize their environmental impact in their daily work processes. In this context, we offered sustainability trainings to our store employees throughout the year on water and electricity savings and the Sustainable Development Goals (SDGs), as well as trainings to raise their awareness. The trainings addressed

key issues such as increasing efficiency in resource use, reducing environmental impacts, and raising awareness. In this context, our employees received 15,877 hours of sustainability-themed training in 2024.

We aim to continue our training programs in the upcoming period to enhance our employees' understanding of sustainability.

Protection of Employee Rights

As BİM, we do not tolerate the exposure of our employees to ill-treatment, intimidation, and verbal or physical abuse. In accordance with the principle of equality included in the Constitution, which constitutes the legal basis of the principle of equality in Turkish Law, and the relevant regulations on gender discrimination in the Labor Law No. 4857 and the Law on the Human Rights and Equality Institution of Türkiye, establishing and maintaining a fair working environment where employees are not exposed to discrimination and ill-treatment is among our top priorities.

Distribution of Employees\*

Employees by Category	2023	2024
Store and Warehouse Staff	95%	95%
Management and Office Staff	5%	5%
Employees by Gender		
Female	50%	50%
Male	50%	50%
Management and Office Staff Employees by Gender		
Female	37%	37%
Male	63%	63%
Store and Warehouse Employees by Gender		
Female	51%	51%
Male	49%	49%

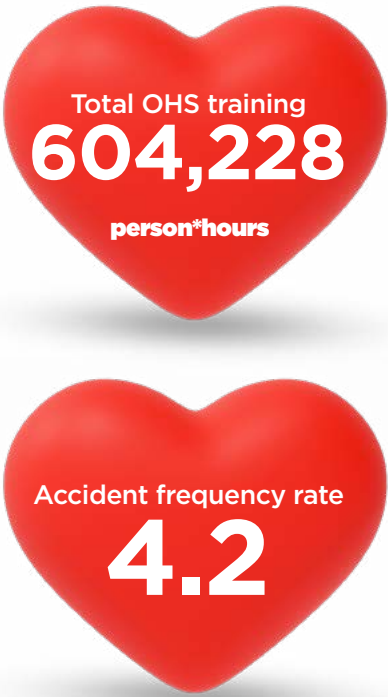
(\*)BİM Türkiye



Occupational Health and Safety

Our priority is employee health

As BİM, we identify our OHS risks by taking into account the specific characteristics of the working environment, including offices, stores, warehouses and logistics areas, provide the necessary equipment and supplies, and establish communication channels for reporting risky situations and taking measures.



We consider establishing a safe and healthy working environment for all our employees and making this working environment sustainable among our top priorities. In line with our principle of full compliance with legal regulations on Occupational Health and Safety (OHS), we established the Occupational Health and Safety Board to manage and audit safe and healthy working conditions in all our stores, warehouses, regional directorates and other administrative offices. The Board, which reports to the BİM Board of Directors, carries out activities to determine, implement and review our Company's OHS policies.

We support the active participation of our employees in decision-making processes and provide appropriate conditions for them to have a say in OHS policies and practices. The representation rate of employees in the Occupational Health and Safety Board is at the level of 29% as of year-end 2024.

As BİM, we identify our OHS risks by taking into account the specific characteristics of the working environment, including offices, stores, warehouses and logistics areas, provide the necessary equipment and supplies, and establish communication channels for reporting risky situations and taking measures.

The Employees working group, one of the sustainability working groups, is dedicated to monitoring the developments in OHS issues. The Chief Human Resources Officer leads this group and is one reporting level below the CEO.

We meticulously monitor our company's OHS performance and regularly report accident statistics. As of year-end 2024, our accident frequency rate was 4.2 and our rate of absenteeism due to accidents was 47.74.

We analyze the causes of occupational accidents in detail and develop action plans to reduce accident frequency rates. We organize trainings to improve the frequency of occupational accidents in the first year of our new employees and carry out special studies by identifying equipments with high incidence of occupational accidents. As BİM, we aim to reduce our accident frequency rates by 15% by 2026 compared to the base year of 2022.

Within the scope of occupational health and safety, which we see as an indispensable component of our corporate culture, we aim to raise the awareness of our employees on this issue and get them to adopt safe working habits through the OHS training programs we organize throughout the year. In 2024, a total of 604,228 hours of OHS training was organized for our employees, and the training hours per employee was approximately 6.9 hours.

BİM's Piraziz Regional Warehouse implemented the ISO45001 Occupational Health and Safety Management System in 2022 and received the related certificate.

As BİM, within the framework of our OHS policies, we strive to ensure that the OHS culture is adopted by our employees as well as other stakeholder groups in our sphere of influence. In order to ensure that OHS measures are fully implemented in our contractor agreements, we have determined each violation of OHS rules as a penal clause. We thus encourage contractor companies that have contracts with BİM to fulfill their responsibilities regarding the health and safety of their own employees.

OHS Data	2021	2022	2023	2024
Accident frequency rate*	2.6	2.8	3.5	4.2
Occupational disease rate**	0.0	0.0	0.0	0.0
Absenteeism Rate***	81.4	49.4	39.2	47.7
Number of cases resulting in death	5	3	2	3

(\*) Accident frequency rate = Total accidents with injury x 200,000 / Total hours worked  
(\*\*) Occupational disease rate = Total occupational disease cases x 200,000 / Total hours worked  
(\*\*\*) Absenteeism = Number of days lost due to accident x 200,000 / Total hours worked  
2021 data was recalculated due to methodology change.

OHS Trainings	2021	2022	2023	2024
Total OHS training hours	538,728	575,016	550,652	604,228
OHS training hours	364,144	447,000	425,852	431,788
First aid training hours	105,824	67,328	58,160	89,872
Emergency training hours	68,760	60,688	66,640	82,568
OHS training hours per employee	8.3	7.8	6.9	6.9



# Corporate Social Responsibility

## Corporate citizenship awareness

As a responsible corporate citizen, our Company supports economic welfare through donations and aids that prioritize social benefit beyond the contribution it makes to local employment in the seven geographical regions of Türkiye where it operates, and it strengthens its ties with society through collaborations with non-governmental organizations.

### Meaningful Support for Women's Cooperatives

As BİM, we increased our support for local development and women's labor by establishing a cooperation with the Foundation for the Evaluation of Women's Labor (KEDV), which carries out various programs to support women to improve their economic living conditions and strengthen their leadership in local development.

Following the earthquake that struck on February 6, 2023, we continued our joint work with the Aşhane Women's Cooperative in 2024. In Istanbul, Bursa, and Kocaeli provinces, the products produced by the Aşhane Women's Cooperative were started to be offered for sale on a continuous basis.

**BİM prioritizes social benefit through its donations and assistance that support economic welfare, strengthening its connection with the community through partnerships developed with civil society organizations.**



### Donation and Aid Policy

Within our Donation and Aid Policy, the basic elements of which we determined in line with the Turkish Commercial Code and the regulations of the Capital Markets Board, we, as BİM, make cash and in-kind donations to foundations and associations, non-governmental organizations, public institutions and organizations, as well as clubs and associations engaged in sporting activities. Our shareholders are informed about the amounts and beneficiaries of all donations and aids realized by BİM in the activity period with a separate agenda item at the general assembly meeting.

In 2024, as BİM, we donated a total of TL 248 million, of which 37% was donated to public institutions and organizations, 58% to charitable associations and foundations, and 5% to educational institutions.

The Company does not make political payments or in-kind donations to support any political activity, party, or candidate. In 2024, no political donations were made.







# The Most Precious Heritage: The Earth

As BîM, we are taking determined steps to measure and reduce the environmental impact of our operations by developing new approaches beyond all legal obligations in the geography where we operate in line with our vision of a livable environment and a sustainable future.

Share of renewable energy in  
total energy consumption

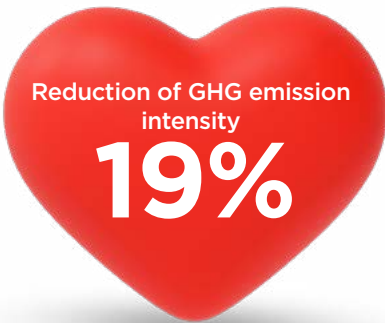
**9.4%**



# Combating Climate Change and Environment Management

## A vision of a livable environment and a sustainable future

In 2024, we continued our investments without slowing down, focusing on energy and resource efficiency, as well as decarbonization, to contribute to the global fight against the risks posed by the climate crisis.



Climate change, which is increasing in severity every day, ranks first on the agenda of societies, governments and international organizations as one of the greatest threats to humanity and all life on our planet. It is vital that public and private sector organizations work together for the sustainability of our planet, which is our most precious heritage as humanity.

As BİM, in line with our vision of a healthy and thriving environment and a sustainable future, we are taking decisive steps to measure and reduce the environmental impact of our operations by developing new approaches that go beyond all legal obligations in the geography we operate.

In 2022, we set our targets and transparently shared our sustainability performance with our stakeholders through our Sustainability Report. In 2023, we reported to the Carbon Disclosure Project (CDP) - Climate Change for the first time and received a C score.

	Target	2024 Realization Ratio
Greenhouse Gas Density	To reduce by 20%	19%



In 2024, we continued our investments without slowing down, focusing on energy and resource efficiency, as well as decarbonization, to contribute to the global fight against the risks posed by the climate crisis. We are accelerating our Solar Power Plant (SPP) installations to generate electricity from renewable energy. We also aim to significantly reduce our greenhouse gas emissions. Recognizing that we are also responsible for the environmental and social impact of our suppliers in our value chain, in addition to our own operations, we began to calculate Scope 3 emissions by evaluating data obtained from producers that correspond to 6.4% of our turnover in 2024. Due to our wide product portfolio based on our agricultural activities, biodiversity and sustainable agricultural practices are important and among our priority areas.

As a result of our successful efforts within the scope of the environmental management system, BİM İskenderun Regional Warehouse was qualified for ISO 14001 Environmental Management System standard in 2022. We continue our efforts to disseminate good practice examples in other regional warehouses of BİM.

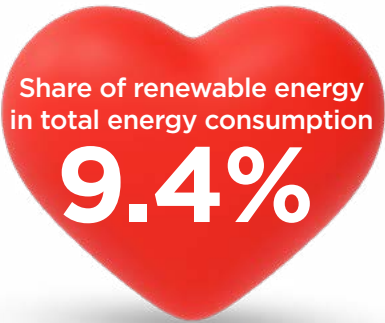
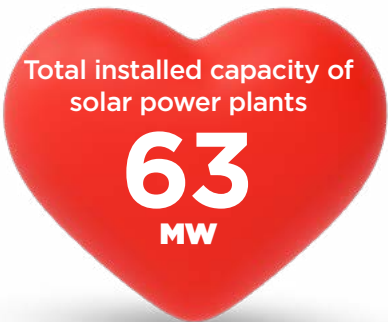




Energy and Emission Management

# Renewable energy investments

We continue to renew store designs through improvements in energy saving and thermal insulation at our stores.



At BİM, energy and emission management focuses on increasing energy efficiency in our stores and in our warehouses as well as replacing existing energy sources with renewable ones.

We continue to renew store designs through improvements in energy saving and thermal insulation at our stores. We ensure that stone wool and high windows are used to provide internal thermal insulation in our renovated stores, and we are switching to LED lighting models to reduce energy consumption. We are switching from MDF to metal in shelf systems. Our goal is to ensure that all BİM stores are renovated within the scope of energy management and sustainability by 2030. By the end of 2024, the number of stores with new designs reached 6,385, and our goal accomplishment rate was 53%.

On the other hand, in order to optimize energy efficiency in our warehouses, we carry out thermal insulation works with the application of curtain walls/glass systems to reinforce the external facade insulations.

Our investments in the installation of solar power plants in our regional warehouses have an important place among our sustainability initiatives. As of year-end 2024, we invested a total of TL 985 million in this regard.

In continuation of our solar power plant project, initiated in 2020 as a pioneering endeavor in the industry, we expanded our efforts in 2024 by installing solar power plants on the rooftops of 3 additional warehouses and carried out 3 land-based SPP investments in addition to rooftop SPPs. In 2024, with our latest SPP projects commissioned in Ankara, Yozgat, Mersin, Uşak and Çumra, BİM's total number of SPP projects increased to 22, with a total installed capacity of 63 MW. With Yozgat GES, which represents the largest renewable energy investment in the sector with an installed capacity of 21 MW, we meet the energy needs of our 794 stores in Istanbul and 146 stores in Kayseri. Also, with Mersin GES, which has an installed capacity of 10.4

MW, we supply renewable energy to our 519 stores in Adana and Mersin. Additionally, the Uşak Solar Power Plant, with 6.45 MW installed capacity, supplies the energy needs of our 358 stores in Eskişehir, Bilecik, and Afyon. We also meet the energy needs of our regional warehouses in Ankara, Hasanoğlu, Bafra, and Çumra with the solar power plants installed on their rooftops. With our existing and planned solar power investments, we aim to achieve an annual savings of over 60,000 tons of CO<sub>2</sub> and the equivalent of preserving over 900,000 trees annually.

Through these SPP installations, we have successfully integrated renewable energy sources into our energy portfolio, corresponding to 9.4% of our total energy consumption in 2024. As part of our commitment at BİM, we aspire to increase our renewable energy consumption to 25% by the year 2025.\*

In 2023, we introduced the practice of adding glass doors to vertical refrigerators to enhance energy efficiency in our stores. In 2024, we significantly expanded this initiative, installing glass doors on 6,426 units. With these energy-efficient refrigerators, we aim to reduce our total electricity consumption, preventing greenhouse gas emissions equivalent to 20 thousand tons of CO<sub>2</sub> annually.

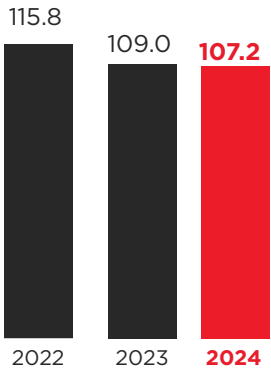
One of the important milestones of our decarbonization journey was to include Scope III emissions into our greenhouse gas emission calculations, reflecting the environmental impacts arising from our suppliers' operations. We calculate our Scope 1, Scope 2 and Scope 3 greenhouse gas emissions using the control-based approach, in accordance with the Greenhouse Gas Protocol: Corporate Accounting and Reporting Standard (2004) of the World Resources Institute (WRI) and the World Business Council on Sustainable Development (WBCSD). We reduced our greenhouse gas emission intensity to 107.2 kg CO<sub>2</sub>/m<sup>2</sup> in 2024.

\* Purchased electricity (2024): 2,211,725 GJ  
Electricity generated via SPP (2024): 230,612 GJ

Considering the high environmental impact caused by transportation and distribution operations in the retail sector, BİM's decentralized organizational structure provides an advantage in emission management. We carry out our logistics operations through our regional warehouses and thus optimize our fuel consumption. In addition to arranging the shortest routes between stores and warehouses, we also optimize the number of travels for transportation. We ensure that the trucks in our logistics fleet are loaded as close to 100% full as possible, while 70% of the trucks are equipped with Euro 6 engines with the latest fuel efficiency and low emission standards. We launched the Fleet Tracking System, which supports both route optimization and efficient use of vehicles, at FİLE Market.

In 2024, our company-wide fuel consumption was 0.3% of net sales.

Greenhouse Gas Intensity (kgCO<sub>2</sub>e/m<sup>2</sup>)\*



\*This includes BİM Türkiye operations.



Water Management

Goal of minimizing water footprint

As part of our water saving efforts, we aim to reduce water consumption intensity by 20% by 2025 compared to 2023.



Wastewater generated in BİM stores, offices and logistics centers, where mains water is consumed, is treated and discharged at treatment plants in the relevant regions. Considering the operational size of our Company, it is observed that our impact on water resources is lower than that of other resources.

We are planning a rainwater harvesting project on the roofs of 8 of our warehouses in line with our goal to reduce the water footprint of our operations. It is estimated that a total of 6 thousand m³ of rain will be harvested annually in our 8 warehouses upon completion of our works. In addition, by using floor cleaning machines in our stores, we save more water than other methods.

In 2024, a total of 847,441 tons of water was consumed, with a water consumption intensity of 0.144.

As part of our water saving efforts, we aim to reduce water consumption intensity by 20% by 2025 compared to 2023.

Water Consumption (m³)	2022	2023	2024
Municipal Water	782,923	827,945	847,421
Water Consumption Intensity (m³/m²)	0.164	0.159	0.144

Waste Management and Circular Economy

Contributions to the circular economy

We are developing internal projects and initiatives to strengthen our physical infrastructure for the management of packaging and food waste, and we support public projects aimed at reducing waste.



Rapid temperature increases and changes in precipitation regimes caused by the climate crisis put pressure on agricultural production, making it difficult to meet the increasing food demand of the rising world population. In order to ensure food safety on a global scale, optimizing resource efficiency and preventing especially food waste are among urgent issues. The retail sector stands out also with the measures to be taken to optimize food waste as well as packaging waste, both of which it is responsible for generating.

As BİM, we carry out work on re-designing existing waste-generating systems, developing projects and methods to recycle waste in case of waste generation, and implementing circular economy principles correctly.

Our Company's waste management approach is based on two fundamental elements. These are preventing waste generation at the source in order to use and preserve the value of natural resources and reusing the waste generated in line with circular economy principles.

In this scope, we develop in-house projects and practices to reinforce our physical infrastructure for both packaging and food waste management and support public projects to reduce waste.

In 2024, in order to achieve our sustainability goals and make our waste management activities more efficient, we decided to establish Desto Atık Yönetimi A.Ş.





# Waste Management and Circular Economy

As BİM, we comprehensively handle the packaging of our private-label products and play an important role in waste reduction.



### Packaging Waste Management

As BİM, we comprehensively handle the packaging of our private-label products and play an important role in waste reduction. We designed our organizational structure to increase our effectiveness in this field. In order to better manage the environmental impact of the packaging of our private-label products and optimize the cost structure, we established a Packaging Purchasing Unit under the Commercial Directorate. As a result of the projects we carried out to increase resource efficiency in packaging and promote sustainable raw material alternatives, we prevented the consumption of 491 tons of plastic and 801 tons of paper in 2024, saving a total of approximately TL 34 million.

In 2024, we saved a total of 462 tons and TL 32 million by reducing the amount of plastic per product in disposable plastic shopping bags. Furthermore, to raise awareness on reducing plastic consumption, as part of the Plastic-Free July movement, we gave away environment-friendly bags made from corn starch that dissolves in the soil to our customers at over 11,000 stores across Türkiye on Monday, July 29.

We also prevented the use of 20.8 tons of plastic by refilling plastic bottles through the sale of purified water in the Lüleburgaz region. This not only reduced plastic waste but also encouraged reuse.

In our FİLE stores, we expanded the scope of the studies we launched in 2023 to reduce plastic waste with additional practices in 2024 and expanded best practices gradually to all our stores. In this context, we changed the material and size of the packaging and ended the use of foam plates and plastic wrap. By switching to bulk sales of cucumber sold on foam plates in the fruit and vegetable section, we prevented the use of 26 tons of foam plates per year. By transitioning from plastic packaging and materials to paper and cardboard in our FİLE stores, we have saved 60 tons of plastic waste annually. By reviewing our business processes and removing the sale of single-use plastic bags, we have prevented 1,000 tons of plastic waste from being released into nature annually. By changing the type of paper used for bakery section bags and reducing their size, we have saved 30 tons of paper annually. In order to increase our customers' contribution to waste management, we introduced a refill packaging product for our liquid hand soap on our shelves, saving 8 tons of plastic waste annually.



We send all solid waste generated in BİM stores and warehouses to municipalities and licensed companies that recycle packaging waste. We thus recycle a large portion of the nylon and cardboard waste generated from operational activities.

One of the innovations we have implemented to reduce our environmental footprint in line with our responsible production approach is to reduce paper use by cutting shopping receipts in BİM stores to a narrower size. We also reduced the size of the price tags of products. With these measures, we have prevented unnecessary paper waste.

In addition to our stores, we contribute to our waste reduction goals by reorganizing our business processes at our head office as well. As of year-end 2020, we digitalized our paper-based approval systems and prevented paper waste in invoices, expenses, permits, and similar documents. In 2021, we expanded this good practice to all our regional directorates.

Within the scope of the Zero Waste Project launched by the Republic of Türkiye Ministry of Environment, Urbanization and Climate Change, we allocated special areas for sorting recyclable waste in our stores, enabling our customers to contribute to waste management by raising their awareness. Furthermore, we contribute to the establishment of a deposit system for beverage packaging, the preparatory processes for which are underway by the Republic of Türkiye Ministry of Environment, Urbanization and Climate Change and the Turkish Environment Agency. We completed the registration of our private-label products, which fall within the scope of deposit products and which we put on the market as BİM, to the Deposit Information Management System.



(tons)	2025 Goal	2024
Reduction in raw paper material (annual)	820	801
Reduction in raw plastic material (annual)	750	491
Use of recycled raw materials (annual)	480	311



Prevention of Food Waste

“From Our Hearts for the Future” initiative against waste

Among our customers, considered by us as among the critical stakeholders of our extended family, we have initiated various projects aimed at developing and raising awareness regarding the prevention of food waste.



At BİM, we carry out efforts to raise awareness among different stakeholder groups on reducing food waste and preventing wastage. In this context, we started our project with the motto “From Our Hearts for the Future.” Believing that change should start with the BİM Family, we took the first step in our regional dining halls. In order to raise awareness among our employees and prevent food waste by encouraging them to take only as much as they need, we prepared informative posters and ensured they were displayed in prominent locations.

In order to manage food waste more effectively, we have identified regions for pilot implementation and initiated studies to measure food waste in our dining halls. We plan improvement steps with data-based analysis and develop actions to minimize waste.

Among our customers, considered by us as among the critical stakeholders of our extended family, we have initiated various projects aimed at developing and raising awareness regarding the prevention of food waste. With the “Waste-Free Recipes” video series, we aim to promote a waste-free kitchen culture by providing recipes that our customers can use leftovers or surplus ingredients. In the upcoming period, we plan to continue our efforts to reduce food waste and raise awareness of waste-free kitchens with in-store visuals and information materials that support this approach.

Reducing Food Waste

Fighting food waste is important in terms of facilitating individuals’ access to food, achieving financial savings and supporting the fight against the climate crisis by reducing environmental impacts. In the organized retail sector, of which BİM is a part, food waste management is among the top priorities. Food losses in food products, accounting for approximately 75% of our company’s net sales, have a great financial and environmental impact. 50,813 tons of food waste were generated by BİM in 2024. The amount of food waste was 13.44 kg per square meter, 4.2 tons per store.

We monitor our Company’s performance on food waste management by taking ratios of the amount of waste to our net sales and endeavor to improve it every year. Also in 2024, we demonstrated an outstanding performance and reduced the ratio of food waste amount to total sales to 0.56% despite the increase in the fresh product range. Within our waste management efforts, we completed the integration of waste generated per store with employee performance evaluation in order to ensure the active participation of our employees in our Company’s waste reduction goals and initiated an annual bonus practice.

BİM’s project with the biggest contribution to its food waste performance is the use of ATP-FNB-X and/or FRC-certified truck bodies in accordance with the Refrigerated ATP (perishable food transport) Agreement, which ensures that the cold food chain is kept intact in its logistics operations. As of year-end 2024, 53% of our logistics fleet consisting of 1,358 vehicles is certified and we aim for all trucks in our logistics fleet to switch to refrigerated bodies by 2026.



BİM monitors its performance in food waste management by relating the waste quantity to our net sales and works to improve it each year.



## Biodiversity

# For the future of all living things



**Due to our activities based on agricultural production, it is important for our Company to protect biodiversity and establish balanced, efficient and sustainable agricultural ecosystems.**



Within the scope of sustainable use of biodiversity, which means the use of our natural resources in a way that does not lead to a decrease in biodiversity in the long term and thus preserving the potential to meet the needs of present and future generations, we consider monitoring our risks and managing our impact in this area among our priorities.

Due to our activities based on agricultural production, it is important for our Company to protect biodiversity and establish balanced, efficient and sustainable agricultural ecosystems.

Afyon-based Bircan Fide, a subsidiary of our Company, produces tomatoes with hydroponic agriculture method in geothermal greenhouses built on an area of 100 thousand square meters. Geothermal water used during production is re-injected back into the system after use, ensuring sustainable production. We will continue our efforts to increase the greenhouse capacity of Bircan Fide in 2025 as well.



### Localization activities

A very large portion of the yogurt group products produced industrially in Türkiye are produced with import starter cultures. As a result of the project carried out jointly by Tübitak M.A.M and BİM, yogurt production using local starter cultures was accomplished in order for local yeast and culture to become widespread and sustainable in our country, as well as easily available to the entire society. As a result of the first mass production, our Binvezir full-fat yogurt product was offered to our consumers on December 26, 2023. In 2024, for purposes of diversification, ayran production was also launched, and by October of the same year, these products had become regular products in all our stores.

### For a more livable world

Our FILE markets broke new ground in the sector by removing all plastic products in the disposable products category from the shelves and replacing them with recyclable paper products. This step taken by FILE to leave a cleaner and more livable world for future generations was a first among chain supermarkets. As part of this practice, plastic forks, spoons, plates, storage containers, and plastic straws in the category have now been replaced with paper equivalents on our shelves. Petroleum-based plastic wastes in nature cause global warming to accelerate through carbon dioxide emissions. Since the soil does not have the ability to absorb plastics, organisms living in the soil are exposed to the harmful effects of plastics over time by trying to digest plastic waste. The time for products such as plastic plates and straws to disappear in nature varies from 200 to 500 years. For this reason, we use recyclable and environmentally friendly products instead of plastic products in FILE stores. With this preference, we make our customers a partner in the goal of a sustainable world.

We will continue our efforts to make production, supply and sales processes more sustainable through FILE, which meets supermarket needs of consumers with its high standard products in a calm, spacious and comfortable environment with a constantly affordable price policy.





# The Most Precious Understanding: Corporate Management

At BIM, we steer our practices by observing corporate management principles promoting sustainability.



## The Most Precious Understanding: Corporate Management

# Good corporate governance practices

**We have a dynamic organizational structure developed to improve flexibility in response to commercial perspectives, customer orientation, and changing market dynamics, as well as to boost technology integration.**

At BİM, we steer our practices by observing corporate management principles promoting sustainability. The roles of the Chairperson of the Board of Directors and the Chairperson of the Executive Committee have been separated in accordance with sound corporate management applications. We see the separation of the roles of the Chairperson of the Board of Directors and the Chairperson of the Executive Committee as a fundamental aspect of corporate management that aims to provide checks and balances, promote transparency, and enhance accountability.

We have a dynamic organizational structure developed to improve flexibility in response to commercial perspectives, customer orientation, and changing market dynamics, as well as to boost

technology integration. C-level executives lead key management areas such as Chief Financial Officer (CFO), Chief Operations Officer (COO), Chief Human Resources Officer (CHRO), Chief Technology Officer (CTO) and Chief Commercial Officer (CCO) in line with our strategy to leverage human capital and advanced technology to drive sustainable growth and enhance our competitiveness.

Within our good corporate management applications, we have our Diversity and Inclusion Policy and Related Party Transactions Policy. We aim and encourage the establishment of a balanced and sustainable work culture throughout our organization with an understanding, safe and productive working environment brought about by diversity and inclusion in geographies with different languages, religions, races, and ethnic origins where we operate through our subsidiaries in Türkiye and abroad. Furthermore, we believe that a diversified Board of Directors, which includes members with experience, knowledge, skills, and expertise, would be more effective in its decision-making and contribute positively to our Company's success.

Under our Diversity and Inclusion Policy, we aim to have a female member(s) on our Company's Board of Directors by the end of 2027. With our Related Party Transactions Policy, we ensure that all our related party transactions will be carried out in accordance with market conditions as specified in the Capital Markets and Tax Legislation and other relevant legislation.





Business Ethics, Transparency, and Legal Compliance

# The fundamental cornerstone of sustainability: Ethics

It is essential that BİM employees act in a professional, fair and honest manner in all their business relations and fulfill their duties within the framework of basic moral and human values.



As BİM, we aim to carry out our activities with an honest, reliable and fair approach towards all our stakeholders, and we care about fostering a common business ethics culture among our employees. BİM Basic Ethical Principles provide guidance to all our stakeholders.

In this scope, it is essential that BİM employees act in a professional, fair and honest manner in all their business relations and fulfill their duties within the framework of basic moral and human values. Adopting a zero tolerance approach to illegal activities for personal interest or on behalf of the Company, BİM has set ethical boundaries in the relations between its employees and the Company and between each other and has transparently set out its responsibilities towards its customers, suppliers and business partners, shareholders and the public, the environment, and society with its Basic Ethical Principles.

We pay attention to establish fair, transparent, responsible relations based on accountability principles with all our stakeholders in compliance with local and international legislation. Where the Basic Ethical Principles are insufficient, our Company's other policies and procedures, which serve as a guide for all BİM employees and managers to develop high ethical standards, provide guidance in situations that may be encountered in business life. We definitely believe that our employees will make the most appropriate and ethical decisions within common sense.

BİM attaches importance to the adoption of policies it develops in line with its vision and goals by its stakeholders. In this context, complaints received via the Ethics Hotline, which was established to report situations contrary to policies, are meticulously assessed. In this context, notifications of non-compliance can be made:

- by e-mail to [bimetik@kpmg.com.tr](mailto:bimetik@kpmg.com.tr),
- by telephone to 0 850 2208797, or
- by filling out a form on the website <https://etikdestekhatti.com/>

In 2022, we launched the Ethics Hotline where our employees can anonymously report any unethical behavior they encounter. In 2024, 187 reports were received through the Ethics Hotline. The vast majority of the reports are in the category of employee dissatisfaction, with the highest number of feedbacks, 156, particularly on the attitudes and behaviors of executives. In terms of customer dissatisfaction, 26 reports on employee negative behaviors and 2 reports on manager attitudes and behaviors were received. While there was 1 report in the category of landlord dissatisfaction, 2 reports were received regarding the companies that provided services on conflict of interest.

This data is evaluated to identify areas for improvement to increase employee and customer satisfaction.

BİM Basic Ethical Principles are available [here](#).

**Anti-Bribery and Anti-Corruption**  
As BİM, we are committed to conducting our activities in an honest and ethical way, and we adopt a “zero tolerance approach” against bribery and corruption. BİM is committed to act professionally, fairly and honestly in all business agreements and relationships wherever it operates, including its subsidiaries over which it has management control, to establish and operate effective anti-bribery and anti-corruption systems, and to comply with all legal regulations. The Board of Directors of our Company is responsible for ensuring the implementation of BİM's Anti-Bribery and Anti-Corruption Policy.

BİM Anti-Bribery and Anti-Corruption Policy is available [here](#).

**Ethics and Compliance Trainings**  
Our employees participated in online ethics and compliance trainings held in 2024 via the mobile training platform on their smart devices. Our ethics and compliance trainings were assigned to 29,221 employees, 12,125 of whom left their jobs in this period. The training completion rate of 17,096 of our current employees was 88%. The 17,096 employees who completed the training spent a total of 885 hours in training. The average training time per person was 4 minutes.



Ethics Hotline Reports

Main Category	Sub-Category	Number of Notifications
Employee Dissatisfaction	Manager Attitudes and Behaviors	156
Customer Dissatisfaction	Employee and Executive Negative Behaviors	28
Property Owner Dissatisfaction	Manager Attitudes and Behaviors	1
Conflict of Interest	Companies Providing Services	2
Grand Total		187



# Board of Directors and Senior Management

## Board of Directors

### Mahmud Muhammed Topbaş Chairman of the Board

Mahmud Muhammed Topbaş started his professional career in 1995 as a manager at MKS Marmara Entegre Kimya Sanayi A.Ş. He later became a major partner in the establishment of Proline Bilişim Sistemleri ve Ticaret A.Ş., an information technology (IT) venture, and later a partner in ebebek, serving as Vice Chairman of the Board of Directors and Board Member of Avansas Ofis Malzemeleri Ticaret A.Ş. He was also appointed as the Chairman of the Board of Directors in the establishment of Evidea Mağazacılık A.Ş. and he is currently serving in this position. Muhammed Topbaş is married and has 3 children.

### Galip Aykaç Vice Chairman

Galip Aykaç was born in 1957 in Yozgat Akdağmadeni. Having more than 18 years of professional experience in various executive positions at Gima, Türkiye's first organized retail chain, Aykaç started to work for BİM in 1997 as Purchasing General Manager. He served as Chief Operations Officer (COO) between November 2007-31 August 2023 and as Member of Executive Committee between January 2010-31 August 2023. He is currently serving as Vice Chairman of the Board of Directors since 01 September 2023. Mr. Aykaç is also member of the Sustainability Committee.

In Retail Sun Awards, the most prestigious awards of the retail sector, he received “The Most Successful Professional Manager in 2010” Award. Galip Aykaç is also Vice Chairman of the Turkish Retailing Council, established by The Union of Chambers and Commodity Exchanges. He served as the Chairman of the Board of Directors of the Food Retailers Association (GPD) between 2019- 2022. According to the assessment of Fortune magazine, Mr. Aykaç was rated as the third most successful business person in 2013 and 2014, as well as the second in 2015 ranking. In a research conducted by Xsights Research and Consultancy on behalf of Marketing Türkiye Magazine in 2013, Mr. Aykaç ranked 7<sup>th</sup> among “The Most Prestigious Executives in Business World.” Finally, he received the “Leader of Food Retail Sector” Award at the retail days event in June 2022.

### Ömer Hulusi Topbaş Board Member

Born in Istanbul in 1967, Ömer Hulusi Topbaş began his career as a sales executive at Bahariye Mensucat A.Ş., where he worked from 1985 to 1997. Employed at Naspak Ltd. from 1997 to 2000, he then served as Purchasing Manager for Seranit A.Ş. between 2000 and 2002. Since 2002 he has been the General Manager at Bahariye Mensucat A.Ş.

Ömer Hulusi Topbaş has been serving as a member of the Board of Directors at BİM since June 2005 and he is also member of the Sustainability Committee.

### Karl Heinz Holland Board Member

Born in Augsburg/Germany in 1967. After graduation from Augsburg University of Applied Sciences, he started his career in 1991 at Lidl and learned retail there from scratch. In total Karl-Heinz worked more than 23 years for the Lidl Group, one of the leading food retailers in Europe. Holland served around 12 years on the Group Management Board of Lidl - from 2003 to 2008 as Chief Commercial Officer (CCO) and from 2008 to 2014 as Chief Executive Officer (CEO).

Karl Heinz Holland is currently serving as Executive Chairman of Matalan, a UK based omnichannel fashion retail chain. Since 2016, he supports The Boston Consulting Group as Senior Advisor on many of their retail projects all over the world and is also Co-founder and Executive Chairman of Cleangang Holding in Germany, a fast growing ECOM business in the cleaning category. Additionally, Karl-Heinz is Member of the Advisory Board of Zott S.E., a leading dairy brand in Germany and Central Europe.

From 2018 to 2023 Karl-Heinz served as Chairman of Takko Fashion, a leading fashion discount chain in Europe. Between 2016 and 2019 he was serving as Member and between 2021 and 2022 as Chairman of the Supervisory Board of Zooplus AG, the leading online pet food retailer in Europe. Holland served as a Member of the Supervisory Board of the X5 Retail Group, the leading grocery retailer in Russia between 2018-2021, and served as Board Member and CEO of DIA Group, a grocery retail chain in Spain, Portugal, Brazil and Argentina to lead the first phase of DIA`'s turnaround in 2019/2020. Additionally, Holland was Chairman of the Advisory Board of the DSD-Dual System Holding and Member of the Advisory Board of LetterOne Retail, London.

Being a Member of the Board of Directors at BİM, Karl-Heinz Holland is also a member of the Committee for Early Detection of Risk.

Karl Heinz has more than 34 years of experience in the retail industry; he is married and a German citizen, living in Germany.

### Bekir Pakdemirli Independent Board Member

Bekir Pakdemirli was born in İzmir in 1973. Following his undergraduate education at Bilkent University Faculty of Business Administration, he completed his MBA at Başkent University and his doctorate studies at Celal Bayar University, Department of Economics, and subsequently received the title of Associate Professor.

Pakdemirli became a free entrepreneur in the fields of food, technology and automotive, and founded and managed various companies. In addition, during his career, he served as the General Manager, Consultant, held upper management roles in publicly traded and multinational companies. He was a board member at Turkcell İletişim Hizmetleri A.Ş. and its affiliated companies, as well as being a Board Member of Albaraka Türk Katılım Bankası and BİM Birleşik Mağazalar A.Ş. He served as the Minister of Agriculture and Forestry of the Republic of Türkiye between 2018 and 2022.

He is currently a Board Member and Deputy Chairman of Albaraka Türk Katılım Bankası. He is lecturing in the Department of Economics at Celal Bayar University.

Being a Board Member at BİM, Bekir Pakdemirli is the Chairman of Audit Committee, a member of the Corporate Governance Committee and a member of the Committee for Early Detection of Risk.

Pakdemirli is also a pilot, sea captain, and ham radio operator. He is married and has four children.

### Paul Michael Foley Independent Board Member

Born in London in 1958, Foley is currently serving as Independent Board Member at VOLI in Montenegro, Korzinka in Uzbekistan, and BİM Maroc.

Foley previously held Board positions at Fortenova (Konzum and Mercator) in the Balkans, Gippo in Belarus, AHT Cooling Systems in Austria, Inverto AG (a BCG company) in Germany, Iceland Foods in UK and at Eko Holdings in Poland.

Foley started his career with Bejam Frozen Foods in 1974 and has over 45 years of experience in retail management. The main bulk of his career was 23 years at Aldi Süd company, a privately held, German-headquartered global retailer, with operations in 10 countries covering Europe, the US and Australia, ending in 2012. During his tenure, Paul served on the company's international Board of Directors. He was the CEO for the UK and Republic of Ireland from 1999 -2009 as well as identifying and implementing new business opportunities, including market entry into new geographies. Paul is a British citizen residing in Austria and is married with 5 children.

Paul Foley is Independent Board Member of BİM, and he also has been serving as Chairman of Corporate Governance Committee, Chairman of Early Detection of Risk Committee, member of Audit Committee and Chairman of Sustainability Committee.



Board of Directors and Senior Management

Name & Surname	Independence	Date of Appointment and Term of Office	Position in the Board of Directors	Positions Outside the Company
Mahmud Muhammed Topbaş	Non-Independent	27.06.2024-1 Year	Chairperson of the Board of Directors	Board of Directors Memberships at Companies
Galip Aykaç	Non-Independent	27.06.2024-1 Year	Vice Chairperson of the Board, Member of the Sustainability Committee	
Ömer Hulusi Topbaş	Non-Independent	27.06.2024-1 Year	Board Member, Member of the Sustainability Committee	General Manager at Bahariye Mensucat A.Ş.
Karl Heinz Holland	Non-Independent	27.06.2024- 1 Year	Board Member	Managing Chairperson at Takko Fashion, Senior Consultant at The Boston Consulting Group, Co-Founder and CEO at Cleangang Holding
Paul Michael Foley	Independent	27.06.2024-1 Year	Member of the Board of Directors, Chairperson of the Corporate Management Committee, Chairperson of the Early Detection of Risk Committee, Member of the Audit Committee and Chairperson of the Sustainability Committee	Foley Retail Consulting (Retail Consulting)/ Austria Co-Founder, Konzum Plus/ Croatia Chairperson of the Board of Directors, Member of the Board of Auditors in Mercator/Slovenia, Voli/ Montenegro and Korzinka/ Uzbekistan
Bekir Pakdemirli	Independent	27.06.2024-1 Year	Chairperson of Audit Committee, Member of Corporate Management Committee, Member of Early Detection of Risk Committee	Member and Deputy Chairperson of the Board of Directors of Albaraka Türk Participation Bank

The Board of Directors convened 4 times in 2024. In addition, 34 occasions took place to make decisions with the consent of its members without holding an actual meeting as sanctioned in Article 390/4 of the Turkish Commercial Code. No counter vote was cast against the decisions taken. The attendance status of the members of the Board of Directors is listed below:

Board Member	Rate of Participation in Board of Directors Meetings
Mahmud Muhammed Topbaş	100%
Galip Aykaç	100%
Bekir Pakdemirli	100%
Ömer Hulusi Topbaş	100%
Karl Heinz Holland	100%
Paul Michael Foley	100%

The Board Members were elected in the General Assembly Meeting of 2023 held on June 27, 2024. The members of the Board of Directors and Executive Committee hold first-degree signature authorization, with the limits of their authority being specified by the Board of Directors and registered on July 11, 2024.

Pursuant to the decisions of the General Assembly, an honorarium is paid to the members of the Board of Directors. The company does not provide loans, credit, or other such benefits to the members of the Board of Directors or executives.

The total net amount of the financial rights such as honorarium, wage, premium, and bonus that were paid to the Board of Directors, Senior Management, and other directors comprised of 238 individuals in 2024 is TL 1.5 billion and directors are not given shares from the profit. All Members of the Board of Directors have directors & officers liability insurance.



# Board of Directors and Senior Management

## Senior Management

### Haluk Dortluoğlu Chief Executive Officer (CEO)

Haluk Dortluoğlu graduated from Boğaziçi University, Department of Business Administration, and subsequently completed the Advanced Management Program (AMP) at Harvard Business School.

After working for eight years at the independent audit firms Arthur Andersen and Ernst & Young, Dortluoğlu took on the role of Accounting Director at Turkish Airlines in 2003.

Dortluoğlu had been the Chief Financial Officer (CFO) of BİM between 2005 – 2023 and a Member of the Executive Committee between 2010 - 2023. In September 2023, he was appointed as the CEO of BİM Türkiye.

Dortluoğlu, who also founded FİLE Markets, which was launched in 2015, has been serving as the Chairman of the Executive Committee of FİLE since its establishment. In addition to these responsibilities, since 2021, Dortluoğlu has been the Chairman of the Board of Directors of BİM MAROC, which operates in Morocco, and a board member of FLO Mağazacılık since 2019.

Recognized for his leadership in the investment community, Dortluoğlu was ranked among the Top 3 Best CEOs in the Large Cap Consumer Companies category in Extel 2024, one of the most respected independent research organizations in the investment sector. With his leadership inspiring young professionals, Dortluoğlu was awarded the “Inspiring Leader” title at the GEA Awards 2024, organized by the Global Executive Academy, based on the evaluations of 10,000 young talents.

Haluk Dortluoğlu is married and has two children.

### Fatih Meriç Chief Financial Officer (CFO)

Born in 1975 in Izmit, Fatih Meriç graduated from Boğaziçi University, Department of Business Administration. Meriç held various positions at Eximbank, Toyota, Erdemir, Türk Telekom and TTNET, and most recently worked as CFO at SunExpress. Fatih Meriç has been appointed Chief Financial Officer (CFO) at BİM as of January 2024. He is married and has three children.

### Tolga Şahin Chief Operations Officer (COO)

Born in 1977 in Niğde, Tolga Şahin graduated from Selçuk University, Department of Survey Technician and Anadolu University, Department of Economics. In 2000, Şahin started his career at BİM as a store personnel and worked as Regional Responsible, Marketing Manager and Regional General Manager, respectively. In 2013, Şahin was appointed as a Member of the Operations Committee and General Purchasing Committee, and in July 2023, he became the Vice Chairman of the Operations Committee. Tolga Şahin was appointed as Chief Operations Officer (COO) in January 2024. He is married and has two children.

### Hasan Kaya Chief Human Resources Officer (CHRO)

Born in 1974 in Kastamonu, Hasan Kaya graduated from Boğaziçi University, Department of Political Science and International Relations. Kaya worked as Human Resources Group Manager at Yıldız Holding's Food and Beverage Group, Human Resources Director at Turkcell and Türk Telekom, and most recently as Head of Human Resources at Eksim Holding. Kaya has been appointed as the Chief Human Resources Officer (CHRO) at BİM as of February 2024. He is married and has three children.

### Umut Baba Chief Commercial Officer (CCO)

Born in 1980 in Izmir, Umut Baba graduated from Bilkent University, Department of Economics and then studied at UC Berkeley in the USA. He worked as Foreign Trade Sales Manager at Vestel and Purchasing General Manager at A101. In 2021, Baba started working as a member of the Operations Committee at BİM, and in 2023, he was appointed as Purchasing General Manager and General Purchasing Committee Member. Umut Baba has been appointed as the Chief Commercial Officer (CCO) in February 2024. He is married and has two children.

### Ali Can Chief Technology Officer (CTO)

He was born in 1972 in Kocaeli. He graduated from Gazi University, Department of Electronics Education. He worked as IT Officer at BİM between 2000-2014, and as IT Manager and IT Director at FİLE between 2014-2024, respectively. As of February 2024, he was appointed as the Chief Technology Officer (CTO) at BİM. He is married and has one child.

# Board Committees

Pursuant to the Corporate Management Principles issued by the Capital Markets Board, an Audit Committee, a Corporate Management Committee, and an Early Detection of Risk Committee have been formed within the Board of Directors. In addition, the Sustainability Committee was established in 2021 to monitor and manage the sustainability activities of the Company.

### Audit Committee

The Audit Committee was formed to ensure that the Board of Directors is carrying out its duties and responsibilities in a healthy manner and with the needs of the company in mind. The audit committee presents its reports to the Board of Directors on a quarterly basis. The members do not hold any other executive position at the Company.

Four reports were issued and submitted to the Board of Directors over the period. The reports issued include reviews to investigate whether the annual and interim financial statements reflect the facts in accordance with the accounting principles followed by the Company; no significant findings were obtained suggesting that legal regulations were not observed or that the Company's financial and operational situation does not reflect the facts, according to the results of such reviews.

### Bekir Pakdemirli - Chairperson Paul Michael Foley - Member

### Corporate Management Committee

Corporate Management Committee has three members. One of the members holds an executive position as the Investor Relations and Sustainability Manager at the Company. The Corporate Management Committee also assumes the duties and responsibilities of the Nomination Committee and the Remuneration Committee.

The Corporate Management Committee meets at least once a year. The members of the Corporate Management Committee are given below:

### Paul Michael Foley - Chairperson Akif Daşiran - Member (Executive) Bekir Pakdemirli - Member

### Early Detention of Risk Committee

The members of the Early Detection of Risk Committee do not have executive duties/positions at the Company. The aim of the committee is to preemptively diagnose any risks that could endanger the existence, development, and continuity of the company, and to take necessary measures to mitigate these identified risks and manage the risks. Early Detection of Risk Committee presents reports to the Board of Directors every two months.

### Paul Michael Foley - Chairperson Bekir Pakdemirli - Member Karl – Heinz Holland - Member

### Sustainability Committee

The Sustainability Committee has four members. The Sustainability Committee determines the Company's strategy, policy and objectives in the field of “Environmental, Social, Corporate Management (ESG)” and ensures and monitors their implementation. The committee convenes at least twice a year.

### Paul Michael Foley - Chairperson Ömer Hulusi Topbaş - Member Galip Aykaç - Member Haluk Dortluoğlu - Member

The committees can make use of the independent expert opinions when necessary. Also in 2024, the Corporate Management Committee has received support from independent experts and consultants for the design of a sustainability strategy and road map of the Company.

The Board of Directors thinks that the expected benefits were obtained from the activities of the committees during the year 2024.

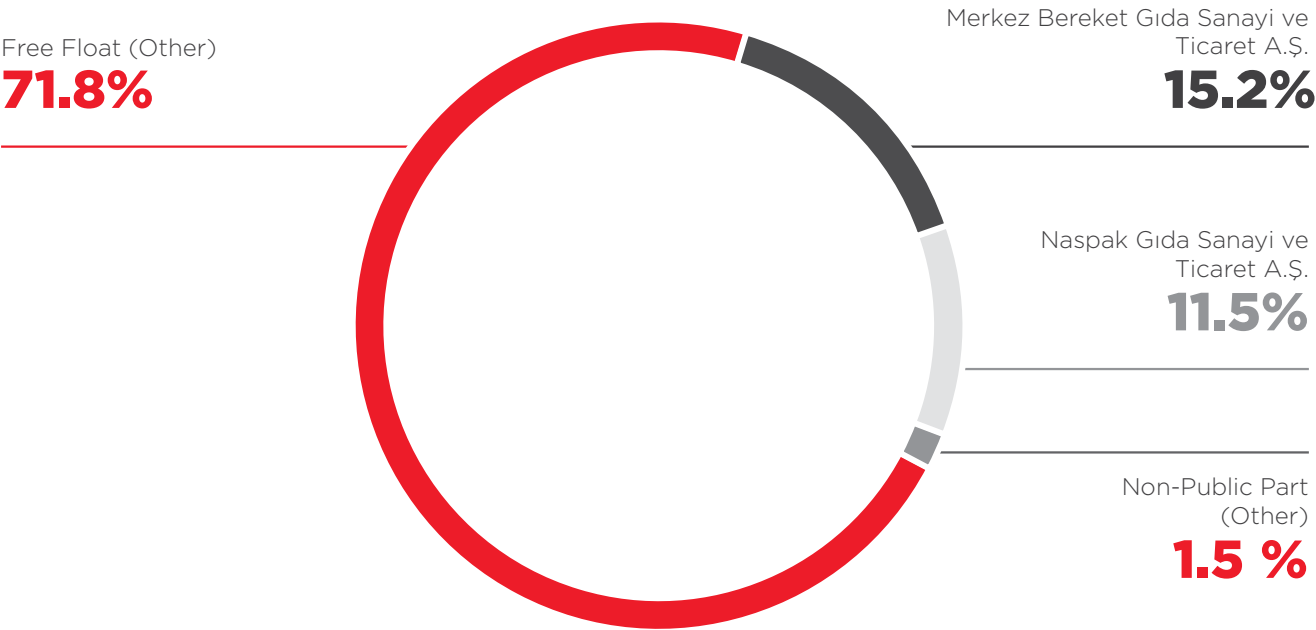
The working principles of the committees and the names of their respective members were disclosed to the public through the Company's website <http://english.BİM.com.tr/Category/661/comitees.aspx>



# Shareholding Structure

BİM Birleşik Mağazalar A.Ş. Shareholder Structure

	2023	2024
Merkez Bereket Gıda Sanayi ve Ticaret A.Ş.	15.2%	15.2%
Naspak Gıda Sanayi ve Ticaret A.Ş.	11.5%	11.5%
Non-Public Part (Other)	1.5%	1.5%
Free Float (Other)	71.8%	71.8%
	100%	100%



# Investor Relations

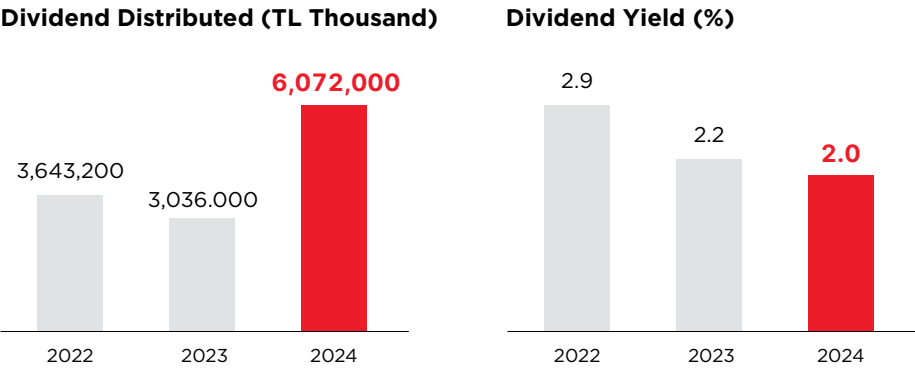
In our Company, the Investor Relations & Sustainability Department carries out investor relations activities within the framework of the Information Policy in order to accurately and promptly provide investors with the most correct and complete information in accordance with the CMB Legislation. Having made a total of 110 material event disclosures in 2024, the Unit reports to the Chief Financial Officer.

According to the dividend distribution policy set in 2007 and updated in 2014 by our Company, the principle is to distribute at least 30% of the distributable profit to be calculated in line with the Turkish Code of Commerce and the Capital Markets Board regulations. On the other hand, the dividend distributions made so far have surpassed this ratio. Dividends in the amount of TL 6.072 million, which corresponds to 39% of the profit of 2023, were distributed in cash in 2024.

In 2024, as part of investor relations activities, we participated in 10 investor conferences and held approximately 286 meetings with investors.

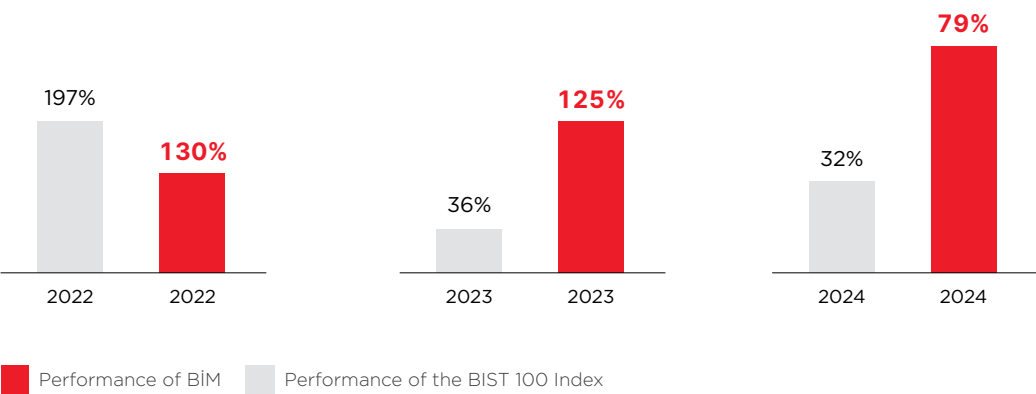
**Investor Relations Contact**  
Phone: +90 216 564 03 03  
E-mail: [ircontact@bim.com.tr](mailto:ircontact@bim.com.tr)  
Address: Abdurrahmangazi Mahallesi Ebubekir Caddesi No: 73 34887 Sancaktepe/ İstanbul

## Cash Dividend Graph\*



\*The graph indicates the dividend distributed from the profit of the previous year and the dividend yield in the related year.

## The Comparison of BİM and BIST 100 Share Performance\*\*



\*\*BİM share performance variations have been calculated based on the adjusted share values.



Share Buyback Programs

Within the scope of the share buyback program initiated with the resolution of the Board of Directors dated October 23, 2024, 2,000,000 lots of share were purchased at an average share price of TL 488.11 between the dates 24.10.2024-11.12.2024 and our share buyback program ended. Together with the shares obtained from the share buyback programs initiated by the Company in previous years, the number of BIMAS shares owned reached 12,200,000 and the ratio of these shares to the Company’s capital was 2.01%.

Risk Management and Internal Control Mechanism

BİM Birleşik Mağazalar A.Ş. carries out its activities taking into account the risks to which it is exposed, as well as risk prevention measures. Within this framework, the risk management methods defined by the Board as per the risk appetite have become part of the Company’s policies and procedures as well as its business processes.

In addition, and in accordance with the regulations of the Capital Markets Board and the relevant provisions of the Turkish Commercial Code, an Early Detection of Risk Committee has been established within the Company. This Committee is tasked with ensuring the early detection of risks that could endanger the existence, development, and future of the Company, and the implementation of necessary measures regarding such risks. The Committee has identified the types of risks that the Company may be exposed to and the associated risk indicators. Developments in these risk indicators are continuously monitored and analyzed, and appropriate risk prevention actions are regularly assessed.

The Company may be exposed to strategic, operational, loan/counterparty, currency, liquidity, compliance, reputation and sustainability/climate risks due to its activities. Sustainability/climate risks are addressed within a separate specific framework, and the related risks are integrated into our strategic planning. The process of identifying, assessing, and managing risks is carried out effectively through the involvement of managers from relevant departments in the working groups under the Sustainability Committee.

You can find the details of sustainability/climate risks under the headings of [Sustainability Strategy & Management of Sustainability/Climate Risks and Opportunities](#).

Our Corporate Risks		
Type of Risk	Definition	Actions Taken
Strategic risk	The possibility of losses due to incorrect choices in the company strategy and errors in the implementation of the current strategy	Strategic Goals: -To attain a high level of efficiency in the discounted food retail industry and expand into other countries where this concept has not yet been implemented in the future -Consistently offering quality products, increasing operational efficiency, providing discounted prices, increasing the ratio of private-label products in the product portfolio, and reducing costs by increasing the productivity of suppliers at all times
		-Closely monitoring the alignment with strategic objectives by management by means of oversight and budgeting -Reviewing the product portfolio periodically and updating it in line with customer preferences and the actions of market players -Business Development Unit to address strategic new topics, conduct research on projects with technological and digital dimensions, and evaluate the realization of projects -Terminating the Executive Board structure in 2023 and increasing the capacity to make and implement strategic decisions by establishing a CEO position and department heads under thereof -Implementing a business model targeting different customer segments with the FILE brand to expand its market share in the retail sector -Endeavoring in the growing online shopping area & home delivery services within FILE and online sales services with a limited number of non-food products via the BİM Market mobile app
Operational risk	The risk of incurring losses due to inadequate and failed business processes, employees, systems, or external events	-Appropriate policies and procedures related to business processes & functional segregation of duties within the organization & approval and authorization mechanisms -Regulating the procedures for the protection and reconciliation of physical assets -Making use of development opportunities enabling more effective and efficient execution of operations through effective reporting and surveillance practices & putting into effect those that are deemed appropriate -Risk analysis of buildings where stores are planned to be opened in order to reduce the risk of earthquakes -Conducting main processes through a software that is widely used all over the world & enhancing technological capability by commissioning the new version of the program in 2023



Risk Management and Internal Control Mechanism

Our Corporate Risks		
Type of Risk	Definition	Actions Taken
Credit risk/ counterparty risk <sup>(1)</sup>	Risk exposure due to non-fulfillment of commitments by parties with commercial relations with us	-Defining the procedures for the selection of parties with whom commercial relations are established, identifying the information and documents to be provided, examining the responsibility of the counterparty for its commitments prior to the relationship, and initiating relations with those who are deemed appropriate -Working with financial institutions with high reputation - Closely monitoring the operational and financial status of the subsidiaries and affiliates to which financial investments are made -Taking appropriate securities for advance payments that are made in the ordinary course of business -Giving advances within the framework of certain limits and approval mechanisms
Currency risk <sup>2</sup>	Currency risk, the possibility of loss arising from the uncertainty caused by changes in exchange rates	-The Company's transactions are for the most part in Turkish Lira, and assets and liabilities in foreign currencies are not significant.
Liquidity risk	The risk when the assets held cannot meet the cash demand	-The maturity alignment between the assets and liabilities in favor of the Company -Monitoring the liquidity requirement closely and making maturity adjustments to assets and liabilities when necessary -Holding sufficient cash
Compliance Risk	Refers to the possibility of loss due to failure to fulfill legal obligations, or an adverse effect on operations because of changes in the regulations	-Determining policies and procedures, considering the requirements of the relevant legislation & establishing business processes in a way to ensure compliance -Monitoring the changes made in the relevant legislation through internal resources, consultants and sector associations, evaluating the potential impacts of the changes and revising strategies and business processes when necessary -Comprehensive policy to achieve full compliance with competition law & regular training of employees on competition law & periodic audits -Developing policies and procedures, training employees and conducting regular audits to ensure compliance with labor legislation and retail legislation
Reputation risk <sup>(3)</sup>	Current and possible effects of unfavorable public opinion on the Company	-Effective control framework for product and customer service, including an unlimited return policy, planned supplier audits, product analysis and testing, and precise handling and resolution of all customer complaints -Compliance with the regulations set forth by labor legislation, training and career opportunities for employees, and employee satisfaction increased through executive appointments made mainly from internal resources

<sup>1</sup> Possibility to be exposed to risk due to credit card receivables, money collected from stores by the contracted company, bank deposits, financial investments made and advance payments done to some suppliers.

<sup>2</sup> Due to operations in Morocco and Egypt, the Company is exposed to currency risk. The impact of the risk is at low level.

<sup>3</sup> The company is mainly exposed to reputation risk based on products sold, customer services, employee relations and legislation.

Risk exposures are closely monitored through predefined indicators within the year. The Early Detection of Risk Committee held 5 meeting covering 2024. The Committee has informed the Company’s Board of Directors through reports regarding the outcomes they have reached and the assessments they have made.

BİM placed suitable internal control mechanisms against risks in the business processes. In addition, the Company also developed organizational structures, policies, job descriptions, procedures and monitoring practices.

The Company has an Internal Audit Unit tasked with assessing and developing the effectiveness of risk management, internal control, and corporate governance processes, helping the Company develop these and achieve its goals. The Internal Audit Unit operates under the Audit Committee, which consists of Independent Members of the Board of Directors. This unit identifies any major potential risks or deficiencies in internal control systems and identifies measures to be taken to reduce these risks in the relevant management units. The unit then reports the actions taken and their outcomes to senior management and the Audit Committee. All the activities of the Company are under the scope of the Internal Audit Unit. The activities are audited within the framework of annual plans prepared as a result of risk assessment. All phases of the internal audit process and the implementation procedures have been already defined. The activities of the Unit are carried out within this framework with the support of an international audit software. Internal audit activities are subject to an independent quality assessment once in five years. As a result of the assessments made in 2019, the activities were rated as “Generally Compatible,” which is the highest level in terms of International Internal Auditing Standards and Code of Ethics. The independent assessment is planned to be updated in 2025.

The Internal Audit Unit presented their business plans, the situation of the existing activities according to this plan, the outcomes of their tasks, substantial risks and control issues, during the 5 meetings of the Audit Committee held in 2024.

Auditor’s Report on the Early Detection of Risk System and Committee



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Mersis No: 0-4350-3032-6000017

(Convenience translation of a report originally issued in Turkish)

To the Board of Directors of BİM Birleşik Mağazalar Anonim Şirketi,

We have audited the Early Identification of the Risk System and Committee established by BİM Birleşik Mağazalar Anonim Şirketi.

Responsibility of the Board of Directors

Pursuant to paragraph 1 of Article 378 of the Turkish Commercial Code 6102 (“TCC”), the board of directors is obliged to establish a committee of experts and operate and improve the system for the purposes of: early identification of factors posing a threat on the company’s existence, development and continuation; implementation of necessary measures and solutions in this regard; and management of the risk.

Responsibility of the independent auditor

Our responsibility is to express a conclusion on the Early Identification of the Risk System and Committee based on our audit. Our audit was conducted in accordance with TCC and the “Principles on the Independent Auditor’s Report on Early Identification of the Risk System and Committee” and ethical requirements as announced by Public Oversight Accounting and Auditing Standards Authority (“POA”) of Turkey. These Principles require us to determine whether the early identification of the risk system and committee has been established, and if established, to evaluate whether the system and committee operate in accordance with Article 378 of TCC. Our audit does not involve auditing the appropriateness of the solutions on the risks identified by the Early Identification of the Risk System and Committee and the practices performed by the management against the risks.


Information Regarding the Early Identification of the Risk System and Committee

The Company established the Early Identification of the Risk System and Committee which consists of 2 members. For the period between January 1 - December 31, 2024, the committee has met for the purposes of early identification of factors posing a threat on the company’s existence and development, implementation of necessary measures and solutions in this regard and the management of the risk; and has submitted the six reports it has prepared to the Board of Directors.

Conclusion

Based on our audit, we have reached the conclusion that the early identification of the risk system and committee of BİM Birleşik Mağazalar Anonim Şirketi is, in all material respects, in compliance with article 378 of the TCC.

Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi  
A member firm of Ernst & Young Global Limited



Kaan Birdal, SMMM  
Partner  
İstanbul, 11 March 2025



Report on Transactions with Related Parties

In accordance with the Communiqué Serial: II-17.1, Article 10 of the Corporate Governance Communiqué by the Capital Markets Board, it is stated that in the case that the amount of prevailing and continuing transactions between the Company and its related parties in any accounting period is expected to be more than 10% of the cost of sales in accordance with the last annual financial statements announced to the public in purchasing transactions, or that the ratio of revenue to sales is expected to be more than 10% in sales transactions, it is obligatory for the Board of Directors to prepare a report on the conditions of transactions and provide a comparison with market conditions.

The report, which was prepared to examine the prevailing and continuing purchases from related institutions in 2024 in accordance with the relevant legislation, and to determine the suitability of similar transactions to be carried out in 2025, has been approved by the Board of Directors, and the aforementioned report will be presented to the shareholders at the General Assembly. The conclusion section of the report is provided below.

Conclusion Section of the Report

In this report, which has been prepared by the Board of Directors based on the regulations made by the Capital Markets Board in the relevant communiqués, the related party transactions of BİM Birleşik Mağazalar A.Ş. have been evaluated and it has been concluded that the conditions of the common and continuous transactions carried out by BİM Birleşik Mağazalar A.Ş. in 2024 with the related parties determined under the International Accounting Standard No. 24 were not considerably different than their comparable and that conduct of prevailing and continuous purchases under similar conditions from the respective entities in 2025 is permissible.

Corporate Management Principles  
Compliance Report

	Compliance Status					
	Yes	Partial	No	Exempted	Not Applicable	Explanation
Corporate Governance Compliance Report						
1.1. FACILITATING THE EXERCISE OF SHAREHOLDER RIGHTS						
1.1.2. - Up-to-date information and disclosures which may affect the exercise of shareholder rights are available to investors at the corporate website.	X					
1.2. RIGHT TO OBTAIN AND REVIEW INFORMATION						
1.2.1. - Management did not enter into any transaction that would complicate the conduct of special audit.	X					
1.3. GENERAL ASSEMBLY						
1.3.2. - The company ensures the clarity of the General Assembly agenda, and that an item on the agenda does not cover multiple topics.	X					
1.3.7.- Insiders with privileged information have informed the board of directors about transactions conducted on their behalf within the scope of the company's activities in order for these transactions to be presented at the General Shareholders' Meeting.					X	
1.3.8. - Members of the board of directors who are concerned with specific agenda items, auditors, and other related persons, as well as the officers who are responsible for the preparation of the financial statements were present at the General Shareholders' Meeting.	X					
1.3.10. - The agenda of the General Shareholders' Meeting included a separate item detailing the amounts and beneficiaries of all donations and contributions.	X					



Corporate Management Principles  
Compliance Report

	Compliance Status					Explanation
	Yes	Partial	No	Exempted	Not Applicable	
1.3.11. - The General Shareholders' Meeting was held open to the public, including the stakeholders, without having the right to speak.			X			In accordance with the Internal Directive on the Working Principles and Procedures of the General Assembly, the shareholders who are registered to the list of attendants or their representatives, board members, auditor, the Ministry representative and the persons to be elected or appointed to the presiding chair, are nominated to the Board of Directors, Members of the Executive Committee of the Company, those with responsibilities in the agenda, other company managers and employees invited to the meeting, voice and video reception officers, officers who provide services for Electronic General Assembly (EGKS) and other guests can join the meeting. On the other hand, if the stakeholders who are not included in the related directive wish to participate in the general meeting, the relevant demand is evaluated by the presidency and usually accepted. No any negativity detected regarding this issue.
1.4. VOTING RIGHTS						
1.4.1. - There is no restriction preventing shareholders from exercising their shareholder rights.	X					
1.4.2. - The company does not have shares that carry privileged voting rights.	X					
1.4.3. - The company withholds from exercising its voting rights at the General Shareholders' Meeting of any company with which it has cross-ownership, in case such cross-ownership provides management control.					X	
1.5. MINORITY RIGHTS						
1.5.1. - The company pays maximum diligence to the exercise of minority rights.	X					
1.5.2. - The Articles of Association extend the use of minority rights to those who own less than one twentieth of the outstanding shares, and expand the scope of the minority rights.			X			Articles of Association include a provision stipulating that the minority rights are to be used in compliance with the regulations of the Capital Markets Law and Capital Markets Board. Accordingly, no less than one twentieth of the capital was assigned for minority rights. There is not any proposal regarding this issue and no any conflict of interest detected. The Company does not have any short term plan to take action for this issue.

	Compliance Status					Explanation
	Yes	Partial	No	Exempted	Not Applicable	
1.6. DIVIDEND RIGHT						
1.6.1. - The dividend policy approved by the General Shareholders' Meeting is posted on the company website.	X					
1.6.2. - The dividend distribution policy comprises the minimum information to ensure that the shareholders can have an opinion on the procedure and principles of dividend distributions in the future.	X					
1.6.3. - The reasons for retaining earnings, and their allocations, are stated in the relevant agenda item.					X	
1.6.4. - The board reviewed whether the dividend policy balances the benefits of the shareholders and those of the company.	X					
1.7. TRANSFER OF SHARES						
1.7.1. - There are no restrictions preventing shares from being transferred.	X					
2.1. CORPORATE WEBSITE						
2.1.1. - The company website includes all elements listed in Corporate Governance Principle 2.1.1..	X					Due to the fact that the offering circular prepared for IPO in 2005, has been out for date, it does not appear on the website.
2.1.2. - The shareholding structure (names, privileges, number and ratio of shares, and beneficial owners of more than 5% of the issued share capital) is updated on the website at least every 6 months.	X					
2.1.4. - The company website is prepared in other selected foreign languages, in a way to present exactly the same information with the Turkish content.	X					



# Corporate Management Principles

## Compliance Report

	Compliance Status					Explanation
	Yes	Partial	No	Exempted	Not Applicable	
<b>2.2. ANNUAL REPORT</b>						
2.2.1. - The board of directors ensures that the annual report represents a true and complete view of the company's activities.	X					
2.2.2. - The annual report includes all elements listed in Corporate Governance Principle 2.2.2..	X					
<b>3.1. CORPORATION'S POLICY ON STAKEHOLDERS</b>						
3.1.1. - The rights of the stakeholders are protected pursuant to the relevant regulations, contracts and within the framework of bona fides principles.	X					
3.1.3. - Policies or procedures addressing stakeholders' rights are published on the company's website.	X					
3.1.4. - A whistleblowing programme is in place for reporting legal and ethical issues.	X					
3.1.5. - The company addresses conflicts of interest among stakeholders in a balanced manner.	X					
<b>3.2. SUPPORTING THE PARTICIPATION OF THE STAKEHOLDERS IN THE CORPORATION'S MANAGEMENT</b>						
3.2.1. - The Articles of Association, or the internal regulations (terms of reference/ manuals), regulate the participation of employees in management.	X					
3.2.2. - Surveys/other research techniques, consultation, interviews, observation method etc. were conducted to obtain opinions from stakeholders on decisions that significantly affect them.	X					

	Compliance Status					Explanation
	Yes	Partial	No	Exempted	Not Applicable	
<b>3.3. HUMAN RESOURCES POLICY</b>						
3.3.1. - The company has adopted an employment policy ensuring equal opportunities, and a succession plan for all key managerial positions.		X				The company adopted an equal opportunity employment policy, but there is no succession planning for key executives.
3.3.2. - Recruitment criteria are documented.	X					
3.3.3. - The company has a policy on human resources development, and organises trainings for employees.	X					
3.3.4. - Meetings have been organised to inform employees on the financial status of the company, remuneration, career planning, education and health.	X					
3.3.5. - Employees, or their representatives, were notified of decisions impacting them. The opinion of the related trade unions was also taken.		X				The decisions that affect the employees are reported directly to the employees as soon as possible.
3.3.6. - Job descriptions and performance criteria have been prepared for all employees, announced to them and taken into account to determine employee remuneration.	X					
3.3.7. - Measures (procedures, trainings, raising awareness, goals, monitoring, complaint mechanisms) have been taken to prevent discrimination, and to protect employees against any physical, mental, and emotional mistreatment.	X					
3.3.8. - The company ensures freedom of association and supports the right for collective bargaining.	X					
3.3.9. - A safe working environment for employees is maintained.	X					



Corporate Management Principles  
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	Compliance Status					Explanation
	Yes	Partial	No	Exempted	Not Applicable	
<b>3.4. RELATIONS WITH CUSTOMERS AND SUPPLIERS</b>						
3.4.1. - The company measured its customer satisfaction, and operated to ensure full customer satisfaction.	X					
3.4.2. - Customers are notified of any delays in handling their requests.	X					
3.4.3. - The company complied with the quality standards with respect to its products and services.	X					
3.4.4. - The company has in place adequate controls to protect the confidentiality of sensitive information and business secrets of its customers and suppliers.	X					
<b>3.5. ETHICAL RULES AND SOCIAL RESPONSIBILITY</b>						
3.5.1. - The board of the corporation has adopted a code of ethics, disclosed on the corporate website.	X					
3.5.2. - The company has been mindful of its social responsibility and has adopted measures to prevent corruption and bribery.	X					
<b>4.1. ROLE OF THE BOARD OF DIRECTORS</b>						
4.1.1. - The board of directors has ensured strategy and risks do not threaten the long-term interests of the company, and that effective risk management is in place.	X					
4.1.2. - The agenda and minutes of board meetings indicate that the board of directors discussed and approved strategy, ensured resources were adequately allocated, and monitored company and management performance.	X					

	Compliance Status					Explanation
	Yes	Partial	No	Exempted	Not Applicable	
<b>4.2. ACTIVITIES OF THE BOARD OF DIRECTORS</b>						
4.2.1. - The board of directors documented its meetings and reported its activities to the shareholders.	X					
4.2.2. - Duties and authorities of the members of the board of directors are disclosed in the annual report.	X					
4.2.3. - The board has ensured the company has an internal control framework adequate for its activities, size and complexity.	X					
4.2.4. - Information on the functioning and effectiveness of the internal control system is provided in the annual report.	X					
4.2.5. - The roles of the Chairman and Chief Executive Officer are separated and defined.	X					
4.2.7. - The board of directors ensures that the Investor Relations department and the corporate governance committee work effectively. The board works closely with them when communicating and settling disputes with shareholders.	X					
4.2.8. - The company has subscribed to a Directors and Officers liability insurance covering more than 25% of the capital.	X					
<b>4.3. STRUCTURE OF THE BOARD OF DIRECTORS</b>						
4.3.9. - The board of directors has approved the policy on its own composition, setting a minimal target of 25% for female directors. The board annually evaluates its composition and nominates directors so as to be compliant with the policy.		X				The Company aims to include women in the Board of Directors and increase their role. A policy has been adopted accordingly. There are no female members in the Board of Directors yet. However, the company aims to have female member/members in the Board of Directors until the end of 2027 in accordance with the policy.
4.3.10. - At least one member of the audit committee has 5 years of experience in audit/ accounting and finance.	X					



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	Compliance Status					
	Yes	Partial	No	Exempted	Not Applicable	Explanation
4.4. BOARD MEETING PROCEDURES						
4.4.1. - Each board member attended the majority of the board meetings in person or via an electronic board meeting system.	X					
4.4.2. - The board has formally approved a minimum time by which information and documents relevant to the agenda items should be supplied to all board members.	X					
4.4.3. - The opinions of board members that could not attend the meeting, but did submit their opinion in written format, were presented to other members.					X	
4.4.4. - Each member of the board has one vote.	X					
4.4.5. - The board has a charter/ written internal rules defining the meeting procedures of the board.	X					
4.4.6. - Board minutes document that all items on the agenda are discussed, and board resolutions include director's dissenting opinions if any.	X					
4.4.7. - There are limits to external commitments of board members. Shareholders are informed of board members' external commitments at the General Shareholders' Meeting.		X				Although the duties of the members of the Board of Directors outside the Company are not bound to a certain rule, detailed resumes of the members and the duties they receive outside the Company are presented to the shareholders through integrated annual report at the general assembly.
4.5. BOARD COMMITTEES						
4.5.5. - Board members serve in only one of the Board's committees.			X			In accordance with the structure of the Board of Directors of our company, some of the members of the Board of Directors may be present in more than one committee. No conflict of interest was detected. The company is evaluating the issue of increasing the number of independent board members.

	Compliance Status					Explanation
	Yes	Partial	No	Exempted	Not Applicable	
4.5.6. - Committees have invited persons to the meetings as deemed necessary to obtain their views.	X					
4.5.7. - If external consultancy services are used, the independence of the provider is stated in the annual report.	X					
4.5.8. - Minutes of all committee meetings are kept and reported to board members.	X					
<b>4.6. FINANCIAL RIGHTS</b>						
4.6.1. - The board of directors has conducted a board performance evaluation to review whether it has discharged all its responsibilities effectively.		X				Although there is no mechanism for the performance evaluation of the Board of Directors, the effectiveness of the Board of Directors are evaluated from time to time.
4.6.4. - The company did not extend any loans to its board directors or executives, nor extended their lending period or enhanced the amount of those loans, or improve conditions thereon, and did not extend loans under a personal credit title by third parties or provided guarantees such as surety in favour of them.	X					
4.6.5. - The individual remuneration of board members and executives is disclosed in the annual report.			X			Pursuant to the Corporate Governance Principles, remuneration paid to the members of the Board of Directors and executive managers and all other benefits granted, are publicly announced via integrated annual report. However, the announcement is not made on an individual basis and the Company does not have any plans for this.



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1. SHAREHOLDERS	
1.1. Facilitating the Exercise of Shareholders Rights	
The number of investor meetings (conference, seminar/etc.) organised by the company during the year	The company participated in 4 conferences in 2024 and organized 4 investor teleconferences regarding financial results and held 286 investor meetings.
1.2. Right to Obtain and Examine Information	
The number of special audit request(s)	0
The number of special audit requests that were accepted at the General Shareholders' Meeting	0
1.3. General Assembly	
Link to the PDP announcement that demonstrates the information requested by Principle 1.3.1. (a-d)	https://www.kap.org.tr/en/Bildirim/1291019
Whether the company provides materials for the General Shareholders' Meeting in English and Turkish at the same time	Yes
The links to the PDP announcements associated with the transactions that are not approved by the majority of independent directors or by unanimous votes of present board members in the context of Principle 1.3.9	No such transaction took place during the year.
The links to the PDP announcements associated with related party transactions in the context of Article 9 of the Communique on Corporate Governance (II-17.1)	No such transaction took place during the year.
The links to the PDP announcements associated with common and continuous transactions in the context of Article 10 of the Communique on Corporate Governance (II-17.1)	https://www.kap.org.tr/en/Bildirim/1285898
The name of the section on the corporate website that demonstrates the donation policy of the company	Investor Relations/Corporate Governance/ Policies
The relevant link to the PDP with minute of the General Shareholders' Meeting where the donation policy has been approved	https://www.kap.org.tr/en/Bildirim/431725
The number of the provisions of the articles of association that discuss the participation of stakeholders to the General Shareholders' Meeting	26
Identified stakeholder groups that participated in the General Shareholders' Meeting, if any	Only the shareholders participated the General Assembly.
1.4. Voting Rights	
Whether the shares of the company have differential voting rights	No
In case that there are voting privileges, indicate the owner and percentage of the voting majority of shares.	None
The percentage of ownership of the largest shareholder	15.15%
1.5. Minority Rights	
Whether the scope of minority rights enlarged (in terms of content or the ratio) in the articles of the association	No
If yes, specify the relevant provision of the articles of association.	-
1.6. Dividend Right	
The name of the section on the corporate website that describes the dividend distribution policy	Investor Relations/Corporate Governance/ Policies
Minutes of the relevant agenda item in case the board of directors proposed to the general assembly not to distribute dividends, the reason for such proposal and information as to use of the dividend.	-
PDP link to the related general shareholder meeting minutes in case the board of directors proposed to the general assembly not to distribute dividends	-

General Assembly Meetings									
General Meeting Date	The number of information requests received by the company regarding the clarification of the agenda of the General Shareholders' Meeting	Shareholder participation rate to the General Shareholders' Meeting	Percentage of shares directly present at the GSM	Percentage of shares represented by proxy	Specify the name of the page of the corporate website that contains the General Shareholders' Meeting minutes, and also indicates for each resolution the voting levels for or against	Specify the name of the page of the corporate website that contains all questions asked in the general assembly meeting and all responses to them	The number of the relevant item or paragraph of General Shareholders' Meeting minutes in relation to related party transactions	The number of declarations by insiders received by the board of directors	The link to the related PDP general shareholder meeting notification
27.06.2024	0	78.77%	0.38%	78.40%	Investor Relations/ General Assembly Information	Investor Relations/ General Assembly Information	Article 9	0	<a href="https://www.kap.org.tr/tr/Bildirim/1302690">https://www.kap.org.tr/tr/Bildirim/1302690</a>

2. DISCLOSURE AND TRANSPARENCY	
2.1. Corporate Website	
Specify the name of the sections of the website providing the information requested by the Principle 2.1.1.	Investor Relations and About Us sections
If applicable, specify the name of the sections of the website providing the list of shareholders (ultimate beneficiaries) who directly or indirectly own more than 5% of the shares.	Investor Relations / Shareholders
List of languages for which the website is available	Turkish and English
2.2. Annual Report	
The page numbers and/or name of the sections in the Annual Report that demonstrate the information requested by principle 2.2.2.	
a) The page numbers and/or name of the sections in the Annual Report that demonstrate the information on the duties of the members of the board of directors and executives conducted out of the company and declarations on independence of board members	Board of Directors and Senior Management, Statement of Independence
b) The page numbers and/or name of the sections in the Annual Report that demonstrate the information on committees formed within the board structure	Committees established under the Board of Directors
c) The page numbers and/or name of the sections in the Annual Report that demonstrate the information on the number of board meetings in a year and the attendance of the members to these meetings	Board of Directors and Senior Management - Executive Committee
c) The page numbers and/or name of the sections in the Annual Report that demonstrate the information on amendments in the legislation which may significantly affect the activities of the corporation	Risk Management and Internal Control Mechanisms
d) The page numbers and/or name of the sections in the Annual Report that demonstrate the information on significant lawsuits filed against the corporation and the possible results thereof	There are no significant lawsuits filed against the company.
e) The page numbers and/or name of the sections in the Annual Report that demonstrate the information on the conflicts of interest of the corporation among the institutions that it purchases services on matters such as investment consulting and rating and the measures taken by the corporation in order to avoid from these conflicts of interest	Such services are not received.
f) The page numbers and/or name of the sections in the Annual Report that demonstrate the information on the cross ownership subsidiaries that the direct contribution to the capital exceeds 5%	There are no mutual subsidiaries in which direct participation in capital exceeds 5%.
g) The page numbers and/or name of the sections in the Annual Report that demonstrate the information on social rights and professional training of the employees and activities of corporate social responsibility in respect of the corporate activities that arises social and environmental results	Human Resources and Sustainability



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<b>3. STAKEHOLDERS</b>	
<b>3.1. Corporation's Policy on Stakeholders</b>	
The name of the section on the corporate website that demonstrates the employee remedy or severance policy	The Company carries out the compensation related matters within the scope of the relevant provisions of the Labor Law.
The number of definitive convictions the company was subject to in relation to breach of employee rights	160
The position of the person responsible for the alert mechanism (i.e. whistleblowing mechanism)	Internal Audit Director
The contact detail of the company alert mechanism	Non-compliance notifications can be done via e-mail to bimetik@kpmg.com.tr, by phone at +90 850 2208797 or, with the form to be filled in <a href="https://etikdestekhatti.com/">https://etikdestekhatti.com/</a>
<b>3.2. Supporting the Participation of the Stakeholders in the Corporation's Management</b>	
Name of the section on the corporate website that demonstrates the internal regulation addressing the participation of employees on management bodies	Investor Relations/Corporate Governance/ Policies
Corporate bodies where employees are actually represented	Audit Committee, Corporate Governance Committee, Occupational Health - Safety Committee and Sustainability Committee
<b>3.3. Human Resources Policy</b>	
The role of the board on developing and ensuring that the company has a succession plan for the key management positions	There is no succession plan.
The name of the section on the corporate website that demonstrates the human resource policy covering equal opportunities and hiring principles. Also provide a summary of relevant parts of the human resource policy.	Investor Relations / Corporate Governance / Policies
Whether the company provides an employee stock ownership programme	There isn't an employee stock ownership programme.
The name of the section on the corporate website that demonstrates the human resource policy covering discrimination and mistreatments and the measures to prevent them. Also provide a summary of relevant parts of the human resource policy.	Investor Relations / Corporate Governance / Policies
The number of definitive convictions the company is subject to in relation to health and safety measures	2
<b>3.5. Ethical Rules and Social Responsibility</b>	
The name of the section on the corporate website that demonstrates the code of ethics	Investor Relations / Corporate Governance / Policies
The name of the section on the company website that demonstrates the corporate social responsibility report. If such a report does not exist, provide the information about any measures taken on environmental, social and corporate governance issues.	Investor Relations/Sustainability
Any measures combating any kind of corruption including embezzlement and bribery	The Company is committed to conduct its activities with an honest and ethical approach. As part of this, the Company adopts a zero-tolerance approach to bribery and corruption. In this regard, an Anti-Bribery and Anti-Corruption Policy has been established and there is an Ethics Hotline for reporting issues contrary to the policy. The policy is available on the Company's website under Investor Relations/Corporate Governance/Policies.

<b>4. BOARD OF DIRECTORS-I</b>	
<b>4.2. Activity of the Board of Directors</b>	
Date of the last board evaluation conducted	Evaluated from time to time
Whether the board evaluation was externally facilitated	No
Whether all board members released from their duties at the GSM	Yes
Name(s) of the board member(s) with specific delegated duties and authorities, and descriptions of such duties	Mahmud Muhammed Topbaş was authorized as Chairman, and Galip Aykaç as Vice Chairman.
Number of reports presented by internal auditors to the audit committee or any relevant committee to the board	11
Specify the name of the section or page number of the annual report that provides the summary of the review of the effectiveness of internal controls	Risk Management and Internal Control Mechanisms
Name of the Chairman	Mahmud Muhammed Topbaş
Name of the CEO	Haluk Dortluoğlu - Chief Executive Officer
If the CEO and Chair functions are combined: provide the link to the relevant PDP announcement providing the rationale for such combined roles	-
Link to the PDP notification stating that any damage that may be caused by the members of the board of directors during the discharge of their duties is insured for an amount exceeding 25% of the company's capital	<a href="https://www.kap.org.tr/en/Bildirim/1348404">https://www.kap.org.tr/en/Bildirim/1348404</a>
The name of the section on the corporate website that demonstrates current diversity policy targeting women directors	Investor Relations/Corporate Governance/ Policies/Diversity and Inclusion Policy
The number and ratio of female directors within the Board of Directors	0

Composition of Board of Directors							
Name, Surname of Board Member	Whether Executive Director or Not	Whether Independent Director or Not	The First Election Date to Board	Link to PDP Notification that Includes the Independency Declaration	Whether the Independent Director Considered by the Nomination Committee	Whether She/He Is the Director Who Ceased to Satisfy the Independence or Not	Whether the Director Has at Least 5 Years' Experience on Audit, Accounting and/or Finance or Not
Mahmud Muhammed Topbaş	Non-executive	Not independent director	31.08.2023	-	Not applicable	Not applicable	Not applicable
Galip Aykaç	Non-executive	Not independent director	31.08.2023	-	Not applicable	Not applicable	Not applicable
Ömer Hulusi Topbaş	Non-executive	Not independent director	1.06.2005	-	Not applicable	Not applicable	Not applicable
Karl-Heinz Holland	Non-executive	Not independent director	28.04.2021	-	Not applicable	Not applicable	Yes
Bekir Pakdemirli	Non-executive	Independent director	27.06.2024	<a href="https://www.kap.org.tr/tr/Bildirim/1291020">https://www.kap.org.tr/tr/Bildirim/1291020</a>	Considered	No	Yes
Paul Michael Foley	Non-executive	Independent director	21.05.2019	<a href="https://www.kap.org.tr/tr/Bildirim/1291020">https://www.kap.org.tr/tr/Bildirim/1291020</a>	Considered	No	No



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4. BOARD OF DIRECTORS-II	
4.4. Meeting Procedures of the Board of Directors	
Number of physical board meetings in the reporting period (meetings in person)	4
Director average attendance rate at board meetings	100%
Whether the board uses an electronic portal to support its work or not	Yes
Number of minimum days ahead of the board meeting to provide information to directors, as per the board charter	7 days
The name of the section on the corporate website that demonstrates information about the board charter	Investor relations/Corporate Governance/ Articles of Association
Number of maximum external commitments for board members as per the policy covering the number of external duties held by directors	There is none such policy.
4.5. Board Committees	
Page numbers or section names of the annual report where information about the board committees are presented	Committees established under the Board of Directors
Link(s) to the PDP announcement(s) with the board committee charters	<a href="https://www.kap.org.tr/tr/Bildirim/206977">https://www.kap.org.tr/tr/Bildirim/206977</a> <a href="https://www.kap.org.tr/tr/Bildirim/353650">https://www.kap.org.tr/tr/Bildirim/353650</a> <a href="https://www.kap.org.tr/tr/Bildirim/938513">https://www.kap.org.tr/tr/Bildirim/938513</a>

Composition of Board Committees-I				
Names of the Board Committees	Name of Committees Defined as “Other” in the First Column	Name-Surname of Committee Members	Whether Committee Chair or Not	Whether Board Member or Not
Audit Committee	-	Bekir Pakdemirli	Yes	Board member
Audit Committee	-	Paul Michael Foley	No	Board member
Corporate Governance Committee	-	Paul Michael Foley	Yes	Board member
Corporate Governance Committee	-	Bekir Pakdemirli	No	Board member
Corporate Governance Committee	-	Akif Daşiran	No	Not board member
Committee of Early Detection of Risk	-	Paul Michael Foley	Yes	Board member
Committee of Early Detection of Risk	-	Bekir Pakdemirli	No	Board member
Committee of Early Detection of Risk	-	Karl-Heinz Holland	No	Board member
Sustainability Committee	-	Paul Michael Foley	Yes	Board member
Sustainability Committee	-	Ömer Hulusi TOPBAŞ	No	Board member
Sustainability Committee	-	Haluk DORTLUOĞLU	No	Not board member
Sustainability Committee	-	Galip AYKAÇ	No	Board member

4. BOARD OF DIRECTORS-III	
4.5. Board Committees-II	
Specify where the activities of the audit committee are presented in your annual report or website (Page number or section name in the annual report/website)	Integrated Annual Report - Board Committees, website - Investor Relations/ Corporate Governance/ Board Committees
Specify where the activities of the corporate governance committee are presented in your annual report or website (Page number or section name in the annual report/website)	Integrated Annual Report - Board Committees, website - Investor Relations/ Corporate Governance/ Board Committees
Specify where the activities of the nomination committee are presented in your annual report or website (Page number or section name in the annual report/website)	The Corporate Governance Committee fulfills the duties of the nominating committee.
Specify where the activities of the early detection of risk committee are presented in your annual report or website (Page number or section name in the annual report/website)	Integrated Annual Report - Board Committees, website - Investor Relations/ Corporate Governance/ Board Committees
Specify where the activities of the remuneration committee are presented in your annual report or website (Page number or section name in the annual report/website)	The Corporate Governance Committee fulfills the duties of the Remuneration Committee.
4.6. Financial Rights	
Specify where the operational and financial targets and their achievement are presented in your annual report (Page number or section name in the annual report)	Expectations and Achievements.
Specify the section of website where remuneration policy for executive and non-executive directors are presented.	Investor Relations/Corporate Governance/ Policies/Remuneration Policy
Specify where the individual remuneration for board members and senior executives are presented in your annual report (Page number or section name in the annual report)	Board of Directors and Senior Management - Executive Committee

Composition of Board Committees-II						
Names of the Board Committees	Name of Committees Defined as “Other” in the First Column	The Percentage of Non-executive Directors	The Percentage of Independent Directors in the Committee	The Number of Meetings Held in Person	The average attendance rate at committee meetings	The Number of Reports on Its Activities Submitted to the Board
Audit Committee	-	100%	100%	5	%100	5
Corporate Governance Committee	-	66.66%	66.66%	1	%100	1
Committee of Early Detection of Risk	-	100%	66.66%	5	%100	6
Sustainability Committee	-	75%	25%	2	%100	2



# Ordinary General Assembly Meeting Agenda

1. To be covered from the profit of 2023,
  - To distribute gross TL 6,072,000,000, corresponding to 1000% of the paid-in capital, in cash to the shareholders, and to cover the amount distributed from the profit of 2023,
  - Not to set aside primary reserves since the limits specified in article 519 of the TCC (Turkish Commercial Code) were reached, to allocate TL 604,164,000 as secondary reserves,
  - To calculate the cash dividend distribution as “TL 1 Nominal value = 1 item = 1 Lot”, and there-by, to pay gross = net TL 10.0 for the shareholders whose dividend income is not subject to withholding in terms of fully paid bearer shares of TL 1 and net TL 9.00 (gross TL 10.0) for other shareholders for shares of TL 1,
  - To distribute the cash dividend in three installments; the first installment, at a gross rate of TL 2.00 per share, commencing on July 17, 2024; the second installment, at a gross rate of TL 4.00 per share, commencing on October 2, 2024; and the third installment, at a gross rate of TL 4.00 per share, commencing on December 18, 2024,
2. To elect Mahmud Muhammed TOPBAŞ, Galip AYKAÇ, Ömer Hulusi TOPBAŞ, Karl-Heinz HOLLAND, Bekir PAKDEMİRLİ (Independent), and Paul Michael FOLEY (Independent) as members of the Board of Directors for a period of 1 year and to pay them a monthly net attendance fee in the amount of TL 70,000.
3. To outsource the independent audit service to Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi in 2023.

# Articles of Association Amendments

There were no changes to the Articles of Association as of the reporting period.



# Statements of Independence

To the Board of Directors of Bim Birleşik Mağazalar A.Ş

Due to my “Independent Member” nomination and in accordance with the Corporate Governance Principles of the Capital Markets Boards; I declare that;

a) There is no employment relationship of a managing position to assume important duties and responsibilities between me, my spouse and my relatives by blood and marriage up to the second degree, and Bim Birleşik Mağazalar A.Ş., partnerships under the management control or significant influence of Bim Birleşik Mağazalar A.Ş. and shareholders who have the management control of the Company or have substantial influence in the Company, as well as the legal persons whose management control is held by such shareholders, in the last five years; that I do own not more than 5% of the capital or voting rights or privileged shares, altogether or individually, or that there is no significant commercial relationship,

b) I have not worked for those companies that carry out, in part or in full, the activities or organization of Bim Birleşik Mağazalar A.Ş. within the framework of existing agreements, primarily those that audit, rate, or provide consulting services for Bim Birleşik Mağazalar A.Ş., or have been a member of the Board of Directors at these companies within the past five years; I have not worked as an executive manager who would have important duties and responsibilities nor have I been a member of the Board of Directors or been a shareholder (with more than 5% of shares) in the companies that Bim Birleşik Mağazalar A.Ş. purchases significant amounts of products and services from or sells significant amounts of products and services to.

c) I have the professional education, knowledge, and experience to carry out the duties I would assume as a result of becoming an independent member of the Board of Directors.

d) I do not work full time for any public institution or organization, except any academic member-ship at any university (on the condition that it is compliant with the related legislation),

e) I am considered a resident in Türkiye according to Income Tax Law, dated 31/12/1960 and numbered 193,

f) I have strong ethical standards, professional reputation, and experience that would enable me to make positive contributions to the operations of Bim Birleşik Mağazalar A.Ş., enabling me to maintain impartiality during times of conflict of interest among the partners of the company, and to decide independently by taking the beneficiaries' rights into consideration.

g) I shall devote enough time for the activities of Bim Birleşik Mağazalar A.Ş. to follow the operations of Bim Birleşik Mağazalar A.Ş. and to fully carry out the duties I would assume.

h) I have not been a board member in Bim Birleşik Mağazalar A.Ş.'s Board of Directors for more than six years in the last ten years.

i) I have not been an independent member of the Board of Directors in Bim Birleşik Mağazalar A.Ş. or in more than three of the companies controlled by the shareholders who control the management of Bim Birleşik Mağazalar A.Ş. and in more than five of the publicly traded companies in total,

j) I have not been registered and announced on behalf of the juridical person elected as member of the Board of Directors.

Kind regards,



**Bekir PAKDEMİRLİ**

To the Board of Directors of Bim Birleşik Mağazalar A.Ş

Due to my “Independent Member” nomination and in accordance with the Corporate Governance Principles of the Capital Markets Boards; I declare that;

a) There is no employment relationship of a managing position to assume important duties and responsibilities between me, my spouse and my relatives by blood and marriage up to the second degree, and Bim Birleşik Mağazalar A.Ş., partnerships under the management control or significant influence of Bim Birleşik Mağazalar A.Ş. and shareholders who have the management control of the Company or have substantial influence in the Company, as well as the legal persons whose management control is held by such shareholders, in the last five years; that I do own not more than 5% of the capital or voting rights or privileged shares, altogether or individually, or that there is no significant commercial relationship,

b) I have not worked for those companies that carry out, in part or in full, the activities or organization of Bim Birleşik Mağazalar A.Ş. within the framework of existing agreements, primarily those that audit, rate, or provide consulting services for Bim Birleşik Mağazalar A.Ş., or have been a member of the Board of Directors at these companies within the past five years; I have not worked as an executive manager who would have important duties and responsibilities nor have I been a member of the Board of Directors or been a shareholder (with more than 5% of shares) in the companies that Bim Birleşik Mağazalar A.Ş. purchases significant amounts of products and ser-vices from or sells significant amounts of products and services to.

c) I have the professional education, knowledge, and experience to carry out the duties I would assume as a result of becoming an independent member of the Board of Directors.

d) I do not work full time for any public institution or organization, except any academic member-ship at any university (on the condition that it is compliant with the related legislation),

e) I have strong ethical standards, professional reputation, and experience that would enable me to make positive contributions to the operations of Bim Birleşik Mağazalar A.Ş., enabling me to maintain impartiality during times of conflicts of interest between the Company and shareholders, and to decide independently by taking the rights of the beneficiaries into consideration.

f) I shall devote sufficient time for the activities of Bim Birleşik Mağazalar A.Ş. to follow the operations of Bim Birleşik Mağazalar A.Ş. and to fully carry out the duties I would assume.

g) I have not been a board member in Bim Birleşik Mağazalar A.Ş.'s Board of Directors for more than six years in the last ten years.

h) I have not been an independent member of the Board of Directors in Bim Birleşik Mağazalar A.Ş. or in more than three of the companies controlled by the shareholders who control the management of Bim Birleşik Mağazalar A.Ş. and in more than five of the publicly traded companies in total,

i) I have not been registered and announced on behalf of the juridical person elected as member of the Board of Directors.

I hereby declare the above-mentioned matters.

Kind regards,



**Paul Michael FOLEY**



# Statement of Responsibility of the Annual Report and Consolidated Financial Statements

RESOLUTION OF THE BOARD ON THE APPROVAL OF CONSOLIDATED FINANCIAL STATEMENTS  
DATE OF RESOLUTION: 11 March 2025  
RESOLUTION NO: 1008/25

STATEMENT OF RESPONSIBILITY  
AS PER THE 9<sup>TH</sup> ARTICLE OF THE SECOND SECTION OF THE CAPITAL MAR-KETS BOARD COMMUNIQUE  
NO.14.1 SERIES: II

Our consolidated financial statements and related footnotes, and the consolidated annual report issued for the accounting period between the 1<sup>st</sup> of January and the 31<sup>st</sup> of December 2024, as per the Capital Markets Board's (CMB) "Communiqué II-14.1. (Communiqué) on the Principles of Financial Reporting in Capital Markets;"

Were reviewed by us and;

Do not include any statements about any material matters that would be contrary to facts and do not have any imperfections that could be misleading as of the date the statement was made, within the framework of the information we have obtained in our area of duty and responsibility at our company; and

The consolidated financial statements, issued in accordance with the applicable financial reporting standards, truly reflect the facts about the Company's assets, liabilities, financial situation, and profit and loss and that the annual report truly reflects the progress of the business, the performance of the Company, the consolidated financial situation of the Company, significant risks and uncertainties the Company faces, within the framework of the information we have obtained in our area of duty and responsibility at our company,

We hereby declare the above-mentioned matters.

Respectfully,

BİM Birleşik Mağazalar A.Ş.

# Independent Auditor's Report on the Board of Directors' Annual Report



Güney Bağımsız Denetim ve SMMM A.Ş.  
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Ticaret Sicil No.: 479920  
Mersis No: 0-4350-3032-6000017

(Convenience translation of a report originally issued in Turkish)

To the Shareholders of BİM Birleşik Mağazalar Anonim Şirketi Company

### 1) Opinion

We have audited the annual report of BİM Birleşik Mağazalar Anonim Şirketi Company ("the Company") and its subsidiaries ("the Group") for the period of 1 January 2024-31 December 2024.

In our opinion, the consolidated financial information provided in the annual report of the Board of Directors and the discussions made by the Board of Directors on the situation of the Group are presented fairly and consistent, in all material respects, with the audited full set consolidated financial statements and the information we obtained during the audit.

### 2) Basis for Opinion

We conducted our audit in accordance with standards on auditing as issued by the Capital Markets Board of Turkey and Independent Auditing Standards (InAS) which are part of the Turkish Auditing Standards as issued by the Public Oversight Accounting and Auditing Standards Authority of Turkey (POA). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Annual Report section of our report. We are independent of the Group in accordance with the Code of Ethics for Independent Auditors (Code of Ethics) as issued by the POA, and we have fulfilled our other ethical responsibilities in accordance with the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### 3) Our Auditor's Opinion on the Full Set Consolidated Financial Statements

We have expressed an unqualified opinion in our auditor's report dated 11 March 2025 on the full set consolidated financial statements of the Group for the period of 1 January 2024-31 December 2024.

### 4) The Responsibility of the Board of Directors on the Annual Report

In accordance with Articles 514 and 516 of the Turkish Commercial Code 6102 ("TCC") and the provisions of the Communiqué II-14.1 on the Principles of Financial Reporting In Capital Markets" ("the Communiqué") of the Capital Market Board ("CMB"), the management of the Group is responsible for the following items:

- Preparation of the annual report within the first three months following the balance sheet date and submission of the annual report to the general assembly.
- Preparation and fair presentation of the annual report; reflecting the operations of the Group for the year, along with its financial position in a correct, complete, straightforward, true and honest manner. In this report, the financial position is assessed according to the consolidated financial statements. The development of the Group and the potential risks to be encountered are also noted in the report. The evaluation of the board of directors is also included in this report.
- The annual report also includes the matters below:
  - Subsequent events occurred after the end of the fiscal year which have significance,
  - The research and development activities of the Group,
  - Financial benefits such as salaries and bonuses paid to the board members and to those charged governance, allowances, travel, accommodation and representation expenses, financial aids and aids in kind, insurances and similar deposits.

When preparing the annual report, the board of directors takes into account the secondary legislative arrangements published by the Ministry of Trade and related institutions.

### 5) Auditor's Responsibilities for the Audit of the Annual Report

Our aim is to express an opinion, based on the independent audit we have performed on the annual report in accordance with provisions of the Turkish Commercial Code and the Communiqué, on whether the consolidated financial information provided in this annual report and the discussions of the Board of Directors are presented fairly and consistent with the Group's audited consolidated financial statements and to prepare a report including our opinion.

The independent audit we have performed is conducted in accordance with InAS and the standards on auditing as issued by the Capital Markets Board of Turkey. These standards require compliance with ethical provisions and the independent audit to be planned and performed to obtain reasonable assurance on whether the consolidated financial information provided in the annual report and the discussions of the Board of Directors are free from material misstatement and consistent with the consolidated financial statements.

The name of the engagement partner who supervised and concluded this audit is Kaan Birdal.

Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi  
A member firm of Ernst & Young Global Limited



Kaan Birdal, SMMM  
Partner

İstanbul, 11 March 2025



(Convenience translation of the consolidated financial statements originally issued in Turkish)

# BİM BİRLEŞİK MAĞAZALAR A.Ş.

CONVENIENCE TRANSLATION INTO ENGLISH  
OF CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE PERIOD JANUARY 1 - DECEMBER 31,  
2024 TOGETHER WITH AUDITOR'S REPORT



(Convenience translation of a report and consolidated financial statements originally issued in Turkish)

## INDEPENDENT AUDITOR’S REPORT

To the Shareholders of BİM Birleşik Mağazalar Anonim Şirketi

### A) Report on the Audit of the Consolidated Financial Statements

#### 1) Opinion

We have audited the consolidated financial statements of BİM Birleşik Mağazalar Anonim Şirketi (the Company) and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at December 31, 2024, and the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2024, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the Turkish Financial Reporting Standards (TFRS).

#### 2) Basis for Opinion

We conducted our audit in accordance with the Independent Auditing Standards (InAS) which are part of the Turkish Auditing Standards as issued by the Public Oversight Accounting and Auditing Standards Authority of Turkey (POA) and adopted within the framework of Capital Markets Board (CMB) regulations. Our responsibilities under those standards are further described in the Auditor’s Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the Code of Ethics for Independent Auditors (Code of Ethics) as issued by the POA and other ethical principles included in CMB legislation, and we have fulfilled our other ethical responsibilities in accordance with the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

(Convenience translation of a report and consolidated financial statements originally issued in Turkish)

### 3) Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters	How our audit addressed the key audit matter
<b>Application of TFRS 16, “Leases”, its impacts on the consolidated financial statements and notes to the consolidated financial statements</b>	
The Group has right-of-use assets amounting to TRY 63.998.991 thousand and lease liabilities amounting to TRY 36.975.988 thousand in its consolidated financial statements.	The audit procedures performed in relation to the application of TFRS 16 include a combination of validation of key controls in leasing process and substantive tests.
The amounts recognized as a result of the adoption of TFRS 16 are significant for the consolidated financial statements and the determination of the accounting policy requires the assessment of the Group management. In addition, the measurement of the right of use assets and financial lease liabilities are based on significant estimates and assumptions of the management. The substantial part of these estimates are interest rates used to discount cash flows and assessment of options to extend or terminate lease contracts.	The completeness of the contract lists obtained from the Group management is evaluated. It is evaluated whether the contracts defined as lease contracts are within the scope of TFRS 16.
Therefore, the impacts of the first time adoption of TFRS 16 on the consolidated financial statements and the notes to the consolidated financial statements are determined as a key audit matter for our audit.	The right of use assets and related financial lease liabilities recognised in the consolidated financial statements are recalculated by using rates such as interest rate, rent increase rate etc. for the selected lease contracts that are in scope of TFRS 16.
Explanations regarding TFRS 16 are made in Notes 6 and 12.	The lease contracts used in the calculation of right of use assets and financial lease liabilities are selected on a sample basis and the compliance of the discount rates, term of the lease contacts and the assessment of the extension options applied if such options exist with the provision of the contract are tested.
	The disclosures in the consolidated financial statements in relation to the application of TFRS 16 is tested and the adequacy of such disclosures are evaluated.



(Convenience translation of a report and consolidated financial statements originally issued in Turkish)

Key audit matters	How our audit addressed the key audit matter
<b>Revenue recognition</b>	
<p>The Group operates in hard discount retail markets on domestic and abroad with 13.583 stores in total as of 31 December 2024.</p> <p>In addition to being the most important financial statement line item for the retail industry, revenue is one of the most important criteria for evaluation of performance and results of strategies applied by the management.</p> <p>Revenue, amounting to TRY 519.566.633 thousand for the year ended 31 December 2024 is material to the financial statements and its audit is a key audit matter since the completeness and accuracy of revenue transactions are difficult to audit due to the high volume of transactions, due to number of stores and the high number of sales points.</p> <p>Explanations regarding Revenue are made in Notes 18.</p>	<p>The audit procedures performed include a combination of validation of key controls in revenue recognition process, substantive tests and analytical procedures.</p> <p>The revenue recognition process was understood by way of inquiries with the process owners and the design effectiveness, implementation and operating effectiveness of key controls were evaluated with the support of our experts in Information Technology (“IT”).</p> <p>Access to programs, program changes and program development controls were tested by our IT experts.</p> <p>The controls of accounting entry of sales data to make sure that it can only be performed by the approval of accounting department, automatic transfers of sales data to accounting system, sales prices to cashboxes and sales transactions of stores to the accounting system at the end of the day were tested to make sure that pricing and invoicing of revenue are complete and accurate.</p> <p>Testing on a sample basis was performed for recognition of daily transfers made to the cash boxes.</p> <p>Substantive analytical procedures were performed in order to assess the variance in revenue. Annual inflation rate used in the analytics was obtained from independent sources, the square meters were tested by tracing to documents of stores on a sample basis. Thus, the reliability of data used was validated. Product and category based sales and gross margins were compared to prior periods and their consistency was evaluated.</p>

(Convenience translation of a report and consolidated financial statements originally issued in Turkish)

Key audit matter	How our audit addressed the key audit matter
<b>Application of the hyperinflationary accounting</b>	
<p>As stated in Note 2 to the consolidated financial statements, the Group has started to apply “IAS 29 Financial Reporting in Hyperinflation Economies” since the functional currency of the Group (Turkish Lira) is the currency of a hyperinflationary economy as per IAS 29 as of December 31, 2024.</p> <p>In accordance with IAS 29, consolidated financial statements and corresponding figures for previous periods have been restated for the changes in the general purchasing power of Turkish Lira and, as a result, are expressed in terms of purchasing power of Turkish Lira as of the reporting date.</p> <p>In accordance with the guidance in IAS 29, the Group utilised the Turkey consumer price indices to prepare inflation adjusted financial statements. The principles applied for inflation adjustment is explained in Note 2.</p> <p>Given the significance of the impact of IAS 29 on the reported result and financial position of the Group, we have assessed the hyperinflation accounting as a key audit matter.</p>	<p>Our audit procedures included the following;</p> <ul style="list-style-type: none"> <li>• We inquired management responsible for financial reporting on the principles, which they have considered during the application of IAS 29, identification of non-monetary accounts and tested IAS 29 models designed,</li> <li>• We have tested the inputs and indices used, to ensure completeness and accuracy of the calculations,</li> <li>• We have audited the restatements of corresponding figures as required by IAS 29,</li> <li>• We assessed the adequacy of the disclosures in inflation adjusted financial statements for compliance with IAS 29.</li> </ul>



(Convenience translation of a report and consolidated financial statements originally issued in Turkish)

#### 4) Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with TFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### 5) Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

In an independent audit, our responsibilities as the auditors are:

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with standards on auditing as issued by the Capital Markets Board of Turkey and InAS will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with standards on auditing as issued by the Capital Markets Board of Turkey and InAS, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

(Convenience translation of a report and consolidated financial statements originally issued in Turkish)

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



(Convenience translation of a report and consolidated financial statements originally issued in Turkish)

## B) Report on Other Legal and Regulatory Requirements

- 1) Auditors' report on Risk Management System and Committee prepared in accordance with paragraph 4 of Article 398 of Turkish Commercial Code ("TCC") 6102 is submitted to the Board of Directors of the Company on March 11, 2025.
- 2) In accordance with paragraph 4 of Article 402 of the TCC, no significant matter has come to our attention that causes us to believe that the Company's bookkeeping activities for the period 1 January - 31 December 2024 and financial statements are not in compliance with laws and provisions of the Company's articles of association in relation to financial reporting.
- 3) In accordance with paragraph 4 of Article 402 of the TCC, the Board of Directors submitted to us the necessary explanations and provided required documents within the context of audit.

The name of the engagement partner who supervised and concluded this audit is Kaan Birdal.

Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi  
A member firm of Ernst & Young Global Limited



Kaan Birdal, SMMM  
Partner

March 11, 2025  
İstanbul, Türkiye

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BİM BİRLEŞİK MAĞAZALAR A.Ş.

CONSOLIDATED BALANCE SHEETS  
AT DECEMBER 31, 2024 AND DECEMBER 31, 2023

(Amounts expressed in thousands of Turkish Lira (“TRY”) in terms of the purchasing power of the TL at December 31, 2024 unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

ASSETS

	Notes	Audited December 31, 2024	Audited December 31, 2023
Current assets		74.041.405	78.627.174
Cash and cash equivalents	4	2.815.106	5.207.428
Financial investments	5	5.424.545	4.882.233
Trade receivables		23.731.480	23.281.120
- Trade receivables from third parties	7	23.731.480	23.281.120
Other receivables	8	733.320	285.808
- Other receivables from related parties		2.501	1.477
- Other receivables from third parties		730.819	284.331
Inventory	9	37.085.931	39.455.421
Prepaid expenses	14	3.046.184	3.027.620
Other current assets	16	1.204.839	2.487.544
Non-current assets		161.807.410	135.245.043
Financial investments	5	5.445.825	6.372.280
Other receivables		200.246	198.174
- Other receivables from third parties		200.246	198.174
Property, plant and equipment	10	90.078.727	71.668.815
Intangible assets		217.357	262.996
- Other Intangible assets	11	185.429	231.068
- Goodwill		31.928	31.928
Right of use assets	12	63.998.991	54.508.385
Prepaid expenses	14	1.739.568	2.133.830
Deferred tax assets	25	126.696	100.563
Total assets		235.848.815	213.872.217

The accompanying notes form an integral part of these consolidated financial statements.

BİM BİRLEŞİK MAĞAZALAR A.Ş.

CONSOLIDATED BALANCE SHEETS  
AT DECEMBER 31, 2024 AND DECEMBER 31, 2023

(Amounts expressed in thousands of Turkish Lira (“TRY”) in terms of the purchasing power of the TL at December 31, 2024 unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

LIABILITIES

	Notes	Audited December 31, 2024	Audited December 31, 2023
Current liabilities		74.673.138	78.071.363
Short-term liabilities	6	8.146.338	6.726.362
- Lease liabilities		8.146.338	6.726.362
Trade payables		60.612.871	65.179.105
- Trade payables due to related parties	28	5.107.121	4.252.398
- Trade payables due to third parties	7	55.505.750	60.926.707
Other payables		1.864	1.253
- Other payables due to third parties		1.864	1.253
Deferred income	14	802.742	501.559
Payables related to employee benefits		1.253.855	1.543.026
Short term provisions		982.834	853.732
- Provision for employee benefits	13	465.999	351.281
- Other short-term provisions	13	516.835	502.451
Current income tax liabilities	25	1.300.260	2.021.515
Other current liabilities	16	1.572.374	1.244.811
Non-current liabilities		42.636.979	35.108.595
Long - term liabilities	6	28.829.650	25.524.908
- Lease liabilities		28.829.650	25.524.908
Non - current provisions		1.671.805	1.731.236
- Provision for employee benefits	15	1.671.805	1.731.236
Deferred tax liabilities	25	12.135.524	7.852.451
Equity		118.538.698	100.692.259
Paid-in share capital	17	607.200	607.200
Adjustments to share capital	17	5.789.666	5.789.666
Treasury Shares	17	(4.334.993)	(3.349.148)
Other comprehensive income/(expense) not to be reclassified to profit or loss		22.772.009	14.447.166
- Property, plant and equipment revaluation fund	10,17	25.220.630	16.395.969
- Defined benefit plans revaluation fund loss		(2.448.621)	(1.948.803)
Other comprehensive income/(expense) to be reclassified to profit or loss		(617.215)	346.649
- Fair value increases in available-for-sale financial assets		1.209.774	2.020.422
- Foreign currency exchange difference		(1.826.989)	(1.673.773)
Restricted reserves		12.913.043	11.140.937
Retained earnings		61.923.657	48.507.420
Net income for the period		18.586.744	22.293.141
Equity holders of the parent		117.640.111	99.783.031
Non-controlling interests		898.587	909.228
Total liabilities		235.848.815	213.872.217

The accompanying notes form an integral part of these consolidated financial statements.



(Amounts expressed in thousands of Turkish Lira ("TRY") in terms of the purchasing power of the TL at December 31, 2024 unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

The accompanying notes form an integral part of these consolidated financial statements

**CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY  
FOR THE PERIODS ENDED DECEMBER 31, 2024 AND 2023**

(Amounts expressed in thousands of Turkish Lira ("TRY") in terms of the purchasing power of the TL at December 31, 2024 unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

The accompanying notes form an integral part of these consolidated financial statements.



BİM BİRLEŞİK MAĞAZALAR A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2024 AND 2023

(Amounts expressed in thousands of Turkish Lira (“TRY”) in terms of the purchasing power of the TL at December 31, 2024 unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

		Audited January 1- December 31, 2024	Audited January 1- December 31, 2023
	Notes		
A. CASH FLOWS FROM OPERATING ACTIVITIES		31.204.109	30.234.533
Profit for the period		18.612.946	22.299.719
Adjustments to reconcile profit for the period		18.810.141	12.764.746
Depreciation and amortization	10,11,12	17.212.576	15.004.332
Provisions for impairments		17.536	400
- Provisions for impairments of inventories	9	17.747	1.009
- Allowance for doubtful receivables	8	(211)	(609)
Adjustments related to provisions		644.622	2.276.817
- Adjustments related to provision for employment termination benefits	13,15	800.110	2.072.976
- Adjustments related to the legal provisions	13	(206.757)	180.061
- Adjustments related to other provisions	13	51.269	23.780
Adjustments related to financial income and expense		7.939.020	5.219.288
- Adjustments related to financial expenses	23	4.491.040	3.438.887
- Adjustments related to deferred financial expense from future purchases.	30	3.447.980	1.780.401
Adjustments for tax expense	25	7.320.616	9.528.022
Gain/(loss) on sale of tangible and intangible assets	24	88.270	443.714
Adjustments related to unrealized currency exchange differences		393.737	(569.911)
Adjustments related to monetary gain / (loss)		(14.877.325)	(19.163.996)
Other adjustments related profit / (loss) reconciliation		71.089	26.080
Changes in net working capital		194.315	(2.783.933)
Increases/decreases in inventories		2.351.743	(4.227.177)
Increases/decreases in trade receivables		(450.360)	(6.451.455)
Increases/decreases in other assets		(269.313)	(90.758)
Increases/decreases in trade payables		(8.014.214)	4.530.473
Increases/decreases in other payables		611	(817)
Increases/decreases other net working capital		6.575.848	3.455.801
Net cash generated from operating activities		37.617.402	32.280.532
Income taxes paid	25	(5.574.165)	(523.558)
Employee benefits paid	15	(839.128)	(1.522.441)
B. CASH FLOWS FROM INVESTING ACTIVITIES		(16.930.052)	(17.520.944)
Proceeds from sale of tangible and intangible assets		743.638	188.595
Cash outflows from purchases of tangible and intangible assets	10,11	(18.452.095)	(15.181.019)
- Purchases of tangible assets	10	(18.406.668)	(15.092.967)
- Purchases of intangible assets	11	(45.427)	(88.052)
Participation (profit) share and cash inflows/(outflows) from other financial instruments		384.143	(1.489.082)
Cash advances given and liabilities	14	394.262	(1.039.438)
C. CASH FLOWS FROM FINANCING ACTIVITIES		(15.837.437)	(11.793.850)
Cash outflows from payments of rent agreements	6	(7.673.590)	(6.599.629)
Dividend paid	17	(7.178.002)	(4.957.372)
Cash inflows/(outflows) related to the company's own shares and receivables based on other equity instruments	17	(985.845)	(236.849)
NET INCREASE IN CASH AND CASH EQUIVALENTS BEFORE CURRENCY EXCHANGE DIFFERENCES (A+B+C)		(1.563.380)	919.739
Monetary loss on cash and cash equivalents		(794.214)	(1.045.614)
D. EFFECTS OF CURRENCY EXCHANGE DIFFERENCES ON CASH AND CASH EQUIVALENTS		(34.728)	142.976
NET INCREASE IN CASH AND CASH EQUIVALENTS (A+B+C+D)		(2.392.322)	17.101
E. CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	4	5.207.428	5.190.327
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD (A+B+C+D+E)	4	2.815.106	5.207.428

The accompanying notes form an integral part of these consolidated financial statements.

BİM BİRLEŞİK MAĞAZALAR A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2024 AND 2023

(Amounts expressed in thousands of Turkish Lira (“TRY”) in terms of the purchasing power of the TL at December 31, 2024 unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

1. Organization and nature of operations of the Group

BİM Birleşik Mağazalar Anonim Şirketi (“BİM” or “the Company”) was established on 31 May 1995 and commenced its operations in September 1995. The registered address of the Group is Ebubekir Cad. No: 73 Sancaktepe, İstanbul.

The Company is engaged in operating retail stores through its retail shops throughout Turkey, which sell an assortment of approximately 900 items, including a number of private labels. The Company is publicly traded in Istanbul Stock Exchange (ISE) since July 2005.

The Company established a new company named BIM Maroc S.A. on 19 May 2008 with 100% ownership in Morocco which is engaged in hard discount retail sector and started to operate on 11 July 2009. As of May 4, 2021, the shares of BIM Maroc S.A. (“Bim Morocco”) representing 35% of its capital were sold to Blue Investment Holding. Full control of BIM continues and the relevant minority share amounts are stated in the financial statements and footnote 27. Bim Morocco’s financial statements are consolidated by using the full consolidation method as of December 31, 2024.

The Company established a new company named BIM Stores LLC (“Bim Egypt”) on 24 July 2012 with 100% ownership in Egypt which is engaged in that hard discount retail sector and first stores of Bim Egypt were opened in April 2013. Bim Egytp’s financial statements are consolidated by using the full consolidation method as of December 31, 2024.

GDP Gıda Paketleme ve Sanayi ve Ticaret A.Ş. (“GDP Gıda”), which is a 100% subsidiary to provide the supply and packaging of various foodstuffs, especially rice and pulses, became a legal entity and started its activities with the completion of the registration procedures in 2017. GDP Gıda’s financial statements are consolidated by using the full consolidation method as of December 31, 2024.

Dost Global Danışmanlık A.Ş. (“Dost Global”), is a 100% subsidiary to reach a more efficient organizational structure within the scope of the foreign investments of the Company was established 8 January 2020. Dost Global’s financial statements are consolidated by using the full consolidation method as of December 31, 2024.

Es Global Gıda Sanayi ve Ticaret A.Ş. (“Es Global”) which is a 100% subsidiary to produce especially some of biscuits and confectionery products sold in the stores of the Company was established on 27 September 2021. Es Global’s financial statements are consolidated by using the full consolidation method as of December 31, 2024.

In order to improve the sustainability of the Company’s supply in the fresh fruit and vegetable category, the acquisition of Bircan Fide Tohum Tarım Nakliyecilik Sanayi ve Ticaret Anonim Şirketi, (“Bircan Fide”) which is a 100% subsidiary, was realized as of 14 October 2021. The financial results of Bircan Fide are consolidated in accordance with the full consolidation method in the financial statements dated December 31, 2024.

İdeal Standart Mümessillik San. ve Tic. A.Ş. (“İdeal Standart”) which is a 100% subsidiary of the Company for the production of toothbrush products sold in the Company’s stores. (“İdeal Standard”) acquired all the shares of its subsidiary on January 30, 2012. Ideal Standard’s financial results have been consolidated in the financial statements as of December 31, 2024 by using to the full consolidation method.

Emek Yatırım Proje Geliştirme A.Ş. (“Emek Yatırım”) which is a 100% subsidiary of the Company within the scope of real estate investments acquired all the shares of its subsidiary on April 5, 2024. The financial results of Emek Yatırım are consolidated in accordance with the full consolidation method in the financial statements dated December 31, 2024. An application was made to the Capital Markets Board on August 15, 2024 and on 11 February 2025, the merger was completed and registered by the Istanbul Trade Registry Office.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2024 AND 2023

(Amounts expressed in thousands of Turkish Lira (“TRY”) in terms of the purchasing power of the TL at December 31, 2024 unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

1. Organization and nature of operations of the Group (Cont'd)

Desto Atık Yönetimi A.Ş. (“Desto”), a 100% subsidiary of the Company, was established on July 9, 2024 in order to achieve the sustainability targets of the Company and to manage waste management activities more efficiently. Desto’s financial results have been consolidated in the financial statements as of December 31, 2024 by using to the full consolidation method.

Hereinafter, the Company and its consolidated subsidiaries together will be referred to as “the Group”.

Approval of financial statements:

Shareholder structure of the Group is stated in Note 17. Board of Directors has approved the financial statements and delegated authority for publishing it on March 11, 2025.

Although there is no such intention, the General Assembly and certain regulatory bodies have the power to amend the financial statements after issues.

For the periods ended December 31, 2024 and 2023, the year-end number of employees in accordance with their categories is shown below:

	December 31, 2024	December 31, 2023
Office personnel	4.652	4.315
Warehouse personnel	9.380	8.092
Store personnel	81.598	74.240
Total	95.630	86.647

As of December 31, 2024 the Group operates in 13.583 stores (December 31, 2023: 12.482).

2. Basis of preparation of financial statements

2.1 Basis of Presentation

Applied Financial Reporting Standards

The accompanying consolidated financial statements are prepared in accordance with the Communiqué Serial II, No:14.1, “Principles of Financial Reporting in Capital Markets” (“the Communiqué”) published in the Official Gazette numbered 28676 on 13 June 2013. According to the article 5 of the Communiqué, consolidated financial statements are prepared in accordance with Turkish Financial Reporting Standards (“TFRS”) and its addendum and interpretations (“IFRIC”) issued by Public Oversight Accounting and Auditing Standards Authority (“POA”) Turkish Accounting Standards Boards. The consolidated financial statements of the Group are prepared as per the CMB announcement of 4 July 2024 relating to financial statements presentations.

The Company and its subsidiaries operating in Turkey, maintains its accounting records and prepares its statutory financial statements in accordance with the Turkish Commercial Code (the “TCC”), tax legislation and the uniform chart of accounts issued by the Ministry of Finance. These consolidated financial statements are based on the statutory records, with the required adjustments and reclassifications including those related to changes in purchasing power reflected for the purpose of fair presentation in accordance with the TFRS.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2024 AND 2023

(Amounts expressed in thousands of Turkish Lira (“TRY”) in terms of the purchasing power of the TL at December 31, 2024 unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

2. Basis of preparation of financial statements (Cont'd)

2.1 Basis of Presentation (Cont'd)

Financial Reporting in Hyperinflationary Economies

Entities applying TFRS have started to apply inflation accounting in accordance with TAS 29 Financial Reporting in Hyperinflation Economies as of financial statements for the annual reporting period ending on or after 31 December 2023 with the announcements made by the Public Oversight Accounting and Auditing Standards Authority (POA) on 23 November 2023. TAS 29 is applied to the financial statements, including the consolidated financial statements, of any entity whose functional currency is the currency of a hyperinflationary economy.

The accompanying financial statements are prepared on a historical cost basis, except for financial investments measured at fair value and investment properties measured at revalued amounts.

Financial statements and corresponding figures for previous periods have been restated for the changes in the general purchasing power of Turkish lira and, as a result, are expressed in terms of purchasing power of Turkish lira as of December 31, 2024 as per TAS 29.

On the application of TAS 29, the entity used the conversion coefficient derived from the Customer Price Indexes (CPI) published by Turkey Statistical Institute according to directions given by POA. The CPI for current and previous year periods and corresponding conversion factors since the time when the Turkish lira previously ceased to be considered currency of hyperinflationary economy, i.e., since 1 January 2005, were as follow:

Year-end	Index
2004	113,86
2005	122,65
2006	134,49
2007	145,77
2008	160,44
2009	170,91
2010	181,85
2011	200,85
2012	213,23
2013	229,01
2014	247,72
2015	269,54
2016	292,54
2017	327,41
2018	393,88
2019	440,50
2020	504,81
2021	686,95
2022	1.128,45
2023	1.859,38
2024	2.684,55

Assets and liabilities were separated into those that were monetary and non-monetary, with non-monetary items were further divided into those measured on either a current or historical basis to perform the required restatement of financial statements under TAS 29. Monetary items (other than index -linked monetary items) and non-monetary items carried at amounts current at the end of the reporting period were not restated because they are already expressed in terms of measuring unit as of December 31, 2024. Non-monetary items which are not expressed in terms of measuring unit as of December 31, 2024 were restated by applying the conversion factors. The restated amount of a non-monetary item was reduced, in accordance with appropriate TFRS, in cases where it exceeds its recoverable amount or net realizable value. Components of shareholders' equity in the statement of financial position and all items in the statement of profit or loss and other comprehensive income have also been restated by applying the conversion factors.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2024 AND 2023

(Amounts expressed in thousands of Turkish Lira (“TRY”) in terms of the purchasing power of the TL at December 31, 2024 unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

2. Basis of preparation of financial statements (Cont’d)

2.1 Basis of presentation (Cont’d)

Non-monetary items measured at historical cost that were acquired or assumed and components of shareholders’ equity that were contributed or arose before the time when the Turkish lira previously ceased to be considered currency of hyperinflationary economy, i.e before 1 January 2005, were restated by applying the change in the CPI from 1 January 2005 to December 31, 2024.

The application of TAS 29 results in an adjustment for the loss of purchasing power of the Turkish lira presented in Net Monetary Position Gains / (Losses) item in the profit or loss section of the statement of profit or loss and comprehensive income. In a period of inflation, an entity holding an excess of monetary assets over monetary liabilities loses purchasing power and an entity with an excess of monetary liabilities over monetary assets gains purchasing power to the extent the assets and liabilities are not linked to a price level. This gain or loss on the net monetary position is derived as the difference resulting from the restatement of non-monetary items, owners’ equity and items in the statement of profit or loss and other comprehensive income and the adjustment of index linked assets and liabilities.

In addition, in the first reporting period in which TAS 29 is applied, the requirements of the Standard are applied as if the economy had always been hyperinflationary. Therefore, the statement of financial position at the beginning of the earliest comparative period, i.e as of 1 January 2022, was restated as the base of all subsequent reporting. Restated retained earnings/losses in the statement of financial position as of 1 January 2022 was derived as balancing figure in the restated statement of financial position.

2.2 New and Revised Turkish Accounting Standards

The accounting policies adopted in preparation of the consolidated financial statements as of December 31, 2024 are consistent with those of the previous financial year, except for the adoption of new and amended TFRS and TFRS interpretations effective as of January 1, 2024 and thereafter. The effects of these standards and interpretations on the Group’s financial position and performance have been disclosed in the related paragraphs.

i) The new standards, amendments and interpretations which are effective as of January 1, 2024 are as follows:

Amendments to TAS 1- Classification of Liabilities as Current and Non-Current Liabilities

In March 2020 and January 2023, POA issued amendments to TAS 1 to specify the requirements for classifying liabilities as current or non-current. According to the amendments made in January 2023 if an entity’s right to defer settlement of a liability is subject to the entity complying with the required covenants at a date subsequent to the reporting period (“future covenants”), the entity has a right to defer settlement of the liability even if it does not comply with those covenants at the end of the reporting period. In addition, January 2023 amendments require an entity to provide disclosure when a liability arising from a loan agreement is classified as non-current and the entity’s right to defer settlement is contingent on compliance with future covenants within twelve months. This disclosure must include information about the covenants and the related liabilities. The amendments clarify that the requirement for the right to exist at the end of the reporting period applies to covenants which the entity is required to comply with on or before the reporting date regardless of whether the lender tests for compliance at that date or at a later date. The amendments also clarified that the classification of a liability is unaffected by the likelihood that the entity will exercise its right to defer settlement of the liability for at least twelve months after the reporting period. The amendments must be applied retrospectively in accordance with TAS 8.

The amendments did not have a significant impact on the financial position or performance of the Group.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2024 AND 2023

(Amounts expressed in thousands of Turkish Lira (“TRY”) in terms of the purchasing power of the TL at December 31, 2024 unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

2. Basis of preparation of financial statements (Cont’d)

2.2. The new standards, amendments and interpretations (Cont’d)

Amendments to TFRS 16 - Lease Liability in a Sale and Leaseback

In January 2023, POA issued amendments to TFRS 16. The amendments specify the requirements that a seller-lessee uses in measuring the lease liability arising in a sale and leaseback transaction, to ensure the seller-lessee does not recognise any amount of the gain or loss that relates to the right of use it retains. In applying requirements of TFRS 16 under “Subsequent measurement of the lease liability” heading after the commencement date in a sale and leaseback transaction, the seller lessee determines ‘lease payments’ or ‘revised lease payments’ in such a way that the seller-lessee would not recognise any amount of the gain or loss that relates to the right of use retained by the seller-lessee. The amendments do not prescribe specific measurement requirements for lease liabilities arising from a leaseback. The initial measurement of the lease liability arising from a leaseback may result in a seller-lessee determining ‘lease payments’ that are different from the general definition of lease payments in TFRS 16. The seller-lessee will need to develop and apply an accounting policy that results in information that is relevant and reliable in accordance with TAS 8. A seller-lessee applies the amendments retrospectively in accordance with TAS 8 to sale and leaseback transactions entered into after the date of initial application of TFRS 16.

The amendments did not have a significant impact on the financial position or performance of the Group.

Amendments to TAS 7 and TFRS 7 - Disclosures: Supplier Finance Arrangements

The amendments issued by POA in September 2023 specify disclosure requirements to enhance the current requirements, which are intended to assist users of financial statements in understanding the effects of supplier finance arrangements on an entity’s liabilities, cash flows and exposure to liquidity risk. Supplier finance arrangements are characterized by one or more finance providers offering to pay amounts an entity owes its suppliers and the entity agreeing to pay according to the terms and conditions of the arrangements at the same date as, or a date later than, suppliers are paid. The amendments require an entity to provide information about terms and conditions of those arrangements, quantitative information on liabilities related to those arrangements as at the beginning and end of the reporting period and the type and effect of non-cash changes in the carrying amounts of those liabilities. In the context of quantitative liquidity risk disclosures required by TFRS 7, supplier finance arrangements are also included as an example of other factors that might be relevant to disclose.

The amendments did not have a significant impact on the financial position or performance of the Group.

ii) Standards issued but not yet effective and not early adopted

Standards, interpretations and amendments to existing standards that are issued but not yet effective up to the date of issuance of the consolidated financial statements are as follows. The Group will make the necessary changes if not indicated otherwise, which will be affecting the consolidated financial statements and disclosures, when the new standards and interpretations become effective.

Amendments to TFRS 10 and TAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

In December 2017, POA postponed the effective date of this amendment indefinitely pending the outcome of its research project on the equity method of accounting. Early application of the amendments is still permitted.

The Group will wait until the final amendment to assess the impacts of the changes.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2024 AND 2023

(Amounts expressed in thousands of Turkish Lira (“TRY”) in terms of the purchasing power of the TL at December 31, 2024 unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

2. Basis of preparation of financial statements (Cont'd)

2.2. The new standards, amendments and interpretations (Cont'd)

TFRS 17 - The new Standard for insurance contracts

POA issued TFRS 17 in February 2019, a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. TFRS 17 model combines a current balance sheet measurement of insurance contract liabilities with the recognition of profit over the period that services are provided. Certain changes in the estimates of future cash flows and the risk adjustment are also recognised over the period that services are provided. Entities will have an option to present the effect of changes in discount rates either in profit and loss or in OCI. The standard includes specific guidance on measurement and presentation for insurance contracts with participation features. In accordance with amendments issued by POA in December 2021, entities have transition option for a “classification overlay” to avoid possible accounting mismatches between financial assets and insurance contract liabilities in the comparative information presented on initial application of TFRS 17.

The mandatory effective date of the Standard for the following entities has been postponed to accounting periods beginning on or after January 1, 2025 with the announcement made by the POA:

- Insurance, reinsurance and pension companies.
- Banks that have ownership/investments in insurance, reinsurance and pension companies.
- Other entities that have ownership/investments in insurance, reinsurance and pension companies.

The standard is not applicable for the Group and will not have an impact on the financial position or performance of the Group.

Amendments to TAS 21 - Lack of exchangeability

In May 2024, POA issued amendments to TAS 21. The amendments specify how an entity should assess whether a currency is exchangeable and how it should determine a spot exchange rate when exchangeability is lacking. When an entity estimates a spot exchange rate because a currency is not exchangeable into another currency, it discloses information that enables users of its financial statements to understand how the currency not being exchangeable into the other currency affects, or is expected to affect, the entity’s financial performance, financial position and cash flows. The amendments will be effective for annual reporting periods beginning on or after 1 January 2025. Early adoption is permitted but will need to be disclosed. When applying the amendments, an entity cannot restate comparative information.

The Group will wait until the final amendment to assess the impacts of the changes.

iii) The amendments which are effective immediately upon issuance

Amendments to TAS 12 - International Tax Reform – Pillar Two Model Rules

In September 2023, POA issued amendments to TAS 12, which introduce a mandatory exception in TAS 12 from recognizing and disclosing deferred tax assets and liabilities related to Pillar Two income taxes. The amendments clarify that TAS 12 applies to income taxes arising from tax laws enacted or substantively enacted to implement the Pillar Two Model Rules published by the Organization for Economic Cooperation and Development (OECD). The amendments also introduced targeted disclosure requirements for entities affected by the tax laws. The temporary exception from recognition and disclosure of information about deferred taxes and the requirement to disclose the application of the exception apply immediately and retrospectively upon issue of the amendments.

Its impact has been evaluated and reflected in the financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2024 AND 2023

(Amounts expressed in thousands of Turkish Lira (“TRY”) in terms of the purchasing power of the TL at December 31, 2024 unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

2. Basis of preparation of financial statements (Cont'd)

2.2. The new standards, amendments and interpretations (Cont'd)

iv) The new amendments that are issued by the International Accounting Standards Board (IASB) but not issued by Public Oversight Authority (POA)

The following two amendments to IFRS 9 and IFRS 7 and Annual Improvements to IFRS Accounting Standards as well as IFRS 18 and IFRS 19 are issued by IASB but not yet adapted/issued by POA. Therefore, they do not constitute part of TFRS. The Group will make the necessary changes to its consolidated financial statements after the amendments and new Standard are issued and become effective under TFRS.

Amendments to IFRS 9 and IFRS 7 – Classification and measurement of financial instruments

In May 2024, IASB issued amendments to the classification and measurement of financial instruments (amendments to IFRS 9 and IFRS 7). The amendment clarifies that a financial liability is derecognised on the ‘settlement date’. It also introduces an accounting policy option to derecognise financial liabilities that are settled through an electronic payment system before settlement date if certain conditions are met. The amendment also clarified how to assess the contractual cash flow characteristics of financial assets that include environmental, social and governance (ESG)-linked features and other similar contingent features as well as the treatment of non-recourse assets and contractually linked instruments. Additional disclosures in IFRS 7 for financial assets and liabilities with contractual terms that reference a contingent event (including those that are ESG-linked), and equity instruments classified at fair value through other comprehensive income are added with the amendment.

The standard will not have an impact on the financial position or performance of the Group.

Annual Improvements to IFRS Accounting Standards – Volume 11

In July 2024, the IASB issued Annual Improvements to IFRS Accounting Standards – Volume 11, amending the followings:

- IFRS 1 First-time Adoption of International Financial Reporting Standards – Hedge Accounting by a First-time Adopter: These amendments are intended to address potential confusion arising from an inconsistency between the wording in IFRS 1 and the requirements for hedge accounting in IFRS 9.
- IFRS 7 Financial Instruments: Disclosures – Gain or Loss on Derecognition: The amendments update the language on unobservable inputs in the Standard and include a cross reference to IFRS 13.
- IFRS 9 Financial Instruments – Lessee Derecognition of Lease Liabilities and Transaction Price: IFRS 9 has been amended to clarify that, when a lessee has determined that a lease liability has been extinguished in accordance with IFRS 9, the lessee is required to apply derecognition requirement of IFRS 9 and recognise any resulting gain or loss in profit or loss. IFRS 9 has been also amended to remove the reference to ‘transaction price’.
- IFRS 10 Consolidated Financial Statements – Determination of a ‘De Facto Agent’: The amendments are intended to remove the inconsistencies between IFRS 10 paragraphs.
- IAS 7 Statement of Cash Flows – Cost Method: The amendments remove the term of “cost method” following the prior deletion of the definition of ‘cost method’.

It has been assessed the impact of the standard on financial position or performance of the Group.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2024 AND 2023

(Amounts expressed in thousands of Turkish Lira (“TRY”) in terms of the purchasing power of the TL at December 31, 2024 unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

2. Basis of preparation of financial statements (Cont’d)

2.2. The new standards, amendments and interpretations (Cont’d)

Amendments to IFRS 9 and IFRS 7 - Contracts Referencing Nature-dependent Electricity

In December 2024, the Board issued Contracts Referencing Nature-dependent Electricity (Amendments to IFRS 9 and IFRS 7). The amendment clarifies the application of the “own use” requirements and permits hedge accounting if these contracts are used as hedging instruments. The amendment also adds new disclosure requirements to enable investors to understand the effect of these contracts on a company’s financial performance and cash flows. The amendment will be effective for annual periods beginning on or after 1 January 2026. Early adoption is permitted but will need to be disclosed. The clarifications regarding the ‘own use’ requirements must be applied retrospectively, but the guidance permitting hedge accounting have to be applied prospectively to new hedging relationships designated on or after the date of initial application.

It has been assessed the impact of the standard on financial position or performance of the Group.

IFRS 18 – The new Standard for Presentation and Disclosure in Financial Statements

In April 2024, IASB issued IFRS 18 which replaces IAS 1. IFRS 18 introduces new requirements on presentation within the statement of profit or loss, including specified totals and subtotals. IFRS 18 requires an entity to classify all income and expenses within its statement of profit or loss into one of five categories: operating; investing; financing; income taxes; and discontinued operations. It also requires disclosure of management-defined performance measures and includes new requirements for aggregation and disaggregation of financial information based on the identified ‘roles’ of the primary financial statements and the notes. In addition, there are consequential amendments to other accounting standards, such as IAS 7, IAS 8 and IAS 34.

It has been assessed the impact of the standard on financial position or performance of the Group.

IFRS 19 – Subsidiaries without Public Accountability: Disclosures

In May 2024, IASB issued IFRS 19, which allows eligible entities to elect to apply reduced disclosure requirements while still applying the recognition, measurement and presentation requirements in other IFRS accounting standards. Unless otherwise specified, eligible entities that elect to apply IFRS 19 will not need to apply the disclosure requirements in other IFRS accounting standards. An entity that is a subsidiary, does not have public accountability and has a parent (either ultimate or intermediate) which prepares consolidated financial statements, available for public use, which comply with IFRS accounting standards may elect to apply IFRS 19.

It has been assessed the impact of the standard on financial position or performance of the Group.

2.3. Statement of compliance to TAS

The Group prepared its consolidated financial statements for the period ended December 31, 2024 in accordance with the framework of the Communiqué Serial: II and numbered 14.1 and its related announcements. The consolidated financial statements and its accompanying notes are presented in compliance with the format recommended by CMB, including the mandatory disclosures.

The individual financial statements of each group entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each entity consolidated are expressed in Turkish Lira (“TRY”), which is the functional of the Company and the presentation currency of the Group. The functional currency of the Company’s subsidiary, BIM Maroc S.A., is Moroccan Dirham (“MAD”).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2024 AND 2023

(Amounts expressed in thousands of Turkish Lira (“TRY”) in terms of the purchasing power of the TL at December 31, 2024 unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

2. Basis of preparation of financial statements (Cont’d)

2.3. Statement of compliance to TAS (Cont’d)

In the consolidated financial statements, MAD amounts presented in the balance sheet for assets and liabilities are translated into Turkish Lira at the TRY which is the functional and reporting currency of the Company, 1 TRY = 0,2863 MAD and 1 TRY = 0,2858 MAD exchange rates respectively and in the conversion of the income statement, the average exchange rate occurred during the period, 1 TRY = 0,3031 MAD rate is taken as the basis. Differences that occur by the usage of closing and average exchange rates are followed under currency exchange differences classified under equity.

2.4. The new standards, amendments and interpretations (Cont’d)

The functional currency of the Company’s other subsidiary, BIM Stores LLC is Egyptian Pound (“EGP”). In the consolidated financial statements, EGP amounts presented in the balance sheet for assets and liabilities are translated into Turkish Lira at the TRY which is the functional and reporting currency of the Company, 1 TRY = 1,4395 EGP and 1 TRY = 1,4398 EGP exchange rates respectively and in the conversion of the income statement, the average exchange rate occurred during the period, 1 TRY = 1,3807 EGP rate is taken as the basis. Differences that occur by the usage of closing and average exchange rates are followed under currency exchange differences classified under equity.

2.5 Basis of consolidation

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries prepared for the period ended December 31, 2024. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Specifically, the Group controls an investee if, and only if, the Group has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure, or rights, to variable returns from its involvement with the investee
- The ability to use its power over the investee to affect its returns

Generally, there is a presumption that a majority of voting rights results in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement(s) with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Group’s voting rights and potential voting rights

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive incomes are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group’s accounting policies. All intercompany assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

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2. Basis of preparation of financial statements (Cont’d)

2.5 Basis of consolidation (Cont’d)

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interest and other components of equity, while any resultant gain or loss is recognized in profit or loss. Any investment retained is recognized at fair value.

i) Subsidiaries:

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are shown in the consolidated financial statements from the date of formation of the controlling power to the date of termination.

ii) Non-controlling interest:

For each business combination, the Group elects to measure any non-controlling interests in the acquiree either:

- at fair value; or
- at their proportionate share of the acquiree’s identifiable net assets, which are generally at fair value.

Profit or loss and each component of other comprehensive income are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance.

iii) Partial share purchase and sale transactions with non-controlling interests

Changes in the Group’s interest in a subsidiary that do not result in a loss of control are accounted for as transactions with owners in their capacity as owners. Accordingly, in the case of additional share purchases from and sales to non-controlling interests, the difference between the acquisition cost and the carrying amount of the net assets of the subsidiary in proportion to the acquired interest is recognized in equity. No adjustments are made to goodwill and no gain or loss is recognized in profit or loss.

iv) Eliminations:

During the preparation of the carve-out consolidated financial statements, unrealized gains and losses arising from intra-group transactions between entities included in the carve-out consolidated financial statements, intra-group balances and intra-group transactions are eliminated. Gains and losses arising from the transactions between the associate and the parent company and the consolidated subsidiaries of the parent company and jointly controlled entities are offset against the parent company’s interest in the associate. Unrealized losses are eliminated in the same manner as unrealized gains, unless there is evidence of impairment.

2.6 Comparatives and restatement of prior periods’ financial statements

Intercompany balances and transactions between BİM and its subsidiaries, including unrealized intercompany profits and losses are eliminated. The consolidated financial statements are prepared using uniform accounting policies for similar transactions and other events in similar circumstances.

The financial statements of the Group for the current period are prepared comparatively with the previous period in order to enable the determination of the financial situation and performance trends. Comparative information is reclassified in the current period in order to comply with the presentation of the financial statements.

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2. Basis of preparation of financial statements (Cont’d)

2.6 Comparatives and restatement of prior periods’ financial statements (Cont’d)

Offsetting

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis or realize the asset and settle the liabilities simultaneously.

Accounting estimates

The preparation of consolidated financial statements in accordance with TAS require the Group management to make estimates and assumptions that affect certain reported assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported revenues and expenses during the reporting year. Actual results could differ from those estimates. Those estimates are reviewed periodically, and as adjustments become necessary, they are reported in income statement in the periods in which they become known.

Significant estimates used in the preparation of these financial statements and the significant judgments with the most significant effect on amounts recognized in the financial statements are mainly related with accounting of employee termination benefits, provision for inventories, revaluation of land and buildings, assessment of economic useful lives of property, plant and equipment and intangibles , determination of the interest rates used to discount cashflows and the lease period used in the calculation of the right of use of assets and lease liabilities, provision for income taxes.

2.7 Changes in accounting policies

The Group changes accounting policies when it is believed that the change will lead to better presentation of transactions and events in the financial statements. When the intentional change can affect the prior period results, the change is applied retrospectively as though it was already applied before. Accounting policy changes arising from the application of a new standard are applied considering the transition principles of the related standard, if any, retrospectively or forward. If no transition principle for the standard exists, the changes are applied retrospectively.

2.8 Summary of significant accounting policies

Revenue recognition

Revenue is recognized on accrual basis over the amount obtained or the current value of the amount to be obtained when the delivery is realized, the income can be reliably determined and the inflow of the economic benefits related with the transaction to the Group is reasonably assured. Revenue is recognized when customers obtain control of the goods. The cycle of control takes place at a certain time. Net sales represent the invoiced value of goods less any sales returns. Retail sales are done generally with cash or credit cards and the control is transferred to customers at the same time and revenue is recognized at the time of sale.

Sales of Goods

Revenue from sale of goods is recognized when all the following conditions are satisfied:

- Identification of contracts with customers,
- Definition of performance obligations in contracts,
- Determination of transaction price in contracts,
- Distribution of transaction fee to performance obligations, and
- Revenue recognition.



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2. Basis of preparation of financial statements (Cont’d)

2.8 Summary of significant accounting policies (Cont’d)

Revenue recognition (Cont’d)

Financial income

Profit shares income from participation banks are recognized in accrual basis.

Dividend income

Dividend income from investments is reflected in the consolidated financial statements when the shareholders are entitled to receive dividends.

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash in transit and demand deposits, and other short-term highly liquid investments which their maturities are three months or less from date of acquisition and that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

Trade receivables

Trade receivables comprise trade receivables, credit card receivables and other receivables with fixed or determinable payments and are not quoted in an active market; which have an average maturity of 17 days term (December 31, 2023: 15 days) as of balance sheet date are measured at original invoice amount and if they have long term maturity, the imputing interest is netted off and the provision of doubtful receivable is deducted. Trade receivables, net of unearned financial income, are measured at amortized cost, using the effective interest rate method, less the unearned financial income. Short duration receivables with no stated interest rate and credit card receivables are measured at the original invoice.

Estimate is made for the doubtful provision when the collection of the trace receivable is not probable. If the amount of the impairment subsequently decreases due to an event occurring after the write-down, the release of the provision is credited to other operating income. Group has preferred to apply “simplified approach” defined in IFRS 9 for the recognition of impairment losses on trade receivables, carried at amortized cost and that do not comprise of any significant finance component (those with maturity less than 12 months). In accordance with the simplified approach, Group measures the loss allowances regarding its trade receivables at an amount equal to “lifetime expected credit losses” except incurred credit losses in which trade receivables are already impaired for a specific reason.

Inventories

Inventories are valued at the obtained cost price or the lower net realizable value. Costs comprise purchase cost and, where applicable and those overheads that have been incurred in bringing the inventories to their present location and condition. Cost is determined using the first-in, first-out (FIFO) method. Rebates which generate from sales from ordinary operations are deducted from cost of inventories and associated with cost of sales. Net realizable value is the estimated selling price less estimated costs necessary to realize sale.

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2. Basis of preparation of financial statements (Cont’d)

2.8 Summary of significant accounting policies (Cont’d)

Right-of-Use Assets and Lease Liabilities

The Group has applied the TFRS-16 standard as of January 1, 2019.

Group - lessee

The Group's leases are mainly consisting of retail stores, warehouse and vehicles. At inception of a contract, the Group shall assess whether the contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset for a period of time, the Group shall assess whether, throughout the period of use, the customer has the followings:

- The contract includes an identified asset (identification of an asset in a clear or implicitly specified form in the contract),
- A capacity portion of an asset is an identified asset if it is physically distinct and represents substantially all of the capacity of the asset (the asset is not an identified asset if the vendor has a fundamental right to substitute the asset for the duration of its use and obtain an economic benefit from it),
- The Group has the right to obtain almost all of the economic benefits that will be derived from the use of the identified asset,
- The right to direct the use of the identified asset. The Company has the right to direct the use of an identified asset throughout the period of use only if either.
  - a) The Group has the right to direct how and for what purpose the asset is used throughout the period of use
  - b) the relevant decisions about how and for what purpose the asset is used are predetermined.

The Group recognizes right of use asset and lease liability at the start date of lease after evaluation of aforementioned criteria.

Right of use asset

At the commencement date, the Group shall measure the right-of-use asset at cost. The cost of the right-of-use asset shall comprise:

- a) the amount of the initial measurement of the lease liability,
- b) any lease payments made at or before the commencement date, less any lease incentives received
- c) any initial direct costs incurred by the Group
- d) an estimate of costs to be incurred by the Group in dismantling and removing the underlying asset,

To apply a cost model, the Group shall measure the right-of-use asset at cost:

- a) less any accumulated depreciation and accumulated impairment losses and
- b) adjusted for any remeasurement of the lease liability.

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2. Basis of preparation of financial statements (Cont’d)

2.8 Summary of significant accounting policies (Cont’d)

The Group shall apply the depreciation requirements in TAS 16 Property, Plant and Equipment in depreciating the right-of-use asset. The average useful lives of right-to-use assets are as follows:

	Duration (Year)
Buildings	10
Vehicles	4

The Company shall apply TAS 36 Impairment of Assets to determine whether the right-of-use asset is impaired and to account for any impairment loss identified.

Lease Liability

At the commencement date, the Group shall measure the lease liability at the present value of the lease payments that are not paid at that date. The lease payments shall be discounted using the financing rate implicit in the lease, if that rate can be readily determined. If that rate cannot be readily determined, the lessee shall use the lessee’s incremental borrowing rate.

At the commencement date, the lease payments included in the measurement of the lease liability comprise the following payments for the right to use the underlying asset during the lease term that are not paid at the commencement date:

- a) fixed payments, less any lease incentives receivable
- b) variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date,
- c) payments of penalties for terminating the lease, if the lease term reflects the lessee exercising an option to terminate the lease.

After the commencement date, the Group shall measure the lease liability by:

- a) increasing the carrying amount to reflect interest on the lease liability,
- b) reducing the carrying amount to reflect the lease payment made; and
- c) remeasuring the carrying amount to reflect any reassessment or lease modifications, or to reflect revised in substance fixed lease payments. The Group reflects the remeasurement amount of the lease liability in its financial statements as an adjustment for the right-of-use asset.

Extension and early termination options

Lease contracts are made for average 10 annual periods. The lease liability is determined by considering the extension and early termination options in the contracts. Most of the extension and early termination options included in the contracts are composed of the options that are applicable by the Group. The Group determines the lease term by the extension of the lease, if such extension and early termination options are at the Group’s discretion and the use of the options is reasonably certain. If there is a significant change in the circumstances, the evaluation is reviewed by the Group.

Practical expedient

The Group applied a single discount rate to a rental portfolio with similar features. Initial direct costs were not included in the measurement of the right to use at the date of initial application. If the contract includes options to extend and terminate the contract, the lease term is determined and the management’s evaluations are used.

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2. Basis of preparation of financial statements (Cont’d)

2.8 Summary of significant accounting policies (Cont’d)

Property, plant and equipment

All property and equipment is initially recorded at cost. Land and building are subsequently measured at revalued amounts which are the fair value at the date of the revaluation, based on valuations by external independent valuers, less subsequent depreciation for building. Group revaluates the amounts of their lands and buildings every 3 years with the CMB-licensed valuation firm unless there is a change in the circumstances. All other property and equipment is stated at cost less accumulated depreciation and accumulated impairment loss. When assets are sold or retired, their cost and accumulated depreciation are eliminated from the related accounts and any gain or loss resulting from their disposal is included in the statement of income. On disposal of revalued assets, amounts in revaluation reserves relating to that asset are transferred to retained earnings.

The initial cost of property and equipment comprises its purchase price, including import duties and non-refundable purchase taxes and any directly attributable costs of bringing the asset ready for use. Expenditures incurred after the fixed assets have been put into operation, such as repairs and maintenance, are normally charged to income in the year the costs are incurred. If the asset recognition criteria are met, the expenditures are capitalized as an additional cost of property and equipment.

Increases in the carrying amount arising on revaluation of property are initially credited to revaluation reserve in shareholders’ equity net of the related deferred tax. Decreases that offset previous increases of the same asset are charged in other comprehensive income and debited against property and equipment revaluation reserve directly in equity; all other decreases are charged to the income statement.

Depreciation is provided on cost or revalued amount of property and equipment except for land and construction in progress on a straight-line basis. The depreciation periods for property and equipment, which approximate the estimated economic useful lives of such assets, are as follows:

Property, plant and equipment

	Duration (Years)
Land improvements	5
Buildings	25
Leasehold improvements	10
Machinery and equipment	4 - 10
Vehicles	5 - 10
Furniture and fixtures	5 - 10

The economic useful life, the present value and the depreciation method are regularly reviewed for possible effects of changes in estimates, the method used and the period of depreciation are closely aligned with the economic benefits to be gained from the related asset and are recognized on a prospective basis.

When a revaluated asset is sold, revaluation reserve account is transferred to retained earnings.

Leasehold improvement

The economic useful life for special costs is in line with the average duration of the lease contracts which is 10 years.



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2. Basis of preparation of financial statements (Cont’d)

2.8 Summary of significant accounting policies (Cont’d)

Intangible assets

Intangible assets which mainly comprise software rights are measured initially at cost. Intangible assets are recognized if it is probable that the future economic benefits that are attributable to the asset will flow to the enterprise; and the cost of the asset can be measured reliably. After initial recognition, intangible assets are measured at cost less accumulated amortization and any accumulated impairment losses. Intangible assets excluding development costs, created within the business are not capitalized and expenditure is charged against profits in the year in which it is incurred. The useful lives of intangible assets are assessed to be either finite or indefinite.

Intangible assets with finite lives are amortized on a straight-line basis over the best estimate of their useful lives. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at each financial year-end.

Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the statement of income in the expense category consistent with the function of the intangible asset. The Group does not have any intangible assets with indefinite useful lives.

The carrying values of intangible assets are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

Goodwill

Goodwill arises on the acquisition of subsidiaries and represents the excess of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the identifiable net assets of the acquiree over the fair value at the acquisition date of the acquirer’s previously held equity interest in the acquiree. If the total transferred consideration, recognized non-controlling interests and previously held interests measured at fair value are less than the fair value of the net assets of the acquired subsidiary, for example in a bargain purchase, the difference is recognized directly in the statement of profit or loss.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. The units or groups of units are identified at the lowest level at which goodwill is monitored for internal management purposes, being the operating segments.

A cash-generating unit to which goodwill has been allocated is tested for impairment annually, or more frequently when there is indication that the unit may be impaired. The carrying amount of goodwill is compared with its recoverable value, which is the higher of its value in use and fair value less costs to sell. Any impairment loss for goodwill is recognised directly in profit or loss in the consolidated income statement and is not reversed in subsequent periods

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2. Basis of preparation of financial statements (Cont’d)

2.8 Summary of significant accounting policies (Cont’d)

Impairment of non-financial assets

The carrying values of assets are reviewed for impairment when events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Whenever the carrying amount of an asset exceeds its recoverable amount, an impairment loss is recognized in the statement of income.

The recoverable amount of property and equipment is the greater of net selling price and value in use. Value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life while the net selling price is the amount obtainable from the sale of an asset after cost of sales deducted. For the purposes of assessing impairment, assets are grouped by regions which are determined operationally (cash-generating units).

Financial assets

Classification

The group classifies its financial assets in the following categories: amortized cost , fair value through other comprehensive income, and fair value through profit or loss. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

Financial assets measured at amortized cost

Financial assets measured at amortized cost are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the end of the reporting period. These are classified as non-current assets. Trade receivables, cash and cash equivalents, lease certificate and investment funds are classified in this category.

Financial assets measured at fair value through other comprehensive income

Financial assets measured at fair value through other comprehensive income are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless the investment matures or management intends to dispose of it within 12 months of the end of the reporting period.

Financial assets measured at fair value through profit or loss

Financial assets at fair value through profit or loss consist of “financial asset”, which are acquired to benefit from short-term price or other fluctuations in the market or which are a part of a portfolio aiming to earn profit in the short run, irrespective of the reason of acquisition, and kept for trading purposes. Financial assets that are measured by their fair value and associated with the profit or loss statement are initially reflected on the consolidated statement of financial position with their costs including the transaction cost. These financial assets are valued based on their fair value after they are recognized. Realized or unrealized profit and losses are recognized under “income/expense from investing activities”.

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2. Basis of preparation of financial statements (Cont’d)

2.8 Summary of significant accounting policies (Cont’d)

Recognition and measurement

Regular purchases and sales of financial assets are recognized on the trade-date the date on which the group commits to purchase or sell the asset. Investments are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognized at fair value, and transaction costs are expensed in the income statement. Financial assets are derecognized when the rights to receive cash flows from the investments have expired or have been transferred and the group has transferred substantially all risks and rewards of ownership. Financial assets measured at fair value through other comprehensive income and financial assets at fair value through profit or loss are subsequently carried at fair value. Financial assets measured at amortized cost are subsequently carried at amortized cost using the effective interest method.

Group may make an irrevocable election at initial recognition for particular investments in equity instruments that would otherwise not to be measured at fair value through profit or loss, to present subsequent changes in fair value in other comprehensive income. In such cases, dividends from those investments are accounted for under consolidated statement of income.

Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis or realize the asset and settle the liability simultaneously.

Recognition and derecognition of financial assets and liabilities

The Group recognizes a financial asset or financial liability in its balance sheet when only when it becomes a party to the contractual provisions of the instrument. The Group derecognizes a financial asset or a portion of it only when the control on rights under the contract is discharged. The Group derecognizes a financial liability when the obligation under the liability is discharged or cancelled or expires.

All the normal sales or purchase transactions of financial assets are recorded at the transaction date that the Group guaranteed to purchase or sell the financial asset. These transactions generally require the transfer of financial asset in the period specified by the general conditions and the procedures in the market.

All regular way financial asset purchase and sales are recognized at the date of the transaction, the date the Group committed to purchase or sell.

Impairment of financial assets

The Group assesses at each balance sheet date whether a financial asset is impaired.

Financial assets measured at amortized cost

If there is objective evidence that an impairment loss on assets carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset’s carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not been incurred) discounted at the financial asset’s original effective interest rate.

The carrying amount of the asset is reduced through use of an allowance account. The amount of the loss is recognized in the consolidated statement of income.

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2. Basis of preparation of financial statements (Cont’d)

2.8 Summary of significant accounting policies (Cont’d)

Impairment of financial assets (Cont’d)

Financial assets measured at amortized cost (Cont’d)

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

Provision for impairment is provided when there is an objective evidence of uncollectibility of trade receivables. Reserve is provided for the overdue uncollectible receivables. Also portfolio reserve is provided for the not due receivables based on certain criteria. The carrying amount of the receivable is reduced through use of an allowance account.

Financial assets classified as financial assets at fair value through other comprehensive income, accumulated fair value adjustments shown in equity when sold or impaired are classified into retained earnings.

Trade payables

Trade payables which generally have an average of 54 days term (December 31, 2023: 57 days) are initially recorded at original invoice amount and carried at amortized cost less due date expense. Due date expense is accounted for under cost of sales. This amount is the fair value of consideration to be paid in the future for goods and services received, whether or not billed.

Gift cards recognition

The gift cards that the Group sells to customers are classified under deferred income. Revenue is recognized when these gift cards are used by the customers.

Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset shall be capitalized as part of the cost of that asset. Such borrowing costs are capitalized as part of the cost of the asset when it is probable that they will result in future economic benefits to the entity and the costs can be measured reliably. Other borrowing costs are recognized as an expense in the period in which they are incurred.

Foreign currency transactions

Transactions in foreign currencies during the period have been translated at the exchange rates prevailing at the dates of such transactions. Exchange rate differences arising on reporting monetary items at rates different from those at which they were initially recorded or on the settlement of monetary items or are recognized in the comprehensive income statement in the period in which they arise.

Foreign currency conversion rates used by the Group for the related period ended are as follows:

	US Dollars/TRY (full)	EUR /TRY (full)	GBP/TRY (full)
December 31, 2024	35,2803	36,7362	44,2073
December 31, 2023	29,4382	32,5739	37,4417



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2. Basis of preparation of financial statements (Cont’d)

2.8 Summary of significant accounting policies (Cont’d)

Earnings per share

Earnings per share are determined by dividing net income by the weighted average number of shares that have been outstanding during the period concerned.

In Turkey, companies can raise their share capital by distributing “Bonus Shares” to shareholders from retained earnings. In computing earnings per share, such “Bonus Share” distributions are assessed as issued shares. Accordingly, the retrospective effect for those share distributions is taken into consideration in determining the weighted-average number of shares outstanding used in this computation.

Events after balance sheet date

Post year/period-end events that provide additional information about the Group’s position at the balance sheet date (adjusting events), are reflected in the financial statements. Post year/period-end events that are not adjusting events are disclosed in the notes when material.

Provisions, contingent assets and contingent liabilities

i) Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as financial liability.

ii) Contingent assets and liabilities

A contingent asset is not recognized in the financial statements but disclosed when an inflow of economic benefits is probable. Contingent liabilities are not recognized in the financial statements but they are disclosed only, unless the possibility of an outflow of resources embodying economic benefits is probable.

Related parties

- a) A person or a close member of that person’s family is related to a reporting entity if that person:
- i) Has control or joint control over the reporting entity,
  - ii) Has significant influence over the reporting entity, or,
  - iii) Is a member of the key management personnel of the reporting entity or of a parent of the reporting entity.

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2. Basis of preparation of financial statements (Cont’d)

2.8 Summary of significant accounting policies (Cont’d)

Related parties (Cont’d)

- b) An entity is related to a reporting entity if any of the following conditions applies:
- i) The entity and the reporting entity are members of the same group,
  - ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member),
  - iii) Both entities are joint ventures of the same third party,
  - iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity,
  - v) The entity is a post-employment benefit plan for the benefit of employees of either the reporting entity or an entity related to the reporting entity. If the reporting entity is itself such a plan, the sponsoring employers are also related to the reporting entity,
  - vi) The entity is controlled or jointly controlled by a person identified in (a),
  - vii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

Income taxes

Current Income Taxes and Deferred Tax

The tax expense for the period comprises current and deferred tax. Tax is recognized in the statement of income, except to the extent that it relates to items recognized directly in equity or other comprehensive income. In such case, the tax is recognized in shareholders’ equity or other comprehensive income. The current period tax on income is calculated for the Group’s subsidiaries, associates and joint ventures considering the tax laws that are applicable in the countries where they operate.

Deferred tax liability or asset is recognized on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases which are used in the computation of taxable profit. However, deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates and tax regulations that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

The main temporary differences are from the time differences between carrying amount of tangible assets and their tax base amounts, the available expense accruals that are subject to tax and tax allowances that are not utilized.

Deferred tax liabilities are recognized for all taxable temporary differences, where deferred tax assets resulting from deductible temporary differences are recognized to the extent that it is probable that future taxable profit will be available against which the deductible temporary difference can be utilized.

When the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority and there is a legally enforceable right to set off current tax assets against current tax liabilities, deferred tax assets and deferred tax liabilities are offset accordingly.

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2. Basis of preparation of financial statements (Cont'd)

2.8 Summary of significant accounting policies (Cont'd)

Statement of Cash Flows

The Group prepares statements of cash flows as an integral part of its of financial statements to enable financial statement analysis about the change in its net assets, financial structure and the ability to direct cash flow amounts and timing according to evolving conditions. Cash flows include those from operating activities, investing activities and financing activities.

Cash flows from operating activities represent the cash flows generated from the Group’s activities. Cash flows related to investing activities represent the cash flows that are used in or provided from the investing activities of the Group (fixed investments and financial investments).

Cash flows arising from financing activities represent the cash proceeds from the financing activities of the Group and the repayments of these funds.

Employee Benefits

a) Defined benefit plans:

In accordance with existing social legislation in Turkey, the Company is required to make lump-sum termination indemnity payments to each employee who has completed over one year of service with the Company and whose employment is terminated due to retirement or for reasons other than resignation or misconduct. As detailed in Note 15, the employee benefit liability is provided for in accordance with TAS 19 “Employee Benefits” and is based on an independent actuarial study.

Actuarial gains and losses that calculated by professional actuaries, are recognized in the actuarial gain/loss fund regarding employee termination benefits in the equity. Recognized gains and losses shall not be transferred to comprehensive statement of income in the following periods. Reserve for employee termination benefits is recognized to financial statements that calculated with the discount rate estimated by professional actuarial.

b) Unused vacation

Unused vacation rights accrued in the consolidated financial statements represents estimated total provision for potential liabilities related to employees’ unused vacation days as of the balance sheet date.

3. Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision makers of the Group. The chief operating decision makers, who are responsible for allocation resources and assessing performance of the operating segments, have been identified as the senior management that makes strategic decisions.

The senior management of the Group makes strategic decisions as a whole over the operations of the Group as the Group operates nearly in a single industry and operations inside and outside Turkey do not present an important portion in overall operations. Based on those reasons, there is a single reportable segment in accordance with the provisions in TFRS 8 and segment reporting is not applicable.

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4. Cash and cash equivalents

	December 31, 2024	December 31, 2023
Cash on hand	1.240.072	1.849.944
Banks	1.004.567	2.100.251
- Demand deposits	1.004.567	2.100.251
Cash in transit	570.467	1.257.233
Cash and cash equivalents	2.815.106	5.207.428

As of December 31, 2024 and 2023 there is no restricted cash. As of December 31, 2024, there are no participation accounts.

5. Financial assets

a) Short-term financial assets

As of December 31, 2024 and 2023 Group’s short-term financial investments measured at fair value through profit and loss are detailed in the table below:

	December 31, 2024	December 31, 2023
Investment funds	5.424.545	4.438.021
Lease certificates	-	444.212
	5.424.545	4.882.233

b) Long-term financial assets

Financial investments amounting to TRY 5.445.825 as of December 31, 2024 are detailed below (December 31, 2023: TRY 6.372.280).

i) Financial assets measured at fair value through other comprehensive income:

The details of financial assets measured at fair value through other comprehensive income and fair values of the Group are as below:

Name of subsidiary	Share (%)	December 31, 2024	Share (%)	December 31, 2023
FLO Mağazacılık ve Pazarlama A.Ş. <sup>(*)</sup>	11,5	5.445.825	11,5	6.372.280
		5.445.825		6.372.280

<sup>(\*)</sup> As of December 31, 2024 the fair value of available-for-sale financial asset is calculated by using discounted cash flow analysis method with discount rate used as %22,5 and the terminal growth rate used as %10,8.

	December 31, 2024	December 31, 2023
Opening - January 1	6.372.280	4.978.092
Impairment	-	1.394.188
Increase	(926.455)	-
Closing - December 31	5.445.825	6.372.280



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6. Financial liabilities

a) Lease Liabilities

	December 31, 2024	December 31, 2023
<b>Short-term portion of long-term liabilities</b>		
Lease liabilities	8.146.338	6.726.362
	<b>8.146.338</b>	<b>6.726.362</b>
<b>Long-term lease liabilities</b>		
Lease liabilities	28.829.650	25.524.908
	28.829.650	25.524.908
<b>Total borrowings</b>	<b>36.975.988</b>	<b>32.251.270</b>

As of the report date, the maturity dates of the financial liabilities are as follows:

	December 31, 2024	December 31, 2023
Shorter than 3 months	2.212.048	4.361.383
3 - 12 month	5.934.290	2.364.979
More than 12 months	28.829.650	25.524.908
	<b>36.975.988</b>	<b>32.251.270</b>

Fair values are determined by using average effective annual financing rates.

As of December 31, 2024 and 2023 the movement table of the Group’s liabilities arising from leasing transactions is as follows.

	December 31, 2024	December 31, 2023
<b>Opening - January 1</b>	<b>32.251.270</b>	<b>28.335.564</b>
Cash outflows from payments of lease liabilities	(7.673.590)	(6.599.629)
Additions (Note 12)	22.184.976	28.188.145
Changes in financial expenses accrual (Note 23)	4.491.040	3.438.887
Exchange rate differences	16.366	174.511
Change in accruals for termination of lease (Note 21)	(556.382)	(506.378)
Foreign currency exchange differences	448.583	(1.451.106)
Monetary gain/ (loss)	(14.186.275)	(19.328.724)
<b>Closing - December 31</b>	<b>36.975.988</b>	<b>32.251.270</b>

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7. Trade receivables and payables

a) Trade receivables from third parties

	December 31, 2024	December 31, 2023
Credit card receivables	23.724.576	23.243.533
Trade receivables from third parties	6.904	36.760
Other trade receivables	-	827
	<b>23.731.480</b>	<b>23.281.120</b>

As of December 31, 2024 the average term of trade receivables is 17 days (December 31, 2023: 15 days).

b) Trade payables due to third parties

	December 31, 2024	December 31, 2023
Trade payables	58.612.600	62.610.455
Rediscount expense (-)	(3.106.850)	(1.683.748)
	<b>55.505.750</b>	<b>60.926.707</b>

As of December 31, 2024 the average term of trade payables is 54 days (December 31, 2023: 57 days). As of December 31, 2024 letters of guarantee, cheques and notes are amounting to TRY 4.832.008 and mortgages are amounting to TRY 61.741 (December 31, 2023: letters of guarantee, cheques and notes amounting to TRY 4.174.675 and mortgages amounting to TRY 74.380 ).

8. Other receivables

a) Other receivables from related parties

	December 31, 2024	December 31, 2023
Receivables from related parties	2.501	1.477
	<b>2.501</b>	<b>1.477</b>

b) Other receivables from third parties

	December 31, 2024	December 31, 2023
Other receivables	730.819	284.331
Doubtful receivables	11.784	18.761
Less: Allowance for doubtful receivables	(11.784)	(18.761)
	<b>730.819</b>	<b>284.331</b>

Current period movement of allowance for doubtful receivables is as follows:

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8. Other receivables (Cont'd)

	December 31, 2024	December 31, 2023
Balance at the beginning of the period – January 1	18.761	27.087
Allowance for doubtful receivables	211	969
Collection in current year	-	(360)
Monetary gain / (loss)	(7.188)	(8.935)
<b>Balance at the end of the period – December 31</b>	<b>11.784</b>	<b>18.761</b>

9. Inventories

	December 31, 2024	December 31, 2023
Trade goods, net	36.875.346	39.211.959
Other	286.160	301.290
Allowance for impairment on inventory (-)	(75.575)	(57.828)
	<b>37.085.931</b>	<b>39.455.421</b>

Cost of inventories amounting to TRY 428.749.498 (December 31, 2023: TRY 399.581.632) was recognized under cost of sales.

As of December 31, 2024 an allowance for impairment amounting to TRY 75.575 (December 31, 2023: TRY 57.828) has been made for trade goods.

The movement of impairment for inventories in 2024 and 2023 is as follows:

	December 31, 2024	December 31, 2023
Balance at the beginning of the period - January 1	57.828	56.819
Reversal of impairment provision	(57.828)	(56.819)
Allowance for impairment	75.575	57.828
<b>Balance at the end of the period – December 31</b>	<b>75.575</b>	<b>57.828</b>

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10. Property, plant and equipment

The movements of property, plant and equipment and the related accumulated depreciation for the periods ended December 31, 2024 and 2023 are as follows:

	January 1, 2024	Additions	Disposals	Transfers	Revaluation	Currency exchange differences	December 31, 2024
<b>Cost or revalued amount</b>							
Land	15.065.238	387.906	-	24.472	3.195.770	(103.541)	18.569.845
Land improvements	346.974	149.329	(42)	821	-	-	497.082
Buildings	22.825.065	516.594	(3.608)	630.829	7.665.351	(49.690)	31.584.541
Machinery and equipment	26.390.064	7.045.950	(654.012)	(12.043)	-	(247.859)	32.522.100
Vehicles	5.643.304	1.678.132	(133.265)	18.906	-	(42.967)	7.164.110
Furniture and fixtures	11.222.032	2.586.163	(301.790)	6.131	-	(81.948)	13.430.588
Leasehold improvements	23.945.129	4.592.985	(349.369)	199.542	-	(335.887)	28.052.400
Construction in progress	1.986.339	1.449.609	(527.817)	(868.658)	-	4.248	2.043.721
	<b>107.424.145</b>	<b>18.406.668</b>	<b>(1.969.903)</b>	<b>-</b>	<b>10.861.121</b>	<b>(857.644)</b>	<b>133.864.387</b>
<b>Less : Accumulated depreciation</b>							
Land improvements	(270.229)	(90.860)	8	-	-	-	(361.081)
Buildings	(1.531.613)	(1.823.100)	2.722	-	-	3.344	(3.348.647)
Machinery and equipment	(11.973.316)	(2.991.158)	530.939	-	-	147.264	(14.286.271)
Vehicles	(3.240.925)	(891.216)	105.025	-	-	14.900	(4.012.216)
Furniture and fixtures	(6.666.083)	(1.690.492)	282.209	-	-	34.066	(8.040.300)
Leasehold improvements	(12.073.164)	(2.004.915)	217.188	-	-	123.746	(13.737.145)
	<b>(35.755.330)</b>	<b>(9.491.741)</b>	<b>1.138.091</b>	<b>-</b>	<b>-</b>	<b>323.320</b>	<b>(43.785.660)</b>
<b>Net book value</b>	<b>71.668.815</b>						<b>90.078.727</b>

	January 1, 2023	Additions	Disposals	Transfers	Impairment provision	Currency exchange differences	December 31, 2023
<b>Cost or revalued amount</b>							
Land	14.289.811	789.955	-	-	-	(14.528)	15.065.238
Land improvements	321.090	29.491	(4.120)	513	-	-	346.974
Buildings	21.853.787	1.210.345	(88.802)	45.372	(143.599)	(52.038)	22.825.065
Machinery and equipment	22.492.799	4.438.131	(725.583)	186.055	-	(1.338)	26.390.064
Vehicles	4.541.514	1.196.746	(127.079)	18.517	-	13.606	5.643.304
Furniture and fixtures	9.389.526	2.157.944	(325.668)	846	-	(616)	11.222.032
Leasehold improvements	20.874.134	3.637.347	(509.609)	196.331	-	(253.074)	23.945.129
Construction in progress	861.595	1.633.008	(14.894)	(447.634)	-	(45.736)	1.986.339
	<b>94.624.256</b>	<b>15.092.967</b>	<b>(1.795.755)</b>	<b>-</b>	<b>(143.599)</b>	<b>(353.724)</b>	<b>107.424.145</b>
<b>Less : Accumulated depreciation</b>							
Land improvements	(233.772)	(39.698)	3.254	-	-	(13)	(270.229)
Buildings	-	(1.526.524)	1.350	-	2.105	(8.544)	(1.531.613)
Machinery and equipment	(10.384.430)	(2.125.713)	503.980	-	-	32.847	(11.973.316)
Vehicles	(2.642.038)	(691.606)	97.999	-	-	(5.280)	(3.240.925)
Furniture and fixtures	(5.613.187)	(1.345.160)	281.430	-	-	10.834	(6.666.083)
Leasehold improvements	(10.695.424)	(1.653.068)	278.315	-	-	(2.987)	(12.073.164)
	<b>(29.568.851)</b>	<b>(7.381.769)</b>	<b>1.166.328</b>	<b>-</b>	<b>2.105</b>	<b>26.857</b>	<b>(35.755.330)</b>
<b>Net book value</b>	<b>65.055.405</b>						<b>71.668.815</b>

As of January 1 – December 31, 2024, depreciation expense amounting to TRY 8.056.124 (January 1- December 31, 2023: TRY 6.621.229) were recognized in marketing expenses and TRY 856.576 (January 1- December 31, 2023: TRY 656.711) in general and administrative expenses and TRY 579.041 (January 1 – December 31, 2023: TRY 103.829) were recognized in cost of goods sold for the period January 1- December 31, 2024.



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10. Property, plant and equipment (Cont'd)

The land and buildings were revalued and reflected to consolidated financial statements with their fair value. The book values of such assets were adjusted to the revalued amounts and the resulting surplus net of deferred income tax was credited to revaluation surplus in the equity. The revaluation surplus is not available for distribution to shareholders.

Fair values of land and buildings

As of December 31, 2024, the Group carries its land and buildings over the revalued amounts in the consolidated financial statements. The revaluation surplus, as of December 31, 2024 net of applicable deferred income taxes was credited to other comprehensive income and is shown in ‘property and equipment revaluation reserve’ in shareholders equity. The fair value of non-financial assets by valuation method is calculated by inputs observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2).

Valuation techniques used to derive level 2 fair values

Sale or purchase costs or tax deductions are not taken into account in assumption of Level 2 fair value of land and buildings. The most common valuation techniques used is market comparable method, and for some land and buildings cost and income approach including discounted cash flow analysis are also used. Comparable value per square meter is determined based on assumptions such as bargaining share and adjustment for location in market comparable method.

Market comparable method

A property’s fair value is estimated based on comparison of sales and market data of similar or comparable properties. The revaluated property is compared with the sales of similar properties in the market or asked price and bid price.

Discounted cash flow method

Value assumption is conducted through the discount method by taking into account the data of expenditure and revenue belonging to the revaluated property. Discounting is related to revenue and value, which convertes the revenue amount into an estimate of value. Either the ratio of proceeds or/and discount should be taken into consideration. Within this approach, Direct Capitalization of Income and Cash Flow Analysis are applied predominantly. During the application of Direct Capitalization of Income, rental data belong to the similar real estate in the same region where the property based in has been used. Unless enough data for probable ratio of capitalization is attained, the method aforementioned has not been applied on.

Cost approach

Instead of purchase of property, the probability of construction of the same property or another property that provides the same benefit is taken into account. In practice the estimated value includes the amortization of old and less functional properties in case new one’s cost exceeds the potential price to be paid for revaluation of the property.

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10. Property, plant and equipment (Cont'd)

It determines how transaction will be traded in the market and the approach and methods will be used in estimation of fair value of land and building. Sales prices of comparable land and buildings in close proximity are adjusted for differences in key attributes such as property size. The most significant input into the valuation approach is price per square meter.

In the market comparable method, one of the methods applied during the valuation, room for negotiation has been considered and reconciliation has been done for the positive and negative features of property with respect to the precedents.

Valuation processes of the group

The Group’s finance department reviews the fair value of land and buildings for reporting purposes. On an annual basis, the Group engages external, independent and CMB licensed valuation firms.

Revaluations are performed with sufficient regularity to ensure that the fair value of a revalued asset does not differ materially from its carrying amount as of balance sheet date. Group revaluates the amount of their lands and buildings every 3 years unless there is a change in the circumstances. The valuation of land and buildings was performed as of December 31, 2024.

The fair values of the land and buildings (administrative building, warehouses and stores) of the Group have been determined by a real estate appraisal company who has CMB license, holds a recognized and relevant professional qualification and has recent experience in the location and category of the land and buildings.

Pledges and mortgages on assets

As of December 31, 2024 and 2023, there is no pledge or mortgage on property and equipment of the Group.

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11. Intangible assets

The movements of intangible assets and related accumulated amortization for the periods ended December 31, 2024 and 2023 are as follows:

	January 1, 2024	Additions	Disposal	Currency exchange differences	December 31, 2024
Cost					
Right	1.019.242	45.427	(10.224)	4.478	1.058.923
	1.019.242	45.427	(10.224)	4.478	1.058.923
Accumulated amortization					
Right	(788.174)	(92.181)	10.128	(3.267)	(873.494)
	(788.174)	(92.181)	10.128	(3.267)	(873.494)
Net book value	231.068				185.429
	January 1, 2023	Additions	Disposals	Currency exchange differences	December 31, 2023
Cost					
Right	865.532	88.052	(10.976)	75.483	1.018.091
Other intangible assets	8.651	-	(7.500)	-	1.151
	874.183	88.052	(18.476)	75.483	1.019.242
Accumulated amortization					
Right	(614.232)	(163.746)	8.118	(17.361)	(787.221)
Other intangible assets	(8.427)	-	7.474	-	(953)
	(622.659)	(163.746)	15.592	(17.361)	(788.174)
Net book value	251.524				231.068

As of December 31,2024 amortization expense amounting to TRY 83.032 (January 1- December 31, 2023: TRY 145.072) has been charged in marketing expenses and TRY 8.828 (January 1- December 31, 2023: TRY 14.389) in general and administrative expenses and TRY 321 (January 1- December 31, 2023: TRY 4.285) is included in the cost of sales.

The intangible assets are amortized over estimated useful life which is 5 years. The rights mainly consist of software licenses.

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12. Right of Use Assets

The movements of right use of assets and the related accumulated depreciation for the period ended December 31, 2024 and 2023 as follows:

	January 1, 2024	Additions	Disposals	Currency exchange differences	December 31, 2024
Building	79.999.833	21.873.233	(4.948.249)	(1.827.666)	95.097.151
Vehicles	1.493.222	311.743	(564.112)	(54.985)	1.185.868
	81.493.055	22.184.976	(5.512.361)	(1.882.651)	96.283.019
Less: Accumulated amortization					
Building	(25.887.142)	(7.238.249)	1.016.175	772.884	(31.336.332)
Vehicles	(1.097.528)	(390.405)	502.930	37.307	(947.696)
	(26.984.670)	(7.628.654)	1.519.105	810.191	(32.284.028)
Net book value	54.508.385				63.998.991
	January 1, 2023	Additions	Disposals	Currency exchange differences	December 31, 2023
Building	62.226.295	27.711.432	(9.797.553)	(140.341)	79.999.833
Vehicles	1.448.138	476.713	(420.098)	(11.531)	1.493.222
	63.674.433	28.188.145	(10.217.651)	(151.872)	81.493.055
Less: Accumulated amortization					
Building	(19.741.415)	(7.173.574)	1.068.382	(40.535)	(25.887.142)
Vehicles	(990.138)	(285.243)	175.534	2.319	(1.097.528)
	(20.731.553)	(7.458.817)	1.243.916	(38.216)	(26.984.670)
Net book value	42.942.880				54.508.385

For the period ended December 31, 2024, TRY 6.895.484 (December 31, 2023, TRY 6.785.785) of amortization expenses is recognized under selling and marketing expenses and TRY 733.170 (December 31,2023: TRY 673.032) is recognized under general administrative expenses.



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13. Provisions, contingent assets and liabilities

a) Short term provisions for employee benefits

Unused vacation amounting to TRY 600.024 is shown on the current provisions for employee benefits amounting in the Group account of short-term provisions for the period ended December 31, 2024 (December 31, 2023: TRY 502.203).

Current period movement of short-term unused vacation provision is as follows:

	January 1- December 31, 2024	January 1- December 31, 2023
Balance at the beginning of the period – January 1	351.281	252.350
Used in the period	(351.281)	(252.350)
Provision of unused vacation	600.024	502.203
Monetary gain / (loss)	(134.025)	(150.922)
Balance at the end of the period – December 31	465.999	351.281

b) Other short-term provisions

	December 31, 2024	December 31, 2023
Legal provisions <sup>(*)</sup>	350.236	387.121
Other	166.599	115.330
Total	516.835	502.451

<sup>(\*)</sup> As of December 31, 2024 and 2023 the total amount of outstanding lawsuits filed against the Group, TRY 1.081.929 and TRY 767.965 (in historical terms), respectively. The Group recognized provisions amounting to TRY 350.236 and TRY 387.121 for the related periods, respectively.

Current period movement of provision for lawsuits is as follows:

	January 1- December 31, 2024	January 1- December 31, 2023
Balance at the beginning of the period - January 1	387.121	207.061
Provisions required	102.229	308.986
Monetary gain / (loss)	(139.114)	(128.926)
Balance at the end of the period – December 31	350.236	387.121

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13. Provisions, contingent assets and liabilities (Cont'd)

Letter of guarantees, mortgages and pledges given by the Group

As of December 31, 2024 and 2023 breakdown of the guarantees, mortgage and pledges given by the Group is as follows:

	December 31, 2024				
	Total TRY equivalent	TRY	US Dollars	EUR	Moroccan Dirham
A. Total amount of guarantees, pledges and mortgages given in the name of	348.109	339.258	250.870	-	-
Guarantee	348.109	339.258	250.870	-	-
Pledge	-	-	-	-	-
Mortgage	-	-	-	-	-
B. Total amount of guarantees, pledges and mortgages provided on behalf of the parties which are included in the scope of full consolidation	-	-	-	-	-
Guarantee	-	-	-	-	-
Pledge	-	-	-	-	-
Mortgage	-	-	-	-	-
C. Total amount of guarantees, pledges and mortgages provided on behalf of third parties to conduct business activities	-	-	-	-	-
D. Total amount of other guarantees, pledges and mortgages	-	-	-	-	-
i. On behalf of majority Shareholder	-	-	-	-	-
ii. On behalf of other group companies which are not covered in B and C above	-	-	-	-	-
iii. On behalf of third parties which are not covered by item C	-	-	-	-	-
Total	348.109	339.258	250.870	-	-

	December 31, 2023				
	Total TRY equivalent	TRY	US Dollars	EUR	Moroccan Dirham
A. Total amount of guarantees, pledges and mortgages given in the name of	277.571	266.909	250.870	-	-
Guarantee	277.571	266.909	250.870	-	-
Pledge	-	-	-	-	-
Mortgage	-	-	-	-	-
B. Total amount of guarantees, pledges and mortgages provided on behalf of the parties which are included in the scope of full consolidation	-	-	-	-	-
Guarantee	-	-	-	-	-
Pledge	-	-	-	-	-
Mortgage	-	-	-	-	-
C. Total amount of guarantees, pledges and mortgages provided on behalf of third parties to conduct business activities	-	-	-	-	-
D. Total amount of other guarantees, pledges and mortgages	-	-	-	-	-
i. On behalf of majority Shareholder	-	-	-	-	-
ii. On behalf of other group companies which are not covered in B and C above	-	-	-	-	-
iii. On behalf of third parties which are not covered by item C	-	-	-	-	-
Total	277.571	266.909	250.870	-	-

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13. Provisions, contingent assets and liabilities (Cont’d)

Insurance coverage on assets

As of December 31, 2024, and 2023 insurance coverage on assets of the Group is TRY 88.860.789 and TRY 40.150.543 respectively.

14. Prepaid Expenses and Deferred Income

a) Short term prepaid expenses

	December 31, 2024	December 31, 2023
Order advances given to third parties for inventories	2.523.620	2.458.151
Prepaid service expenses	495.194	540.160
Other	27.370	29.309
	3.046.184	3.027.620

b) Long term prepaid expenses

	December 31, 2024	December 31, 2023
Advances given for property, plant and equipment	1.630.056	2.081.454
Other	109.512	52.376
	1.739.568	2.133.830

c) Deferred Income

	December 31, 2024	December 31, 2023
Gift cards income	712.458	500.473
Other	90.284	1.086
	802.742	501.559

15. Employee termination benefits

	December 31, 2024	December 31, 2023
Provision for employee termination benefits	1.671.805	1.731.236
	1.671.805	1.731.236

The amount payable consists of one month’s salary limited to a maximum of full TRY 41.828,42 for each period of service as of December 31, 2024 (December 31, 2023: full TRY 23.489,83). The retirement pay provision ceiling is revised semiannually, and full TRY 41.828,42 which is effective from December 31, 2024, is taken into consideration in the calculation of provision for employment termination benefits (effective from December 31, 2023: full TRY 23.489,83). Liability of employment termination benefits is not subject to any funding as there is not any obligation. Provision is calculated by estimating the present value of the future probable obligation of the Group arising from the retirement of the employees. IAS 19 “Employee Benefits” requires actuarial valuation methods to be developed to estimate the Group’s obligation under the defined benefit plans. The following actuarial assumptions are used in the calculation of the total liability. Actuarial gain / (loss) is accounted in the statement of comprehensive income under “Defined benefits plans revaluations fund gain / (loss)”.

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15. Employee termination benefits (Cont’d)

The principal assumption is that the maximum liability for each year of service will increase in line with inflation. Thus, the discount rate applied represents the expected real rate after adjusting for the anticipated effects of future inflation. Consequently, in the accompanying consolidated financial statements as of December 31, 2024, and December 31, 2023, the provision is calculated by estimating the present value of the future probable obligation of the Group arising from the retirement of the employees. Provisions at the balance sheet date were calculated by using real discount rate of 4,15% by assuming an annual inflation rate of 23% (December 31, 2023: 21%) and a discount rate of 27,15 % (December 31, 2023: 25,05 %). The anticipated rate of termination benefits not paid as a result of voluntary leaves is also taken into consideration.

The following tables summarize the components of employee termination benefits recognized in the comprehensive statement of income and amounts recognized in the balance sheet:

	January 1- December 31, 2024	January 1- December 31, 2023
Current service cost (Note 20)	398.009	622.177
Interest cost of employee termination benefit (Note 23)	304.280	239.176
Total	702.289	861.353

Changes in the carrying value of defined benefit obligation are as follows:

	January 1- December 31, 2024	January 1- December 31, 2023
Balance at the beginning of the period -January 1	1.731.236	2.367.897
Current service cost	398.009	622.177
Interest cost of employee termination benefit	304.280	239.176
Payments made in the current period	(839.128)	(1.522.441)
Current actuarial gain / (loss)	666.424	1.101.095
Monetary gain / (loss)	(589.016)	(1.076.668)
Balance at the end of the period - December 31	1.671.805	1.731.236

16. Other assets and liabilities

a) Other current assets

	December 31, 2024	December 31, 2023
VAT receivable	1.194.473	2.450.889
Other	10.366	36.655
	1.204.839	2.487.544

b) Other current liabilities

	December 31, 2024	December 31, 2023
Taxes and funds payables	1.512.302	1.243.573
Other	60.072	1.238
	1.572.374	1.244.811



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17. Equity

a) Share capital and capital reserves

As of December 31, 2024, and 2023 the breakdown of shareholders and their ownership percentages in the Company are summarized as follows.

	December 31, 2024		December 31, 2023	
	Historical cost	(%)	Historical cost	(%)
Merkez Bereket Gıda Sanayi ve Ticaret A.Ş.	92.000	15,15	92.000	15,15
Naspak Gıda Sanayi ve Ticaret A.Ş.	70.000	11,53	70.000	11,53
Other	9.240	1,52	14.312	2,36
Publicly traded	435.960	71,80	430.888	70,96
	607.200	100,00	607.200	100,00
Capital Adjustment Differences	5.789.666		5.789.666	

The Company’s share capital is fully paid and consists of 607.200.000 (December 31, 2023: 607.200.000) shares of full TRY 1 nominal value each.

Property, plant and equipment revaluation fund

As of December 31, 2024 the Group has revaluation fund amounting TRY 25.220.630 (December 31, 2023: TRY 16.395.969) related to revaluation of land and buildings. The revaluation fund is not available for distribution to shareholders.

	December 31, 2024	December 31, 2023
Other comprehensive income/(expense) not to be reclassified to profit or loss		
Gain/(loss) on revaluation of property, plant and equipment	10.861.121	(345.436)
Gain/(loss) on defined benefit pension plan revaluation	(666.424)	(1.002.809)
Gain/(loss) on revaluation of property, plant and equipment, tax effect	(2.036.460)	21.590
Gain/(loss) on defined benefit pension plan revaluation, tax effect	166.606	250.702
Total	8.324.843	(1.075.953)

	December 31, 2024	December 31, 2023
Other comprehensive income/(expense) to be reclassified to profit or loss		
Fair value increases in available-for-sale financial assets	(926.455)	1.394.188
Fair value increases in available-for-sale financial assets, tax effect		
	115.807	(520.492)
Foreign currency exchange difference	(16.855)	(398.298)
Total	(927.503)	475.398

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17. Equity (cont'd)

b) Restricted reserves and retained earnings

The legal reserves consist of first and second legal reserves, per the Turkish Commercial Code (TCC). The TCC stipulates that the first legal reserve is appropriated out of net statutory profits at the rate of 5% per annum, until the total reserve reaches 20% of the Company’s historical paid-in share capital. The second legal reserve is appropriated at the rate of 10% per annum of all cash distributions in excess of 5% of the historical paid-in share capital. Under TCC, the legal reserves are not available for distribution unless they exceed 50% of the historical paid-in share capital but may be used to offset losses in the event that historical general reserve is exhausted.

The statutory accumulated profits and statutory current year profit are available for distribution, subject to the reserve requirements referred to above and Turkish Capital Market Board (CMB) requirements related to profit

distribution. Listed companies distribute dividend in accordance with the Communiqué No. II-19.1 issued by the CMB which is effective from February 1, 2014.

Companies distribute dividends in accordance with their dividend payment policies settled and dividend payment decision taken in general assembly and also in conformity with relevant legislations. The communiqué does not constitute a minimum dividend rate. Companies distribute dividend in accordance with the method defined in their dividend policy or articles of incorporation. In addition, dividend can be distributed by fixed or variable instalments and advance dividend can be paid in accordance with profit on financial statements of the Company.

In accordance with the Turkish Commercial Code (TCC), unless the required reserves and the dividend for shareholders as determined in the article of association or in the dividend distribution policy of the company are set aside, no decision may be made to set aside other reserves, to transfer profits to the subsequent year or to distribute dividends to the holders of usufruct right certificates, to the members of the board of directors or to the employees, and no dividend can be distributed to these persons unless the determined dividend for shareholders is paid in cash. The Company’s dividend distribution policy is in accordance with the Capital Markets Law No. 6362 dated December 30, 2012.

Inflation adjustment to shareholders’ equity and book value of extraordinary reserves can be used as an internal source in capital, dividend distribution in cash or net-off against prior years’ loss. In case the inflation adjustment to shareholders’ equity is used for dividend distribution in cash, the distribution is subject to corporate tax.

According to the financial statements prepared in accordance with the Tax Procedure Law as of December 31, 2024 and 2023 the legal reserves, retained earnings, and net profits for the period are as follows:

	December 31, 2024	December 31, 2023
Legal reserves	15.039.561	15.442.278
Extraordinary reserves	18.331.532	16.397.624
Net profit for the period	12.717.786	16.042.319
	46.088.879	47.882.221

As of December 31, 2024, net profit for the Company’s statutory books is TRY 12.717.786 (December 31, 2023: TRY 16.042.319) and net profit per consolidated financial statements in accordance with CMB accounting standards is TRY 18.612.946 (December 31, 2023: TRY 22.299.719). Equity holders of the parent company of profit is TRY 18.586.744 (December 31, 2023: TRY 22.293.141)

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17. Equity (cont'd)

c) Treasury Shares

As of December 31, 2024, 12.200.000 shares repurchased for a total of TRY 4.334.993.000 (full TRY) together with the purchases made in the previous periods, in the Company’s capital is 2,0092%. The financing of share repurchases is provided by the Company’s internal resources. As of the report date, there has been no sale of the repurchased shares.

d) Dividends Paid

At the Ordinary General Assembly meeting dated June 27, 2024, it was decided to distribute 7.222.862.000 (TRY full) cash dividends from the profits of 2023 to the shareholders and to make the payment in 3 installments on July 17, 2024, October 2, 2024 and December 18, 2024. The gross dividend amount per share is 10 (TRY full). A total of 118.064.000 (TRY full) of the dividend amount consists of the dividend payment corresponding to the Group’s own shares. In addition, Bim Maroc S.A., one of the Group companies, distributed a dividend of 73.204.000 (TRY full) to its non-group shareholders on June 24, 2024, from its 2023 profit.

Non – controlling interest

Equity in a subsidiary that is not directly or indirectly associated with the parent is classified under “Non-controlling interests” in the consolidated financial statements.

As of December 31, 2024, the relevant amount in the “Non-controlling interests” account in the consolidated statement of financial position is TRY 898.587. In addition, net profit or loss in a subsidiary that is not directly or indirectly attributed to a parent is classified under “Non-controlling interests” in the consolidated statement of profit or loss. As of December 31, 2024, the amount of profit attributable to minority interests in the consolidated statement of comprehensive loss is TRY 26.202.

18. Sales and cost of sales

a) Net Sales

The Group’s net sales for the periods ended December 31, 2024, and 2023 are as follows:

	January 1- December 31, 2024	January 1- December 31, 2023
Sales	522.273.949	476.646.321
Sales returns (-)	(2.707.316)	(2.445.906)
	<b>519.566.633</b>	<b>474.200.415</b>

b) Cost of sales

	January 1- December 31, 2024	January 1- December 31, 2023
Beginning inventory	39.211.959	35.027.156
Purchases	425.833.524	403.658.321
Depreciation and amortization expenses	579.361	108.114
Ending inventory (-)	(36.875.346)	(39.211.959)
	<b>428.749.498</b>	<b>399.581.632</b>

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19. Operational expenses

a) Marketing expenses

	January 1- December 31, 2024	January 1- December 31, 2023
Personnel expenses	46.703.202	34.470.305
Depreciation and amortization expense	15.034.640	13.552.086
Electricity, water and communication expenses	3.887.780	4.418.686
Maintenance and repair expenses	1.646.609	1.348.713
Truck fuel expense	1.242.724	1.148.230
Advertising expense	1.104.549	1.237.512
Transportation Expenses	784.136	554.976
Rent expenses	663.629	351.123
Packaging expenses	551.433	516.327
Tax and duty expenses	465.454	322.688
Severance pay expenses	354.126	547.871
Stationery expense	339.470	437.722
Furniture and fixture expenses	285.464	207.345
Insurance expenses	263.091	202.897
IT Expenses	241.383	298.184
Cleaning expenses	165.287	139.223
Other	1.275.298	1.194.379
	<b>75.008.275</b>	<b>60.948.267</b>

b) General and administrative expenses

	January 1- December 31, 2024	January 1- December 31, 2023
Personnel expenses	6.250.666	5.115.506
Depreciation and amortization	1.598.575	1.344.132
Tax and duty expense	872.777	869.209
Vehicle expenses	267.367	236.023
Legal and consultancy expenses	250.742	286.580
Money collection expenses	215.337	187.691
Electricity, water and communication expenses	50.147	63.121
Severance pay expenses	43.883	74.306
Office supplies expenses	21.247	27.142
Other	892.806	617.417
	<b>10.463.547</b>	<b>8.821.127</b>



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20. Expenses by nature

a) Depreciation and amortization expenses

	January 1- December 31, 2024	January 1- December 31, 2023
Marketing and selling expenses	15.034.640	13.552.086
General and administrative expenses	1.598.575	1.344.132
Cost of sales	579.361	108.114
	17.212.576	15.004.332

b) Personnel expenses

	January 1- December 31, 2024	January 1- December 31, 2023
Wages and salaries	47.110.047	35.904.635
Social security premiums employer contribution	5.843.821	3.681.176
Provision for employee termination (Note 15)	398.009	622.177
	53.351.877	40.207.988

21. Other operating income and expense

a) Other operating income

	January 1- December 31, 2024	January 1- December 31, 2023
Gain on sale of scraps	242.898	243.118
Energy sales income	231.155	30.936
Personnel incentive income	-	668.186
Income from fines and compensation	-	542.290
Contract termination income (IFRS-16) (Note 6)	-	19.982
Other income from operations	597.119	671.367
	1.071.172	2.175.879

b) Other operating expense

	January 1- December 31, 2024	January 1- December 31, 2023
Contract termination expenses (IFRS-16) (Note 6)	556.382	526.360
Donation and aid expenses	288.109	301.326
Provision expenses	108.223	345.367
Other operating expenses	162.044	134.701
	1.114.758	1.307.754

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22. Financial income

	January 1- December 31, 2024	January 1- December 31, 2023
Foreign exchange gains	99.354	357.818
Participation account income	6.442	212.431
	105.796	570.249

23. Financial expenses

	January 1- December 31, 2024	January 1- December 31, 2023
Financial expenses arising from lease liabilities (Note 6)	4.491.040	3.438.887
Interest cost related to provision for employee termination (Note 15)	304.280	239.176
Foreign exchange losses	255.489	229.601
Other financial expenses	152.210	101.993
	5.203.019	4.009.657

24. Income and expense from investing activities

a) Income from investing activities

	January 1- December 31, 2024	January 1- December 31, 2023
Income from financial investments <sup>(*)</sup>	3.850.214	1.668.570
Valuation gain from subsidiary acquisition	345.107	-
Other	-	3.078
	4.195.321	1.671.648

(\*) The balance consists of income from various investment funds and rent certificates.

b) Expenses from investment activities

As of December 31, 2024, the loss on fixed asset sales is 88.270 TRY (As of December 31, 2023 the loss on fixed asset sales is 446.792 TRY)

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25. Tax assets and liabilities

As of December 31, 2024, and 2023 provision for taxes of the Group is as follows:

	December 31, 2024	December 31, 2023
Provision for corporate and income tax	4.852.910	6.044.406
Current tax assets (Prepaid taxes)	(3.552.650)	(4.022.891)
Corporate tax payable	1.300.260	2.021.515

	December 31, 2024	December 31, 2023
Current period corporate and income tax provision	4.852.910	6.044.406
Adjustments related to prior period tax expense (-)	2.150	(93.442)
Provision for corporate and income tax	4.855.060	5.950.964

The Company and its subsidiaries, affiliates and joint ventures established in Turkey and other countries within the scope of consolidation are subject to the applicable tax legislation and practices of the countries in which they operate.

Companies calculate and pay temporary tax at a rate of 25% based on their quarterly financial profits and declare and pay it by the 17th day of the second month following the end of that period. Temporary tax paid during the year is credited against the corporate tax calculated for that year’s corporate tax return to be submitted the following year. If there is any remaining amount of temporary tax paid after crediting, this amount can be refunded in cash or offset against any other financial debt owed to the state.

In Morocco, as of December 31, 2024 the corporate tax rate is 31% (December 31, 2023: 31%) where the consolidated subsidiary of the Company, BIM Maroc S.A. operates. Although retained earnings of BIM Maroc S.A. are the subject of a deduction that they are not carried forward for more than 5 years, a tax of %0,25 is paid on sales. In Egypt, as of December 31, 2024 the corporate tax rate is 22.5% (December 31, 2023: 22.5%) where the consolidated subsidiary of the Company, BIM Stores LLC operates.

Corporate tax losses can be carried forward for a maximum period of 5 years following the year in which the losses were incurred. The tax authorities can inspect tax returns and the related accounting records for a retrospective maximum period of five years

10% withholding tax rate applies to dividends distributed by resident corporations and resident real persons except for, those who are not liable to income and corporation tax, non-resident real persons, non-resident corporations. Dividend distribution by resident corporations to resident corporations is not subject to a withholding tax. Furthermore, in the event the profit is not distributed or included in capital, no withholding tax shall be applicable. In addition, if the profit is not distributed or added to the capital, the income tax is not calculated.

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25. Tax assets and liabilities (Cont’d)

As of December 31, 2024, and 2023 temporary differences based for deferred tax and deferred tax asset and liability calculated by using applicable tax rates are as follows:

	Balance sheet		Comprehensive income	
	December 31, 2024	December 31, 2023	January 1- December 31, 2024	January 1- December 31, 2023
Deferred tax liability				
Right-of-use asset	15.173.409	17.047.831	(1.874.422)	6.979.754
The effect of the revaluation of land and buildings	9.118.449	4.817.017	4.301.432	(3.099.403)
The effect of the revaluation of financial asset	800.378	308.153	492.225	76.485
Other adjustments	286.847	91.926	194.921	(318.608)
Deferred tax asset				
Lease liabilities	(8.414.711)	(7.204.469)	(1.210.242)	(2.198.471)
Tangible and intangible assets	(3.634.552)	(5.948.115)	2.313.563	2.329.553
Provision for employee termination benefit	(438.090)	(479.043)	40.953	(5.464)
Other adjustments	(882.902)	(881.412)	(1.490)	(356.786)
Currency exchange difference	-	-	(13.839)	7.357
Deferred tax	12.008.828	7.751.888	4.243.101	3.414.417

Deferred tax is presented in financial statements as follows:

	December 31, 2024	December 31, 2023
Deferred tax assets	126.696	100.563
Deferred tax liabilities	(12.135.524)	(7.852.451)
Net deferred tax asset	(12.008.828)	(7.751.888)

Movement of net deferred tax liability for the periods ended December 31, 2024 and 2023 are as follows:

	January 1- December 31, 2024	January 1- December 31, 2023
Balance at the beginning of the period - January 1	(7.751.888)	(4.344.828)
Deferred tax expense recognized in statement of profit or loss,	(2.465.556)	(3.577.058)
Deferred tax expense recognized in other comprehensive income	(1.754.047)	162.641
- Property, plant and equipment revaluation fund (Note 10)	(2.036.460)	-
- Fair value increases in available-for-sale financial assets	115.807	(69.709)
- Defined benefit plans revaluation fund gain /(loss)	166.606	232.350
Foreign currency exchange differences	(37.337)	7.357
Balance at the end of the period - December 31	(12.008.828)	(7.751.888)



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25. Tax assets and liabilities (Cont’d)

Tax reconciliation

	January 1- December 31, 2024	January 1- December 31, 2023
Profit before tax	25.933.562	31.827.740
Corporate tax provision calculated at effective tax rate of 25% (December 31, 2023: 25%)	(6.483.391)	(7.956.935)
Deductions and exemptions	(43.153)	278.510
Fiscal year losses which is no deferred tax not created <sup>(*)</sup>	-	(50.228)
Effect of tax rate differences of the consolidated subsidiary	24.181	(41.239)
Adjustments to prior period tax expense (-)	2.150	(93.442)
Tax rate change effect	-	1.157.127
Revaluation effect	(75.082)	-
Monetary gain / (loss)	(2.193.417)	(3.183.227)
Other	1.448.096	361.412
	<b>(7.320.616)</b>	<b>(9.528.022)</b>

<sup>(\*)</sup> Dost Global Danışmanlık A. Ş. fiscal year loss to BIM Stores LLC (BIM Egypt), a subsidiary.

Tax expense	January 1- December 31, 2024	January 1- December 31, 2023
Current period tax expense	(4.855.060)	(5.950.964)
Deferred tax expense	(2.465.556)	(3.577.058)
<b>Total tax expense</b>	<b>(7.320.616)</b>	<b>(9.528.022)</b>

26. Earnings per share

Basic earnings per share is calculated by dividing the net profit for the period by the weighted average number of ordinary shares outstanding during the period. Earnings per share for the period ended as of December 31, 2024 and 2023 is as follows. All shares of the Company are in same status.

Earnings per share	January 1- December 31, 2024	January 1- December 31, 2023
Average number of shares at the beginning of the period (Thousand) <sup>(*)</sup>	596.774	597.107
Net profit of the year	18.586.744	22.293.141
	<b>31,15</b>	<b>37,34</b>

<sup>(\*)</sup> When calculating earnings per share, bonus shares are counted as issued shares. Therefore, the weighted average number of shares used in the calculation of earnings per share has been obtained by retrospectively considering the bonus shares issued.

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27. Non – controlling interests

Details of non-controlling interests as of December 31, 2024 and 2023 are as follows:

	December 31, 2024	December 31, 2023
Share of non – controlling interests	35%	35%
Total assets	10.354.701	10.104.934
Total liabilities	(9.587.139)	(8.952.841)
<b>Net assets</b>	<b>767.562</b>	<b>1.152.093</b>
Foreign currency conversion difference	629.940	505.995
<b>Non – controlling interests</b>	<b>898.587</b>	<b>909.228</b>

As of December 31, 2024 and 2023, the breakdown of total comprehensive income/expense for non-controlling interests is as follows:

	January 1- December 31, 2024	January 1- December 31, 2023
Revenue	19.249.340	16.664.034
Gross profit	3.581.391	2.814.210
Operating profit	389.730	248.129
Net income for the period	74.862	18.793
<b>Net profit for the period of non-controlling interests</b>	<b>26.202</b>	<b>6.578</b>
<b>Other comprehensive income from non-controlling interests</b>	<b>36.361</b>	<b>178.299</b>
<b>Total comprehensive income of non-controlling interests</b>	<b>62.563</b>	<b>184.877</b>

28. Related party disclosures

a) Payables related to goods and services received

Due to related parties balances as of December 31, 2024 and 2023 are as follows:

Payables related to goods and services received:

Related parties

	December 31, 2024	December 31, 2023
Başak Gıda Dağıtım ve Pazarlama A.Ş. (Başak) <sup>(*) (*)</sup>	1.653.249	1.588.464
Gönenli Süt Gıda Sanayi Tic. A.Ş. (Gönenli) <sup>(*) (*) (*)</sup>	782.601	-
Aktül Kağıt Üretim Pazarlama Anonim Şirketi <sup>(*) (*)</sup>	580.761	662.084
Sena Muhtelif Ürün Paketleme Gıda Sanayi ve Tic. Ltd. Şti. (Sena) <sup>(2) (*)</sup>	566.206	531.538
Reka Bitkisel Yağlar Sanayi ve Ticaret A.Ş. (Reka) <sup>(*) (*)</sup>	431.985	179.115
Hedef Tüketim Ürünleri San. ve Dış Tic. A.Ş. (Hedef) <sup>(*)</sup>	412.772	454.656
Turkuvaz Plastik ve Tem. Ürün. Tic. A.Ş. (Turkuvaz) <sup>(*)</sup>	283.041	418.013
Apak Pazarlama ve Gıda Sanayi Tic. Ltd. Şti. (Apak) <sup>(*)</sup>	220.064	215.139
Ahenk Helva Şekerleme İm. İth. İhr. San. ve Tic. A.Ş. (Ahenk) <sup>(*)</sup>	107.709	173.382
Avansas Ofis Malzemeleri Ticaret A.Ş. (Avansas) <sup>(*)</sup>	38.433	6.846
MTB Kağıt ve Temizlik Ürünleri San. Ve Tic. A.Ş. (MTB) <sup>(*)</sup>	30.300	23.161
	5.107.121	4.252.398

<sup>(\*)</sup> Trade payables to Başak Gıda are mainly from purchases of bread and other bakery products, trade payables to Gönenli are mainly from purchases of dairy products, trade payables to Aktül Kağıt are mainly from purchases of paper towels and other paper cleaning materials, trade payables from Sena mainly arise from purchases of instant coffee and cacao products and trade payable to Reka are mainly from purchases of sunflower and olive oils and  
<sup>(\*\*)</sup> Gönenli Süt has become a related party as of April 1, 2024.  
<sup>(\*)</sup> Companies owned by shareholders of the Company.  
<sup>(2)</sup> Other related company

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28. Related party disclosures (Cont'd)

b) Related party transactions

i) Purchases from related parties during the periods ended December 31, 2024 and 2023 are as follows:

Related parties

	January 1- December 31, 2024	January 1- December 31, 2023
Başak <sup>(1)</sup>	12.832.847	9.456.459
Reka <sup>(1)</sup>	8.119.369	6.784.936
Gönenli <sup>(1)</sup> <sup>(*)</sup>	7.899.838	-
Hedef <sup>(1)</sup>	6.998.126	4.278.648
Turkuvaz <sup>(1)</sup>	3.877.944	3.369.904
Apak <sup>(1)</sup>	3.143.312	2.393.595
Aktül <sup>(1)</sup>	2.994.412	2.887.562
Sena <sup>(2)</sup>	2.661.233	2.294.722
Ahenk <sup>(1)</sup>	623.896	515.962
Avansas <sup>(1)</sup>	305.846	54.281
MTB Kağıt <sup>(1)</sup>	161.488	102.507
Bahariye Mensucat <sup>(1)</sup>	-	92
	49.618.311	32.138.668

<sup>(1)</sup> Companies owned by shareholders of the Company.

<sup>(2)</sup> Other related company

<sup>(\*)</sup> Purchases between April 1 – December 31, 2024.

ii) For the periods ended December 31, 2024 and 2023 salaries, bonuses and compensations provided to board of directors and key management comprising of 238 and 210 personnel, respectively, are as follows:

	January 1- December 31, 2024	January 1- December 31, 2023
Short-term benefits to employees	1.530.972	1.024.840
Total benefits	1.530.972	1.024.840

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29. Net monetary position gains/(losses)

Explanations on net monetary position gains/(losses)

	31 Aralık 2024
Non-Monetary Items Financial statement items	(142.966)
Inventories	(314.414)
Prepaid expenses	(90.518)
Other Receivables (LT)	39.176
Financial Investments (LT)	1.958.695
Tangible fixed assets	1.677.145
Intangible assets	(3.884.167)
Right-of-use assets	12.921.571
Prepaid expenses (LT)	(234.654)
Deferred tax assets	(2.407.878)
Deferred tax liabilities	20.140
Paid-in capital	(1.966.252)
Treasury Shares (-)	1.039.086
Accumulated other comprehensive income and expenses not to be reclassified to profit /(loss)	15.056.263
Accumulated other comprehensive income/(expenses) to be reclassified to profit / (loss)	292.376
Restricted reserves from profits	(3.618.824)
Retained earnings	(20.630.711)
Income Statement Items	21.764.973
Revenue	(59.844.827)
Cost of sales (-)	63.805.222
General administrative expenses (-)	1.894.341
Marketing expenses (-)	14.621.006
Other income from operating activities	(105.776)
Other expenses from operating activities	776.806
Income from investing activities	(400.790)
Expenses from investing activities	(140.702)
Finance income	(11.568)
Finance expenses (-)	550.373
Income tax expense	620.888
Net monetary position gains	21.622.007



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30. Financial instruments and financial risk management

The Group is exposed to a variety of financial risks, including the effects of changes in debt and equity market prices, foreign currency exchange rates and profit share rates. These risks are market risk (including foreign currency risk and profit share rate risk), credit risk and liquidity risk. The Group’s overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance of the Group.

The Group’s principal financial instruments comprise cash and short-term interest free bank loans. The main purpose of using these financial instruments is to raise finance for the Group’s operations. The Group has other financial instruments such as trade receivables and payables which arise directly from its operations. The Group manages its capital through cash provided by its operations and review of the maturities of the trade payables.

Price risk

Price risk is a combination of foreign currency, profit share and market risk. The Group naturally manages its price risk by matching the same foreign currency denominated receivable and payables and assets and liabilities bearing profit share. The Group closely monitors its market risk by analyzing the market conditions and using appropriate valuation methods.

Profit share rate risk

The Group does not have any significant assets sensitive to dividend rate. The Group’s income and cash flows from operations are independent from profit share rate risk.

The Group’s profit share rate risk mainly comprises of outstanding short-term borrowings in the prior period. The Group’s forthcoming loans in order to continue its operating activities are affected from forthcoming profit share ratios.

Profit share rate position table

According to IFRS 7 “Financial Assets”, the profit share rate position of the Group is as follows:

Profit share position table		December 31, 2024	December 31, 2023
Financial assets	Fixed profit share bearing financial instruments	5.424.545	4.882.233
	Participation account	-	-
	Lease certificate & Investment fund	5.424.545	4.882.233
Financial liabilities			
Financial assets	Variable profit share bearing financial instruments	-	-

Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. Since the Group is engaged in the retail sector and transactions are mainly on a cash basis or has 1-month maturity credit card collections, the exposure to credit and price risk is minimal.

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30. Financial instruments and financial risk management (Cont'd)

Credit risk table (Current period – December 31, 2024)

	Credit card receivables		Other receivables		Deposit in bank		Financial assets	
	Related party	Other party	Related party	Other party	Related party	Other party	Related party	Other party
December 31, 2024								
Maximum credit risk exposures as of report date (A+B+C+D+E)	-	23.731.480	2.501	931.065	-	1.004.567	5.445.825	5.424.545
- Maximum risk secured by guarantees etc.	-	-	-	-	-	-	-	-
A. Net book value of financial assets neither overdue nor impaired	-	23.731.480	2.501	931.065	-	1.004.567	5.445.825	5.424.545
B. Net book value of financial assets that are renegotiated, if not that will be accepted as past due or impaired	-	-	-	-	-	-	-	-
C. Carrying value of financial assets that are past due but not impaired	-	-	-	-	-	-	-	-
- The part under guarantee with collateral etc.	-	-	-	-	-	-	-	-
D. Net book value of impaired assets	-	-	-	-	-	-	-	-
- Past due (gross carrying amount)	-	-	-	11.784	-	-	-	-
- Impairment	-	-	-	(11.784)	-	-	-	-
- The part of net value under guarantee with collateral etc.	-	-	-	-	-	-	-	-
- Not past due (gross carrying amount)	-	-	-	-	-	-	-	-
- Impairment	-	-	-	-	-	-	-	-
E. Off-balance sheet items with credit risk	-	-	-	-	-	-	-	-

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30. Financial instruments and financial risk management (Cont'd)

Credit risk table (Previous period - December 31, 2023)

	Credit card receivables		Other receivables		Deposit in bank		Financial assets	
	Related party	Other party	Related party	Other party	Related party	Other party	Related party	Other party
December 31, 2023								
Maximum credit risk exposures as of report date (A+B+C+D+E)	-	23.281.120	1.477	482.505	-	2.100.251	6.372.280	4.882.233
- Maximum risk secured by guarantees etc.	-	-	-	-	-	-	-	-
A. Net book value of financial assets neither overdue nor impaired	-	23.281.120	1.477	482.505	-	2.100.251	6.372.280	4.882.233
B. Net book value of financial assets that are renegotiated, if not that will be accepted as past due or impaired	-	-	-	-	-	-	-	-
C. Carrying value of financial assets that are past due but not impaired	-	-	-	-	-	-	-	-
- The part under guarantee with collateral etc.	-	-	-	-	-	-	-	-
D. Net book value of impaired assets	-	-	-	-	-	-	-	-
- Past due (gross carrying amount)	-	-	-	16.898	-	-	-	-
- Impairment	-	-	-	(16.898)	-	-	-	-
- The part of net value under guarantee with collateral etc.	-	-	-	-	-	-	-	-
- Not past due (gross carrying amount)	-	-	-	-	-	-	-	-
- Impairment	-	-	-	-	-	-	-	-
E. Off-balance sheet items with credit risk	-	-	-	-	-	-	-	-

(Convenience translation of the consolidated financial statements originally issued in Turkish)

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30. Financial instruments and financial risk management (Cont'd)

There is an insignificant amount of foreign currency denominated assets and liabilities so the Company does not use derivative financial instruments or future contracts to reduce the risk of foreign currency.

Foreign currency position

As of December 31, 2024, and 2023 the Group's foreign currency position is as follows:

	December 31, 2024			December 31, 2023		
	TRY Equivalent	Full US Dollars	Full EUR	TRY Equivalent	Full US Dollars	Full EUR
1. Trade receivables	85.988	2.313.564	118.822	-	2.317.321	573.241
2a. Monetary financial assets (including cash, banks accounts)	37.853	949.458	118.571	-	3.866.507	781.465
2b. Non-monetary financial assets	-	-	-	-	-	-
3. Other	-	-	-	-	-	-
4. Current assets (1+2+3)	123.841	3.263.022	237.393	326.943	6.183.828	1.354.706
5. Trade receivables	-	-	-	-	-	-
6a. Monetary financial assets	-	-	-	-	-	-
6b. Non-monetary financial assets	-	-	-	-	-	2
7. Other	-	-	-	-	-	-
8. Current assets (5+6+7)	-	-	-	-	-	-
9. Total assets (4+8)	123.841	3.263.022	237.393	326.943	6.183.828	1.354.706
10. Trade payables	-	-	-	23	-	497
11. Financial liabilities	34.435	-	937.372	141.745	-	3.013.942
12a. Monetary other liabilities	-	-	-	-	-	-
12b. Non-monetary other liabilities	-	-	-	-	-	-
13. Current liabilities (10+11+12)	34.435	-	937.372	141.768	-	3.014.439
14. Trade payables	9.504	151.751	112.951	-	-	-
15. Financial liabilities	117.974	-	3.211.391	101.554	-	2.159.336
16a. Monetary other liabilities	-	-	-	-	-	-
16b. Non-monetary other liabilities	-	-	-	-	-	-
17. Non-current liabilities (14+15+16)	127.478	151.751	3.324.342	101.554	-	2.159.336
18. Total liabilities (13+17)	161.913	151.751	4.261.714	243.322	-	5.173.775
19. Net asset/(liability) position of off-balance sheet derivative instruments (19a-19b)	-	-	-	-	-	-
19a. Hedged total assets amount	-	-	-	-	-	-
19b. Hedged total liabilities amount	-	-	-	-	-	-
20. Net foreign currency asset/(liability) position (9-18+19)	(38.072)	3.111.271	(4.024.321)	83.621	6.183.828	(3.819.069)
21. Net foreign currency asset/(liability) position of monetary items (IFRS 7.b23) (=1+2a+5+6a-10-11-12a-14-15-16a)	(38.072)	3.111.271	(4.024.321)	83.621	6.183.828	(3.819.069)
22. Total fair value of financial instruments used for foreign currency hedging	-	-	-	-	-	-
23. Export	-	-	-	-	-	-
24. Import	-	-	-	-	-	-



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30. Financial instruments and financial risk management (Cont'd)

Exchange rate risk

The following table demonstrates the sensitivity to a possible change in the US Dollar, Euro and GBP exchange rates, with all other variables held constant, of the Group's profit before tax as of December 31, 2024 and 2023.

December 31, 2024

Exchange rate sensitivity analysis table					
Current Period					
		Profit/(Loss)		Equity	
		Foreign currency appreciation	Foreign currency depreciation	Foreign currency appreciation	Foreign currency Depreciation
Change of US Dollars against TRY by 10%:					
1-	US Dollars net asset/(liability)	10.977	(10.977)	-	-
2-	Protected part from US Dollars risk(-)	-	-	-	-
3-	US Dollars net effect (1+2)	10.977	(10.977)	-	-
Change of EUR against TRY by 10%:					
4-	EUR net asset/(liability)	(14.784)	14.784	-	-
5-	Protected part from EUR risk(-)	-	-	-	-
6-	EUR net effect (4+5)	(14.784)	14.784	-	-
Change of GBP against TRY by 10%:					
7-	GBP net asset/(liability)	-	-	-	-
8-	Protected part from GBP risk(-)	-	-	-	-
9-	GBP net effect (7+8)	-	-	-	-
Total (3+6+9)		(3.807)	3.807	-	-

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30. Financial instruments and financial risk management (Cont'd)

December 31, 2023

Exchange rate sensitivity analysis table					
Prior Period					
		Profit/(Loss)		Equity	
		Foreign currency appreciation	Foreign currency depreciation	Foreign currency appreciation	Foreign currency Depreciation
Change of US Dollars against TRY by 10%:					
1-	US Dollars net asset/(liability)	26.283	(26.283)	-	-
2-	Protected part from US Dollars risk(-)	-	-	-	-
3-	US Dollars net effect (1+2)	26.283	(26.283)	-	-
Change of EUR against TRY by 10%:					
4-	EUR net asset/(liability)	(17.961)	17.961	-	-
5-	Protected part from EUR risk(-)	-	-	-	-
6-	EUR net effect (4+5)	(17.961)	17.961	-	-
Change of GBP against TRY by 10%:					
7-	GBP net asset/(liability)	40	(40)	-	-
8-	Protected part from GBP risk(-)	-	-	-	-
9-	GBP net effect (7+8)	40	(40)	-	-
Total (3+6+9)		8.362	(8.362)	-	-

Liquidity risk

Prudent liquidity risk management includes maintaining sufficient cash and marketable securities, the availability of funding from an adequate amount of committed credit facilities and the ability to close out market positions.

The ability to fund existing and prospective debt requirements is managed by maintaining the availability of adequate committed funding lines from high quality lenders.

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30. Financial instruments and financial risk management (Cont'd)

As of December 31, 2024 and 2023 maturities of undiscounted trade payables and financial liabilities of the Group are as follows:

December 31, 2024

Contractual terms	Carrying value	Total cash outflow	Less than 3 months	3 -12 months	More than 1 year
Non-derivative financial liabilities					
Trade payables	55.505.750	58.612.600	58.612.600	-	-
Due to related parties	5.107.121	5.448.251	5.448.251	-	-
Contractual lease liabilities	36.975.988	74.052.355	2.177.447	6.552.020	65.322.888

December 31, 2023

Contractual terms	Carrying value	Total cash outflow	Less than 3 months	3 -12 months	More than 1 year
Non-derivative financial liabilities					
Trade payables	60.926.707	62.610.455	62.610.455	-	-
Due to related parties	4.252.398	4.349.051	4.349.051	-	-
Contractual lease liabilities	32.251.270	60.711.197	5.117.383	5.295.122	50.298.692

Capital risk management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Group monitors capital on the basis of the gearing ratio. Net debt is calculated as total liabilities less cash and cash equivalents.

The gearing ratios at December 31, 2024 and 2023 are as follows:

	December 31, 2024	December 31, 2023
Total liabilities	117.310.117	113.179.958
Less: Cash and cash equivalents	(2.815.106)	(5.207.428)
Net debt	114.495.011	107.972.530
Total equity	117.640.111	99.783.031
Total equity + net debt	232.135.122	207.755.561
Net debt/ (Total equity + net debt) (%)	49	52

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31. Financial instruments (Fair value disclosures and disclosures in the frame of hedge accounting)

Fair value estimation

The table below analyses financial instruments carried at fair value, by valuation method. The different levels of fair value calculations have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (Level 3).

The following table presents the group's financial assets and liabilities that are measured at fair value at December 31, 2024 and 2023. See Note 10 for disclosures of the land and buildings that are measured at fair value (Note 10).

December 31, 2024	Level 1	Level 2	Level 3	Total
Financial assets measured at fair value through other comprehensive income				
Financial Assets	-	5.445.825	-	5.445.825
Financial assets measured at fair value through other comprehensive income				
Lease certificates, investment fund	-	5.424.545	-	5.424.545
Total assets	-	10.870.370	-	10.870.370

December 31, 2023	Level 1	Level 2	Level 3	Total
Financial assets measured at fair value through other comprehensive income				
Financial Assets	-	6.372.280	-	6.372.280
Financial assets measured at fair value through other comprehensive income				
Lease certificates, investment funds	-	4.882.233	-	4.882.233
Total assets	-	11.254.513	-	11.254.513

There were no transfers between levels during in year.

a) Financial instruments in level 2

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximize the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2024 AND 2023

(Amounts expressed in thousands of Turkish Lira (“TRY”) in terms of the purchasing power of the TL at December 31, 2024 unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

31. Financial instruments (Fair value disclosures and disclosures in the frame of hedge accounting) (Cont’d)

Specific valuation techniques used to value financial instruments include:

- Quoted market prices or dealer quotes for similar instruments,
- Other techniques, such as discounted cash flow analysis, are used to determine fair value for the remaining financial instruments.

As of December 31, 2024 and 2023 except for the available for sale financial assets disclosed in Note 5, the fair values of certain financial assets carried at cost including cash and cash equivalents profit share accruals and other short-term financial assets are considered to approximate their respective carrying values due to their short-term nature. The carrying value of trade receivables along with the related allowance for unearned income and uncollectibility are estimated to be their fair values.

- Financial liabilities

Financial liabilities of which fair values approximate their carrying values:

Fair values of trade payables and other monetary liabilities are considered to approximate their respective carrying values due to their short-term nature. The bank borrowings are stated at their amortized costs and transaction costs are included in the initial measurement of loans and borrowings. The fair value of bank borrowings with variable rates are considered to approximate their respective carrying values since the profit share rate applied to bank loans and borrowings are updated periodically by the lender to reflect active market price quotations. The carrying value of trade payables along with the related allowance for unrealized cost is estimated to be their fair values.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2024 AND 2023

(Amounts expressed in thousands of Turkish Lira (“TRY”) in terms of the purchasing power of the TL at December 31, 2024 unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

32. Fees for Services Received from Independent Audit Firm

The Company’s explanation regarding the fees for the services rendered by the independent audit firms, which was prepared by the POA pursuant to the Board Decision published in the Official Gazette on March 30, 2021, and the preparation principles were based on the letter of the POA dated August 19, 2021, is as follows:

	December 31, 2024	December 31, 2023
Legal and voluntary independent audit services (annual)	4.500	2.459
	4.500	2.459

33. Subsequent events

As a result of the investigation carried out by the Competition Authority in January 2025; the Competition Authority has imposed an administrative fine of 1,295,902,606.94 full TRY on the Company pursuant to Article 16, paragraph 1(d) of Law No. 4054. If the administrative fine is applied with a 25% reduction in accordance with Article 17, paragraph 6 of Law No. 5326, the fine amount will be 971,926,955.21 full TRY. In accordance with Article 11 of the Administrative Procedure Law, the Company has submitted an objection petition to the Competition Authority on 3 March 2025 requesting the annulment of the said administrative fine.

# Assurance Report



KPMG Bağımsız Denetim ve  
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## Independent Auditor Limited Assurance Report

### To the Board of Directors of BİM Birleşik Mağazalar A.Ş.

We were engaged by BİM Birleşik Mağazalar A.Ş. (hereinafter “Company” or “BİM”) to provide limited assurance on whether the “Selected Information” as defined in the Integrated Annual Report (hereinafter “the Report”) has been prepared by Company for the year ended 31 December 2024.

The scope of our assurance is limited to the Selected Information listed and described below for the relevant activities:

- BİM Group Scope 1 and 2 Greenhouse Gas Emissions (ton CO<sub>2</sub>E)
- BİM Group Employee and Subcontractor Accident Frequency Rate
- BİM Group Fatal Accident Count

### Management’s responsibilities

Management is responsible for the preparation and presentation of the Report for the Selected Information as described in the Report, and the information and assertions contained within it; for determining the Company objectives in respect of sustainable development performance and reporting, including the identification of stakeholders and material issues; and for establishing and maintaining appropriate performance management and internal control systems from which the reported performance information is derived.

Management is responsible for preventing and detecting fraud and for identifying and ensuring that Company complies with laws and regulations applicable to its activities.

### Our responsibilities

Our responsibility is to carry out a limited assurance engagement and to express a conclusion based on the work performed. We conducted our engagement in accordance with International Standard on Assurance Engagements (ISAE) 3000, Assurance Engagements other than Audits or Reviews of Historical Financial Information, and International Standard on Assurance Engagements (ISAE) 3410,

Assurance Engagements on Greenhouse Gas Statements, issued by the International Auditing and Assurance Standards Board. These Standards require that we plan and perform the engagement to obtain limited assurance about whether the Selected Information is free from material misstatement.

The firm International Standard on Quality Control 1 and accordingly maintain a comprehensive system of quality control including documented policies and procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

We have complied with the independence and other ethical requirements of the Code of Ethics for Professional Accountants issued by the International Ethics Standards Board for Accountants, which is founded on fundamental principles of integrity, objectivity, professional competence and due care, confidentiality and professional behavior.

### Procedures performed

A limited assurance engagement on a Selected Information consists of making inquiries, primarily of persons responsible for the preparation of information presented in the Selected Information, and applying analytical and other evidence gathering procedures, as appropriate. These procedures included:

- Interviews with relevant staff at the corporate and business unit level responsible for providing the information in the Selected Information.
- Re-performing, on a sample basis, the calculations used to prepare the Selected Information for the reporting period.
- Comparing the information presented in the Selected Information to corresponding information in the relevant underlying sources to determine whether all the relevant information contained in such underlying sources has been included in the Selected Information.

The procedures performed in a limited assurance engagement vary in nature and timing from, and are less in extent than for, a reasonable assurance engagement, and consequently the level of assurance obtained in a limited assurance engagement is substantially lower than the assurance that would have been obtained has a reasonable assurance engagement been performed.

### Inherent limitations

Due to the inherent limitations of any internal control structure, it is possible that errors or irregularities in the information presented in the Selected Information may occur and not be detected. Our engagement is not designed to detect all weaknesses in the internal controls over the preparation and presentation of the Selected Information, as the engagement has not been performed continuously throughout the period and the procedures performed were undertaken on a test basis.

### Conclusion

Based on the procedures performed and the evidence obtained, as described above, nothing has come to our attention that causes us to believe that the Selected Information as defined in the Integrated Annual Report of Company’s for the year ended 31 December 2024 is not presented, in all material respects.

### Restriction of use of our report

Our report should not be regarded as suitable to be used or relied on by any party wishing to acquire rights against us other than Company, for any purpose or in any other context. Any party other than Company who obtains access to our report or a copy thereof and chooses to rely on our report (or any part thereof) will do so at its own risk. To the fullest extent permitted by law, we accept or assume no responsibility and deny any liability to any party other than Company for our work, for this limited assurance report, or for the conclusions we have reached.

### KPMG Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi



Şirin Soysal  
Sorumlu Ortak  
İstanbul, 14 March 2025



Sustainability Principles Compliance Framework

	Compliance Status				Explanation	Report Information on Publicly Disclosed Information (Page number, menu name on the website)
	Yes	Partial	No	Not Applicable		
Sustainability Compliance Report						
A. GENERAL PRINCIPLES						
A1. Strategy, Policy and Goals						
A1.1. The prioritised environmental, social and corporate governance (ESG) issues, risks and opportunities have been determined by the Company's Board of Directors.	X				BİM published sustainability and climate risks and opportunities in its Integrated Annual Report for the 2024 fiscal year.	"BİM Integrated Annual Report Sustainability Strategy Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
A1.1. The ESG policies (Environmental Policy, Energy Policy, Human Rights and Employee Policy etc.) have been created and disclosed to the public by the Company's Board of Directors.	X				These policies are published on the Company website.	<a href="https://english.bim.com.tr/Categories/674/policies.aspx">https://english.bim.com.tr/Categories/674/policies.aspx</a>
A1.2. The short and long-term targets set within the scope of ESG policies have been disclosed to the public.	X				The medium-term ESG targets set within the scope of ESG Policies were shared with the public in the Integrated Annual Report.	"BİM Integrated Annual Report Sustainability Commitments and Goals Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
A2. Implementation/Monitoring						
A2.1. The responsible committees and/or business units for the implementation of ESG policies and the senior officials related to ESG issues in the Company and their duties have been identified and disclosed to the public.	X				BİM decided to establish a Sustainability Unit on December 1, 2020. The department ensures the coordination of sustainability activities throughout the organizational structure. On March 18, 2021, a Sustainability Committee affiliated to the Board of Directors was established to execute, implement and monitor the Company's ESG activities.	"BİM Integrated Annual Report Sustainability Governance and Organization Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a>
A2.1. The activities carried out within the scope of policies by the responsible committee and/or unit have been reported to the Board of Directors at least once a year.	X				The Sustainability Committee, which is a part of the board, provides information to the Board of Directors.	Sustainability Committee Operating Principles <a href="https://english.bim.com.tr/Uploads/dosyalar/Sustainability%20Committee%20Operating%20Principles.pdf">https://english.bim.com.tr/Uploads/dosyalar/Sustainability%20Committee%20Operating%20Principles.pdf</a>
A2.2. In line with the ESG targets, the implementation and action plans have been formed and disclosed to the public.	X				Detailed information on the projects implemented or planned to be implemented within the scope of medium-term ESG targets is disclosed to the public in the Integrated Annual Report.	"BİM Integrated Annual Report Sustainability Commitments and Goals Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
A2.3. The Key ESG Performance Indicators (KPI) and the level of reaching these indicators have been disclosed to the public on yearly basis.	X				KPIs are disclosed to the public collectively in the Integrated Annual Report.	"BİM Integrated Annual Report Performance Indicators Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
A2.4. The activities for improving the sustainability performance of the business processes or products and services have been disclosed to the public.	X				Details of all activities aimed at improving sustainability performance are disclosed to the public in the Integrated Annual Report.	"BİM Integrated Annual Report <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
A3. Reporting						
A3.1. The information about the sustainability performance, targets and actions have been given in annual reports of the Company an understandable, accurate and sufficient manner.	X				Explanations on the subject are disclosed to the public in the Integrated Annual Report.	"BİM Integrated Annual Report <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
A3.2. The information about activities which are related to the United Nations (UN) 2030 Sustainable Development Goals have been disclosed to the public.	X				BİM's Sustainability Approach gives information on which SDGs BİM's ESG priorities are associated with.	"BİM Integrated Annual Report Sustainable Development Goals Contributed Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "

	Compliance Status				Explanation	Report Information on Publicly Disclosed Information (Page number, menu name on the website)
	Yes	Partial	No	Not Applicable		
A3.3. The lawsuits filed and/or concluded against the Company about ESG issues which are material in terms of ESG policies and/or will significantly affect the Company's activities, have been disclosed to the public.	X				There are no significant lawsuits or penalties regarding the environment. The number of judicial decisions finalized against the Company with respect to employee rights: There are 160 lawsuits finalized against the Company in 2024. The number of judicial decisions finalized against the Company due to responsibility for occupational accidents: There are 2 lawsuit finalized against the Company in 2024.	"BİM Integrated Annual Report <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
A4. Verification						
A4.1. The Company's Key ESG Performance metrics have been verified by an independent third party and publicly disclosed.	X				As of 2024, ESG indicators, as well as financial data, have been subject to third-party audit and verification has been received.	"BİM Integrated Annual Report About the Report Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
B. ENVIRONMENTAL PRINCIPLES						
B1. The policies and practices, action plans, environmental management systems (known by the ISO 14001 standard) and programs have been disclosed.	X				The Company's Environmental Policy was published on the corporate website. Within the scope of this policy, implementations and action plans are disclosed to the public in the Integrated Annual Report. The Company also has ISO14001 certification in a regional warehouse.	<a href="https://english.bim.com.tr/Policies/General/Environmental%20Policy.pdf">https://english.bim.com.tr/Policies/General/Environmental%20Policy.pdf</a>
B2. The environmental reports prepared to provide information on environmental management have been disclosed to the public which is including the scope, reporting period, reporting date and limitations about the reporting conditions.	X				BİM continues its activities in more than one country with more than one brand. The Company strives to reveal as much comprehensive data as possible in terms of environmental data. However, in cases where it is impossible to access data, only those within Türkiye or only the data of BİM brands may be given. Clarification is always provided when limited data are shared.	"BİM Integrated Annual Report About the Report Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
B4. The environmental targets within the scope of performance incentive systems which included in the rewarding criteria have been disclosed to the public on the basis of stakeholders (such as members of the Board of Directors, managers and employees).	X				Food waste is one of the performance evaluation criteria of employees.	"BİM Integrated Annual Report Waste Management and Circular Economy Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
B5. How the prioritised environmental issues have been integrated into business objectives and strategies has been disclosed.	X				BİM formed four sustainability working groups in order to integrate the sustainability goals to business processes. Environmental issues are handled by the Environment Working Group. The Environment Working Group has been commissioned with developing projects to measure, monitor and minimize the environmental impact in our operation.	"BİM Integrated Annual Report Sustainability Governance and Organization Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
B7. The way of how environmental issues has been managed and integrated into business objectives and strategies throughout the Company's value chain, including the operational process, suppliers and customers has been disclosed.	X				Our Responsible Procurement Policy has been adopted by the Board of Directors and published on our web site, so that our goals in environmental matters can be adopted by our suppliers as well. This policy is also attached to the contracts concluded with our suppliers.	<a href="https://english.bim.com.tr/Policies/General/Responsible%20Procurement%20Policy.pdf">https://english.bim.com.tr/Policies/General/Responsible%20Procurement%20Policy.pdf</a>
B8. Whether the Company have been involved to environmental related organizations and non-governmental organizations' policy making processes and collaborations with these organizations has been disclosed.	X				Explanations on the subject are disclosed to the public in the Integrated Annual Report.	"BİM Integrated Annual Report Waste Management and Circular Economy Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "

Sustainability Principles Compliance Framework

	Compliance Status				Explanation	Report Information on Publicly Disclosed Information (Page number, menu name on the website)
	Yes	Partial	No	Not Applicable		
B9. In the light of environmental indicators (Greenhouse gas emissions (Scope-1 (Direct), Scope-2 (Energy indirect), Scope-3 (Other indirect), air quality, energy management, water and wastewater management, waste management, biodiversity impacts)), information on environmental impacts is periodically disclosed to the public in a comparable manner.	X				BiM explains the environmental indicators collectively in its Integrated Annual Report.	"BiM Integrated Annual Report Performance Indicators Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
B10. Details of the standard, protocol, methodology, and baseline year used to collect and calculate data has been disclosed.	X				The Integrated Annual Report, in which BiM presents its sustainability strategy and performance to its stakeholders, is prepared in accordance with the "Core" option of the Global Reporting Initiative (GRI) Standards.	"BiM Integrated Annual Report About the Report Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
B11. The increase or decrease in Company's environmental indicators as of the reporting year has been comparatively disclosed with previous years.	X				Explanations on the subject are disclosed to the public in the Integrated Annual Report.	"BiM Integrated Annual Report Performance Indicators Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
B12. The short and long-term targets for reducing the environmental impacts have been determined and the progress compared to previous years' targets has been disclosed.	X				BiM explains the status of environmental indicators and its short and long-term targets in its Integrated Annual Report.	"BiM Integrated Annual Report Sustainability Commitments and Goals Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
B13. A strategy to combat the climate crisis has been created and the planned actions have been publicly disclosed.	X				BiM publishes its strategy and actions to fight the climate crisis in its Integrated Annual Report.	"BiM Integrated Annual Report Combating Climate Change and Environment Management Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
B14. The programs/procedures to prevent or minimize the potential negative impact of products and/ or services on the environment have been established and disclosed.	X				Explanations on the subject are disclosed to the public in the Integrated Annual Report.	"BiM Integrated Annual Report Combating Climate Change and Environment Management Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
B14. The actions to reduce greenhouse gas emissions of third parties (suppliers, subcontractors, dealers, etc.) have been carried out and disclosed.	X				Within the scope of BiM's Responsible Procurement Policy, the outputs of projects made especially with private label product suppliers are included in the Integrated Annual Report.	"BiM Integrated Annual Report Sustainable Products and Services Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
B15. The environmental benefits/ gains and cost savings of initiatives/projects that aims reducing environmental impacts have been disclosed.	X				Explanations on the subject are disclosed to the public in the Integrated Annual Report.	"BiM Integrated Annual Report Combating Climate Change and Environment Management Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
B16. The data related to energy consumption (natural gas, diesel, gasoline, LPG, coal, electricity, heating, cooling, etc.) has been disclosed as Scope-1 and Scope-2.	X				Explanations on the subject are disclosed to the public in the Integrated Annual Report.	"BiM Integrated Annual Report Combating Climate Change and Environment Management Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
B17. The information related to production of electricity, heat, steam and cooling as of the reporting year has been disclosed.	X				Explanations on the subject are disclosed to the public in the Integrated Annual Report.	"BiM Integrated Annual Report Performance Indicators Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
B18. The studies related to increase the use of renewable energy and transition to zero/ low carbon electricity have been conducted and disclosed.	X				Explanations on the subject are disclosed to the public in the Integrated Annual Report.	"BiM Integrated Annual Report Combating Climate Change and Environment Management Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
B19. The renewable energy production and usage data has been publicly disclosed.	X				Explanations on the subject are disclosed to the public in the Integrated Annual Report.	"BiM Integrated Annual Report Performance Indicators Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "

	Compliance Status				Explanation	Report Information on Publicly Disclosed Information (Page number, menu name on the website)
	Yes	Partial	No	Not Applicable		
B20. The Company conducted projects about energy efficiency and the amount of reduction on energy consumption and emission achieved through these projects have been disclosed.	X				Explanations on the subject are disclosed to the public in the Integrated Annual Report.	"BiM Integrated Annual Report Combating Climate Change and Environment Management <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
B21. The water consumption, the amount, procedures and sources of recycled and discharged water from underground or above ground (if any), have been disclosed.	X				Explanations on the subject are disclosed to the public in the Integrated Annual Report.	"BiM Integrated Annual Report Performance Indicators Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
B22. The information related to whether Company's operations or activities are included in any carbon pricing system (Emissions Trading System, Cap & Trade or Carbon Tax).	X				BiM does not have an application for carbon trading.	"BiM Integrated Annual Report <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
B23. The information related to accumulated or purchased carbon credits within the reporting period has been disclosed.				X	BiM does not have an application for carbon trading.	
B24. If carbon pricing is applied within the Company, the details have been disclosed.				X	BiM does not have a carbon pricing application.	
B25. The platforms where the Company discloses its environmental information have been disclosed.	X				Explanations on the subject are disclosed to the public in the Integrated Annual Report.	<a href="https://english.bim.com.tr/Categories/654/annual-reports.aspx">https://english.bim.com.tr/Categories/654/annual-reports.aspx</a>
C. SOCIAL PRINCIPLES						
C1. Human Rights and Employee Rights						
C1.1. The Institutional Human Rights and Employee Rights Policy has been established in the light of the Universal Declaration of Human Rights, ILO Conventions ratified by Turkey and other relevant legislation. The policy and the officials that responsible for the implementation of it have been determined and disclosed.	X				They are published on the Company website.	" <a href="https://english.bim.com.tr/Policies/General/Human%20Rights%20Policy.pdf">https://english.bim.com.tr/Policies/General/Human%20Rights%20Policy.pdf</a> <a href="https://english.bim.com.tr/Policies/General/Human%20Resources%20Policy.pdf">https://english.bim.com.tr/Policies/General/Human%20Resources%20Policy.pdf</a> "
C1.2. Considering the effects of supply and value chain, fair workforce, improvement of labour standards, women's employment and inclusion issues (gender, race, religion, language, marital status, ethnic identity, sexual orientation, gender identity, family responsibilities, union activities, political opinion, disability, social and cultural differences, etc., such as non-discrimination) are included in its policy on employee rights.	X				It is published on the Company website.	<a href="https://english.bim.com.tr/Policies/General/Diversity%20and%20Inclusion%20Policy.pdf">https://english.bim.com.tr/Policies/General/Diversity%20and%20Inclusion%20Policy.pdf</a>
C1.3. The measures taken for the minority rights/equality of opportunity or the ones who are sensitive about certain economic, environmental, social factors (low income groups, women, etc.) along the supply chain have been disclosed.	X				Explanations on the subject are disclosed to the public in the Integrated Annual Report.	"BiM Integrated Annual Report Supply Chain Management and Human Resources Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
C1.4. The developments regarding preventive and corrective practices against discrimination, inequality, human rights violations, forced and child labour have been disclosed.	X				In this regard, an Ethics Hotline was established where complaints can be conveyed, and the process for resolving incoming notifications has been explained in the Whistle Blowing Policy.	<a href="https://english.bim.com.tr/Policies/General/Whistle%20Blowing%20Policy.pdf">https://english.bim.com.tr/Policies/General/Whistle%20Blowing%20Policy.pdf</a>
C1.5. Investments in employees (education, development policies), compensation, fringe benefits, right to unionize, work/ life balance solutions and talent management are included in the employee rights policy.	X				It is published on the Company website.	<a href="https://english.bim.com.tr/Policies/General/Human%20Resources%20Policy.pdf">https://english.bim.com.tr/Policies/General/Human%20Resources%20Policy.pdf</a>



Sustainability Principles Compliance Framework

	Compliance Status				Explanation	Report Information on Publicly Disclosed Information (Page number, menu name on the website)
	Yes	Partial	No	Not Applicable		
C1.5. The mechanism for employee complaints and resolution of disputes have been established and related solution processes have been determined.	X				In this regard, an Ethics Hotline was established where complaints can be conveyed, and the process for resolving incoming notifications has been explained in the Whistle Blowing Policy.	<a href="https://english.bim.com.tr/Policies/General/Whistle%20Blowing%20Policy.pdf">https://english.bim.com.tr/Policies/General/Whistle%20Blowing%20Policy.pdf</a>
C1.5. The activities carried out within the reporting period which related to ensure employee satisfaction have been disclosed.	X				Explanations on the subject are disclosed to the public in the Integrated Annual Report.	"BİM Integrated Annual Report Employees Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
C1.6. The occupational health and safety policies have been established and disclosed.	X				OHS issues are included in the Human Resources Policy.	<a href="https://english.bim.com.tr/Policies/General/Human%20Resources%20Policy.pdf">https://english.bim.com.tr/Policies/General/Human%20Resources%20Policy.pdf</a>
C1.6. The measures taken for protecting health, preventing occupational accidents and related statistics have been disclosed.	X				Explanations on the subject are disclosed to the public in the Integrated Annual Report.	"BİM Integrated Annual Report Performance Indicators Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
C1.7. The personal data protection and data security policies have been established and disclosed.	X				The relevant clarification text is published on the Company website.	<a href="https://english.bim.com.tr/pages/personal-data-processing-lighting.aspx">https://english.bim.com.tr/pages/personal-data-processing-lighting.aspx</a>
C1.8. The ethics policy have been established and disclosed.	X				BİM Ethical Principles are published on the Company website.	<a href="https://english.bim.com.tr/Categories/674/policies.aspx">https://english.bim.com.tr/Categories/674/policies.aspx</a>
C1.9. The studies related to social investment, social responsibility, financial inclusivity and access to finance have been explained.	X				Explanations on the subject are disclosed to the public in the Integrated Annual Report.	"BİM Integrated Annual Report Message from the Board of Directors and CEO Message Sections <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
C1.10. The informative meetings and training programs related to ESG policies and practices have been organized for employees.	X				Explanations on the subject are disclosed to the public in the Integrated Annual Report.	"BİM Integrated Annual Report Employees Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
C2. Stakeholders, International Standards and Initiatives						
C2.1. The customer satisfaction policy regarding the management and resolution of customer complaints has been prepared and disclosed.	X				It is published on the company website.	<a href="https://english.bim.com.tr/Policies/General/Customer%20Satisfaction%20Policy.pdf">https://english.bim.com.tr/Policies/General/Customer%20Satisfaction%20Policy.pdf</a>
C2.2. The information about the communication with stakeholders (which stakeholder, subject and frequency) have been disclosed.	X				Explanations on the subject are disclosed to the public in the Integrated Annual Report.	"BİM Integrated Annual Report Stakeholder Map and Stakeholder Communication Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
C2.3. The international reporting standards that adopted in reporting have been explained.	X				BİM publishes its Integrated Annual Report in accordance with GRI standards.	"BİM Integrated Annual Report About the Report Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "
C2.4. The principles adopted regarding sustainability, the signatory or member international organizations, committees and principles have been disclosed.			X		There is none.	
C2.5. The improvements have been made and studies have been carried out in order to be included in the Borsa Istanbul sustainability indices and/or international index providers.	X				Following its inclusion in the BIST Sustainability Index in 2022, BİM has been included in the BIST Sustainability 25 index by the first quarter of 2023. BİM is also included in FTSE4Good Emerging and FTSE Emerging ESG Indices.	"BİM Integrated Annual Report CEO Message Public Disclosure Platform Notification: <a href="https://www.kap.org.tr/en/Bildirim/1088484">https://www.kap.org.tr/en/Bildirim/1088484</a> "
D. CORPORATE GOVERNANCE PRINCIPLES						
D1. The opinions of stakeholders have been sought in the determination of measures and strategies related to sustainability field.	X				BİM's sustainability priorities were determined by taking the opinions of various stakeholders.	BİM Integrated Annual Report Sustainability Material Topics and Materiality Matrix <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a>
D2. The social responsibility projects, awareness activities and trainings have been carried out to raise awareness about sustainability and its importance.	X				Explanations on the subject are disclosed to the public in the Integrated Annual Report.	"BİM Integrated Annual Report Employees Section <a href="https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf">https://english.bim.com.tr/AnnualReports/2024/2024%20Integrated%20Annual%20Report.pdf</a> "

Corporate Memberships and Strategic Collaborations



Turkish Union of Chambers and Stock Exchanges (TOBB)



Turkish Council of Shopping Centers & Retailers (TCSCR)



Food Retailers Association



International Organization for Standardization (ISO)



Istanbul Chamber of Commerce (İTO)

Management Discussion & Analysis –  
2024 Performance Review

STEADY RISE IN  
REAL GROWTH

TL <b>520</b> billion net sales	TL <b>23</b> billion EBITDA
Real growth by <b>10%</b>	<b>4.3%</b> EBITDA margin
A net profit of TL <b>18.6</b> billion	TL <b>18.1</b> billion investment
Stock market performance <b>36%</b> above BIST100	
Average dividend rate of <b>57%</b> in the last 5 years	

HIGH REACH  
& CUSTOMER  
LOYALTY WITH  
AN EXTENSIVE  
STORE  
NETWORK  
& STRONG  
SUPPLY CHAIN

**13,583** stores  
**79** logistics centers  
**6.8** million BIM stores daily consolidated visitors  
**4.7** million BIM and File Mobil total application visitors  
**2.7** million BIMcell subscribers  
**16.8%** total market share of revenue in Türkiye (fast-moving consumer goods)  
**52** NPS score

SAFE FOOD  
CHAIN WITH  
CERTIFIED  
SUPPLIERS &  
SUSTAINABLE  
PRODUCT  
PORTFOLIO

<b>14.9%</b> turnover share of sustainable products	<b>59%</b> ratio of BIM private-label products to net sales	<b>33%</b> ratio of FILE private-label products to net sales	<b>3%</b> private-label products with QR codes
<b>1,466</b> suppliers	<b>355</b> number of certified suppliers	<b>950</b> supplier audit	<b>14,000</b> number of sample analyzes for products
Total number of <b>2,255</b> certificates in Supply Chain			
*Related to Social Compliance & Ethical Practices ..... <b>387</b>			
*Related to Environmental Sustainability ..... <b>471</b>			
*Related to Food Safety ..... <b>885</b>			
*Related to Organic & Vegan Products ..... <b>119</b>			
*Certificates Related to Quality Management System ..... <b>393</b>			

COMPLIANCE WITH  
INTERNATIONAL  
STANDARDS &  
COMMITMENT TO  
IMPROVE CLIMATE  
PERFORMANCE

FTSE Emerging ESG Index  
FTSE4Good Emerging Index  
BIST Sustainability 25 Index  
C score in CDP Climate Change Reporting

LOW  
ENVIRONMENTAL  
IMPACT THROUGH  
RESOURCE  
EFFICIENCY  
& ENERGY  
INVESTMENTS

TL **1.5** billion sustainability investments  
**6.385** BIM stores with new design  
**491** tons of plastic, **801** tons of paper saved → TL **34** million savings  
**0.144** water consumption intensity  
**100** thousand m<sup>2</sup> soilless farming area  
TL **985** million SPP investments  
**63** MW SPP installed power → **28** thousand tons CO<sub>2</sub> savings  
**9.4%** renewable energy use  
**19%** reduction in unit greenhouse gas emissions compared to 2019  
**0.56%** ratio of food waste to revenue

EMPLOYEE  
ENGAGEMENT  
THROUGH  
INCLUSIVE  
WORKFORCE &  
CONTINUOUS  
TRAINING  
PROGRAMS

<b>95,630</b> Total number of employees	<b>50%</b> ratio of women employees in Türkiye	<b>37%</b> Ratio of female employees in the management& office
<b>8,984</b> net generated jobs	<b>80%</b> hiring rate under 30	<b>56%</b> hiring rate for women
<b>68,582</b> person*hours Online Training Per Employee	<b>661,738</b> Hours training time	<b>88%</b> Completion rate of ethics and compliance training
<b>604,228</b> OHS Training Hours	<b>4.2</b> Accident frequency rate	



# Performance Indicators

## Türkiye Social Indicators

Social Performance Indicators						
Employees By Gender and Category	2022		2023		2024	
	Female	Male	Female	Male	Female	Male
Total number of employees	34,480	39,496	40,217	39,545	43,987	43,356
Office and managerial staff	1,294	2,400	1,492	2,395	1,537	2,635
Store and warehouse staff	33,186	37,096	38,725	37,150	42,450	40,721

By Category and Type of Work	2022		2023		2024	
	Full-time	Part-time	Full-time	Part-time	Full-time	Part-time
Number of employees by full-time/part-time working	70,098	3,878	74,333	5,429	81,420	5,923
Office and managerial staff	3,684	10	3,887	0	4,389	10
Store and warehouse staff	66,414	3,868	70,446	5,429	77,031	5,913

Employees by Work Duration	2022		2023		2024	
	Female	Male	Female	Male	Female	Male
0-5 Years	30,130	28,452	39,272	37,115	37,088	30,684
5-10 years	2,810	5,212	752	1,857	2,109	5,592
10 Years and Above	1,540	5,832	193	573	4,790	7,080

New Recruits	2022		2023		2024	
	Female	Male	Female	Male	Female	Male
Number of new recruits	23,623	19,466	26,780	19,689	33,302	26,475
Below Age of 30	20,682	15,613	23,631	15,028	27,833	19,961
Between Ages of 30-50	2,930	3,716	3,129	4,232	5,407	6,116
Above Age 50	11	137	20	429	62	398

Employee Turnover	2022		2023		2024	
	Female	Male	Female	Male	Female	Male
Total number of employees leaving work	17,544	16,624	21,043	19,640	28,944	23,252
Under 30	14,931	11,829	18,077	14,747	21,131	13,707
Between Ages of 30-50	2,599	4,685	2,947	4,698	7,736	8,927
Above Age 50	14	110	19	195	82	614
Employee turnover rate calculated by including employees who leave their jobs voluntarily	51%	42%	52%	50%	66%	54%

Employees In Executive Positions	2022		2023		2024	
	Female	Male	Female	Male	Female	Male
Under 30	1	0	1	1	4	3
Between Ages 30-50	102	557	99	537	129	592
Above Age 50	3	59	6	96	8	115
Board of Directors	0	6	0	6	0	6

Performance System	2022		2023		2024	
	Female	Male	Female	Male	Female	Male
Number of employees subject to regular performance assessment	85	475	86	490	97	516

Trainings		2022	2023	2024
Total Training Hours		41,221	360,115	661,738
Average Training Hours Per Employee		5.80	4.66	7.60

OHS Data	2022	2023	2024
Accident frequency rate*	2.8	3.5	4.2
Occupational disease rate**	0.0	0.0	0.0
Absenteeism Rate***	49.38	39.16	47.74
Number of cases resulting in death	3.0	2.0	3.0

\* Accident Frequency Rate = Total accidents with injury x 200,000 / Total hours worked  
\*\* Occupational Disease Rate = Total occupational disease cases x 200,000 / Total hours worked  
\*\*\* Absenteeism = Number of days lost due to accident x 200,000 / Total hours worked

OHS Training	2022	2023	2024
Total Hours of Training	575,016	550,652	604,228
OHS Training Hours	447,000	425,852	431,788
First aid training hours	67,328	58,160	89,872
Emergency training hours	60,688	66,640	82,568
OHS training hours per employee	7.8	6.9	6.9

# Performance Indicators

## Consolidated Social Indicators

Social Performance Indicators				
Employees By Gender and Category	2023		2024	
	Female	Male	Female	Male
Total number of employees	41,430	45,216	45,490	50,140
Office and managerial staff	1,626	2,688	1,690	2,962
Store and warehouse staff	39,804	42,528	43,800	47,178
By Category and Type of Work	2023		2024	
	Full-time	Part-time	Full-time	Part-time
Number of employees by full-time/part-time working	81,057	5,590	89,592	6,038
Office and managerial staff	4,315	0	12,081	125
Store and warehouse staff	76,742	5,590	77,511	5,913
Employees by Work Duration	2023		2024	
	Female	Male	Female	Male
0-5 Years	40,254	41,352	38,357	35,967
5-10 years	943	2,992	2,285	6,655
10 Years and Above	234	872	4,848	7,518
New Recruits	2023		2024	
	Female	Male	Female	Male
Number of new recruits	27,462	22,401	34,291	30,752
Under 30	24,216	17,324	28,678	23,737
Between Ages of 30-50	3,226	4,645	5,544	6,544
Above Age 50	20	432	69	471
Employee Turnover	2023		2024	
	Female	Male	Female	Male
Total number of employees leaving work	21,510	21,516	29,640	26,419
Under 30	18,414	16,188	21,742	16,155
Between Ages of 30-50	3,077	5,132	7,816	9,646
Above Age 50	19	196	82	618
Employee turnover rate calculated by including employees who leave their jobs voluntarily	52%	48%	65%	53%
Employees In Executive Positions	2023		2024	
	Female	Male	Female	Male
Under 30	1	1	5	3
Between Ages 30-50	104	550	134	599
Above Age 50	6	99	8	124
Board of Directors	1	10	1	14
Performance System	2023		2024	
	Female	Male	Female	Male
Number of employees subject to regular performance assessment	86	490	97	516

## Consolidated Environmental Indicators

Environmental Performance Indicators		
Greenhouse Gas Emissions* (ton CO <sub>2</sub> - equivalent)	2023	2024
Scope 1	321,426	351,067
Motor Vehicles	92,593	106,061
F-gases	208,317	226,757
Fuels Used in the Facility	20,516	18,250
Scope 2	294,904	307,363
Electricity consumption	294,904	307,363
TOTAL (Scope 1+2)	616,330	658,430
Scope 3	1,760,372	2,785,377
TOTAL (Scope 3 Included)	2,376,702	3,443,808

*\*BİM A.Ş. calculates its Scope 2 greenhouse gas emissions solely using the location-based method. Accordingly, emissions have been determined using the average grid emission factors of the relevant countries.*

Greenhouse Gas Emissions* (ton CO <sub>2</sub> - equivalent)	2023	2024
Scope 1	321,426	351,067
Türkiye	295,666	321,231
Morocco	16,342	18,376
Egypt	9,418	11,460
Scope 2	294,904	307,363
Türkiye	260,852	271,551
Morocco	24,719	25,077
Egypt	9,333	10,736
TOTAL (Scope 1+2)	616,330	658,430
Türkiye	556,518	592,782
Morocco	41,061	43,453
Egypt	18,751	22,196

	2022	2023	2024
Purchased Electricity (MWh)	550,132	594,197	614,368
Electricity Generation (MWh)	12,220	23,690	64,059
Total Electricity Consumption (MWh)	562,352	617,887	678,427



# Glossary of Terms

**Food Cold Chain:** The food cold chain is a logistics and supply chain in which specific temperature conditions are maintained throughout the process from food production to the consumer. This chain usually involves the transportation of various food products, especially perishable and sensitive ones, maintained within a certain temperature range. The main target is to ensure the quality and safety of food products.

**GMO (Genetically Modified Organism):** It refers to the process and result of altering the genetic material of an organism in a laboratory environment.

**GRI:** Global Reporting Initiative

**GWP (Global Warming Potential Values):** GWP (Global Warming Potential) is a unit of measurement used in the IPCC’s Fifth Assessment Report to quantify the global warming impacts of greenhouse gas emissions. GWP is a value determined by considering the lifetime and thermal capacity of a greenhouse gas in the atmosphere. Global Warming Potential is usually expressed in comparison to carbon dioxide (CO<sub>2</sub>). Carbon dioxide is considered as a reference and is assigned a GWP value of 1. Other greenhouse gases have different GWP values than carbon dioxide because they remain in the atmosphere longer and absorb heat more effectively.

**IFS (International Featured Standards):** International standard used in the food and consumer products industries.

**IFS Food (International Featured Standards Food):** IFS Food is a certification system that specifies a quality and safety standard for businesses in the food production and processing industry. The IFS Food standard evaluates the production processes, product safety measures and quality management systems of food businesses. This standard aims to secure the quality and safety standards at every stage of the supply chain.

**IFS Non Food (International Featured Standards Non-Food):** IFS Non Food refers to a quality and safety standard for businesses that produce or trade non-food products such as clothing, home textiles, toys, cosmetics and similar non-food products. The purpose of this standard is to encourage businesses in the non-food sector to comply with high standards in production processes, product safety and quality management systems.

**IPCC AR5 report:** IPCC AR5 refers to the Fifth Assessment Report of the United Nations Intergovernmental Panel on Climate Change (IPCC). The IPCC is an international organization that provides scientific assessments on climate change worldwide. AR5 includes a series of reports published in 2013-2014 and presents up-to-date information, analysis and recommendations on climate change.

**ISO:** International Standardization Organization

**Molderator:** A product used as a natural mold inhibitor in dehydrated wheat, sourdough and baked goods. Molderators can be used in a variety of products, such as soft breads and baguettes, and they also increase the shelf life of the product.

**NPS (Net Promoter Score-Net):** The Net Promoter Score is a metric used to measure and evaluate customer satisfaction.

**OHS:** Occupational Health and Safety

**Pesticides:** Pesticides are chemical or biological agents used for the control or killing of harmful organisms (e.g. insects, fungi, weeds). They are widely used in agriculture, gardening and health sectors. Pesticides aim to reduce plant diseases, pests and other unwanted organisms by controlling harmful organisms. However, they can pose environmental impacts and health risks in cases of misuse or overuse.

**Scope 1 Emissions:** Scope 1 emissions refer to emissions under the direct control of an organization. This typically includes emissions resulting from sources owned and operated by a company.

**Scope 2 Emissions:** Scope 2 emissions refer to an organization’s indirect greenhouse gas emissions. These emissions are indirect emissions resulting from a company’s energy consumption. Scope 2 emissions originate from energy producers or service providers that are outside a company’s direct control but support the company’s operations.

**Scope 3 Emissions:** Scope 3 emissions refer to an organization’s indirect greenhouse gas emissions that are derived from processes outside the organization’s operations. These emissions are linked to an organization’s supply chain, customer use, waste management and other external factors.

**SPP:** Solar power plant

GRI Content Index

Statement of use	BIM has reported in accordance with the GRI Standards for the period January 1 - December 31, 2024.	
GRI 1	GRI 1: Foundation 2021	
Applicable GRI Sector Standard(s)	Since the sector standard for the retail industry has not been prepared yet, no sector standard has been used.	
GRI STANDARD	DISCLOSURE	LOCATION AND/OR ANSWERS
GENERAL DISCLOSURES		
	The Organization and Its Reporting Practices	
GRI 2: General Disclosures 2021	2-1 Organizational details	About the Report, page 10-11 About BiM, page 18-25 Region of Operation, page 28-29 Shareholding Structure, page 136
	2-2 Entities included in the organization's sustainability reporting	About the Report, page 10-11
	2-3 Reporting period, frequency and contact point	Reporting is done annually.  About the Report, page 10-11
	2-4 Restatements of information	None.
	2-5 External assurance	Assurance Report, page 236-237
	Activities and Employees	
	2-6 Activities, value chain and other business relationships	About BiM, page 18-25 Value Generation Model of BiM, pages 46-49 Supply Chain Management, page 96-97
	2-7 Employees	Human Resources, page 100-105
	2-8 Workers who are not employees	Human Resources, page 100-105
	Governance	
	2-9 Governance structure and composition	Board of Directors and Senior Management, page 130-134 Board Committees, page 135
	2-10 Nomination and selection of the highest governance body	The selection of members of the Board of Directors is carried out in accordance with the minimum qualifications required and within the framework of the relevant regulations.  Board of Directors and Senior Management, page 130-134 Board Committees, page 135
	2-11 Chair of the highest governance body	Board of Directors and Senior Management, page 130-134 Board Committees, page 135
	2-12 Role of the highest governance body in overseeing the management of impacts	Board of Directors and Senior Management, page 130-134 Board Committees, page 135
	2-13 Delegation of responsibility for managing impacts	Board of Directors and Senior Management, page 130-134 Board Committees, page 135
	2-14 Role of the highest governance body in sustainability reporting	About the Report, page 10-11 Sustainability Governance and Organization, page 50-54

GRI STANDARD	DISCLOSURE	LOCATION AND/OR ANSWERS
GENERAL DISCLOSURES		
GRI 2: General Disclosures 2021	2-15 Conflicts of interest	Business Ethics, Transparency, and Legal Compliance, page 128-129 Corporate Management Principles Compliance Report, page 143-157
	2-16 Communication of critical concerns	2024 Sustainability Outlook, page 16-17 Material Topics and Our Materiality Matrix, page 56-59
	2-17 Collective knowledge of the highest governance body	Board of Directors and Senior Management, page 130-134 Board Committees, page 135
	2-18 Evaluation of the performance of the highest governance body	Board of Directors and Senior Management, page 130-134 Board Committees, page 135
	2-19 Remuneration policies	Human Resources, page 100-105 <a href="#">Remuneration Policy</a>
	2-20 Process to determine remuneration	Human Resources, page 100-105 <a href="#">Remuneration Policy</a>
	2-21 Annual total compensation ratio	Human Resources, page 100-105
	Strategy, Policies and Practices	
	2-22 Statement on sustainable development strategy	Message from the Board of Directors, page 12-13 Message from the CEO, page 14-15 Value Generation Model of BiM, pages 46-49 Sustainability Governance and Organization, page 50-54 Material Topics and Our Materiality Matrix, page 56-59 Sustainability Strategy, page 68-75 Sustainability/Climate Metrics and Targets, pages 76-77 Sustainable Development Goals Contributed, page 78-79
	2-23 Policy commitments	Sustainability Governance and Organization, page 50-54 <a href="#">Policies</a>
	2-24 Embedding policy commitments	Sustainability Governance and Organization, page 50-54 <a href="#">Policies</a>
	2-25 Processes to remediate negative impacts	Customer Experience and Satisfaction, page 94-95 <a href="#">Customer Satisfaction Policy</a>
	2-26 Mechanisms for seeking advice and raising concerns	Customer Experience and Satisfaction, page 94-95 <a href="#">Customer Satisfaction Policy</a>
	2-27 Compliance with laws and regulations	There were no developments that were not in compliance with the law during the reporting period, and no administrative penalties were imposed for non-compliance with laws and regulations.
	2-28 Membership associations	Corporate Memberships and Strategic Collaborations, page 243
	Stakeholder Engagement	
	2-29 Approach to stakeholder engagement	Stakeholder Map and Communication with Stakeholders, page 55
	2-30 Collective bargaining agreements	There is no collective bargaining agreement at BiM.



GRI Content Index

GRI STANDARD	DISCLOSURE	LOCATION AND/OR ANSWERS
GENERAL DISCLOSURES		
GRI 3: Material Topics 2021	3-1 Process to determine material topics	Material Topics and Our Materiality Matrix, page 56-59
	3-2 List of material topics	Material Topics and Our Materiality Matrix, page 56-59
Anti-Bribery and Anti-Corruption		
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Business Ethics, Transparency, and Legal Compliance, page 128-129 <a href="#">Anti-Bribery and Corruption Policy</a>
GRI 205: Anti-Corruption 2016	205-3 Confirmed incidents of corruption and actions taken	In 2024, the Ethics Line received 4 allegations of conflict of interest, 4 allegations of discrimination and 11 allegations of physical or verbal harassment. The allegations have been forwarded to the relevant business units for investigation and resolution. No reports of corruption, bribery, customer personal data and money laundering were received.
Energy Management		
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Energy and Emission Management, page 114-115 <a href="#">Environmental Policy</a>
GRI 302: Energy 2016	302-1 Energy consumption within the organization	Environmental Performance Indicators, page 249
	302-4 Reduction of energy consumption	Environmental Performance Indicators, page 249
Water and Wastewater		
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Water Management, page 116 <a href="#">Environmental Policy</a>
GRI 303: Water and Effluents 2018	303-1 Interactions with water as a shared resource	Water Management, page 116
	303-5 Water consumption	Water Management, page 116 Environmental Performance Indicators, page 249
Biodiversity		
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Biodiversity 122-123 <a href="#">Environmental Policy</a>

GRI STANDARD	DISCLOSURE	LOCATION AND/OR ANSWERS
Climate Change and Decarbonization		
GRI 304: Biodiversity 2016	304-1 Operational sites owned, leased, managed in, or adjacent to, protected areas and areas of high biodiversity value outside protected areas	Biodiversity, page 122-123
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Energy and Emission Management, page 114-115 <a href="#">Environmental Policy</a>
GRI 305: Emissions 2016	305-1 Direct (Scope 1) GHG emissions	Environmental Performance Indicators, page 249
	305-2 Energy indirect (Scope 2) GHG emissions	Environmental Performance Indicators, page 249
	305-3 Other indirect (Scope 3) GHG emissions	Environmental Performance Indicators, page 249
	305-4 GHG emissions intensity	Energy and Emission Management, page 114-115 Environmental Performance Indicators, page 249
	305-5 Reduction of GHG emissions	Environmental Performance Indicators, page 249
Packaging and Waste		
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Waste Management and Circular Economy, page 117-119 <a href="#">Environmental Policy</a>
GRI 306: Waste 2020	306-1 Waste generation and significant waste-related impacts	Waste Management and Circular Economy, page 117-119
	306-2 Management of significant waste-related impacts	Waste Management and Circular Economy, page 117-119
	306-3 Waste generated	Waste Management and Circular Economy, page 117-119 Environmental Performance Indicators, page 249
	306-4 Waste diverted from disposal	Waste Management and Circular Economy, page 117-119 Environmental Performance Indicators, page 249
Environmental and Social Impacts in the Supply Chain		
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Supply Chain Management, page 96-97 <a href="#">Responsible Procurement Policy</a>
GRI 308: Supplier Environmental Assessment 2016	308-2 Negative environmental impacts in the supply chain and actions taken	Suppliers' GHG emissions are calculated. Supply Chain Management, page 96-97 Combating Climate Change and Environment Management, page 112-113
GRI 414: Supplier Social Assessment 2016	414-2 Negative social impacts in the supply chain and actions taken	Supply Chain Management, page 96-97
Attracting and Managing Talent		
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Human Resources, page 100-105 <a href="#">Human Resources Policy</a>
GRI 401: Employment 2016	401-1 New employee hires and employee turnover	Human Resources, page 100-105 Social Performance Indicators, page 246-248

GRI Content Index

GRI STANDARD	DISCLOSURE	LOCATION AND/OR ANSWERS
	<b>Occupational Health and Safety</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Occupational Health and Safety, page 106-107
GRI 403: Occupational Health and Safety 2018	403-1 Occupational health and safety management system	Occupational Health and Safety, page 106-107
	403-2 Hazard identification, risk assessment, and incident investigation	Occupational Health and Safety, page 106-107
	403-3 Occupational health services	Occupational Health and Safety, page 106-107
	403-4 Worker participation, consultation, and communication on occupational health and safety	Occupational Health and Safety, page 106-107
	403-5 Worker training on occupational health and safety	Occupational Health and Safety, page 106-107 Social Performance Indicators, page 246-248
	403-6 Promotion of worker health	Occupational Health and Safety, page 106-107
	403-7 Prevention and mitigation of occupational health and safety impacts directly linked by business relationships	Occupational Health and Safety, page 106-107
	403-10 Work-related ill health	Occupational Health and Safety, page 106-107 Social Performance Indicators, page 246-248
	<b>Employee Engagement and Wellbeing</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Human Resources, page 100-105
GRI 404: Training and Education 2016	404-1 Average hours of training per year per employee	Human Resources, page 100-105 Social Performance Indicators, page 246-248
	404-2 Programs for upgrading employee skills and transition assistance programs	Human Resources, page 100-105
	404-3 Percentage of employees receiving regular performance and career development reviews	Social Performance Indicators, page 246-248
	<b>Equal Opportunity and Diversity</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Human Resources, page 100-105 <a href="#">Diversity and Inclusion Policy</a>
GRI 405: Diversity and Equal Opportunity 2016	405-1 Diversity of governance bodies and employees	Social Performance Indicators, page 246-248
	405-2 Ratio of basic salary and remuneration of women to men	Equal pay is applied for male and female employees. <a href="#">Human Resources Policy</a>

GRI STANDARD	DISCLOSURE	LOCATION AND/OR ANSWERS
	<b>Human Rights and Fair Working Conditions</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Business Ethics, Transparency, and Legal Compliance, page 128-129 <a href="#">Ethical Principles</a>
GRI 406: Non-discrimination 2016	406-1 Incidents of discrimination and corrective actions taken	In 2024, 4 discrimination allegations were received through the Ethics Hotline. The allegations have been forwarded to the relevant business units for investigation and resolution.
GRI 407: Freedom of Association and Collective Bargaining 2016	407-1 Operations and suppliers in which the right to freedom of association and collective bargaining may be at risk	BIM respects the freedom of expression of its employees. Under applicable laws and regulations, the Company complies with legal regulations on employee membership of associations or trade unions. <a href="#">Human Resources Policy</a>
		BIM expects its suppliers to respect the freedom of expression of their employees and to comply with legal regulations regarding their membership in associations or trade unions. <a href="#">Responsible Procurement Policy</a>
GRI 408: Child Labor 2016	408-1 Operations and suppliers at significant risk for incidents of child labor	BIM does not employ child labor, adhering to the principle of prohibiting child labor as set out in the International Labor Organization's Declaration on Fundamental Principles and Rights at Work. <a href="#">Human Resources Policy</a>
		BIM expects its suppliers to prevent child labor. <a href="#">Responsible Procurement Policy</a>
GRI 409: Forced or Compulsory Labor 2016	409-1 Operations and suppliers at significant risk for incidents of forced or compulsory labor	BIM does not tolerate forced labor and human trafficking. <a href="#">Human Rights Policy</a>
		BIM expects its suppliers to prevent all forms of forced and compulsory labor. <a href="#">Responsible Procurement Policy</a>
	<b>Contribution to Local Development</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Corporate Social Responsibility, page 108-109
GRI 413: Local Communities 2016	413-1 Operations with local community engagement, impact assessments, and development programs	Corporate Social Responsibility, page 108-109
	<b>Product Quality and Safety</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Product Quality and Safety, page 82-85
GRI 416: Customer Health and Safety 2016	416-1 Assessment of the health and safety impacts of product and service categories	Product Quality and Safety, page 82-85
	<b>Product Labeling and Marketing</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Responsible Marketing Communication, page 90-91
GRI 417: Marketing and Labeling 2016	417-2 Incidents of non-compliance concerning product and service information and labeling	There have been no incidents of non-compliance with industry or regulatory labeling and/or marketing rules.



GRI Content Index

GRI STANDARD	DISCLOSURE	LOCATION AND/OR ANSWERS
	<b>Data Privacy and Cyber Security</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Digitalization and Information Security, page 92-93 <a href="#">Information Security Policy</a>
GRI 418: Customer Privacy 2016	418-1 Substantiated complaints concerning breaches of customer privacy and losses of customer data	There were no verified complaints regarding violation of customer privacy and loss of customer data during the reporting period.
	<b>Responsible Procurement</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Supply Chain Management, page 96-97 <a href="#">Responsible Procurement Policy</a>
	<b>Customer Experience and Satisfaction</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Customer Experience and Satisfaction, page 94-95 <a href="#">Customer Satisfaction Policy</a>
	<b>Food Waste</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Waste Management and Circular Economy, page 117-119 Prevention of Food Waste, page 120-121
	<b>Food Access and Availability</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Service Philosophy, page 26-27
	<b>Nutrition and Health</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Product Quality and Safety, page 82-85
	<b>R&amp;D and Innovation</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 R&D and Innovation, page 86-87
	<b>Sustainable Agriculture</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Combating Climate Change and Environment Management, page 112-113 Biodiversity, page 122-123
	<b>Responsible Sourcing</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 The Most Precious Heritage: The Earth, page 110-123

GRI STANDARD	DISCLOSURE	LOCATION AND/OR ANSWERS
	<b>Circular Economy</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Waste Management and Circular Economy, page 117-119
	<b>Sustainable Relationships and Partnerships with Suppliers</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Supply Chain Management, page 96-97
	<b>Transparent, Responsible and Ethical Corporate Governance</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 The Most Precious Understanding: Corporate Management, page 124-163
	<b>Corporate Governance</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 The Most Precious Understanding: Corporate Management, page 124-163
	<b>Integrated Risk Management</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Risk Management and Internal Control Mechanism, page 139-140
	<b>Social Responsibility Programs</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Corporate Social Responsibility, page 108-109 <a href="#">Donation and Aid Policy</a>
	<b>Stakeholder Dialogues and Collaboration</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Stakeholder Map and Communication with Stakeholders, page 55 Material Topics and Our Materiality Matrix, page 56-59 Corporate Memberships and Strategic Collaborations, page 243
	<b>Animal Welfare</b>	
GRI 3: Material Topics 2021	3-3 Management of material topics	Material Topics and Our Materiality Matrix, page 56-59 Biodiversity, page 122-123

SASB Index

Table 1. Sustainability Disclosure Topics and Metrics

Subject	Metric	Category	SASB Code	GRI Link	Category of Related Disclosures
Energy Management	(1) Net energy consumption	Quantitative	FB-FR-130a.1	GRI 302-1	2,640,746 GJ
	(2) Grid electricity used (percentage)				90.6%
	(3) Renewable energy used (percentage)				9.4%
Managing Food Waste	(1) Amount of food waste generated	Quantitative	FB-FR-150a.1	GRI 306-3, 306-4	Waste Management and Circular Economy, pages 117-119
	(2) Percentage separated from the waste stream				Preventing Food Waste, pages 120-121 Environmental Performance Indicators, page 249
Data Security	Description of the approach to identifying and addressing data security risks	Discussion and Analysis	FB-FR-230a.2	GRI 418-1	Digitalization and Information Security, pages 92-93
Food Safety	(1) Total recall number	Quantitative	FB-FR-250a.2	GRI 416-2	There are no recalled products.  Product Quality and Safety, pages 82-85
	(2) Number of units recalled				
	(3) Percentage of units recalled among private label products				
Product Health and Nutrition	Discussion of the process of identifying and managing products and ingredients that cause nutrition and health concerns among consumers	Discussion and Analysis	FB-FR-260a.2	-	Product Quality and Safety, pages 82-85  Risk Management and Internal Control Mechanism, pages 139-140
Product Labeling & Marketing	Number of incidents of non-compliance with industry or regulatory labeling and/or marketing rules	Quantitative	FB-FR-270a.1	GRI 416-2, 417-2	There have been no incidents of non-compliance with industry or regulatory labeling and/or marketing rules
	Total material damage resulting from legal proceedings related to marketing and/or labeling practices		FB-FR-270a.2		There are no material losses resulting from legal proceedings related to marketing and/or labeling practices.
	(1) Income from products indicated to contain genetically modified organisms (GMOs)		FB-FR-270a.3		GMO-containing products are not sold in our stores in accordance with the legal legislation in Türkiye.
	(2) Income from non-GMO products				Product Quality and Safety, pages 82-85
Workforce Applications	(1) Average hourly wage rate	Quantitative	FB-FR-310a.1	-	Due to its competitive sensitivity, this information is not publicly disclosed.
	2) Proportion of store and distribution center employees working at minimum wage by region				0%*
Managing Environmental & Social Impacts in the Supply Chain	The strategy to manage environmental and social risks in the supply chain, including animal rights	Discussion and Analysis	FB-FR-430a.3	-	Supply Chain Management, pages 96-97 Waste Management and Circular Economy, 117-119

\*All employees are paid above the legal minimum wage.

Table 2. Operational Metrics

Operational Metric	Category	SASB Code	Category of Related Disclosures
(1) Number of retail point of sales and (2) distribution centers	Quantitative	FB-FR-000.A	Store: 13,583 Logistics center: 79
(1) Retail sales area and (2) total area of distribution centers	Quantitative	FB-FR-000.B	A total of 3.4 million m² of land with 1.7 million m² of enclosed storage area (including our overseas operations)

TCFD Index

Focus Points	Recommendations	References
Governance	a. Describe the Board’s oversight of climate related risks and opportunities.	Message of the Board of Directors, pages 12-13
	b. Describe the role of management in assessing and managing climate-related risks and opportunities.	Message from the CEO, pages 14-15  Sustainability Governance and Organization, pages 50-54  Management of Sustainability/Climate Risks and Opportunities, pages 60-63
Strategy	a. Describe the climate related risks and opportunities in the short, medium and long term identified by the organization.	Sustainability Strategy, pages 68-75
	b. Describe the impact of climate related risks and opportunities on the organization’s operations, strategy and financial planning.	2024 Sustainability Year Outlook, pages 16-17  Sustainability Governance and Organization, pages 50-54  Material Topics and Our Materiality Matrix, pages 56-59  Management of Sustainability/Climate Risks and Opportunities, pages 60-63  Sustainability Strategy, pages 68-75
	c. Describe the resilience of the organization’s strategy, taking into account different climate related scenarios, including the 2°C or lower scenario.	Management of Sustainability/Climate Risks and Opportunities, pages 60-63 Sustainability Strategy, pages 68-75
Risk Management	a. Describe the organization’s processes for identifying and assessing climate related risks.	Sustainability Governance and Organization, pages 50-54
	b. Describe the organization’s processes for managing climate related risks.	Management of Sustainability/Climate Risks and Opportunities, pages 60-63
	c. Describe how the processes of identifying, assessing and managing climate related risks are integrated into the organization’s overall risk management process.	Sustainability Strategy, pages 68-75  Combating Climate Change and Environment Management, pages 112-113  Energy and Emission Management, pages 114-115
Criteria and Goals	a. State the criteria used by the organization to assess climate related risks and opportunities in line with its strategy and risk process.	Sustainability Strategy, pages 68-75
	b. State the Scope 1, Scope 2 and, where applicable, Scope 3 greenhouse gas emissions and associated risks.	Sustainability/Climate Metrics and Targets, pages 76-77  Combating Climate Change and Environment Management, pages 112-113
	c. Describe the objectives set by the organization to manage climate related risks and opportunities, and its performance against the objectives.	Energy and Emissions Management, pages 114-115  Environmental Performance Indicators, page 249



TSRS Index

TSRS 1 General Provisions on Disclosure of Sustainability-Related Financial Information Compliance Table

Core Content	Relevant Standard	Relevant Standard Explanation	Relevant Disclosure / Section of the Report Containing the Disclosure
Governance	a) The governance body/bodies (which may include a board, committee, or equivalent body responsible for senior management) or the individual/individuals responsible for overseeing sustainability-related risks and opportunities	TSRS-1 27.a.i	Sustainability Governance and Organization, pages 50-54
		TSRS-1 27.a.ii	
		TSRS-1 27.a.iii	
		TSRS-1 27.a.iv	
		TSRS-1 27.a.v	Management of Sustainability/Climate Risks and Opportunities, pages 60-63
	b) The role of management in the governance processes, controls, and procedures used to monitor, manage, and oversee sustainability-related risks and opportunities	TSRS-1 27.b.i	Sustainability Governance and Organization, pages 50-54
		TSRS-1 27.b.ii	Management of Sustainability/Climate Risks and Opportunities, pages 60-63
Strategy	a-) Sustainability-related risks and opportunities	TSRS-1 30.a	Sustainability Strategy, pages 68-75
		TSRS-1 30.b	
		TSRS-1 30.c	
	b-) Business Model and Value Chain	TSRS-1 32.a	Value Generation Model of BîM, pages 46-49
		TSRS-1 32.b	
			Sustainability Strategy, pages 68-75
	c-) Strategy and Decision-making	TSRS-1 33.a	Management of Sustainability/Climate Risks and Opportunities page 60-63
		TSRS-1 33.b	Sustainability Strategy, pages 68-75
		TSRS-1 33.c	
	d-) Financial Position, Financial Performance and Cash Flows	TSRS-1 34.a	Sustainability Strategy, pages 68-75
		TSRS-1 34.b	
		TSRS-1 35.a	
		TSRS-1 35.b	There are no adjusting disclosures in the financial statements.
		TSRS-1 35.c.i	Sustainability Strategy, pages 68-75
		TSRS-1 35.c.ii	
		TSRS-1 35.d	
	e-) Resilience	TSRS-1 41	Sustainability Strategy, pages 68-75
		TSRS-2 42	

Core Content	Relevant Standard	Relevant Standard Explanation	Relevant Disclosure / Section of the Report Containing the Disclosure
Risk Management	a-) The processes and related policies used to identify, assess, prioritize, and monitor sustainability-related risks	TSRS-1 44.a.i	Material Topics and Our Materiality Matrix, pages 56-59
		TSRS-1 44.a.ii	
		TSRS-1 44.a.iii	Management of Sustainability/Climate Risks and Opportunities pages 60-63
		TSRS-1 44.a.iv	
		TSRS-1 44.a.v	
	TSRS-1 44.a.vi	There is no explanation available as this is the first reporting period compliant with TSRS.	
Risk Management	b) The processes used by the company to identify, assess, prioritize, and monitor sustainability-related opportunities	TSRS-1 44.b	Management of Sustainability/Climate Risks and Opportunities pages 60-63 Sustainability Strategy, pages 68-75
	c) The extent to which and how the processes for identifying, assessing, prioritizing, and monitoring sustainability-related risks and opportunities are integrated into the company's overall risk management process, and how the company's overall risk management process is informed by these sustainability-related processes	TSRS-1 44.c	Management of Sustainability/Climate Risks and Opportunities, pages 60-63 Sustainability Strategy, pages 68-75
Metrics and Goals	a-) Metrics mandated by the relevant TSRS	TSRS-1 46.a	Disclosed in the TSRS 2 Index.
		TSRS-1 46.b.i	Sustainability Strategy, pages 68-75
		TSRS-1 46.b.ii	Sustainability/Climate Metrics and Targets, pages 76-77
		TSRS-1 49	The SASB index was utilized at the end of the Integrated Annual Report.
	b) Metrics used by the business to measure and monitor sustainability-related risks and opportunities	TSRS-1 50.a	Sustainability Strategy, pages 68-75
		TSRS-1 50.b	
		TSRS-1 50.c	Sustainability/Climate Metrics and Targets, pages 76-77
		TSRS-1 50.d	
	c-) The performance related to the sustainability risk or opportunity, including the progress towards the company's self-defined goals and the goals it must achieve in accordance with regulations	TSRS-1 51.a	Sustainability Strategy, pages 68-75
		TSRS-1 51.b	
		TSRS-1 51.c	
		TSRS-1 51.d	Sustainability/Climate Metrics and Targets, pages 76-77
		TSRS-1 51.e	
		TSRS-1 51.f	
TSRS-1 51.g			
TSRS-1 53	BIM has identified its metrics and goals in line with the principles of clarity and precision.		

Core Content	Relevant Standard	Relevant Standard Explanation	Relevant Disclosure / Section of the Report Containing the Disclosure
General Provisions	Guidance Resources	TSRS-1 54	Sustainability-related risks and opportunities are systematically identified within the TSRS framework.
		TSRS-1 55.a	BİM includes SASB standards related to its sector in its report.
		TSRS-1 56	The TSRS is taken as the basis when determining the applicable provisions for the disclosure of each sustainability-related risk or opportunity.
		TSRS-1 59	Material Topics and Our Materiality Matrix, page 56-59 Sustainability Strategy, pages 68-75
	Venue of Disclosures	TSRS-1 60	As part of general-purpose financial reports, the TSRS requirements are disclosed in a separate section within the Integrated Annual Report.
	Reporting Time	TSRS-1 64	BİM Birleşik Mağazalar A.Ş.'s 2024 Integrated Annual Report covers the financial and non-financial outcomes of the company's economic, social, environmental, and governance activities, as well as its future targets, for the period between January 1, 2024 and December 31, 2024.
	Comparative Knowledge	TSRS-1 70	The Environmental Performance Indicators and Social Performance Indicators included in the Integrated Annual Report provide comparative knowledge.
	Compliance Statement	TSRS-1 72	The sustainability-related financial disclosures presented in this report have been prepared in full compliance with all provisions of the Turkish Sustainability Reporting Standards (TSRS).
	Reasoning	TSRS-1 74	Sustainability Strategy, pages 68-75
	Measurement Uncertainty	TSRS-1 77 TSRS-1 78	Sustainability Strategy, pages 68-75
Reasoning Uncertainties and Errors	Errors	TSRS-1 83	Since it is the first reporting year under TSRS, the Standard does not include prior period financial disclosures related to sustainability.

TSRS 2 Climate Related Disclosures Compliance Table

Core Content	Relevant Standard	Relevant Standard Explanation	Relevant Disclosure / Section of the Report Containing the Disclosure
Governance	a) The governance body/bodies (which may include a board, committee, or equivalent body responsible for senior management) or the individual/individuals responsible for overseeing climate-related risks and opportunities	TSRS-2 6.a.i	Sustainability Governance and Organization, pages 50-54 Management of Sustainability/Climate Risks and Opportunities, pages 60-63
		TSRS-2 6.a.ii	
		TSRS-2 6.a.iii	
		TSRS-2 6.a.iv	
	b) The role of management in the governance processes, controls, and procedures used to monitor, manage, and oversee climate-related risks and opportunities	TSRS-2 6.a.v	
		TSRS-2 6.b.i	Sustainability Governance and Organization, pages 50-54
Strategy	a-) Climate-related Risks and Opportunities	TSRS-2 6.b.ii	Management of Sustainability/Climate Risks and Opportunities, pages 60-63
		TSRS-2 10.a	Management of Sustainability/Climate Risks and Opportunities, pages 60-63 Sustainability Strategy, pages 68-75
		TSRS-2 10.b	
		TSRS-2 10.c	
		TSRS-2 10.d	
	b-) Business Model and Value Chain	TSRS-2 13.a	Value Generation Model of BİM, pages 46-49
		TSRS-2 13.b	Material Topics and Our Materiality Matrix 56-59 Sustainability Strategy, pages 68-75
	c-) Strategy and Decision-making	TSRS-2 14.a.i	Management of Sustainability/Climate Risks and Opportunities, pages 60-63 Sustainability Strategy, pages 68-75
		TSRS-2 14.a.ii	
		TSRS-2 14.a.iii	
		TSRS-2 14.a.iv	
		TSRS-2 14.a.v	
		TSRS-2 14.b	
	d-) Financial Status, Financial Performance, and Cash Flows	TSRS-2 14.c	
		TSRS-2 15.a	There is no explanation that would require a correction in the financial statements.
		TSRS-2 15.b	
		TSRS-2 16.a	
		TSRS-2 16.b	Management of Sustainability/Climate Risks and Opportunities, pages 60-63
		TSRS-2 16.c.i	
		TSRS-2 16.c.ii	
		TSRS-2 16.d	Sustainability Strategy, pages 68-75



TSRS Index

Core Content	Relevant Standard	Relevant Standard Explanation	Relevant Disclosure / Section of the Report Containing the Disclosure
Strategy	e-) Climate Resilience	TSRS-2 22.a	Management of Sustainability/Climate Risks and Opportunities, pages 60-63
		TSRS-2 22.b.i	Sustainability Strategy, pages 68-75 Scenario Analysis, pages 64-67
Risk Management	a-) The processes and related policies used to identify, assess, prioritize, and monitor climate-related risks	TSRS-2 25.a.i	Material Topics and Our Materiality Matrix, pages 56-59
		TSRS-2 25.a.ii	
		TSRS-2 25.a.iii	Management of Sustainability/Climate Risks and Opportunities, pages 60-63
		TSRS-2 25.a.iv	
		TSRS-2 25.a.v	Sustainability Strategy, pages 68-75
		TSRS-2 25.a.vi	There is no explanation available as this is the first reporting period compliant with TSRS.
Risk Management	b) Processes used by the business to identify, assess, prioritize and monitor climate-related opportunities, including information on whether and how it uses climate-related scenario analysis	TSRS-2 25.b	Management of Sustainability/Climate Risks and Opportunities, pages 60-63
	c) The extent to which and how the processes for identifying, assessing, prioritizing, and monitoring climate-related risks and opportunities are integrated into the company's overall risk management process, and how the company's overall risk management process is informed by these sustainability-related processes	TSRS-2 25.c	Management of Sustainability/Climate Risks and Opportunities, pages 60-63 Sustainability Strategy, pages 68-75

Core Content	Relevant Standard	Relevant Standard Explanation	Relevant Disclosure / Section of the Report Containing the Disclosure
Metrics and Goals	a-) Climate Related Metrics	TSRS-2 29.a	Environmental Performance Indicators, page 249 Sustainability Strategy, pages 68-75
		TSRS-2 29.b	Management of Sustainability/Climate Risks and Opportunities, pages 60-63
		TSRS-2 29.c	
		TSRS-2 29.d	
		TSRS-2 29.e	Sustainability Strategy, pages 68-75
		TSRS-2 29.f	There is no internal carbon pricing application in our business. Therefore, a carbon price is not used in investment decisions, transfer pricing, or scenario analyses.  Regarding the costing of greenhouse gas emissions, no carbon price has been set per metric ton.
		TSRS-2 29.g	Management of Sustainability/Climate Risks and Opportunities, pages 60-63 Sustainability Strategy, pages 68-75
	b) Industry-based measures that relate to specific business models, activities or other common characteristics that characterize participation in an industry (Guidance on the Industry-Based Application of TSRS-2)	TSRS-2 32	When explaining sector-specific criteria, the topics outlined in the TSRS S2 Sector-Based Implementation Guide are taken as the basis, and explanations are provided accordingly, considering the applicability of these criteria.
	c-) Climate Related Goals	TSRS-2 33.a	Sustainability Strategy, pages 68-75
		TSRS-2 33.b	
		TSRS-2 33.c	
		TSRS-2 33.d	
		TSRS-2 33.e	
		TSRS-2 33.f	
		TSRS-2 33.g	Sustainability/Climate Metrics and Targets pages 76-77
		TSRS-2 33.h	
		TSRS-2 34.a	
		TSRS-2 34.b	
		TSRS-2 34.c	Sustainability Strategy, pages 68-75
		TSRS-2 34.d	
		TSRS-2 35	
		TSRS-2 36.a	Not applied.
		TSRS-2 36.b	
		TSRS-2 36.c	
		TSRS-2 36.d	BiM does not engage in carbon trading.
		TSRS-2 36.e.i	
		TSRS-2 36.e.ii	
		TSRS-2 36.e.iii	
		TSRS-2 36.e.iv	

Table 1. Sustainability Disclosure Topics and Metrics

Subject	Metric	Category	Measurement Unit	Code	Category of Related Disclosures
Fleet Fuel Management	Fleet fuel consumed, renewable percent	Quantitative	Gigajoule (GJ), Percent (%)	FB-FR-110a.1	0%
Air Emissions from Refrigeration	Gross total Scope <sup>1</sup> emissions from refrigerants	Quantitative	Metric tons (t) CO <sub>2</sub> -e	FB-FR-110b.1	226,757 (F gas)
	Percentage of refrigerants consumed with zero ozone depletion potential		% by weight	FB-FR-110b.3	0%
Energy Management	<sup>①</sup> Operational energy consumed,	Quantitative	Gigajoule (GJ), Percent (%)	FB-FR-130a.1	2,640,746 GJ
	<sup>②</sup> percentage of grid electricity and				90.6%
	<sup>③</sup> percentage of renewable energy				9.4%
Managing Environmental and Social Impacts in the Supply Chain	Revenue from products certified by third parties based on environmental or social sustainability sourcing standards	Quantitative	Presentation currency	FB-FR-430a.1	0.14% (organic products)
	The discussion of the strategy for managing environmental and social risks in the supply chain, including animal welfare	Negotiation and Analysis	None	FB-FR-430a.4	Supply Chain Management, pages 96-97
	Discussion of strategies to reduce the environmental impact of packaging				Waste Management and Circular Economy, pages 117-119

Table 2. Operational Metrics

Operational Metric	Category	Measurement Unit	SASB Code	Category of Related Disclosures
<sup>①</sup> Number of retail point of sales and <sup>②</sup> distribution centers	Quantitative	Number:	FB-FR-000.A	Store: 13,583 Logistics center: 79
<sup>①</sup> Retail sales area and <sup>②</sup> total area of distribution centers		Square meters (m <sup>2</sup> )	FB-FR-000.B	A total of 1.7 million m <sup>2</sup> of covered storage area (including our international operations) on 3.4 million m <sup>2</sup> of land.
Number of vehicles in commercial fleet		Number:	FB-FR-000.C	1,358



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INDEPENDENT AUDITOR’S LIMITED ASSURANCE REPORT ON THE INFORMATION PRESENTED BY BİM BİRLEŞİK MAĞAZALAR AŞ AND ITS SUBSIDIARIES IN ACCORDANCE WITH THE TURKISH SUSTAINABILITY REPORTING STANDARDS

To the General Assembly of Bim Birleşik Mağazalar A.Ş.

We were engaged by Bim Birleşik Mağazalar A.Ş. (“the Company”) and its subsidiaries (together will be referred to as “the Group”) to provide limited assurance on the information (“Sustainability Information”) presented in the TSRS-Compliant sustainability report for the year ended 31 December 2024 has been prepared in accordance with TSRS 1 General Requirements for Disclosure of Sustainability Related Financial Information and TSRS 2 Climate-related Disclosures (collectively referred to as “TSRS”), as published by the Public Oversight Accounting and Auditing Standards Authority (“POA”).

Our assurance engagement does not cover the other information included in the Integrated Annual Report outside pages 46 to 79, About report section pages10 to 11, Sector Specified SASB Metrics page 260 and TSRS Index pages 262 to 268, nor the Sustainability Information presented through the website links included in the TSRS Compliant Sustainability Report on pages 46 to 78 of the Integrated Annual Report.

Limited Assurance Conclusion

Based on the procedures performed and the evidence obtained, as described under the section ‘Summary of Work Performed as the Basis for Our Assurance Conclusion,’ nothing has come to our attention that causes us to believe that the Sustainability Information included in the TSRS Compliant Sustainability Report on pages 46 to 78 of the Group’s Integrated Annual Report for the year ended 31 December 2024 has not been prepared, in all material respects, in accordance with the TSRS.

Inherent limitations in the preparation of the Sustainability Information

Sustainability Information contains climate-related scenario-based information that is subject to inherent uncertainty due to incomplete scientific and economic knowledge regarding the likelihood, timing, or effects of possible future physical and transitional climate-related events.

In addition, the quantification of greenhouse gases is also subject to inherent uncertainty due to the lack of sufficient scientific knowledge required to determine the values used for emission factors and to combine different gas emissions.



# TSRS Limited Assurance Report



## Responsibilities of Management and Those Charged with Governance for the Sustainability Information

The Group's management is responsible for the following:

- The design, implementation, and maintenance of internal control as deemed necessary to ensure that the Sustainability Information is prepared free from material misstatement, whether due to fraud or error;
- The preparation of the Sustainability Information in accordance with the TSRS;
- Additionally, the Group's management is also responsible for selecting and applying appropriate sustainability reporting methods, as well as making reasonable assumptions and estimates that are appropriate to the circumstances.

Those charged with governance are responsible for overseeing the Group's sustainability reporting process.

## Auditor's Responsibilities for the Limited Assurance Engagement on the Sustainability Information

We are responsible for the following:

- To plan and perform the engagement to obtain limited assurance about whether the Sustainability Information contains material misstatements, whether due to fraud or error;
- To reach an independent conclusion based on the evidence obtained and the procedures performed; and
- To communicate our conclusion to the Group management.

As we are responsible for expressing an independent conclusion on the Sustainability Information prepared by management, we are not permitted to be involved in the preparation of the Sustainability Information, as such involvement could compromise our independence.

## Application of Professional Standards

Our limited assurance engagement was conducted in accordance with Assurance Engagement Standard 3000 "Assurance Engagements Other than Audits or Reviews of Historical Financial Information" and Assurance Engagement Standard 3410 "Assurance Engagements on Greenhouse Gas Statements" as issued by the Public Oversight, Accounting and Auditing Standards Authority ("POA"). Our responsibilities under these assurance standards are described in detail in the *Auditor's Responsibilities for the Limited Assurance Engagement on the Sustainability Information* section of our report.

We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our conclusion.

## Independence and Quality Management

We have complied with the independence requirements and other ethical provisions of the Code of Ethics for Independent Auditors (including Independence Standards) issued by POA, which is built upon the fundamental principles of integrity, objectivity, professional competence and due care, confidentiality, and professional behavior.

KPMG is responsible for implementing the provisions of Standard on Quality Management 1 ("SoQM 1") *Quality Management for Firms that Perform Audits or Reviews of Financial Statements, or Other Assurance or Related Services Engagements*, and for maintaining a comprehensive quality management system, including written policies and procedures regarding compliance with ethical requirements, professional standards, and applicable legal and regulatory requirements.



## Summary of Work Performed as a Basis for the Assurance Conclusion

We are required to plan and perform our work to address areas where we have identified a higher risk of material misstatement in the Sustainability Information. The procedures we apply are based on our professional judgment. In conducting our limited assurance engagement on the Sustainability Information:

- Interviews were conducted with key senior personnel of the Bank to understand the processes in place for obtaining the Sustainability Information for the reporting period;;
- Interviews were conducted with those responsible for the Sustainability Information.
- The Group's internal documentation was used to evaluate and review the sustainability-related information..
- An evaluation of the disclosure and presentation of the sustainability-related information was performed.
- Through inquiries, an understanding was obtained regarding the Group's control environment and information systems related to the preparation of the Sustainability Information. However, the design of specific control activities was not evaluated, no evidence was obtained regarding their implementation, and their operating effectiveness was not tested.
- The accuracy of the Sustainability Information was tested, on a sample basis, by comparing it with the Group's supporting documentation.
- The appropriateness of the Group's estimation methodologies and their consistent application were evaluated. However, our procedures did not include testing the data on which the estimates are based or developing our own estimates to assess those made by the Group.
- The selection of quantification methodologies and reporting policies for greenhouse gases was evaluated.

The procedures performed in a limited assurance engagement vary in nature and timing from, and are less in extent than for, a reasonable assurance engagement. Consequently, the level of assurance obtained in a limited assurance engagement is substantially lower than the assurance that would have been obtained had a reasonable assurance engagement been performed.



15 August 2025  
İstanbul, Türkiye







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